

TØI report 457/1999

# **Econometric models of road use, accidents, and road investment decisions**

Lasse Fridstrøm

Volume II:

An econometric model of car ownership, road use, accidents, and their severity (Essay 3)

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ISSN 0802-0175 ISBN 82-480-0121-0

Oslo, November 1999

Title: Econometric models of road use, accidents, and road investment decisions. Volume II

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TØI report 457/1999 Oslo, 1999-11 292 pages ISBN 82-480-0121-0 ISSN 0802-0175

#### Financed by:

Research Council of Norway (formerly NTNF), Institute of Transport Economics (TØI)

*Project:* 1523 Road use, accidents, and fuel consumption

Project manager: Lasse Fridstrøm

Quality manager: Marika Kolbenstvedt

#### Key

Road accidents; car ownership; car use; regression analysis; elasticities

#### Summary:

Using a fairly large cross-section/time-series data base, covering all provinces of Norway and all months between January 1973 and December 1994, we estimate non-linear (Box-Cox) regression equations explaining aggregate car ownership, road use, seat belt use, accident frequency, and accident severity. Explanatory variables used include road infrastructure, public transportation level-of-service and fares, population, income, fuel prices, vehicle prices, interest level, weather, daylight, seat belt legislation, access to alcohol, calendar effects, reporting routines, and geographic characteristics. The econometric model has received the acronym TRULS. *Tittel:* Econometric models of road use, accidents, and road investment decisions. Volume II

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TØI rapport 457/1999 Oslo: 1999-11 292 sider ISBN 82-480-0121-0 ISSN 0802-0175

#### Finansieringskilde

Norges Forskningsråd (tidl NTNF), Transportøkonomisk institutt (TØI)

Prosjekt: 1523 Vegtransport, ulykker og energi

Prosjektleder: Lasse Fridstrøm

Kvalitetsansvarli Marika Kolbenstvedt

#### Emneord:

Bilhold; vegtrafikk; ulykker; regresjonsmodell; elastisiteter

#### Sammendrag:

Ved hjelp av en økonometrisk modell anslås hvordan de månedlige trafikkulykkestallene i norske fylker avhenger av bl a folkemengde, inntekter, priser, rentenivå, veginvesteringer og -vedlikehold, kollektivtrafikktilbud, dagslys, værforhold, bilbeltebestemmelser, alkoholtilgjengelighet, rapporteringsrutiner, kalenderbegivenheter og geografiske forhold. Modellen forklarer også bilhold, bilbruk og bilbeltebruk. Faktorer som påvirker disse størrelsene får indirekte også virkning for ulykkestallene. Datamaterialet er månedlige tidsserier for alle norske fylker gjennom 22 år (1973-94). Modellen har fått navnet TRULS (TRafikk, ULykker og Skadegrad).

Language of report: English

The report can be ordered from: Institute of Transport Economics, The library Gaustadalleen 21, NO 0349 Oslo, Norway Telephone +47 22 57 38 00 - www.toi.no Rapporten kan bestilles fra: Transportøkonomisk institutt, Biblioteket Gaustadalleen 21, 0349 Oslo Telefon 22 57 38 00 - www.toi.no

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# An econometric model of car ownership, road use, accidents, and their severity

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## Preface

The present volume contains the last part of the author's dissertation for the *dr. polit.* degree at the Institute of Economics of the University of Oslo.

In total, the dissertation consists of an introductory overview and three accompanying essays.

The first essay – entitled «The barely revealed preference behind road investment priorities» and co-authored by Rune Elvik – has been published in *Public Choice* **92**: 145-168 (1997).

The second essay – entitled «Measuring the contribution of randomness, exposure, weather, and daylight to the variation in road accident counts» and co-authored by Jan Ifver, Siv Ingebrigtsen, Risto Kulmala and Lars Krogsgård Thomsen – can be found in *Accident Analysis and Prevention* **27**: 1-20 (1995). This paper is based on the report *«Explaining the variation in road accident counts»*, by the same authors, issued by the Nordic Council of Ministers (Nord 1993:35).

Both of these essays are reprinted, together with the introductory overview, in a separate Volume I (TØI report 456/1999).

The third essay – entitled «An econometric model of car ownership, road use, accidents, and their severity» and printed in this Volume II – is by far the largest. Certain parts of this research were presented at the 8<sup>th</sup> World Conference on Transport Research (WCTR) in Antwerpen in July 1998, at the 9<sup>th</sup> International Conference «Road Safety in Europe» in Bergisch-Gladbach in September 1998, at the conference «The DRAG Approach to Road Safety Modelling» in Paris in November 1998, at the «2<sup>nd</sup> European Road Research Conference» in Brussels in June 1999, at the 10<sup>th</sup> International Conference «Traffic Safety on Two Continents» in Malmö in September 1999, in report 402/1998 from the Institute of Transport Economics (TØI) (in Norwegian), and in a series of articles in the journal *Samferdsel* (issues 4 through 10, 1998 and 1-2, 1999 – also in Norwegian). Additional documentation is forthcoming in the book «*Structural Road Accident Models: The International DRAG family*», edited by Marc Gaudry and Sylvain Lassarre and published by Elsevier, and in the final report from the COST 329 project («Models for traffic and safety development and interventions») of the European Commission.

#### Oslo, November 1999 INSTITUTE OF TRANSPORT ECONOMICS

Knut Østmoe Managing Director Marika Kolbenstvedt Head of Department

## Acknowledgements

The author is indebted to a large number of people and institutions for their help in completing the present analyses.

First and foremost, thanks are due my colleague Peter Christensen for his help in extracting seemingly endless sets of specified casualty counts from the national register of road accidents, and for his fruitful comments and advice at various stages of the research process. Without Peter's invaluable assistance from an early stage, it is doubtful if this thesis would have ever seen the light.

I was also, in an early phase of the process, greatly helped by Per Christian Svae, who set up and organized the first version of the database for essays 2 and 3, using the dBase IV format.

For our most constructive cooperation during the so-called MBAT project («<u>Metode for Beskrivelse og Analyse av ulykkesTall</u>»), which forms the basis for essay 2, I am indebted to my Nordic partners Jan Ifver, Risto Kulmala and Lars Krogsgård Thomsen. Thanks are also due to my Norwegian colleagues Siv Ingebrigtsen and Jan Erik Lindjord, who helped perform certain parts of the statistical and numerical calculations for the MBAT project, to Tore Vaaje, who initiated the project, and to the Nordic Council of Ministers, which financed it.

For the analysis underlying essay 1, I was helped by James Odeck and Toril Presttun of the Norwegian Public Roads Administration in obtaining a data set on road investment priorities, by Rune Elvik, Jan Erik Lindjord og Lasse Torgersen in «purging» and preparing the data for analysis, and by Inger Spangen in interpreting and qualifying the results.

This doctoral dissertation would not have been possible without the financial support – which is gratefully acknowledged – of the Royal Norwegian Council for Scientific and Industrial Research (NTNF – now merged into the Research Council of Norway), of the Norwegian Ministry of Transport and Communications, and of my employer – the Institute of Transport Economics (TØI). For the support received through TØI I am indebted to each and every employee, who have accepted to cross-subsidize my research through a large number of years and, on top of that, have offered continual encouragement and advice. Although no one is forgotten, I especially want to thank Torkel Bjørnskau, Rune Elvik, Stein Fosser, Alf Glad, Odd Larsen, Harald Minken, Arne Rideng, and Fridulv Sagberg, for their helpful hints and assistance, Astrid Ødegaard Horrisland and Anne Marie Hvaal for their superb library services, Svein Johansen and Jack van Domburg for their graphical and printing services, Lars Hansson, Jurg Jacobsen, Tore Lien, Torbjørn Strand Rødvik, and Arne Skogli for their computer support services, and Laila Aastorp Andersen, Jannicke Eble, Magel Helness, Trude Rømming, and Unni Wettergreen for their secretarial assistance.

I am generally indebted to my colleagues at the Department of Safety and Environment for our inspiring discussions and exchange of views and for their warm support in my apparently never-ending pursuit of the *dr. polit.* degree. I am particularly grateful to my Head of Department Marika Kolbenstvedt, who helped provide the resources and energy needed to give this thesis its final touch.

Certain people outside my Institute have also contributed significantly to the realization of this thesis. Morten Merg of the Road Traffic Information Council («Opplysningsrådet for vegtrafikken») provided machine-readable data on the vehicle stock by county and year. Bjørn Reusch and the Norwegian Petroleum Institute helped provide data on fuel sales by

county and month. Finn Harald Amundsen, Kjell Johansen and Lars Bendik Johansen of the Public Roads Administration were most helpful in making available a suitable data set on traffic counts. I am generally grateful to a large number of helpful researchers and employees in the Central Bureau of Statistics (now Statistics Norway), in the Norwegian Social Science and Data Services (NSD), and in the Bank of Norway, who on various occasions have provided the necessary data input and background material for my analyses. I have learnt a lot from the constructive comments and advice offered by Finn Jørgensen of the Bodø Graduate School of Business, and from my cooperation, within the COST 329 action and the OECD Scientific Expert Group RS6 on «Safety Theory, Models, and Research», with Sylvain Lassarre of the INRETS. I have also benefited greatly from the insights offered, through the AFFORD project for the European Commission, by Erik Verhoef of the Free University of Amsterdam.

Without the software support offered by Francine Dufort and the TRIO team at the Centre de Recherche sur les Transports of the Université de Montréal my analyses would not have been feasible.

Last, but not least, I wish to extend a warm thank you to my advisors Erik Biørn and Marc Gaudry, for their untiring support, encouragement and advice, and for letting me partake of their immense professional competence and patience.

 And Eeyore whispered back: «I'm not saying there won't be an Accident *now*, mind you. They're funny things, Accidents. You never have them till you're having them.»
 A. A. Milne (1929): *The House at Pooh Corner*

## **Chapter 1: Introduction and overview**

## 1.1. Motivation

Road accidents are a major public health problem.

In the western industrialized societies, few single causes of death - if any - deduct more years from the average citizen's life than do road accidents.

In addition to the years of life lost, road accidents give rise to immense pain and suffering among human beings and to large economic costs in the form of material damage repairs, medical treatment, and loss of manpower.

Road accidents occur as a result of a potentially very large number of (causal) factors exerting their influence at the same location and time.

Accidents are – with few exceptions – unwanted events, frequently even very traumatizing ones. To a large extent, this fact serves to preclude the use of perfectly controlled experiments as a means of gaining insights into the causal relationships governing the accident generating process.

There is, however, an abundance of non-experimental data available, in the form of road accident statistics, as well as other social and economic indicators having been observed over a long period of time and for a large number of different geographic units.

The use of econometric models to analyze non-experimental data has been common practice in economics for half a century. There are, however, several reasons why this method would be at least as well suited for accident analysis as it is for economics.

In this essay, therefore, we set out to explain the aggregate number of road accidents and victims by means of recursive econometric model, in which we attempt to include all the most important factors exerting causal influence at the macro level.

As a by-product, we also obtain relationships explaining the variation in certain important intermediate variables, such as car ownership, road use, fuel consumption, and seat belt use.

## **1.2. Scope**

An econometric model of road accidents and victims can, of course, be specified and estimated in an infinite number of ways.

This essay is *not* a comparative methodological study. *Our focus is on substantive empirical relationships and on their interpretation.* More precisely, the aim is to identify the most important, systematic determinants of road accidents and their severity, assess the functional form of each relationship, and estimate the sign and strength of each partial association.

Concentrating upon this single, yet quite comprehensive objective, we stick to one, fairly general method of statistical inference, viz the so-called Box-Cox Generalized Autoregressive Heteroskedastic Single Equation (BC-GAUHESEQ) technique.

For the purpose of estimating accident equations, we offer certain developments to this methodology, in which we exploit the assumption that casualty counts are approximately Poisson-distributed. In essence, our procedure is tantamount to applying a variance stabilizing transform to the dependent variable, so as to improve on the statistical efficiency as compared to the (misspecified) homoskedastic model.

Alternative methods of estimation include various forms of simultaneous equation methods, or - in the case of casualty counts - (generalized) Poisson regression models estimated by (quasi-)maximum likelihood methods. Although quite interesting, a comparison with respect to these alternative methodologies has been beyond the scope of the present study<sup>1</sup>.

The analysis is based on an aggregate, combined cross-section/time-series data set, consisting of monthly observations on the 19 counties (provinces) of Norway. Although the data lend themselves to various forms of panel data modeling, we consistently apply a homogeneity assumption to the analysis, constraining cross-sectional and temporal effects to be identical. A comparison with respect to less restrictive, panel data methods of estimation has – again – been beyond the scope of the present essay.

### 1.3. Essay outline

This essay is organized as follows.

In *chapter 2*, we describe, in somewhat greater detail, the general methodological perspectives and history upon which we base our analysis. We discuss the structure of causal macro relations bearing on road use and accidents, and sketch the general structure of the DRAG family of models, to which our TRULS model belongs. We discuss, at some length, the question of choosing an appropriate level of aggregation for the purpose of accident analysis. Finally, the chosen econometric specification, the method of estimation and the software to be used are explained.

A most important explanatory factor to be included in any road accident model is the volume of *exposure*, i e the amount of entities or units exposed to accident risk. Under constant risk, the (expected) number of accidents will – by definition – be proportional to the amount of exposure.

Thus, *chapter 3* is concerned with the calculation of *total* and *heavy vehicle* traffic volumes by county and month. Based on a subsample of counties and months for which traffic counts are available on certain points of the road network, we are able to impute total and heavy vehicle traffic volumes from observations on fuel sales, weather conditions, fuel hoarding and calendar effects, and the composition of the vehicle stock. These calculated traffic volumes can be extrapolated to the entire cross-section/time-series sample and used in the estimation of road use demand and accident equations.

The estimation of car ownership and road use demand equations is the topic of *chapter 4*. Aggregate car ownership is modeled as a partial adjustment process, implying that the aggregate car stock, when subject to exogenous shocks, adjusts only slowly towards its new long-term equilibrium. Next, short and long term road use demand and Engel curves are

<sup>&</sup>lt;sup>1</sup> For a generalized Poisson regression approach to road casualties, see Fridstrøm et al (1993 or 1995).

derived, the long term effects incorporating – by definition – changes affecting car ownership equilibrium. Explanatory variables used include road infrastructure, public transportation supply, population, income, fuel prices, vehicle prices, interest level, weather and climate, calendar effects, and geographic characteristics. Separate relations are estimated for overall (total) and heavy vehicle traffic volumes.

Seat belts are probably the single most important safety measure that has been brought to bear on road users in the post-war period. In *chapter 5*, we present an analysis of seat belt use frequencies, as measured by numerous roadside surveys carried out since 1973. Seat belt use is affected by legislative as well as by financial (penalty) measures. Seat belt use rates imputed from this analysis are used as input into the accident and severity equations.

*Chapter 6*, on accidents and their severity, is the central chapter of this essay. The first section (6.1) is concerned with the theory of risk compensation (behavioral adaptation) and on whether – and how – it can be tested econometrically. Section 6.2 raises the issue of external versus internal costs of transportation, with particular emphasis on accident costs and on the possible relevance of econometric model results in this respect. In section 6.3, we discuss the distinction between systematic and random variation in casualty counts and on how econometric modeling can provide insights into both. Section 6.4 presents a set of testing criteria, specially designed for accident regression analysis, which provide the analyst with an enhanced opportunity to avoid specification errors due to spurious correlation or omitted variable bias. In section 6.5 and 6.6 and in *Appendix A*, we present the technical details of the casualty and severity model specifications. Empirical results and interpretation follow in section 6.7, with further details included in *Appendix B*.

While in chapters 4 and 5 we have described how certain exogenous variables affect vehicle ownership, road use and seat belt use, and hence *indirectly* also the expected number of casualties, in chapter 6 only *direct* effects on accidents and severity are dealt with. The total impact on casualties is generally a sum of direct and indirect effects. In *chapter* 7 we attempt to pull all these strings together. By recursive accumulation of the relevant elasticities we calculate the total impact of each independent variable on the number of accidents, severe injuries and fatalities. In a final section, we identify a number of areas in which further research, correcting or extending the analysis presented in this essay, would seem to be fruitful.

In Appendix C we explain the principles of variable naming used throughout the essay.

An econometric model of car ownership, road use, accidents, and their severity

## **Chapter 2: General perspective and methodology**

### 2.1. A widened perspective on road accidents and safety

Road accidents occur as a result of a potentially very large number of (causal) factors exerting their influence at the same location and time. It might be fruitful to distinguish between six broad categories of factors influencing accident counts.

First, accident numbers depend on a number of truly *autonomous factors, determined outside the (national) social system*, such as the weather, the natural resources, the state of technology, the international price of oil, the population size and structure, etc – in short, factors that can hardly be influenced (except perhaps in the very long term) by any (single) government, no matter how strong the political commitment.

Second, they depend on a number of *general socio-economic conditions*, some of which are, in practice or in principle, subject to political intervention, although rarely with the primary purpose of promoting road safety, nor – more generally – as an intended part of transportation policy (industrial development, (un)employment, disposable income, consumption, taxation, inflation, public education, etc).

At a third level, however, the size and structure of the *transportation sector*, and the policy directed towards it, obviously have a bearing on accident counts, although usually not intended as an element of road safety policy (transport infrastructure, public transportation level-of-service and fares, overall travel demand, modal choice, fuel and vehicle tax rates, size and structure of vehicle pool, driver's license penetration rates, etc). Most importantly, many of these factors are strongly associated with aggregate *exposure*, i e with the total volume of activities exposing the members of society to road accident risk.

Fourth, the accident statistics depend, of course, on the system of *data collection*. Accident underreporting is the rule rather than the exception. Changes in the reporting routines are liable to produce fictitious changes in the accident counts.

Fifth, accidents counts, much like the throws of a die, are strongly influenced by sheer *ran-domness*, producing literally unexplainable variation. This source of variation is particularly prominent in small accident counts. For larger accident counts, the law of large numbers prevails, producing an astonishing degree of long-run stability, again in striking analogy with the dice game.

Finally, accident counts are susceptible to influence – and, indeed, influenced – by *accident countermeasures*, i e measures intended to reduce the risk of being involved or injured in a road accident, as reckoned per unit of exposure.

Although generally at the center of attention among policy-makers and practitioners in the field of accident prevention, this last source of influence is far from being the only one, and may not even be the most important. To effectively combat road casualties at the societal level, it appears necessary to broaden the perspective on accident prevention, so as to – at the very least – incorporate *exposure* as an important intermediate variable for policy analysis and intervention.

### 2.2. TRULS – a model for road use, accidents and their severity

To understand the process generating accidents on Norwegian roads in such a widened perspective, we have set out to construct the model TRULS.

#### 2.2.1. The DRAG family of models

The TRULS model is a member of a larger family of models, all inspired by the DRAG model for Quebec, and explaining the <u>D</u>emand for <u>R</u>oad use, <u>A</u>ccidents and their <u>G</u>ravity, whence the acronym DRAG:

- DRAG (<u>Demand Routière</u>, les <u>A</u>ccidents et leur <u>G</u>ravité), authored by Gaudry (1984) and further developed by Gaudry et al (1995), covering the state of Quebec.
- SNUS (<u>Straßenverkehrs-Nachfrage</u>, <u>Unfälle</u> und ihre <u>Schwere</u>), authored by Gaudry and Blum (1993), covering Germany.
- DRAG-Stockholm, authored by Tegnér and Loncar-Lucassi (1996), covering the Stockholm county of Sweden.
- TAG (<u>Transports</u>, <u>A</u>ccidents, <u>G</u>ravité), authored by Jaeger and Lassarre (1997), covering France
- TRAVAL (<u>TRA</u>ffic <u>V</u>olume and <u>A</u>ccident <u>L</u>osses), authored by McCarthy (1999), covering California.
- TRULS (<u>TRafikk</u>, <u>ULykker og Skadegrad<sup>2</sup></u>), the present author, covering Norway.

An account of all of these models is forthcoming in Gaudry and Lassarre (1999).

The common feature of all members of the DRAG family is an at least three-layer recursive structure of explanation, including road use, accident frequency, and severity as separate equations.

*Road use* (traffic volume) is not considered an exogeneous factors, but explained by a number of socio-economic, physical and political variables (as suggested by the enumeration in section 2.1 above). *Accident frequency* is modeled depending on road use, the presumably single most important causal factor. *Accident severity* is modeled as the number of severe injuries or fatalities per accident, i e as the conditional probability of sustaining severe injury given that an accident takes place. The decomposition of the absolute number of fatalities or severe injuries into these two multiplicative parts allows for interesting substantive interpretations, as we shall see later on (chapter 6).

#### 2.2.2. The general structure of TRULS

Some DRAG-type models include additional layers of explanation or prediction. The TRULS model, e g, includes (i) *car ownership* (chapter 4), (ii) *seat belt use* (chapter 5), and (iii) a *decomposition between light and heavy vehicle road use* (chapters 3 and 4), add-ing to the set of econometric equations.

<sup>&</sup>lt;sup>2</sup> «Traffic, Accidents, and Severity», when translated into English.

Also, while most DRAG-type models use the fuel sales as a (rather imperfect) measure of the traffic volume, in TRULS we have constructed (iv) a *submodel designed to «purge» the fuel sales figures of most nuisance factors* affecting the number of vehicle kilometers driven per unit of fuel sold (chapter 3). These nuisance factors include vehicle fuel economy, aggregate area-wide vehicle mix, weather conditions, and fuel hoarding due to certain calendar events or price fluctuations.

A further point at which the TRULS model differs from other members of the DRAG family, is by the estimation of (v) *separate equations for various subsets of casualties* (car occupants, seat belt non-users, pedestrians, heavy vehicle crashes, etc). These equations are meant to shed further light on the causal mechanism governing accidents and severity. In order to avoid, to the largest possible degree, spurious correlation and omitted variable biases, we develop certain *casualty subset tests* not previously used within the DRAG modeling framework (chapter 6).

Unlike other DRAG family models, the TRULS model starts from an assumption that casualty counts in general follow a (generalized) Poisson distribution. To enhance efficiency, in the accident equations we therefore rely on (vi) a *disturbance variance specification approximately consistent with the Poisson law*. To this end, we develop a special statistical procedure, termed Iterative Reweighted POisson-SKedastic Maximum Likelihood (IRPOSKML), for use within the standard DRAG-type modeling software (Appendix A).

Finally, the TRULS model is the only DRAG-type model so far being based on (vii) *pooled cross-section/time-series data*. Other models in the DRAG family rely exclusively on time-series. Our data, however, are monthly observations pertaining to all counties (provinces) of Norway.

The structure and interdependencies between endogenous variables in the TRULS model are shown in figure 2.1.

While figure 2.1 contains dependent variables only, in table 2.1 we provide an overview of (broad categories of) independent variables entering the model.

Note that only *direct* effects are ticked off in this table. In general, the total effect of an independent variable on – say – accident frequency, will be a mixture of direct and indirect effects, as channeled though the recursive system pictured in figure 2.1. For instance, the interest level has a direct effect on car ownership only. However, since car ownership affects road use, which in turn affects accidents, interest rates may turn out as an important *indirect* determinant of road casualties. The tracing of such effects is the very purpose of our recursive, multi-layer modeling approach.

The TRULS model relies on an aggregate, direct demand specification focusing on road use. It does not explain or predict the demand for other modes of transportation. The attributes of these modes are, however, to some extent used as explanatory variables, thus capturing certain cross-demand effects between modes.

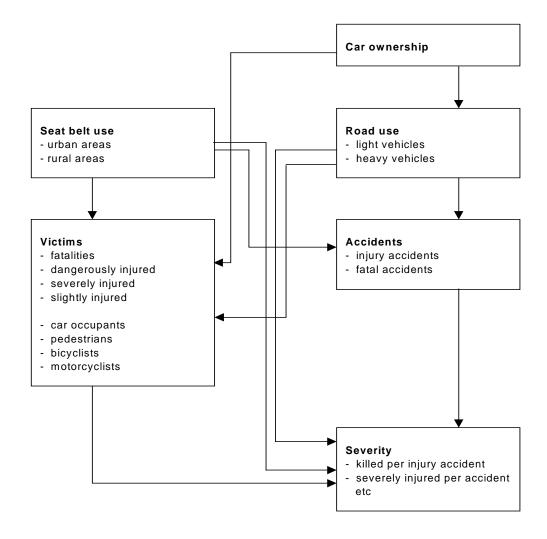


Figure 2.1: Dependent variables in the model TRULS

	Direct effect upon (dependent variable)						
Independent variable	Car owner- ship	Ve- hicle kms	Seat belt use	Acci- dents	Vic- tims	Seve- rity	
Exposure				$\checkmark$	$\checkmark$	$\checkmark$	
Infrastructure	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	
Road maintenance				$\checkmark$	$\checkmark$	$\checkmark$	
Public transportation	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	
Population	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	
Income	$\checkmark$	$\checkmark$					
Prices	$\checkmark$	$\checkmark$					
Interest rates	$\checkmark$						
Taxes	$\checkmark$	$\checkmark$					
Vehicle characteristics		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Daylight		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	
Weather conditions		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	
Calendar effects		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	
Geographic characteristics	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Legislation			$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
Fines and penalties			$\checkmark$				
Access to alcohol				$\checkmark$	$\checkmark$	$\checkmark$	
Information		$\checkmark$	$\checkmark$				
Reporting routines				$\checkmark$	$\checkmark$	$\checkmark$	
Randomness and measure- ment errors		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	

Table 2.1: Independent variables in the model TRULS

### **2.3.** Choosing the level of aggregation

#### **2.3.1.** Errors of aggregation and disaggregation<sup>3</sup>

Errors of aggregation are a well-known source of bias in behavioral empirical science in general and in econometric analysis in particular.

Robinson (1950) demonstrated that bivariate measures of correlation can vary widely at different levels of aggregation and thus that it is incorrect to make inferences from results on aggregate data to the individual level. This mistake has become known as the *«ecological»* or *«aggregative»* fallacy.

<sup>&</sup>lt;sup>3</sup> This section takes many arguments and formulations from the book by Hannan (1991).

Perhaps the most well known case in point is Durkheim's (1951) classical study of suicide rates, which were found to be higher in predominantly protestant districts than in the catholic areas. One cannot conclude that Protestantism causes suicide, since, for what we know, most of the suicides in the protestant districts may have been committed by the few Catholics living there. Only disaggregate data, linking each individual suicide to that person's religion, could help resolve this question.

Theil  $(1954)^4$  extended the analysis of aggregation error to the multivariate case, and showed how a regression run on a macro relation defined for an aggregate of decision makers with unequal behavioral parameters will usually provide biased estimates of the corresponding, average individual parameters within the population.

Few authors have addressed the issue of a possible opposite error, that of excessive disaggregation. Riley (1963:706) suggested, however, that there is an *«atomistic»* fallacy analogous to the aggregative fallacy:

«... if the hypothesis [of interest] refers to a group, an analysis based on individuals can often lead to an atomistic fallacy by obscuring the social processes of interest. This type of fallacy may be avoided by analysis based on groups.»

In an article with the suggestive title «Is aggregation necessarily bad?», Grunfeld and Griliches (1960) raised the issue of a possible *disaggregate specification error* counterbalancing the aggregation bias. They argue that economists generally do not know enough about individual economic behavior to perfectly specify micro relations. Hence, in most disaggregate models there would be a specification error that is more likely to be «evened out» in more aggregate relations. In their own words (Grunfeld and Griliches 1960:1):

«Aggregation of economic variables can, and in fact, frequently does, reduce these specification errors. Hence aggregation does not only produce an aggregation error, but it may also produce an aggregation gain.»

Grunfeld and Griliches (1960) identified the following conditions under which aggregation seems to improve inferences: (i) heterogeneity of slopes among micro units, (ii) correlation of disturbances across micro units, and (iii) misspecification due to an omitted macro variable.

Later studies (Hannan and Burstein 1974) indicate that misspecification of the micro relation alone is not a sufficient condition for aggregation to yield a net gain.

Aigner and Goldfeld (1974) examine the case in which the aggregate relation can be specified with less error-in-variables than the corresponding disaggregate relations. They find that, depending on the heterogeneity of micro coefficients, aggregation may or may not involve a gain in efficiency.

Stoker (1993) reviews the issue of aggregate versus disaggregate econometric specifications, pointing out that the «representative agent» approach, in which a «typical» micro relation is assumed to hold *verbatim* even at the aggregate level, is generally inadmissible on account of the heterogeneity of individual agents. Aggregate modeling is, however, not generally discouraged, as long as the models are specified in ways consistent with the aggregate nature of the data and with the heterogeneity of the underlying micro relations.

<sup>&</sup>lt;sup>4</sup> Alternatively, see Theil (1971:556-562) or Hannan (1991:75-89).

#### 2.3.2. Aggregate vs disaggregate demand modeling in transportation

One might easily draw the conclusion that disaggregate analysis is necessarily the best way to uncover causal relations. This is, however, in our view not so. In many cases the study of existing disaggregate units may not have sufficient scope. We believe this is true of behavioral science and of transportation demand analysis in general, and of accident analysis in particular.

Modern transportation research is strongly influenced by the paradigm of discrete choice, disaggregate modeling of consumer behavior, as the proper way of understanding transportation demand. Based on a sample of individual travelers or households, route, mode and/or destination choice probabilities are commonly estimated, depending on income, prices, and the level-of-service offered by the available alternatives. By means of the socalled *sample enumeration* technique, aggregate consumer response parameters, such as direct and cross demand price elasticities, can be calculated for the population in question, with a minimum of aggregation error (Ben-Akiva and Lerman 1985).

But his technique will yield unbiased estimates of the aggregate effects only if (i) individual units behave independently of each other, and – more importantly – (ii) if the population from which units are sampled is exogenous, i e unaffected by the phenomenon under study. We shall refer to these two assumptions as the problems of *aggregate feedback* (i) and *endogenous populations* (ii). In the case of transportation and accident analysis, these assumptions may often fail to be true, for the following reasons.

#### Aggregate feedback

Transportation demand choices are often affected by the degree of access to a scarce public good, such as road space, or by the level-of-service characterizing supply, such as the frequency and comfort offered by a bus or subway service. As experienced by the single individual, both quality aspects will usually depend on the behavior of all other consumers. When many travelers react to the same incentive, such as an improved road or bus service, the attractiveness of the new supply will be modified. A new road may relieve congestion at certain points of the network, while possibly creating new bottlenecks elsewhere. As travelers adapt to the modified supply by choosing a different route, mode or destination, it is conceivable that congestion increases or diminishes even for consumers that would be entirely unaffected by the initial improvement, had it not been for the change in other travelers' behavior. This is particularly true of public mass transportation services, where there are important economies of scale present, tending to generate certain favorable or vicious circles. An increased demand, generating increased revenue, may allow or induce the operator to further improve the frequency, network or general level-of-service, which in turn generates new demand, and so on. These aggregate feedback effects, which operate over some time, are rarely captured by traditional disaggregate models, which tend to be based on cross-sectional samples taken at a single point in time.

When disaggregate travel demand models are made to comprise all steps in the chain of transportation choices (route choice, mode choice, destination choice, and *trip generation*, to follow the traditional four-step taxonomy), and integrated into an appropriate network flow analysis, the above weaknesses of simple disaggregate mode choice models may be greatly reduced, perhaps almost eliminated. A much more fundamental source of error is therefore the possible endogeneity of disaggregate populations.

#### Endogenous populations

When the *population* of disaggregate units is not invariant under changes in one or more independent variables, one might say that the population itself is *endogenous*. In the opposite case, the population is *exogenous*.

Note that *population* exogeneity is a much more fundamental requirement than the usual condition of exogenous *samples* (which – by the way – in important cases can be dispensed with, on account of the so-called «choice-based sample theorem», see Manski and Lerman 1977 or Ben-Akiva and Lerman 1985). Not only do we require that the probability of being selected from the population into the sample is unaffected by the variables of interest – the set of elements making up the population itself should also be invariant.

To see how a disaggregate population can be endogenous, consider the example of a new road or railway link, which drastically reduces the time and cost of travel between the city center and a certain, fairly distant suburban area. It is unlikely that the (long term) effect of this new link can be predicted from a sample of respondents drawn from the resident populations in the two areas prior to the development, for the simple reason that the population in the suburb will change, and perhaps grow.

Human populations are affected by migration, which is not necessarily unrelated to transportation infrastructure or level-of-service. They are also affected by births and by deaths, some of which may occur on the road, although here the contribution of transportation is unlikely to be more than marginal.

As applied to travel demand modeling, it is fair to say that the endogeneity of resident populations is rarely a pressing problem, except perhaps in the context of long term forecasting. In most cases the population will be stable enough for all practical purposes, at least in the short and medium term.

If, however, we define the population of interest as consisting only of *trips* or of *travelers* in a given, initial situation, the problem may be more serious. Implicitly, one has then defined away the possibility that there may be more trips or more travelers as a result of the development considered<sup>5</sup>. As pointed out by Oum et al (1992:143,154),

«... mode-choice studies produce elasticities between modes but they differ from the [regular Marshallian] demand elasticities discussed earlier in that they do not take into account the effect of a price change on the aggregate volume of traffic. [...] it is necessary to aggregate across individuals in order to derive the regular demand elasticity estimates from discrete choice models. This will, however, widen the confidence intervals of the resulting elasticity estimates since, in addition to the standard errors associated with the parameter estimates, there is also an error of aggregation. More importantly, the statistical distribution of the demand elasticity estimates will be difficult, if not impossible to determine, since there are two sources of errors.»

By contrast, aggregate direct demand models provide, when properly specified, elasticity estimates incorporating all mode-choice and aggregate demand generation effects, with sampling distributions derivable from the disturbance variance assumptions made or from asymptotic theory, wherever applicable. Cross demand price effects from competing

<sup>&</sup>lt;sup>5</sup> Alternatively, this may be viewed as another case of neglected aggregate feedback, as applied to the population of *residents*.

modes may be estimated provided these prices have been included in the regression model. The same applies to cross demand level-of-service effects.

More intriguing examples of population endogeneity are found when we move into *freight transportation* analysis. Here, it is not at all obvious what would be the appropriate disaggregate unit of analysis, as all are, to some extent, elements of endogenous populations. Most obviously, this applies – even in the very short term – to shipments, ton kilometers, and trucking trips. Less obviously, it also applies – in the medium and long term – to freight vehicles, shipper companies, receiving companies, and carrier companies. None of these populations are likely to be unaffected by developments in the transportation sector. A carrier company may go bankrupt, or merge with a competitor, in which case it ceases to exist as an element of the population. A change in relative prices, tax rates or costs may sometimes be sufficient to spark such events.

Perhaps the most obvious examples of population endogeneity apply to *accidents*. It would not make much sense to analyze a disaggregate population of accidents or victims, for the obvious reason that membership in this population constitutes the very point of interest.

#### 2.3.3. The case for moderately aggregate accident models

The pitfalls of excessive disaggregation are thus particularly manifest in the case of accident analysis.

First, in many cases there is *interaction between the different micro units*, in such a way that a change occurring to unit *i* would affect the behavior (or risk) pertaining to unit *j*. In accident analysis, such cases seem almost ubiquitous. Measures taken at the local or individual level can easily have the effect of moving risk or exposure to another (disaggregate) unit of observation, such as when a given road is closed to through traffic (other roads will receive more traffic), a car owner replaces a small car by a larger (the larger car may be more dangerous to other road users), or the minimum driving age is increased so as to avoid accidents among inexperienced teen-agers (20-year-olds will end up less experienced). This is not to say that such measures are necessarily ineffective. But – owing to cross-individual feedback mechanisms – their net effect can hardly be judged on the basis of disaggregate data.

Among the more striking examples of this is the so-called *accident migration* phenomenon (Boyle and Wright 1984). In some cases the treatment of accident blackspots may generate more accidents elsewhere in the road network. Boyle and Wright offer the explanation that, with the removal of the blackspot, drivers get subjected to fewer «near-misses», and consequently become less aware of the need for attention. In many cases, an equally plausible mechanism could simply be that the speed goes up, not only at the site receiving remedial treatment, but in adjacent parts of the road system as well. Drivers get used to higher quality roads and higher speed. Thus, a before-and-after study of those sites which have been treated would be too limited in scope.

This is so, even if one were able to control for the *regression-to-the-mean* effect (Hauer, 1980), the third – and perhaps most notorious – source of error in disaggregate accident analysis. Micro units (individuals, vehicles, intersections, road links) are typically selected for treatment or analysis because they exhibit higher than average accident rates by some standard. But since accidents happen at random, there will be variation in the observed accident rates even if the underlying risk and exposure are constant throughout the popula-

tion. There will be accident clusters due to sheer coincidence. These clusters are unlikely to repeat themselves in the next period of observation. However if such clusters are «treated», the decrease in accidents normally observable in the following period is easily misinterpreted as a treatment effect.

In essence, this error is simply a failure to recognize the fact that accident blackspots constitute an endogenous selection. The collection of accident involved micro units may be viewed as an example of data sets with *selectivity bias*, a topic on which there exists a substantial econometric literature (see Heckman 1977, 1987 and references therein).

In comparison, analyses based on aggregate data sets have the advantage of encompassing – at least potentially – all net system-wide effects. This is true provided the process of defining the set of observations bears no relation to the phenomenon under study (i e, the population and sample are exogenous), and provided the units of observation are large enough to absorb (temporal or spatial) accident migration effects. When the units of observation are defined by the calendar and/or a set of predetermined administrative or political boundaries, as is typically the case in aggregate time-series/cross-section data sets, the risk of sample selectivity bias in minimized.

A fourth argument in favor of aggregate analysis exists when the relation studied is in effect of a *collective nature*. Suppose, returning to the suicide example, that Catholics take their own lives partly because, as a minority, they are persecuted or harassed by the Protestants. Would it not be correct to say that Protestantism causes suicide, although the suicides actually occur to Catholics?<sup>6</sup>

As a possible example taken from the field of road safety, one might consider the relationship between aggregate alcohol consumption and accidents. It has been shown (Skog 1985) that drinking habits have a strong collective component, so that the population tends to move *together* up and down the scale of consumption. The incidence of drinking and driving is likely to be strongly correlated with the incidence of drinking. Every alcohol consumer – driving or not – contributes to the formation of drinking habits and to their social acceptability or attractiveness. Any increase in aggregate alcohol consumption is therefore of relevance to the issue of drinking and driving. One might ask whether or not this *collectivity of drinking cultures* would speak in favor of an aggregate rather than disaggregate approach to the study of alcohol and traffic safety.

Fortunately, aggregate and disaggregate statistical models are not mutually exclusive (apart from resource constraints). On the contrary – the amount of detailed data contained in the accident reporting forms in use in various countries might provide interesting opportunities to check the validity of aggregate models using not-so-aggregate data.

Suppose, e g, that an aggregate, multivariate time series analysis reveals – not implausibly – a favorable safety effect of seat belts, i e negative partial correlation between road traffic injuries (or deaths) and seat belt use. Suppose, further, that we are able to classify car drivers injured in an accident according to their wearing a seat belt or not. The number of injured seat belt users should go up as seat belt use increases, while the opposite should be true of non-users. To the extent that these two (partial) relationships cannot be confirmed empirically one must suspect the effect found in the aggregate model to be influenced by spurious correlation. We shall elaborate on this in section 6.4.3 below.

<sup>&</sup>lt;sup>6</sup> The reader, whatever his or her religious affiliation, is advised to take no offense at this purely hypothetical, methodological argument.

A final and – in practice – quite compelling argument in favor of aggregate accident models, is the fact that accidents are (fortunately) rare. To study accident risk by means of disaggregate data, a very large sample would usually be necessary, in order for any *systematic* relationships not to be completely blurred by the comparatively large amount of *random variation* present (see section 6.3 below).

While the process of aggregation may serve to reduce the relative magnitude of the random variation in casualty counts, *measurement errors* may increase as individual characteristics are replaced by corresponding group averages. Moreover, less aggregate units usually imply that *more units of observations* can be constructed from the same primary data set.

On the other hand, splitting a given population into very disaggregate units obviously affects the *feasibility and cost of measurement and observation*. It could quickly explode the sample into an almost intractably large data set.

Similar arguments apply to (dis)aggregation over time. To maximize measurement accuracy, one might want to work with minimal units of time, assessing accidents, casualties, exposure, and risk factors by the day or by the hour, if possible. Even here, however, there is a possible *atomistic fallacy* present, in that trips may be postponed or advanced -i e, moved between units of time -in response to certain independent variables of interest (such as weather conditions, congestion, etc).

It is therefore an open (and interesting) question what is the «optimal» level of (dis)aggregation for an econometric accident model. One needs to strike a balance between various concerns, including (i) the *accuracy* and (ii) *cost of measurement*, (iii) the *random noise* affecting casualty counts, and (iv) the *atomistic* and (v) *aggregative fallacies* of inference.

#### 2.3.4. An exogenous population of counties and months

In this study, we have chosen to base the analysis on a sample of moderately large spatial and temporal units, viz the 19 counties (provinces) of Norway, as observed monthly.

Our period of observation extends from January 1973 through December 1994, covering 264 months. There are thus 5 016 (=  $264 \times 19$ ) units of observation in total, 228 for each calendar year.

A map showing the area covered by each county is given in figure 2.2. Certain key statistics are gathered in table 2.2.

The capital county of Oslo is by far the most densely populated. It has the smallest surface and the smallest supply of road kilometers per inhabitant, but the highest population and the highest road network density in relation to its area. The opposite is true, on all points, of the northernmost county of Finnmark.

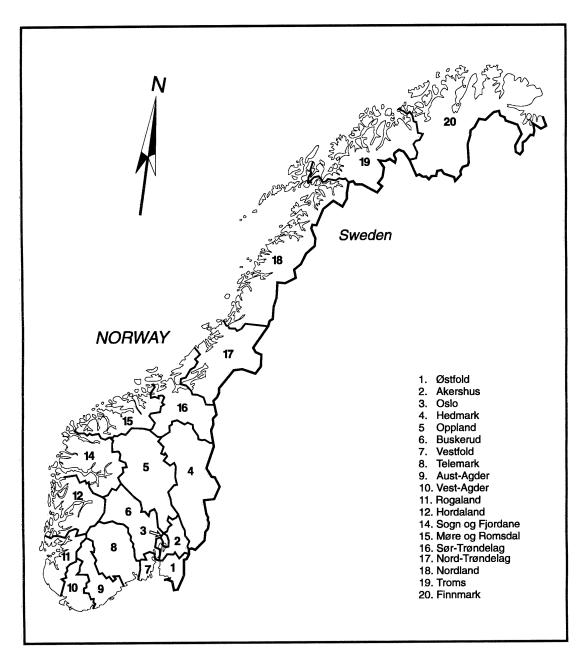


Figure 2.2: Administrative map of Norway

County	Population	Area (sq kms)	Inhabitants per sq km	Passenger cars per 1000 popu- lation	Public road kms per 1000 popu- lation	kms per
All counties	4 417 599	306 253	14	398	21	30
1. Østfold	243 585	3 889	63	413	15	93
2. Akershus	453 490	4 587	99	444	10	95
3. Oslo	499 693	427	1 170	361	3	304
4. Hedmark	186 118	26 120	7	459	36	25
5. Oppland	182 162	23 827	8	445	31	24
6. Buskerud	232 967	13 856	17	433	17	29
7. Vestfold	208 687	2 140	98	417	12	117
8. Telemark	163 857	14 186	12	422	25	28
9. Aust-Agder	101 152	8 485	12	401	28	33
10. Vest-Agder	152 553	6 817	22	386	25	56
11. Rogaland	364 341	8 553	43	393	15	62
12. Hordaland	428 823	14 962	29	348	15	43
14. Sogn og Fjordane	107 790	17 864	6	380	48	29
15. Møre og Romsdal	241 972	14 596	17	395	27	44
16. Sør-Trøndelag	259 177	17 839	15	394	21	30
17. Nord-Trøndelag	126 785	20 777	6	414	43	26
18. Nordland	239 280	36 302	7	366	37	24
19. Troms	150 288	25 147	6	373	35	21
20. Finnmark	74 879	45 879	2	332	53	9

Table 2.2: Population, area, car ownership, and public road density in Norwegian counties as of January 1, 1998.

Source: Statistics Norway (1998)

The counties are, of course, also entirely exogeneous in relation to the phenomena to be studied. With the possible exception of Oslo, they are most probably also large enough (area-wise) to absorb all important accident migration effects and other net system-wide impacts. Yet they are small enough to allow for fairly accurate, representative measurements of variables with pronounced spatial variation, such as weather conditions.

There is, however, a potential measurement problem attached to the fact that vehicles or individuals registered to a given county may well perform activity – such as road use, fuel purchases, or work – in other counties. For the most part, we shall assume that these effects tend to cancel each other out between the counties. But in the case of Oslo, a rather systematic error of this kind might be foreseen, although of unknown size and sign. To neutralize this error, we shall include a dummy variable for the county of Oslo in all regression equations.

### 2.4. Econometric method

#### 2.4.1. The issue of functional form

Gaudry and Wills (1978) have demonstrated how allowing for flexible functional forms in transportation demand relations may significantly alter the subject-matter empirical conclusions to be drawn, compared to fixed-form model specifications.

Such specifications appear particularly attractive when the analyst has no strong *a priori* theoretical reason to prefer one functional from to the other. In aggregate demand analysis, this is frequently the case. In accident analysis, it is the rule rather than the exception.

#### 2.4.2. The Box-Cox and Box-Tukey transformations

The *Box-Cox transformation* (Box and Cox 1964) offers a framework for testing whether, e g, price and income elasticities diminish or increase as the price or income level grows. More generally, one will be able to determine the *optimal* (best-fit maximum likelihood) form of the relation, as a function of the empirical evidence available.

The Box-Cox transformation is defined by

(2.1) 
$$x^{(\lambda)} = \begin{cases} \frac{x^{\lambda} - 1}{\lambda} & \text{if } \lambda \neq 0 \quad (x > 0) \\ ln(x) & \text{if } \lambda = 0. \end{cases}$$

The parameter  $\lambda$  is generally referred to as the *Box-Cox parameter*. Different values of this parameter correspond to different curvatures or functional forms for the  $x^{(\lambda)}$  transformation. For instance,  $\lambda = 1$  yields a linear relation,  $\lambda = 0.5$  a square root law,  $\lambda = 2$  a quadratic function, and  $\lambda = 3$  a cubic function, while  $\lambda = 0$  and  $\lambda = -1$  correspond to the logarithmic and reciprocal (hyperbolic) functional forms, respectively.

A most remarkable property of the Box-Cox transformation is the fact that it is continuous and differentiable even at  $\lambda = 0$ . It is, however, undefined for non-positive *x*.

A generalization of the Box-Cox transformation is the Box-Tukey transformation (Tukey 1957):

(2.2) 
$$(x+a)^{(\lambda)} = \begin{cases} \frac{(x+a)^{\lambda}-1}{\lambda} & \text{if } \lambda \neq 0 \quad (x+a>0) \\ ln(x+a) & \text{if } \lambda = 0. \end{cases}$$

This function is defined for all x > -a. When there is a need to define a Box-Cox transformation on a variable which may take on zero values, the problem may be circumvented by adding a small positive constant *a*, i e by using the Box-Tukey transformation instead. We shall refer to *a* as the *Box-Tukey constant*.

#### 2.4.3. The BC-GAUHESEQ method of estimation

The generalized Box-Cox regression model is defined (for time period t and region r in a pooled cross-section/time-series data set) by

(2.3) 
$$y_{tr}^{(\mu)} = \sum_{i} \beta_{i} x_{tri}^{(\lambda_{xi})} + u_{tr},$$

where, in principle, each independent variable  $x_{tri}$  has its own Box-Cox parameter  $\lambda_{xi}$  and an ordinary regression coefficient  $\beta_i$ . Even the dependent variable may, within this framework, be Box-Cox transformed (parameter  $\mu$ ). All variables  $x_{tri}$  and  $y_{tr}$  are, by assumption, observable.

In the BC-GAUHESEQ algorithm of the TRIO computer package (Liem et al 1993, Gaudry et al 1993), this methodology is generalized further, by allowing very general heteroskedasticity and autocorrelation structures to be specified for the random disturbance term  $u_{tr}$ , viz

(2.4) 
$$u_{tr} = \left[ exp\left(\sum_{i} \zeta_{i} z_{tri}^{(\lambda_{i})}\right) \right]^{\frac{1}{2}} u_{tr}'$$

(2.5) 
$$u'_{tr} = \sum_{j=1}^{J} \rho_j u'_{t-j,r} + u''_{tr}.$$

Here, the  $z_{trj}$  are variables determining the disturbance variance («heteroskedasticity factors»), the  $u'_{tr}$  are homoskedastic, although possibly autocorrelated error terms, and the  $u''_{tr}$  terms represent white noise (independent and normally distributed disturbance terms with equal variances).  $\lambda_{zi}$ ,  $\zeta_i$  and  $\rho_j$  are coefficients to be fixed or estimated.

To fix ideas, consider the special case  $\lambda_{zi} = 0$ ,  $\zeta_i = 1$ , in which the disturbance variance is seen to be proportional to the heteroskedasticity variable  $z_{tri}$ .

The BC-GAUHESEQ algorithm computes simultaneous maximum likelihood estimates of all free parameters  $\beta_i$ ,  $\zeta_i$ ,  $\rho_j$ ,  $\mu$ ,  $\lambda_{xi}$ , and  $\lambda_{zi}$  (for details, the reader is referred to Liem et al 1993). The user may, however, choose to constrain the Box-Cox-parameters to any fixed constant, or impose equality restrictions between any set of Box-Cox parameters.

#### 2.4.4. Elasticities

In the Box-Cox regression model (2.3), the elasticity of  $\omega_{tr} \equiv E[y_{tr}]$  with respect to a variable  $x_{tri}$ , as defined at each sample point, is given by

(2.6) 
$$El[\omega_{tr}; x_{tri}] = \frac{\partial \omega_{tr}}{\partial x_{tri}} \cdot \frac{x_{tri}}{\omega_{tr}} = \beta_i \cdot \frac{x_{tri}^{\lambda_{xi}}}{\omega_{tr}} \cdot \int_{R_w} [y_{tr}(w)]^{1-\mu} \varphi(w) dw,$$

where  $\varphi(\cdot)$  is the (normal) density function of the white noise disturbance term  $(u''_{tr})$  and  $R_w$  is its integration domain<sup>7</sup>.

In the case  $\mu = 0$  (log transformed dependent variable), formula (2.6) simplifies to

(2.7) 
$$El[\omega_{tr}; x_{tri}] = \beta_i \cdot x_{tri}^{\lambda_{xi}}.$$

When  $\mu \neq 0$ , we can write

$$(2.8) \quad El[\omega_{tr}; x_{tri}] = \beta_i \cdot x_{tri}^{\lambda_{xi}} \cdot \int_{R_w} \frac{y_{tr}(w)}{\omega_{tr}} [y_{tr}(w)]^{-\mu} \varphi(w) dw \approx \beta_i \cdot \frac{x_{tri}^{\lambda_{xi}}}{\omega_{tr}^{\mu}}.$$

Hence, the elasticity is constant only if  $\lambda_{xi} = \mu = 0$ . It is an increasing function of  $x_{tri}$  if and only if  $\lambda_{xi} > 0$ , and an increasing function of  $E[y_{tr}]$  if and only if  $\mu < 0$ .

To obtain an overall elasticity for the entire sample or for a subset thereof, the BC-GAUHESEQ algorithm computes elasticities as evaluated at (sub)sample means of  $x_{tri}$  and  $\hat{\omega}_{tr}$ , the latter being derived by substituting the estimates  $\hat{\beta}_i$  and  $\hat{\lambda}_{xi}$  for the unknown parameters  $\beta_i$  and  $\lambda_{xi}$  into the formulae for  $E[y_{tr}]$  and  $El[\omega_{tr}; x_{tri}]$ .

As a first option, our algorithm computes elasticities based on means calculated over the *entire sample* used for estimation, i e the set  $t = J + 1, \dots, J + 2, \dots$ , where J is the highest order of non-zero autocorrelation parameters (see formula 2.5).

Second, one may use means calculated over a *subset* including the last observations in the sample. We shall exploit this facility to compute elasticites based on sample means for our last year of observation (1994), i e the set t = 253, 254, ..., 264.

#### 2.4.5. Dummies and quasi-dummies

When the dependent variable  $x_{tri}$  is not continuous, derivatives and elasticities are, strictly speaking, not defined. We shall distinguish two important such cases, viz

- (i) (real) dummies, i e variables whose only two possible values are 0 and 1, and
- (ii) *quasi-dummies*, i e non-negative variables with mass point at zero.

We are, even in such cases, interested in deriving an *elasticity analogue*, which would express the partial effect of  $x_{tri}$  on  $E[y_{tr}]$ .

Let *n* be the total number of observations used for estimation, let  $n_i^+$  denote the number of units with a strictly positive value for  $x_{tri}$ , and denote by  $\omega_{..}$  and  $x_{..i}$  the sample means of  $\omega_{tr}$  and  $x_{tri}$ , respectively.

<sup>&</sup>lt;sup>7</sup> When  $\mu \neq 0$ , the integration domain is a fairly complicated function depending, *inter alia*, on the autocorrelation structure (2.4-2.5), see Liem et al (1993) for mathematical details. Also, note that formula (2.6) is correct only under the assumption that the set of independent variables ( $x_{tri}$ ) and the set of heteroskedasticity factors ( $z_{trj}$ ) are disjoint. This assumption will be fulfilled in all of our applications. When it does not hold, certain complications arise (ibid).

Consider the simple case  $\mu = 0$ . An intuitively reasonable way to go about is to compute

(2.9) 
$$\frac{n}{n_i^+} El[\omega_{..}; x_{..i}] = \frac{n}{n_i^+} \beta_i x_{..i}^{\lambda_{xi}},$$

i e evaluate the «elasticity» at the sample mean according to formula (2.7), as if  $x_{tri}$  were continuous, and inflate this measure by the inverse share of strictly positive observations in the sample. This is tantamount to evaluating the elasticity at the sample mean of strictly positive values only. That is, we compute the marginal effect of  $x_{tri}$  on  $E[y_{tr}]$  given that the former is non-zero. The inflated elasticity (2.9) is unaffected by how large a share of the sample for which the mass point of zero applies.

A similar procedure may be defined for the case  $\mu \neq 0$ , using (2.8), rather than (2.7), as the basic elasticity formula substituted into (2.9).

When a Box-Cox-transformation is applied to a quasi-dummy, only positive values are transformed, and unit values are transformed into zeros. To distinguish these values from the original zeros, it is customary (in the BC-GAUHESEQ algorithm) to generate an «associated dummy», taking on the value one for all strictly positive observations. Thus, in the Box-Cox regression model (2.3), the effect of a quasi-dummy is captured by up to three parameters: (i) the general *slope* coefficient  $\beta_i$ , indicating the direction and strength of covariation given that  $x_{tri}$  is positive, (ii) the Box-Cox parameter  $\lambda_{xi}$ , expressing *curvature* over the positive range of values, and (iii) the coefficient of the associated dummy, capturing the qualitative difference (*«threshold»*) between zero and non-zero values.

If  $x_{tri}$  is a real dummy, the Box-Cox transformation is meaningless and will never apply. Here, we have  $x_{..i} = n_i^+/n$ , and formula (2.9) reduces to

$$(2.10) \quad \frac{n}{n_i^+} El[\omega_{\cdot}; x_{\cdot,i}] = \beta_i.$$

In other words, we define the «elasticity» of a dummy variable as equal to its regression coefficient. It may be viewed as a rough measure of the relative change in the dependent variable when the independent dummy changes from 0 to 1, while all other regressors remain constant. This is so because, if the dependent variable is log transformed ( $\mu = 0$ ), we can write

(2.11) 
$$\frac{E(y_{tr}|x_{tri}=1)}{E(y_{tr}|x_{tri}=0)} = \frac{e^{\beta_i \cdot 1}}{e^{\beta_i \cdot 0}} = e^{\beta_i}$$
$$\approx 1 + \beta_i \text{ for small } |\beta_i| .$$

#### 2.4.6. A note on alternative methods of estimation

#### Simultaneous equation methods

The BC-GAUHESEQ method of estimation, to be applied in this study, is a limited information method, in that it does not take into account the possible interdependencies across equations.

In the TRULS model, there are no cross-equation restrictions on the parameters. Moreover, the system is recursive in the sense of forming an upper triangular matrix of coefficients when the equations have been ordered so as to exhibit severity equations on top, followed by accident frequency, seat belt use, road use, and car ownership equations, in that order. If we assume that the disturbance terms are uncorrelated across equations, the system can be consistently estimated by ordinary least squares, and efficiently estimated by appropriate limited information techniques.

This last assumption is, however, not quite innocuous. Certain (groups of) equations are unlikely to exhibit totally uncorrelated disturbances. This applies in particular to the car ownership and road use equations, in which the respective dependent variables are probably subject to many of the same exogenous shocks. Most clearly, it also applies to the accident frequency and severity equations, and more generally to the entire set of casualty equations, which – with few exceptions – are based on the same set of independent variables and would probably be subject to many of the same sources of omitted variable bias, if any.

This suggests Zellner's (1962) «seemingly unrelated regression equations» (SURE) technique as an attractive alternative to the BC-GAUHESEQ procedure used.

The fact that the independent variables of TRULS are very much the same within closely related subsets of equations, and thus are highly correlated across equations, would tend to reduce the inefficiency problem. Another argument in favor of our single equation approach is that it is, in a sense, less sensitive to specification errors. Any error affecting any one of our equations does not carry over to («contaminate») the other ones, as would be the case in a full information estimation procedure<sup>8</sup>.

#### Generalized Poisson maximum likelihood

There are compelling reasons to think of accidents as the outcome of a (generalized) Poisson process (see section 6.3 below). For this reason, we exploit the heteroskedasticity facility of the BC-GAUHESEQ procedure to specify (variance-stabilizing) weights consistent with the Poisson law, according to which the variance is equal to the mean.

The BC-GAUHESEQ procedure being a maximum likelihood technique based on normally distributed errors, we do not, however, exploit the information that our dependent variables in the casualty equations are discrete (integer-valued). Nor do we take full account of the fact that the (generalized) Poisson distribution is skewed, especially for small

<sup>&</sup>lt;sup>8</sup> Summers (1965, quoted by Dhrymes 1970:377-380) presents Monte-Carlo experiments for misspecified and correctly specified four-equation models. While in the correctly specified model, full information maximum likelihood (FIML) is clearly superior to ordinary least squares (OLS) (by the root mean square error criterion), the opposite is true in the misspecified model. The limited information maximum likelihood (LIML) and two-stage least squares (2SLS) techniques appear much superior to FIML in the misspecified case, while only marginally inferior in the correctly specified case.

casualty counts, yielding non-negative outcomes with probability one. This loss of information most probably has a cost in terms of efficiency.

Following the seminal works of Nelder and Wedderburn (1972), McCullagh and Nelder (1983), Gourieroux et al (1984a, b) and Hausman et al (1984), (generalized) Poisson regression models have come into widespread use in recent years, as applied to data sets with non-negative integer-valued dependent variables («count data»). One might ask why these methods have not been applied in our study.

The answer is – again – that these methods cannot, with the software available at present, be combined with an algorithm offering simultaneous estimation of multiple Box-Cox parameters and ordinary regression coefficients. Our methodological choice has been to prefer the opportunity to estimate flexible functional forms for the systematic partial relationships, rather than to ensure a maximally rigorous treatment of the random variation.

Comparing (or integrating) the two approaches represents a rather interesting topic of research, one, however, that has been beyond the scope of this study (confer section 7.3.1).

#### Panel data methods

Although various panel data techniques (see, e g, Hsiao 1986) might appear fruitful as applied to our pooled, cross-section/time-series data set, the exploration of such methods has been beyond the scope of our study. Our main focus being on the estimation of non-linear demand and casualty relations, a (simplifying) homogeneity assumption has been imposed on all relationships, meaning that cross-section and time-series effects (intercept, slope, and curvature parameters) are generally constrained to be identical along both dimensions<sup>9</sup>.

The homogeneity assumption is information efficient whenever justified. That is, given that is does not contradict the «true» process having generated the data, it allows us to make maximally powerful inferences regarding the structural relationships. A fixed effects panel data model (corresponding to the inclusion of one intercept term per county) would, in comparison, «drain out» a large part of the variation that could otherwise be used for estimation.

If, on the other hand, the homogeneity assumption is not warranted, serious biases may arise. The comparative study of homogeneous and more or less heterogeneous model formulations has – again – been beyond the scope of our study, but constitutes a rather obvious area of continued research.

<sup>&</sup>lt;sup>9</sup> To be precise, the  $\lambda$ 's and  $\beta$ 's of equation (2.3) above never carry the subscript *t* or *r*, as they would have done in a model with different intercept, slope or curvature parameters for different time periods or different regions.

An econometric model of car ownership, road use, accidents, and their severity

# **Chapter 3: The relationship between road use, weather conditions, and fuel sales**

# 3.1. Motivation

The most important explanatory factor to be included in any road accident model (indeed, in any risk analysis) is without much doubt *exposure*, i e a (set of) measure(s) of the amount of entities or units exposed to accident risk. Under constant risk, the (expected) number of accidents will – by definition – be proportional to the amount of exposure.

In the case of road accidents, one can think of various ways to measure exposure. Perhaps the most commonly used measure is the *traffic volume*, i e the number of vehicle kilometers driven on the road network under study.

In our model, therefore, we will put considerable emphasis on the development of reliable and maximally complete measures of exposure.

The volume of traffic supported by the road networks of various Norwegian counties is, however, largely unknown, as is – in fact – the national total.

True, *traffic counts* are made more or less continuously at selected cross-sections of the road network. Many of the counting devices in current use in Norway are even able to split the traffic between light and heavy vehicles (more precisely between short and long ones, the line of division being drawn at 5.5 meters' length). The counting stations provide data at a rather detailed level, if desired by the hour, allowing the calculation of fairly disaggregate measures of traffic for the given cross-section points.

However, the translation from the hourly (or daily, or monthly) number of *vehicles* passing a given (set of) point(s) to the number of *vehicle kilometers* traveled within a given geographic area is a non-trivial one. To make such a translation, one would need information (or assumptions) concerning the representativity of the road links surveyed as applied to the geographic area of interest. Within any larger geographic area, a rather large (and preferably random) number of counting points would be needed in order to provide reasonably precise measures of the absolute volume of traffic (as measured in vehicle kilometers) per unit of time.

Such measures, therefore, are generally not available, at least not in the form of time series of any considerable length. What we do have are monthly time series on the average daily number of light and heavy vehicles passing a certain selection of counting points located in various parts of the country. Also, for the year 1994 a complete set of *calculated benchmark data* fortunately exists on the number of light and heavy vehicle kilometers traveled in each county (Public Roads Administration 1995).

As our main source of information we will use the very detailed statistics available on the *sales of motor vehicle fuel* (gasoline and diesel) by county and month.

While there is obviously a very close relationship between fuel sales and traffic volume, this relationship is not perfect, (i) because fuel consumption per vehicle kilometer varies with the road surface conditions, temperature and speed, as well as with the composition of the vehicle pool by type, size and model year, (ii) because fuel, especially diesel, is used for more purposes than road transportation, (iii) because there is a certain lag between fuel

sales and consumption, and (iv) because fuel need not be sold and consumed within the same geographic area.

By combining data on traffic counts, benchmark traffic volumes, fuel sales, weather conditions, vehicle mix and other accessory variables within a rigorous econometric framework, we intend to model all of these relationships and thereby estimate the monthly number of total, light, and heavy vehicle kilometers in each county.

This chapter is outlined as follows. In section 3.2 we develop a rigorous notational framework for *traffic count data* and *vehicle kilometers* driven per county and month. Relying on this notation, we propose, in section 3.3, a general principle for relating the former to the latter. We then go on to work out the econometric and measurement details of this principle, and define a set of four testable, nested specifications, each of them with relevant and interesting interpretations in relation to certain *a priori* expectations. These expectations are presented and briefly discussed. In section 3.4 we sketch an error theory for traffic counts, as a basis for specifying, in section 3.5, the random part of our econometric relations. Section 3.6 is a brief characterization of our data set. Empirical results are presented and discussed in section 3.7. In section 3.8, results are extrapolated in space and time and evaluated against nationwide official statistics.

# **3.2.** Notation

Let  $c_{irj}^{sq}$  denote the number of vehicles of type *j* counted on day *s* of month *t* at crosssection *q* of county *r* (*j*=*L* for light vehicles, *j*=*H* for heavy vehicles, or *j*=*A* for all vehicles pooled), let *m<sub>t</sub>* denote the number of days in month *t*, and define

(3.1) 
$$c_{trj}^{\cdot q} = \frac{1}{m_t} \sum_{s=1}^{m_t} c_{trj}^{sq}, \qquad j = L, H, A; r = 1, 2, ..., R; t = 1, 2, ..., T$$

the average daily number of type j vehicles passing point q during the month, and

(3.2) 
$$c_{trj} = \frac{1}{n_r} \sum_{q=1}^{n_r} c_{trj}^{\cdot q},$$

the average of all the  $n_r$  counting stations in county *r*. Furthermore, let  $v_{+rj}^*$  denote the (benchmark) number of type *j* vehicle kilometers traveled in county *r* throughout 1994, and let

$$c_{+rj}^* = \sum_{s \in M_{94}} c_{srj} m_s$$

denote the corresponding sum of mean monthly traffic counts,  $M_{94}$  denoting the set of all months in 1994. Finally, define the *expansion factor* 

(3.3) 
$$\xi_{rj} = \frac{v_{+rj}^*}{c_{+rj}^*},$$

which translates mean *vehicle* counts into *vehicle kilometers* by assuming a constant ratio between the two magnitudes, as applied to a given county *r* and a given vehicle type *j*.

Now, to obtain sample estimates of the absolute number of vehicle kilometers traveled each month within each county, we calculate

(3.4) 
$$v_{trj} = \xi_{rj} c_{trj} m_t = \frac{v_{+rj}^* c_{trj} m_t}{\sum_{s \in M_{94}} c_{srj} m_s}$$

#### **3.3. Relating traffic counts to fuel sales**

To study the relationships between traffic volume, fuel sales, weather conditions and vehicle mix, we now postulate

(3.5) 
$$v_{trj} = g_{trj}^{\gamma_j} d_{trj}^{\delta_j} \exp(\sum_i \beta_{ij} x_{tri}^{(\lambda_{ij})} + u_{trj}).$$

Here,  $g_{irj}$  is a measure of gasoline sales relevant for vehicle type *j*, while  $d_{irj}$  is the corresponding diesel sales figure. The coefficients  $\gamma_j$  and  $\delta_j$  define the (partial) elasticities of type *j* vehicle kilometers  $v_{irj}$  with respect to the measures  $g_{irj}$  and  $d_{irj}$ , respectively.

The  $x_{tri}$  variables represent various «adjustment factors», such as weather, vehicle mix and calendar effects, to be described in greater detail below (section 3.7). Here, suffice it to point out that these variables are, in general, specified as estimable Box-Cox transformations, including the logarithmic ( $\lambda_{ij} = 0$ ), linear ( $\lambda_{ij} = 1$ ), or quadratic ( $\lambda_{ij} = 2$ ) functions as special cases. Note that if  $\lambda_{ij} = 0$ , the coefficient<sup>10</sup>  $\beta_{ij}$  defines the (partial) elasticity of type *j* vehicle kilometers  $v_{trj}$  with respect to factor  $x_{tri}$ . When  $\lambda_{ij} \neq 0$ , this elasticity in non-constant, depending on the initial level of  $x_{tri}$  (see section 2.4.4).

Finally,  $u_{trj}$  denotes a random disturbance term, assumed to be normally distributed with mean zero and a variance dependent, among other things, on the size and number of traffic counts underlying the dependent variable  $v_{trj}$  (see sections 3.4-3.5 below for details).

In equation (3.5), we specify vehicle kilometers as a function of fuel sales. It might be argued that a more «natural» specification, in line with the direction of causation, would involve fuel sales as a *dependent* variable and vehicle kilometers as an *independent* variable.

Our specification is guided by the purpose of the analysis, which is *to predict (impute) the number of vehicle kilometers from observations on the fuel sales* (and on certain auxiliary variables). To obtain such a prediction from a model explaining fuel sales, one would have to invert the relation(s) – a non-trivial task given that there are several, non-linear equations including the same explanatory factors. Moreover, while the traffic counts are obviously subject to sampling and measurement error, for which it is possible to develop a meaningful theory (see section 3.4), the same does not apply to the fuel sales statistics. It is well known that models with measurement error in the independent variables can yield quite inconsistent estimates (Theil 1971:607-615, Johnston 1984:428-435).

We therefore prefer to treat the variable measured with error as our dependent variable, in which case this error can be modeled as part of the disturbance term. Our preferred way of interpreting equation (3.5) is this: The traffic counts represent a sample from the «traffic population» of vehicle kilometers. We expand the sample values so as to reflect (bench-

<sup>&</sup>lt;sup>10</sup> To minimize confusion, we shall consistently refer to the ordinary regression parameters ( $\beta$ ,  $\gamma$ , and  $\delta$ , etc, in this case) as *coefficients*, while the term *parameter* is used when referring to Box-Cox parameters (the  $\lambda$ s).

mark) population values, and estimate these expanded traffic counts as functions (i) of certain *systematic* factors closely related to the traffic population, and (ii) of a *random* disturbance term representing the sampling and measurement error. Having estimated the parameters of the systematic factors, we obtain – as the fitted values of the dependent variables – a set of traffic population measures in which the random sampling error has – in principle – been filtered away. In so doing, we have exploited «all» relevant available information on variables indicating the amount of road use and the rate of fuel use per vehicle kilometer (fuel efficiency).

It should be noted, however, that the use of traffic counts as representative of the temporal variations in vehicle kilometers is not without pitfalls. In general, the traffic counts reflect the combined effects of variations (i) in the county-wide amount of road use and (ii) in the route and destination choice of motorists. Of these two, we want our estimates to capture only the former. Since, however, the counting stations are generally located along the larger and more important highways rather than at randomly selected points on the network, a possible bias may arise to the extent that route choice and destination choice are influenced by the same factors which determine the overall traffic volume.

Equation (3.5) specifies the number of type j vehicle kilometers as explicable through an essentially multiplicative function of gasoline and diesel sales, along with a set of «adjustment factors». Concerning the relationship between traffic volume and fuel sales, we wish to investigate four different specifications:

- *FC.* «<u>*F*</u>ree» model with <u>*C*</u>onstant elasticities between traffic volume  $v_{trj}$  and total fuel sales.
- *FV.* «<u>*F*</u>ree» model with <u>*V*</u>ariable traffic-vs-fuel elasticities, depending on the vehicle mix in each county.
- CC. «Constrained» model with Constant elasticities.
- CV. «Constrained» model with Variable elasticities.

By a «constrained» model, we have in mind a relationship in which the gasoline and diesel «effects», as measured by their respective traffic-vs-fuel elasticities, sum to one, certain other variables being constant. This model assures, *ceteris paribus*, proportionality between the traffic volume and total fuel sales. In the «free» model, no such constraint is imposed.

The «variable elasticity» model is one in which changes in the county vehicle pool are allowed to affect the respective effects of gasoline and diesel, in such a way that, e g, the gasoline variable is more closely associated with heavy vehicle traffic volumes when gasoline driven vehicles make up a larger share of the heavy vehicle pool. In the «constant elasticity» model, (spatial or temporal) differences in the vehicle mix are, in this context, disregarded.

To formally describe these different models, we shall need some extra notation. Let  $p_{tr}^{Dj}$  denote the stock of *diesel driven*, *class j vehicles* registered in county *r* during month *t*, and let  $p_{tr}^{Gj}$  be the corresponding stock of *gasoline vehicles*. Similarly, let  $q_{tr}^{Dj}$  and  $q_{tr}^{Gj}$  represent the *standardized (normal) annual distance traveled* for diesel and gasoline driven vehicle of type *j*. Finally, let  $f_{tr}^{Dj}$  and  $f_{tr}^{Gj}$  be *indices of fuel consumption* per type *j* vehicle kilometer.

As a matter of convention, we shall let a plus sign replacing a superscript indicate summation over that index, while a dot will indicate the (weighted) average, e g:

$$(3.6) \quad p_{tr}^{+j} = p_{tr}^{Gj} + p_{tr}^{Dj},$$

$$(3.7) \quad q_{tr}^{+j} = \frac{p_{tr}^{Gj} q_{tr}^{Gj} + p_{tr}^{Dj} q_{tr}^{Dj}}{p_{tr}^{Gj} + p_{tr}^{Dj}},$$

(3.8) 
$$f_{tr}^{D} = \frac{p_{tr}^{DL} q_{tr}^{DL} f_{tr}^{DL} + p_{tr}^{DH} q_{tr}^{DH} f_{tr}^{DH}}{p_{tr}^{DL} q_{tr}^{DL} + p_{tr}^{DH} q_{tr}^{DH}}.$$

Equation (3.6) calculates the total vehicle stock of type j in month t and county r, (3.7) the corresponding mean annual distance traveled, and (3.8) the mean diesel consumption per light or heavy diesel vehicle kilometer.

To shorten notation, we may write

$$(3.9) s_{tr}^{Dj} = p_{tr}^{Dj} q_{tr}^{Dj}$$

for the *standardized annual number of type j diesel vehicle kilometers*, given by the product of the vehicle stock and the mean distance driven per vehicle.

Now, to distinguish between our four model types, we write, for the diesel sales measure

$$(3.10) \quad ln(d_{trj}) = \left[\frac{p_{tr}^{Dj}q_{tr}^{Dj}}{p_{tr}^{+j}q_{tr}^{+j}}\right]^{\eta} ln(\frac{d_{tr}}{f_{tr}^{Dj}} \cdot \frac{p_{tr}^{Dj}q_{tr}^{Dj}f_{tr}^{Dj}}{p_{tr}^{D+}q_{tr}^{D-}f_{tr}^{D}}) = \left[\frac{s_{tr}^{Dj}}{s_{tr}^{+j}}\right]^{\eta} ln(\frac{d_{tr}}{f_{tr}^{Dj}} \cdot \frac{s_{tr}^{Dj}f_{tr}^{Dj}}{s_{tr}^{+j}}) = \left[\frac{s_{tr}^{Dj}}{s_{tr}^{+j}}\right]^{\eta} ln(\frac{d_{tr}}{f_{tr}^{D-}} \cdot \frac{s_{tr}^{Dj}}{s_{tr}^{D-}}) \qquad (j=L, H, A).$$

Here,  $d_{tr}$  denotes the *total sales of diesel for road transportation purposes* in month *t* and county *r*, and  $\eta$  is a dummy parameter set equal to either zero or one. In the variable elasticity models (FV and CV), we let  $\eta = 1$ , while in the simpler, constant elasticity models (FC and CC), we set  $\eta = 0$ , meaning that the bracketed term can be ignored.

The bracketed term expresses the diesel vehicle share of type *j* vehicle traffic volume, while the fraction  $\frac{s_{tr}^{Dj} f_{tr}^{Dj}}{s_{tr}^{D+} f_{tr}^{D}}$  entering the log function after the second equality sign measures the share of diesel consumption in principle attributable to type *j* vehicles. For *j*=*A* (all vehicles), this fraction reduces to one  $(s_{tr}^{DA} = s_{tr}^{D+})$ . We shall refer to  $\frac{d_{tr}}{f_{tr}^{D}} \cdot \frac{s_{tr}^{Dj}}{s_{tr}^{D+}}$  as the *«diesel sales attributable to type j vehicles, adjusted for fuel economy»*.

For the gasoline driven vehicles, we have, similarly,

(3.11) 
$$ln(g_{trj}) = \left[\frac{s_{tr}^{Gj}}{s_{tr}^{+j}}\right]^{\eta} ln(\frac{g_{tr}}{f_{tr}^{G}} \cdot \frac{s_{tr}^{Gj}}{s_{tr}^{G+}})$$
  $(j=L, H, A).$ 

where  $g_{tr}$  denotes the total sales of gasoline for road transportation purposes.

Note that, although the *f*, *p*, *q* and *s* measures all carry a full set of temporal and spatial subscripts *t* and *r*, the idea is *not* to exploit data on time-varying vehicle kilometrage within each county. Such data are not available – if they were, this entire exercise would have been redundant. Only the vehicle stock measures (*p*) will be included in our database with full spatial and temporal variation. The kilometrage variables (*q*) are standardized figures measured at one point in time and applied uniformly to all time periods, as fixed weights designed to take account of the fact that certain vehicle categories typically do longer annual distances than others. Since, however, even these measures will often be computed as weighted averages over various *subcategories* of light and heavy vehicles, whose relative shares may vary, a certain amount of spatial and temporal variation will be present even in our *q* measures<sup>11</sup>.

Substituting (3.10) and (3.11) into (3.5), we have, as our basic econometric equation,

$$(3.12) \quad v_{trj} = \left[\frac{g_{tr}}{f_{tr}^{G}} \cdot \frac{s_{tr}^{Gj}}{s_{tr}^{G}}\right]^{\left(\frac{s_{tr}^{Oj}}{s_{tr}^{+j}}\right)^{\prime} \gamma_{j}} \left[\frac{d_{tr}}{f_{tr}^{D}} \cdot \frac{s_{tr}^{Dj}}{s_{tr}^{D+}}\right]^{\left(\frac{s_{tr}^{Dj}}{s_{tr}^{+j}}\right)^{\prime} \cdot \delta_{j}} \cdot \exp\left(\sum_{i} \beta_{ij} x_{tri}^{(\lambda_{ij})} + u_{trj}\right) \quad (j = L, H, A).$$

The distinction between privately owned cars and taxis is made in order to capture the very important difference in annual kilometrage and the fact that, while most taxis were previously gasoline driven, in the 1980's and early 1990's a substantial shift towards diesel driven taxis took place. Annual private car kilometrage is estimated, for each county, through the «Survey of Private Motoring 1995» (Weekly Bulletin of Statistics no. 26/1996). For taxi kilometrage, our source of information is the 1992 administrative records of the Directorate of Customs and Excise, relying on the (until October 1st, 1993) compulsory kilometer tax levied on diesel driven vehicles, and published in the Transport and Communications Statistics 1994 (NOS C 264, table 110). Even these figures are available by county, and hence vary with our index *r*.

For other vehicle categories, only national averages are available on annual kilometrage, and used uniformly for all counties. For freight vehicles, we base our estimates on a set of special tabulations made from the 1993 Trucking Survey. This survey also provides information on fuel use per vehicle kilometer, allowing us to form the f indices. For larger buses, estimates on annual kilometrage and fuel consumption are based the 1992 statistics provided by the bus companies, as published in NOS C 264 (table 101 and 103). For the small vans and buses, kilometrage is set equal to that of private cars.

As for fuel consumption per passenger car kilometer, a «theoretical» average, varying in time and space, has been computed on the basis of the age distribution of cars in each county and data on the nominal average per kilometer gasoline consumption of new cars registered in a given year in Norway, as stated by the manufacturer as applicable under optimal driving conditions. Hence, for light vehicles we take account of the facts (i) that car fuel economy generally has improved over time, and (ii) that the speed of improvement is related to local rates of car population turnover (new car acquisition and scrapping).

The fuel efficiency of small vans is assumed to be equal to that of passenger cars, while small buses are assumed to consume 0.1 liter per km, somewhat more than the cars. To enhance comparability between the «theoretical» fuel efficiency of passenger cars and the empirical estimates derived for other vehicle types, cars are assumed to consume, on the average, 10 per cent in excess of their theoretical optimum.

Some of these assumptions may appear rather arbitrary. Note, however, their limited role: to provide reasonable weights for our indices on vehicle mix and fuel efficiency. Any error or inaccuracy present will apply uniformly to all counties and months in the data set and have no more than a marginal effect on the coefficient estimates to be derived.

<sup>&</sup>lt;sup>11</sup> To be specific, for each type of fuel, nine subcategories of vehicles are used as our basis for computing the *p*, *q*, *s* and *f* measures: Light vehicles are subdivided into (i) private (passenger) cars, (ii) taxis, (iii) small buses (10-20 seats), and (iv) small vans (under 1 ton's carrying capacity). Heavy vehicles consist of (v) larger buses (more than 20 seats), and of freight vehicles with a carrying capacity (vi) between 1 and 2 tons, (vii) between 2 and 4 tons, (viii) between 4 and 10 tons, or (ix) above 10 tons (intervals being closed in the lower while open in the upper end).

Here, the exponents of the bracketed terms are interpretable as the elasticities of the traffic volume with respect to the gasoline and diesel sales (respectively), adjusted for fuel economy. Thus, when  $\eta = 1$ , the elasticity of light or heavy vehicle traffic volume with respect to diesel sales is assumed to be proportional to the diesel vehicle share of the light, respectively heavy, vehicle pool in the county. In the simpler, constant elasticity models, where  $\eta = 0$ , the elasticity does not depend on the vehicle mix.

In the «free» models, no constraints are put on the sign or size of the traffic-vs-fuel elasticities. In the constrained models, on the other hand, we require

(3.13) 
$$\left[\frac{s_{lr}^{Gj}}{s_{lr}^{+j}}\right]^{\eta} \gamma_{j} + \left[\frac{s_{lr}^{Dj}}{s_{lr}^{+j}}\right]^{\eta} \delta_{j} = 1,$$

in other words that the elasticities with respect to gasoline and diesel sales should sum to one, as long as all the «adjustment factors» are kept constant.

For the purpose of estimation, we rewrite equation (3.12) as follows:

$$w_{trj} = \frac{v_{trj}}{\frac{g_{tr}}{f_{tr}^{G}} \cdot \frac{s_{tr}^{Gj}}{s_{tr}^{g}}}$$

$$(3.14) = \left[\frac{g_{tr}}{f_{tr}^{G}} \cdot \frac{s_{tr}^{Gj}}{s_{tr}^{g}}\right]^{\left(\frac{s_{tr}^{Gj}}{s_{tr}^{g}}\right)^{\eta} \cdot \gamma_{j}^{-1}} \left[\frac{d_{tr}}{f_{tr}^{D}} \cdot \frac{s_{tr}^{Dj}}{s_{tr}^{D}}\right]^{\left(\frac{s_{tr}^{Dj}}{s_{tr}^{g}}\right)^{\eta} \cdot \delta_{j}} \cdot exp\left(\sum_{i} \beta_{ij} x_{tri}^{(\lambda_{ij})} + u_{trj}\right)$$

$$= \left[\frac{d_{tr}}{f_{tr}^{D}} \cdot \frac{s_{tr}^{Dj}}{s_{tr}^{D+}} \right]^{\left(\frac{s_{tr}^{Gj}}{s_{tr}^{g}} - \frac{s_{tr}^{Gj}}{s_{tr}^{g}}\right]^{\left(\frac{s_{tr}^{Dj}}{s_{tr}^{g}}\right)^{\eta} \cdot \delta_{j}} \cdot exp\left(\sum_{i} \beta_{ij} x_{tri}^{(\lambda_{ij})} + u_{trj}\right) \quad (j = L, H, A)$$

where the last equality sign follows from (3.13).

In other words, to estimate the constrained model we use, as our dependent variable, the ratio of vehicle kilometrage to the gasoline consumption, corrected for differences in fuel economy. The ratio of diesel to gasoline sales, both corrected for fuel economy effects, becomes the prime independent variable. In the variable elasticity model we raise this ratio to the power of the assumed diesel vehicle share of the total vehicle kilometers driven in the county.

In the constrained model, the implication is that, when the county vehicle mix, the weather conditions and the calendar are unaltered, while gasoline and diesel sales both increase by, say,  $\pi$  per cent, the traffic volume grows by the same percentage ( $\pi$ ).

This condition should be at least approximately fulfilled even in a «free» model, in order for the model to provide reasonable predictions. In other words, one expects

(3.15) 
$$\left[\frac{s_{tr}^{Gj}}{s_{tr}^{+j}}\right]^{\eta} \gamma_{j} + \left[\frac{s_{tr}^{Dj}}{s_{tr}^{+j}}\right]^{\eta} \delta_{j} \approx 1 \quad \forall t, r, j,$$

reducing to

$$\gamma_j + \delta_j \approx 1$$

in the constant elasticity model. Assuming that all factors generating variation in the fuel sales per vehicle kilometer have been (correctly) controlled for, one expects proportionality between traffic volume and fuel sales.

Moreover, in this model we expect

 $(3.16) \quad 0 < \gamma_H < 0.5 < \delta_H < 1, \quad 0 < \delta_L < 0.5 < \gamma_L < 1, \quad 0 < \delta_A < 0.5 < \gamma_A < 1 \ .$ 

All traffic-vs-fuel elasticities should be strictly positive but smaller than one. For light vehicles, the gasoline elasticity should be greater than the diesel elasticity, and vice versa for heavy vehicles, given the fact than most passenger cars run on gasoline, while diesel is the most frequently used fuel for trucks and buses.

In the variable elasticity models, we expect

(3.17)  $\gamma_i \approx 1$ ,  $\delta_i \approx 1$ , j = L, H, A.

Since the differences in fuel economy and in the county vehicle mix is roughly taken account of through the s and f measures, the effect left for each coefficient to be estimated should be one of near-proportionality.

#### 3.4. An error theory for traffic counts

To properly account for the supposedly large random variation affecting the traffic counts  $(c_{trj}^{sq})$  underlying our dependent variables  $v_{trj}$  and  $w_{trj}$ , we shall need an error theory addressing this issue.

Assume that the number of vehicles passing a given point on the road network within a given time interval follows a Poisson process. This assumption has a long standing within traffic flow analysis, having gained support through a number of theoretical and empirical studies (see, e g, Gerlough and Schuhl 1955, Haight et al 1961, Breiman 1963, and Thedéen 1964).

In other words, we assume

$$(3.18) \quad c_{trj}^{sq} \sim \mathcal{P}(\kappa_{trj}^{sq}) \quad \Leftrightarrow \quad P[c_{trj}^{sq} = m] = \frac{\left[\kappa_{trj}^{sq}\right]^m \cdot e^{-\kappa_{trj}^{sq}}}{m!} \qquad (m = 0, 1, 2, \ldots),$$

 $\kappa_{trj}^{sq}$  being the *expected* number of class *j* vehicles passing point *q* in county *r* during day *s* of month *t*. It follows that

(3.19)  $E(c_{trj}^{sq}) = var(c_{trj}^{sq}) = \kappa_{trj}^{sq}$ .

Assuming that counts made on different days and at different points are independent Poisson variates<sup>12</sup>, we also have

(3.20) 
$$\sum_{s} \sum_{q} c_{trj}^{sq} \sim \mathcal{P}(\sum_{s} \sum_{q} \kappa_{trj}^{sq})$$

<sup>&</sup>lt;sup>12</sup> This assumption is, of course, at best only approximately true. We shall assume that the error arising from this inaccuracy is negligible.

by the invariance-under-summation property of the Poisson distribution (see, e g, Hoel et al 1971). The sum of all traffic counts in a given county and month is also Poisson distributed. Hence,

(3.21) 
$$\operatorname{var}\left(\sum_{s}\sum_{q}c_{trj}^{sq}\right) = \operatorname{var}\left(m_{t}n_{r}c_{trj}\right) = m_{t}n_{r}\kappa_{trj} = \sum_{s}\sum_{q}\kappa_{trj}^{sq}$$

and

(3.22) 
$$var(c_{trj}) = \frac{\kappa_{trj}}{m_t n_r},$$

where we have defined

(3.23) 
$$\kappa_{trj} = \frac{1}{m_t n_r} \sum_{s=1}^{m_t} \sum_{q=1}^{n_r} \kappa_{trj}^{sq},$$

the expected value of the arithmetic average of all daily traffic counts in county r during month t. Furthermore, using (3.4) and (3.14), we have

(3.24) 
$$var(v_{trj}) = \xi_{rj}^2 m_t \frac{\kappa_{trj}}{n_r}$$

and

(3.25) 
$$var(w_{trj}) = \frac{\xi_{rj}^2 m_t}{\left[\frac{g_{tr}}{f_{tr}^{G}} \cdot \frac{s_{tr}^{Gj}}{s_{tr}^{G}}\right]^2} \frac{\kappa_{trj}}{n_r}.$$

In other words, the dependent variable of the free model (3.12) is subject to a random disturbance, whose variance is proportional to the mean expected monthly traffic flow and to the square of the expansion factor, while inversely proportional to the number of counting points operating in a given county. In the constrained model (3.14), one also has to divide by the square of the gasoline sales attributable to type *j* vehicles, adjusted for fuel economy.

To obtain an empirical estimate the error variance following from this theory, one may replace the expected mean daily traffic flow  $\kappa_{trj}$  in formulae (3.24) and (3.25) by its empirical counterpart  $c_{tri}$ , i e by its unbiased estimate.

#### 3.5. Specifying the random disturbance term

To estimate models (3.12) and (3.14), we take logarithms on both sides of the equations, in which case the models reduce to generalized (Box-Cox) log-linear structures. In this formulation, the disturbance term is defined as the difference between the *log* of the dependent variable and the corresponding expected value. Hence, to properly account for the disturbance variance attributable to the randomness of traffic counts, one needs to compute  $var[ln(v_{uj})]$  (or  $var[ln(w_{uj})]$ , respectively).

Note that

$$(3.26) \quad ln(v_{trj}) = ln(\xi_{rj}) + ln(c_{trj}) + ln(m_t) = ln(\sum_{s} \sum_{q} c_{trj}^{sq}) + ln(\xi_{rj}) - ln(n_r)$$

and

(3.27) 
$$ln(w_{trj}) = ln(\sum_{s}\sum_{q}c_{trj}^{sq}) + ln(\xi_{rj}) - ln(n_r) - ln\left(\frac{g_{tr}}{f_{tr}^{G}} \cdot \frac{s_{tr}^{Gj}}{s_{tr}^{G}}\right).$$

Assuming that all terms except those involving  $c_{trj}^{sq}$  are non-random and hence have zero variance, we can write

(3.28) 
$$\operatorname{var}\left[\ln(v_{trj})\right] = \operatorname{var}\left[\ln(w_{trj})\right] = \operatorname{var}\left[\ln(\sum_{s q} c_{trj}^{sq})\right] = \operatorname{var}\left[\ln(m_{t}n_{r}c_{trj})\right].$$

In other words, we need to evaluate the variance of the log of a Poisson variate.

There is no exact, closed-form formula for this variance. Indeed, since there is always a non-zero probability of a Poisson variate taking on the value zero, its log does not even have finite variance.

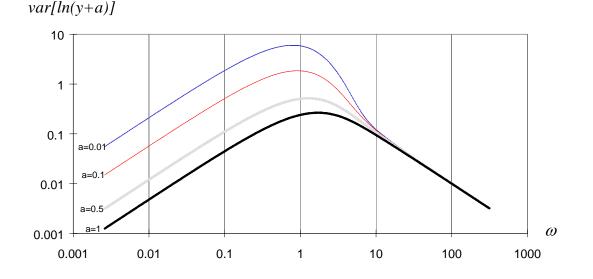


Figure 3.1: The variance of ln(y+a), where y is Poisson distributed with parameter  $\omega$ .

One may circumvent this problem by working with ln(y+a) rather than ln(y), where y is the Poisson variate and a is a small positive constant (the *Box-Tukey constant*). Having computed the variance of ln(y+a) for a certain range of values of a and E[y], we show the relationship between var[ln(y+a)] and  $E[y] \equiv \omega$  on a logarithmic scale in figure 3.1.

For values of *a* above one half, the shape of the curve is remarkably symmetric around its peak, which occurs around  $\omega = 1$ . For values of  $\omega$  larger than 10, there appears to be a decreasing, close-to-linear relationship between  $ln\{var[ln(y+a)]\}$  and  $ln\{\omega\}$ . In fact, for larger  $\omega$  the Taylor approximation formula

(3.29) 
$$var[h(y)] \approx [h'(\omega)]^2 var[y]$$

(see, e g, Sverdrup 1973, p 147) is quite accurate, yielding, in the case h(y) = ln(y+a),

(3.30) 
$$\operatorname{var}[\ln(y+a)] \approx \frac{\omega}{(\omega+a)^2} \approx 1/\omega$$
 when  $\omega >> a$ .

The variance of the log of a (large) Poisson variate is approximately equal to the inverse of the Poisson parameter. Hence, for purposes of estimation we use

(3.31) 
$$\operatorname{var}[\ln(v_{trj})] = \operatorname{var}[\ln(w_{trj})] \approx \frac{1}{\sum\limits_{s} \sum\limits_{q} \kappa_{trj}^{sq}}$$

and estimate this variance by substituting the observed traffic counts for their theoretical expectation:

(3.32) 
$$v \hat{a}r[ln(v_{trj})] = v \hat{a}r[ln(w_{trj})] = \frac{1}{\sum_{s} \sum_{q} c_{trj}^{sq}} = \frac{m_{t}n_{r}}{c_{trj}}.$$

The BC-GAUHESEQ software to be applied allows for the specification of disturbance variance structures of the form (confer equation 2.4 above)

(3.33) 
$$u_{trj} = \left[ exp\left(\sum_{i} \zeta_{i} z_{trji}^{(\lambda_{ij})}\right) \right]^{\frac{1}{2}} u_{trjj}^{\prime}$$

where, by assumption,  $u'_{trj}$  is a constant variance disturbance term, and the  $z_{trji}$  could be any variables. To represent formula (3.32) within this framework, one may take

(3.34) 
$$z_{trj1} = \frac{m_t n_r}{c_{trj}}, \quad \lambda_{z1} = 0, \quad \zeta_1 = 1, \text{ and } \zeta_i = 0 \text{ for } i > 1.$$

In addition, to include other possible sources of disturbance (omitted variables, incomplete traffic counts, etc), one may add more variables to the disturbance variance structure, letting  $\zeta_i \neq 0$  for *i*=2,3,4. The BC-GAUHESEQ software allows for up to four heteroskedasticity variables, although with the potentially cumbersome restriction that they combine in a multiplicative rather than an additive fashion. The reader is referred to section 3.7.5 for more specifics.

# 3.6. Sample

#### 3.6.1. Traffic counts

Automated traffic counts are available as recorded on a selection of cross-sections taken from the road network of each county. In principle, the counting procedure records the hourly number of light and heavy vehicles passing, respectively, light vehicles being «defined» as being less than 5.5 meters long. From these hourly counts we extract the aggregate monthly number of vehicles and calculate the daily average over the month (ADT).

While the data on total vehicles passed are subject to only small inaccuracies<sup>13</sup>, the split between light and heavy vehicles is of variable reliability and completeness. For traffic counts exhibiting relatively few missing values (or obvious gross errors) concerning the split, the share of heavy vehicles was estimated by means of 12 months' backwards or forwards extrapolation. Traffic counts subject to an excessive number of missing values were discarded altogether. Thus, traffic count data were deemed to be of acceptable quality for only 14 (out of 19) counties, each county being represented by two to eight separate road cross-section points<sup>14</sup>.

These traffic counts cover the period from January 1988 until December 1994, i e an 84month period, leaving us with a total cross-section/time-series sample of  $14 \times 84 = 1176$ units of observation.

#### 3.6.2. Fuel sales statistics

Monthly data are available on the amount of gasoline and diesel delivered in each county, broken down by purchaser category, of which gas stations are one (table 3.1). That is, the figures relate to the *deliveries* made to the gas stations, rather than to their *sales*.

Not all diesel sold is used for road transportation. In our calculations, it is assumed that diesel sold through sectors 61 and 62 is used for road transportation in its entirety, while diesel passing through the hands of other purchaser categories is split between various types of use.

As of October 1, 1993, a new road transportation tax scheme came into effect in Norway, increasing the normal price of diesel by some 85 per cent over night as a result of a new surtax. From this date on, only certain uses of diesel are exempt from paying the surtax. This applies to tractors, certain military vehicles, motorized machinery, diplomat cars, buses operating under touring or scheduled passenger transportation government license, as well as any use other than motor vehicle propulsion. These users are allowed to use a specially «marked» diesel, sold without surtax. The mark is a red dye. Any non-authorized user of marked diesel is subject to a heavy fine.

<sup>&</sup>lt;sup>13</sup> In cases in which the equipment has failed during one or more hours, the gap is filled in based on an empirical 24-hour profile representative of the cross-section in question. Similarly, when the gap covers an entire day or more, weekly or monthly profiles are used to complete the data series.

<sup>&</sup>lt;sup>14</sup> The following counties had to be left out: Oslo, Telemark, Hordaland, Nord-Trøndelag and Finnmark.

Code	Purchaser category
10	Agriculture/forestry
21	Fishing and hunting - fuel dealers
22	Fishing and hunting - fuel users
31	Mining
32	Petroleum extraction
33	Food manufacturing
34	Pulp and paper industry
35	Chemical industry
36	Mineral industry
38	Other manufacturing industries
39	Power supply
40	Construction
51	Households and household fuel retailers
52	Apartment buildings
53	Office buildings etc (incl hotel, schools, and institutions)
61	Gas stations
62	Land transportation carriers (incl car repair shops)
64	The Norwegian State Railways (incl their bus services)
66	Domestic sea transportation carriers
67	International sea transportation carriers
69	Air carriers and fuel retailers
71	Local government institutions and administration
72	Central government institutions and administration
73	Defense
81	Other fuel dealers (incl yachting marinas) and motor vehicle retailers
82	Other petroleum users (incl laundries and dry cleaning)
85	Own use by petroleum companies
90	Local oil companies

Table 3.1: Classification of gasoline and diesel purchasers.

By far the largest road transportation category exempt from the diesel surtax are the licensed buses. Almost all of these belong, however, to category 62 (Land transportation carriers), and are hence counted as transportation users in their entirety.

For our purpose, the imposition of such a surtax, essentially splitting the diesel consumption between road transportation and other uses, comes in rather handy, in that it allows us to assess, at the county level, what share of the diesel sold through the various sectors in 1994 was actually used for road transportation.

True, a certain amount of fraud is likely to have taken place, in the interest of tax evasion, but by and large the sales of unmarked (fully taxed) diesel should provide of a fairly reliable clue as to the road transportation share of diesel consumption. For each county and purchaser group<sup>15</sup>, we have therefore calculated the share of unmarked diesel sold in 1994.

To assess the transportation use of diesel in previous years, we apply the same shares as calculated for 1994. As of this year, a calculated 28 per cent of the diesel *not* sold through

<sup>&</sup>lt;sup>15</sup> The data allow us to calculate shares varying even by month. A quick inspection of the data reveals, however, that shares vary a lot more by county than by season. Moreover, month to month fluctuations in small sales figures are likely to be strongly influenced by stock variations. In assessing the road transportation share of diesel consumption, we have chosen, therefore, to disregard seasonal variation, calculating one figure for each cell in the cross-tabulation between county and purchaser group.

gas stations or to transportation firms is used for road transportation purposes. This corresponds to a calculated 16 per cent of the total amount of diesel used for road transportation purposes (172 out of 1066 million liters).

#### 3.6.3. Meteorology

Weather conditions are recorded at a sample of meteorological stations and weighed together for each county. Stations were selected in such a way as to be maximally representative of the weather conditions affecting road users in the county, being located close to the county's «center(s) of gravity» in terms of traffic. Some counties are small enough that the weather records would be only marginally different as between different stations. Here, records from one station are generally sufficient. In the larger counties, however, records from up to six different stations are weighed together to form a set of measures representative of the county.

# 3.7. Empirical results

Partial estimation results for models (3.12) and (3.14) are shown in tables 3.2 through 3.6. We limit our attention to models explaining (i) overall vehicle kilometers (j=A) or (ii) heavy vehicle kilometers (j=H), the last (light vehicle) category (j=L) being – in principle – residually determinable. Only the overall and heavy vehicle modeling results are needed for the road use and casualty model equations, to be dealt with in chapters 4 and 6 ahead.

In the tables, we generally show elasticities of the dependent variable with respect to each independent variable, as evaluated at the sample means. Since, in models (3.12) and (3.14), the dependent variable will always be log transformed, the elasticity coincides with the regression coefficient estimate if and only if the Box-Cox parameter of the independent variable is zero (see section 2.4.4). This will apply, e g, to all the fuel sales measures, and hence the parameters  $\gamma$  and  $\delta$  are readily interpretable as elasticities.

In the case of dummy variables, whose code names will be doubly underscored in the tables, the «elasticity» shown is – by definition – equal to the regression coefficient (see section 2.4.5).

The tables also report t-statistics *conditional* on (the estimated value of) the Box-Cox parameter<sup>16</sup>.

In tables 3.3 through 3.6, whenever an independent variable is subject to a Box-Cox transformation, a third line indicating LAM (for lambda –  $\lambda$ ) is added to the output for the variable in question. Towards the end of each table, the Box-Cox parameter values are given. Box-Cox parameters could be *fixed* or *estimated*. In the latter case, the t-statistic for testing against  $\lambda = 0$  is given.

Each column in the table corresponds to a particular equation estimated.

For a full report on the models, detailing coefficient estimates as well as elasticities, we refer the reader to Appendix B.

<sup>&</sup>lt;sup>16</sup> Whenever the Box-Cox parameter is fixed (or non-existent), the conditional and unconditional t-statistics coincide. In the opposite case, the unconditional t-statistic is not scale invariant.

#### 3.7.1. Fuel sales

In table 3.2, we show estimated coefficients (= elasticities) for the fuel sales variables.

Consider, for purposes of illustration, model FC in column A – the free model with constant elasticities applied to *total* traffic volumes. The coefficient of the gasoline sales measure is estimated at 0.957, while the corresponding diesel coefficient comes out at 0.044. In other words, they sum to almost exactly one, although, in this model, no such constraint has been imposed!

The model predicts, in a sense, an almost exact proportionality between fuel sales adjusted for variations in fuel economy and the estimated total traffic volume.

In the corresponding *heavy vehicle* model (column E), the sum of the two coefficients is 0.88. Here the diesel coefficient is larger than the gasoline coefficient, as expected.

When the traffic-vs-fuel elasticities are made dependent on the gasoline and diesel vehicle share of the vehicle pool (models FV in table 3.2), coefficients come out as fairly close to one, again as expected (equation 3.17).

Since even our «free» models come out with fuel coefficient estimates quite close to the possible constraints of interest, it is no surprise that the constrained models (*CC* and *CV*) provide estimates that, for all variables other than fuel, are only marginally different from those of the «free» models.

In the sequel, we shall be referring to our variants FV (unconstrained models with variable elasticities) as our basic source of information concerning the impact of other variables than fuel.

Vehicle category:		All veh	icles		Heavy vehicles				
Model:	FC	FV	CC	CV	FC	FV	CC	CV	
Column:	А	В	С	D	E	F	G	Н	
$\hat{\gamma}$ (gasoline)	.957 (73.84)	1.010 (80.77)			.408 (27.75)	1.096 (102.88)			
$\hat{\delta}$ (diesel)	.044 (3.02)	.975 (231.47)	.043 (3.35)	.664 (8.58)	.476 (26.38)	.796 (79.04)	.623 (37.79)	.625 (35.49)	

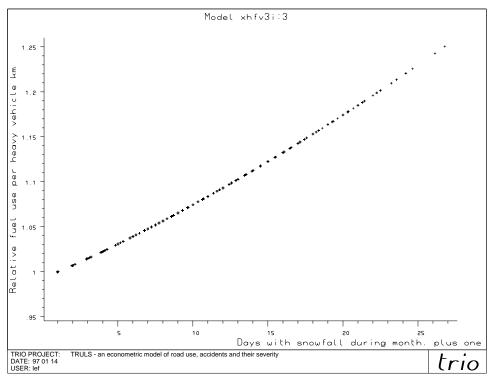
*Table 3.2: Estimated fuel sales coefficients in models explaining vehicle kilometers. T-statistics in parentheses.* 

#### 3.7.2. Weather

Weather variable results are shown in table 3.3.

Vehicle category:		All vehicles				Heavy vehicles			
Model:		FC	FV	CC	CV	FC	FV	CC	CV
Column:		А	В	С	D	E	F	G	н
			E	lasticities	evaluated	at sample	e means		
Days with snowfall during month, plus one	cmsnowdls	.000 (1.65) LAM	002 (34) LAM	.000 (1.64) LAM				031 (-4.20) LAM	029 (-3.98) LAM
Difference between 25 degrees C and mean monthly temperature	cmtcold	127 (-16.35) LAM	135 (-9.26) LAM	(-16.47)			(-14.17)		246 (-13.38) LAM
			Curv	ature parar	neters				
LAMBDA(X)	cmsnowd1s	7.128 [1.04]	.887 [.18]	7.115 [1.03]	-3.420 [34]	1.123 [2.33]	1.096 [2.69]	1.121 [2.14]	1.169 [2.06]
LAMBDA(X)	cmtcold	2.652 [7.57]	2.274 [6.18]	2.648 [7.62]	2.249 [6.90]	1.036 [4.09]	1.031 [4.36]	1.260 [4.89]	1.336 [4.88]

Table 3.3: Estimated elasticities of vehicle kilometers with respect to weather variables, conditional on fuel sales etc, with curvature parameters. T-statistics in parentheses.



*Figure 3.2: Estimated partial relationship between snowfall frequency and fuel use per heavy vehicle km* 

The left-most column of table 3.3 provides a description of each independent variable. The second column states the variable name, as defined in the TRULS data base<sup>17</sup>. In the sub-

<sup>&</sup>lt;sup>17</sup> Refer to appendix C for a variable nomenclature to be used throughout this essay.

sequent eight columns (A through H) we report estimates derived under the various models for total and heavy vehicle traffic, respectively.

Somewhat to our surprise, the frequency of snowfall<sup>18</sup> during the month has no significant effect on *overall* fuel use per vehicle kilometer.

This may have to do with lowered (and hence more economical) speed during snow conditions, counterbalancing the «initial», energy-increasing effect of snow on the road. It could also reflect a diversion of traffic towards the larger and better maintained roads, which inflates the traffic counts compared to the overall county-wide traffic volume.

For *heavy vehicles*, however, snowfall does appear to significantly affect fuel economy, with an elasticity of  $0.037^{19}$ . The estimated relationship between snowfall and fuel use per heavy vehicle km is shown in figure  $3.2^{20}$ .

A much larger impact is due to temperature variations. Fuel consumption per overall vehicle kilometer is an estimated 25 per cent higher when the mean monthly temperature drops to minus 10 degrees C, compared to a (plus) 25 degrees reference point (figure 3.3). As expected, the Box-Cox parameter (on the variable cmtcold) is considerably larger than zero (generally above 2 in the overall vehicle models and 1.0 to 1.3 in the heavy vehicle models), meaning that fuel consumption increases more than proportionately with the cold (as measured in relation to a 25 degrees reference point<sup>21</sup>).

Fuel consumption per *heavy* vehicle kilometer is estimated to increase by no less than 40-50 per cent in the coldest periods compared to the warmest (fig 3.4). There is reason to doubt whether this effect is due to vehicle fuel economy alone. More plausibly, we spot the effect of diesel being used for multiple purposes, notably for heating. Although we have attempted to purge the diesel sales statistics of those parts which are not used for road transportation, a certain amount of non-transportation use is apparently left in our figures<sup>22</sup>.

<sup>&</sup>lt;sup>18</sup> The variable cmsnowd1s is a standardized snowfall frequency measure, defined as  $1 + x_t \cdot 30 / n_t$ , where  $x_t$ 

is the number of days with snowfall during month t and  $n_t$  is the length of the month (number of days). We add one to the count in order to allow for Box-Cox transformation without creating a threshold between zero and one day of snowfall.

<sup>&</sup>lt;sup>19</sup> Model *FV* (column F of table 3.3) comes with an elasticity as evaluated at the sample means of -0.037. I e, *for given fuel sales*, the *traffic counts* decrease by 0.037 per cent for each per cent increase in the snowfall frequency. To interpret these figures as measures of *fuel use per vehicle km*, we reverse the sign.

 $<sup>^{20}</sup>$  The points shown in the TRIO scattergrams are true sample points. That is, not only do they depict the partial relationship estimated, they also – for both variables – indicate the range of variation upon which the relationship has been estimated.

<sup>&</sup>lt;sup>21</sup> This reference point is, of course, arbitrarily chosen. This arbitrariness is, however, mitigated by the fact that we let the data determine the functional form, through Box-Cox transformation. In the sample, the mean monthly temperature ranges from -13 to +20 degrees C (see figure 3.3).

<sup>&</sup>lt;sup>22</sup> Most oil-powered heating installations run perfectly well on automobile diesel. There is, moreover, a certain economic incentive to substitute diesel for heating oil, in that fuel dealers incurring transportation costs exceeding NOK 0.07 per liter automobile diesel are entitled to a NOK 0.07 reimbursement from the Government, under the fuel transportation subsidy scheme for remote areas. This reimbursement does not apply to ordinary heating oil (Bjørn Reusch, Norwegian Institute of Petroleum Studies, personal communication). It is unlikely that we have been able to purge our diesel sales figures of all such occurrences.

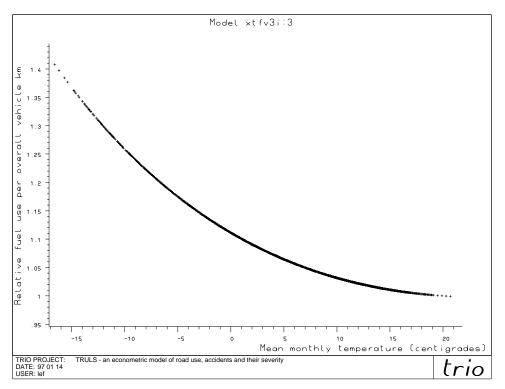
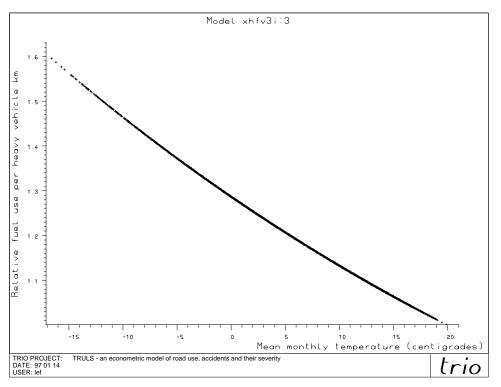


Figure 3.3: Estimated partial relationship between temperature and fuel use per overall vehicle km



*Figure 3.4: Estimated partial relationship between temperature and fuel use per heavy vehicle km* 

This illustrates the importance of modeling the relationship between traffic volume and fuel sales in a fairly thorough way.

#### 3.7.3. Price variations

Certain price variables are included in the model, not to estimate their impact on demand, but in order to control for potential hoarding effects due to price fluctuations. Most importantly, the very pronounced, overnight increase in the diesel price occurring on October 1st, 1993 appears to have spurred massive hoarding during the preceding month, and – supposedly – a correspondingly low sales volume in the month(s) following. Even for gasoline, a certain amount of hoarding due to price fluctuations is likely to take place. Recall that our fuel statistics are wholesale rather than retail sales data, reflecting the sales of fuel to – not from – the gas stations.

 Table 3.4: Estimated elasticities of vehicle kilometers with respect to fuel price ratios, conditional on fuel sales etc. T-statistics in parentheses.

 Vehicle estagary

Vehicle category:	All vehicles				Heavy vehicles				
Model:		FC	FV	CC	CV	FC	FV	CC	CV
Column:		А	В	С	D	E	F	G	н
		Ela	sticities eva	aluated at s	ample mea	ns			
Diesel price previous month relative to current month	epdlagl	044 (-1.08) LAM 1	071 (-1.91) LAM 1	044 (-1.08) LAM 1	052 (-1.35) LAM 1	126 (-1.69) LAM 1	151 (-2.03) LAM 1	164 (-2.82) LAM 1	132 (-2.12) LAM 1
Diesel price of subsequent month relative to current month	epdleadl	006 (14) LAM 1	103 (-2.89) LAM 1	005 (12) LAM 1	039 (82) LAM 1	244 (-4.98) LAM 1	374 (-9.25) LAM 1	374 (-6.63) LAM 1	270 (-5.22) LAM 1
Gasoline price previous month relative to current month	epglagl	-1.336 (-11.92) LAM 1	-1.307 (-12.08) LAM 1	-1.334 (-11.97) LAM 1	-1.326 (-11.97) LAM 1	-1.049 (-5.45) LAM 1	999 (-5.29) LAM 1	-1.279 (-6.90) LAM 1	-1.290 (-6.75) LAM 1
Gasoline price of subsequent month relative to current month	epgleadl	920 (-7.56) LAM 1	732 (-6.16) LAM 1	921 (-7.57) LAM 1	853 (-6.95) LAM 1	671 (-3.76) LAM 1	365 (-2.13) LAM 1	586 (-3.31) LAM 1	779 (-4.35) LAM 1
Ratio of Swedish to Norwegian price of gasoline, Østfold county	epgswenorl	420 (-3.53)	368 (-3.37)	421 (-3.53)	391 (-3.44)	254 (-1.22)	178 (92)	235 (-1.04)	323 (-1.45)
Dummy for diesel surtax replacing kilometrage tax	epkno =====	.051 (7.02)	.055 (7.97)	.051 (7.17)	.063 (9.44)	.124 (11.53)	.124 (11.75)	.114 (10.51)	.121 (11.06)
Dummy for diesel surtax, Østfold county	epkno1 =====	045 (-1.50)	032 (-1.09)	045 (-1.51)	041 (-1.43)	.064 (1.07)	.093 (1.59)	.101 (1.57)	.065 (1.04)
Østfold dummy	hcounty1 ======	.016 (.91)	043 (-2.85)	.016 (.94)	023 (-1.37)	050 (-1.62)	118 (-4.31)	115 (-3.53)	037 (-1.14)
LAMBDA(X) - GROUP 1	LAM 1	.000	.000	ature param .000	. 000	.000	.000	.000	.000
LANDUA(A) - GROUP I	TNNN T	.000 FIXED	.000 FIXED	FIXED	FIXED	FIXED	FIXED	FIXED	FIXED

All price variables are entered in logarithmic form (i e, with a zero Box-Cox parameter) and have the expected (usually negative) coefficient sign (table 3.4). Variable epdlag1, e g, reflects the fact that when the diesel price has dropped relative to the previous month (i e, epdlag1>1), a larger fuel sales volume can be expected for a given traffic volume, i e the vehicle kilometrage is smaller, given the fuel sales. Similarly, when the price is (known to be) going up the next month, more fuel is purchased during the current month, for consumption at a later stage.

As expected, the diesel price effects (i e, elasticities) are fairly large in the heavy vehicle models, but smaller in the overall vehicle models. For gasoline, the converse is true.

The Swedish price of gasoline affects the ratio of vehicle kilometrage to fuel sales in the main border county (Østfold)<sup>23</sup>, especially for light vehicles. When the price in Sweden is lower than in Norway, a certain amount of the gasoline consumed in Østfold is purchased abroad.

Simultaneously with the introduction of a diesel surtax (from October 1993), the diesel vehicle kilometer tax in force up until then was abolished, thus counteracting the effect of more expensive fuel. To capture the possible effects of this legislative measure we introduce two dummy variables, one main effect term (epkno) and one interaction term (epkno1) allowing for an added effect specific to Østfold county. The main effect is significant in the overall vehicle models as well as in the heavy vehicle models. Apparently, the diesel surtax is associated with increased heavy vehicle kilometrage in relation to fuel sales, supposedly because diesel may still be purchased at a lower price in Sweden, in which case the road user avoids both the kilometer tax and the diesel surtax. Note that for heavy vehicles, this effect is estimated to be 50 to 100 per cent higher in Østfold than in the rest of the country, although the interaction term for Østfold is, in general, statistically insignificant. The models generally suggest an about 12 to 13 per cent drop in diesel sales per heavy vehicle kilometer after the diesel tax reform (more than 20 per cent in Østfold).

All models also include a general dummy for Østfold county (hcounty1), in order to adjust the scale for variables defined exclusively for this county.

#### 3.7.4. Calendar effects

Since fuel need not be sold and consumed during the same month, it might be important to control for certain calendar effects, especially those related to the Easter week – a major holiday season in Norway. Unusual amounts of traffic, flowing out of the larger cities, are generated on Friday and Saturday before Palm Sunday, while the main inflow takes place on Easter Sunday and Monday. Most of these traffic flows take place on the main roads covered by traffic counts, possible inflating the traffic counts as compared to the county-wide amount of road use.

This traffic pattern has unforeseeable effects on the time relation between (wholesale) fuel sales and consumption, especially as the Easter week moves back and forth between the calendar months of March and April. On the one hand, one may expect the gas stations to stock up maximally *before* the Easter week. On the other hand, any unusually large con-

 $<sup>^{23}</sup>$  The variable epgswenor1 is set equal to 1 for every county except Østfold, i e the effect of the Swedish gasoline price applies only to this one county.

sumer demand for fuel is likely to be reflected in wholesale figures for the *subsequent* period, as the gas stations take steps to replenish their stocks.

Vehicle category:			All vehicles					Heavy vehicles				
Model:	FC	FV	CC	CV	FC	FV	CC	CV				
Column:		А	В	С	D	E	F	G	Н			
			«	Elasticities	»							
Dummy for end of Easter	ekee ====	.002 (.07)	.009 (.26)	.002 (.07)	.010 (.31)	.038 (.90)	.046 (1.01)	.047 (1.09)	.042 (.99)			
Dummy for end of Easter in March	ekee3 =====	004 (08)	004 (08)			087 (-1.44)	086 (-1.41)		088 (-1.48)			
Dummy for start of Easter week	ekes ====			084 (-3.49)				047 (-1.30)	054 (-1.51)			
Dummy for start of Easter in March	ekes3 =====	.023 (.71)	.020 (.57)	.023 (.70)	.018 (.51)	034 (67)	037 (70)	017 (35)	021 (43)			
March	ekm3 ====	.022 (1.61)	.022 (1.53)	.022 (1.61)	.019 (1.41)	.038 (1.52)	.034 (1.32)	.031 (1.36)	.035 (1.51)			
April	ekm4 ====	.041 (1.38)	.038 (1.28)	.041 (1.38)	.032 (1.12)	008 (23)	015 (39)	006 (16)	006 (17)			

*Table 3.5: Estimated calendar effects on vehicle kilometers, conditional on fuel sales etc. T-statistics in parentheses.* 

To control for these effects, whose sign we do not venture to conjecture on *a priori* grounds, we include a set of six dummy variables, capturing the start and end of Easter (defined as Saturday before Palm Sunday, and Easter Monday, respectively), the months of March and April, as well as interaction terms between these two sets.

In the heavy vehicle models, these dummies are generally not significant, as might be expected since the holiday season does not entail any increased activity within commercial freight – rather the contrary (table 3.5).

In the overall vehicle models, the end-of-Easter dummies are insignificant, while the start of Easter appears to boost the fuel sales in relation to the traffic volume by some 7 to 8 per cent (negative<sup>24</sup> coefficient on variable ekes). The effect is smaller, however, when Easter starts in March (add up the coefficients of ekes and ekes3). Also, in general, the fuel sales in April appear to be some 4 per cent lower than what corresponds to the traffic counts (variable ekm4), suggesting that the gas stations do, indeed, usually stock up before Easter.

<sup>&</sup>lt;sup>24</sup> Recall that the dependent variable measures vehicle kilometers, in relation to fuel sales, so that a *negative* coefficient is consistent with *increased* fuel use per unit of traffic.

#### 3.7.5. Heteroskedasticity

In table 3.6, we report our assumptions and estimation results concerning the disturbance variance structure.

*Table 3.6: Estimated heteroskedasticity structure in models explaining traffic volumes from fuel sales etc. Coefficient assumptions and estimation results, with t-statistics in parentheses.* 

Vehicle category:			All vehi	icles		Heavy vehicles				
Model:	-	FC	FV	CC	CV	FC	FV	CC	CV	
Column:		А	В	С	D	E	F	G	н	
			Coe	fficients (ζ)						
Inverse total number of vehicles counted during month	cectinv	1.000 FIXED LAM 1	1.000 FIXED LAM 1	1.000 FIXED LAM 1	1.000 FIXED LAM 1					
Inverse total number of heavy vehicles counted during month	cechinv					1.000 FIXED LAM 1	1.000 FIXED LAM 1	1.000 FIXED LAM 1	1.000 FIXED LAM 1	
Number of vacation days, including summer vacation	ekvhis	.056 (5.20) LAM 2	.049 (4.76) LAM 2	.057 (5.21) LAM 2	.053 (5.04) LAM 2	.050 (5.18) LAM 2	.055 (6.41) LAM 2	.039 (4.39) LAM 2	.037 (4.11) LAM 2	
Inverse share of available traffic count days during month	cecndashinv	095 (56) LAM 1	.063 (.36) LAM 1	094 (56) LAM 1	.057 (.33) LAM 1	.444 (2.51) LAM 1	.617 (3.64) LAM 1	.228 (1.30) LAM 1	.170 (.98) LAM 1	
Exponential of dummy for July in the two southernmost counties	cksouthsumr	1.738 (2.00) LAM 1	1.730 (2.30) LAM 1	1.741 (2.00) LAM 1	1.651 (2.21) LAM 1					
Exponential of dummy for outlier	cexpout1					3.396 (.00)	3.574 (.00) LAM 1	3.471 (.00) LAM 1	3.399 (.00) LAM 1	
			Curvat	ure parame	eters					
LAMBDA(Z) - GROUP 1	LAM 1	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	
LAMBDA(Z) - GROUP 2	LAM 2	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	

The first two variables in the table (cectinv and cechinv) correspond to  $\frac{m_t n_r}{c_{trA}}$  and  $\frac{m_t n_r}{c_{trH}}$ ,

respectively, as entered in equation (3.32); these have their coefficients constrained to one and their Box-Cox parameters fixed at zero, in accordance with our error theory set out above (sections 3.4-3.5).

Four heteroskedasticity variables have been specified in addition to these. The variable ekvhis measures the *number of common vacation days* during the month<sup>25</sup>, as the holiday season tends to inflate the traffic volume in certain (resort) counties, while depressing it in other ones, generating a considerably increased disturbance variance. The Box-Cox pa-

<sup>&</sup>lt;sup>25</sup> As vacation days, we count all Saturdays, Sunday, fixed and moving holidays, as well as ordinary working days during which large parts of the labor force are actually on vacation or exempt from work (Christmas and New Year's Eve, entire Easter week). In July, three weeks of general staff holiday is counted as well, bringing the number of vacation days in July in any year to at least 25.

rameter of this variable is set at one (in accordance with preliminary tests), while the coefficient ( $\zeta$ ) is freely estimated, coming out highly significant (p-value < 0.0001) and with the expected (positive) sign.

Our fourth heteroskedasticity variable (cecndashinv) is defined as *the inverse of the number* of days for which traffic counts have been available in the county. When, for some reason, no traffic count is put out for a given day<sup>26</sup>, a total daily traffic flow figure is imputed based on empirically estimated time profiles, taking account of calendar and seasonal effects. This variable measures the extent to which data have been «reconstructed», being hence subject to extraordinary measurement error.

The fifth and sixth variables (cksouthsumr and cexpout1) are the only heteroskedasticity factors which are based on *ad hoc* data inspection rather than on *a priori* theoretical considerations.

An informal look at the residuals for the overall vehicle model reveals a small group of *outliers* restricted, in space and time, to the month of July in the two southernmost counties. While the fuel sales exhibit a visible peak during the vacation time in these popular seaside resort areas, somehow this peak is not captured by the available traffic counts.

In the heavy vehicle model, there is one very pronounced outlier, viz. Akershus county in December 1988. To prevent this outlier, presumably due to a gross measurement error, from exerting excessive influence on the parameter estimates, we specify a heteroskedasticity dummy, allowing the variance to be (according to the estimates) about  $36 (=e^{3.574})$  times higher for this one observation than for the rest of the sample, and its weight in the estimation correspondingly lower.

## 3.8. Model extrapolation and evaluation

The aim of our submodels relating traffic counts to fuel sales, weather, calendar, and fuel price fluctuations is to be able to *impute* reliable measures of *exposure* (i e, traffic volumes) at a fairly disaggregate level (i e, county and month), for input into the econometric accident model to be estimated (chapters 4 through 6 below). Not only do we intend to impute values for all units of observation in our traffic count subsample – we need to *extrapolate* values, temporally (15 years backwards in time) as well as spatially (from 14 to 19 counties), so as to cover all Norwegian counties over the period 1973-1994.

 $<sup>^{26}</sup>$  A traffic count day is considered missing if the counting equipment has been out of operation for more than one hour during the (24-hour) day.

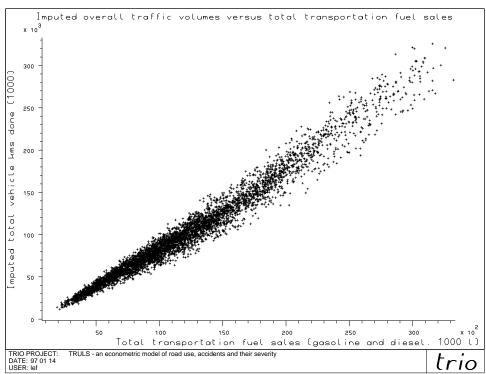
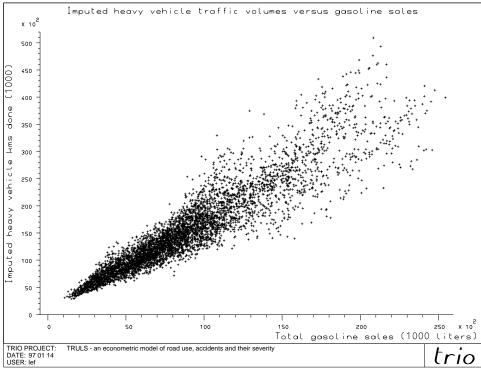
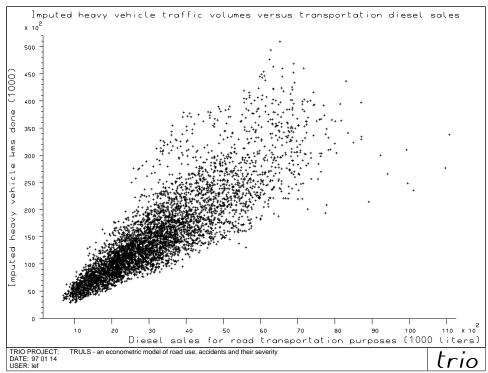


Figure 3.5: Scattergram between imputed overall traffic volumes and total transportation fuel sales. Model FV, 19 counties, 1973-94.



*Figure 3.6: Scattergram between imputed heavy vehicle traffic volumes and gasoline sales. Model FV, 19 counties, 1973-94.* 



*Figure 3.7: Scattergram between imputed heavy vehicle traffic volumes and transportation diesel sales. Model FV, 19 counties, 1973-94.* 

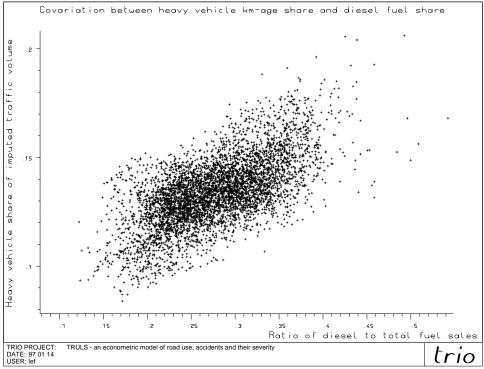


Figure 3.8: Scattergram between imputed heavy vehicle share of traffic and diesel share of transportation fuel sales. Models FV, 19 counties, 1973-94.

Imputed values are, of course, derived by plugging the estimated coefficients and parameters into equations (3.12) and (3.14), respectively. Essentially, these relations can now be viewed as *weighted* (geometric) sums of the relevant gasoline and diesel sales figures, corrected for certain factors that have been shown to affect the ratio of vehicle kilometrage to fuel sales.

In figures 3.5 to 3.8 we present scattergrams illustrating the covariation – or lack thereof – between «crude» fuel sales statistics and imputed traffic volumes, as extrapolated to the entire, 19-county, 1973-94 sample. Imputed overall traffic volumes correlate strongly with the gasoline sales, although the relationship is far from exact (fig 3.5). Heavy vehicle traffic volumes appear to correlate more strongly with gasoline sales than with diesel sales (figs 3.6 and 3.7). The correlation between the heavy vehicles' share of the traffic volume and the diesel share of the total fuel sales is comparatively weak (fig 3.8). The less than perfect correlation appearing may be thought to illustrate the potentially enhanced information content in our imputed model estimates as compared to uncorrected fuel sales records.

How well do our imputed values predict? Unfortunately, there are no statistics against which they can be judged, by county and month; if there were, this entire excercise would, of course, have been redundant.

There are, however, public statistics available on *nationwide*, *annual* road use. To check our figures against these, we have summed the imputed traffic volumes across all counties and across all months in each year.

In figure 3.9, we compare the absolute, *overall traffic volumes* imputed for each year with the statistics compiled by Rideng (1996). These figures, being based on the official Transport and Communications Statistics published by Statistics Norway (see, e g, NOS C 264 and previous issues) and on calculations made at the Institute of Transport Economics, include all motorized, *domestic* road transportation. Transport volumes generated by import or export are, in other words, not included, not even that part of the journey which takes place on Norwegian territory. Our figures, on the other hand, include – in principle – all kilometrage done on Norwegian soil.

In view of these definitional discrepancies, the correspondence between Rideng's figures and ours appears quite adequate. In terms of relative figures, the two sources come rather close (figure 3.11).

Unlike official statistics, however, our figures clearly pick up the downturn following the first energy crisis in 1973, the strong business cycle upsurge in the late 1980's and the recession in the early 1990's.

As we extrapolate backwards from 1988, the gap between our four alternative models is seen to widen. This should come as no surprise.

In figure 3.10, we show imputed *heavy vehicle traffic* compared to official statistics on *domestic* vehicle kilometers driven by vans, trucks, and scheduled buses. In the latter figures, light freight vehicles are included, while our figures include only vehicles with more than one ton's carrying capacity or at least 20 passenger seats. The main source of official road freight statistics are the quinquennial trucking surveys, which have been carried out in 1963, -68, -73, -78, -83, and -88, and annually from 1993. For intermediate years, statistics are generally compiled through some kind of interpolation.

The trucking surveys indicate a downward trend in road freight transportation between the survey years of 1978 and 1983. Mainly because of this, a large gap arises between our aggregate, imputed heavy vehicle traffic volumes and official statistics (fig 3.10). As reck-oned over the entire 1973 to 1994 period, however, the total heavy vehicle traffic growth is of the same order of magnitude according to both sources (fig 3.12).

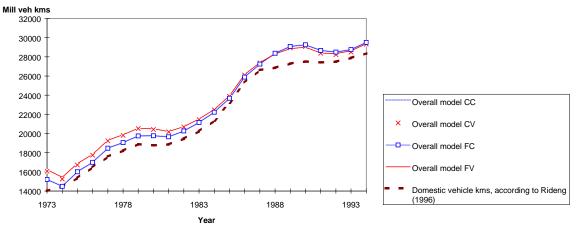


Figure 3.9: Total national traffic volumes, as estimated by four models and by public statistics

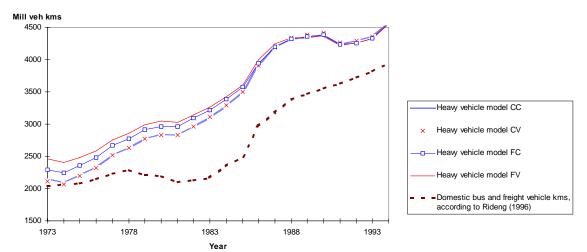


Figure 3.10: National, heavy vehicle traffic volumes, as estimated by four models and by public statistics

Each trucking survey is based on a probability sample of trucks and vans drawn from the vehicle register of the Public Roads Administration, however with non-response rates generally exceeding 40 per cent (NOS A 796, NOS B 136, NOS B 636, NOS B 974).

An additional source of statistical information bearing on heavy vehicle road use is the Directorate of Customs and Excise, which, up until October 1, 1993, was charged with levying a kilometer tax on most diesel driven vehicles (buses representing the most important exception). The administrative records kept for this purpose made it possible to com-

pile quite reliable statistics on annual distances driven by *diesel driven freight vehicles* (trucks and vans).

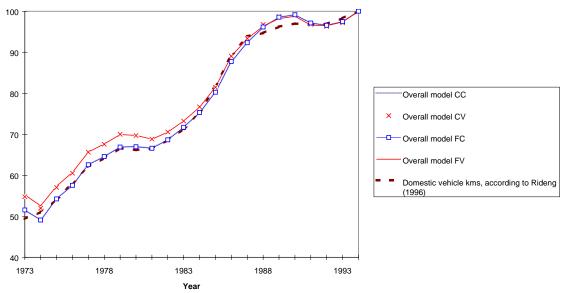


Figure 3.11: Indices of total national traffic volume (1994=100)

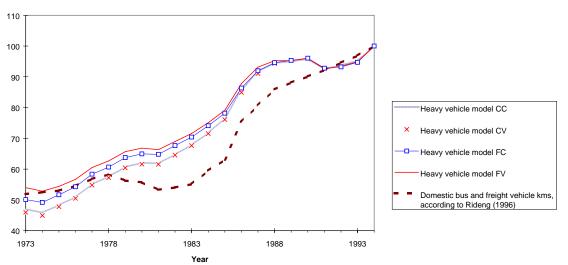


Figure 3.12: Indices of national heavy vehicle traffic volume (1994=100)

These statistics, unlike the trucking surveys, show no sign of decline between 1978 and 1983 (figure 3.13). In fact, over the entire 1973 to 1994 period, they show a much higher growth rate than our imputed values for heavy vehicle road use. This is, however, entirely reasonable on account of the fact that the ratio of *diesel driven trucks and vans* to *heavy vehicles running on any fuel* has increased substantially over the last 20 years (figure 3.14)<sup>27</sup>. In 1973, 99 per cent of all light freight vehicles and some 42 per cent of the

<sup>&</sup>lt;sup>27</sup> In this graph, and in a number of subsequent TRIO diagrams with time on the horizontal axis, there are 19 points plotted at each point of time, one point for each county. Each county is thus represented by a string of points through the scattergram.

heavy freight vehicles were running on gasoline (Opplysningsrådet for biltrafikken 1974). In 1994, by contrast, these shares had dropped to 58 and 31 per cent, respectively (Opplysningsrådet for veitrafikken 1995).

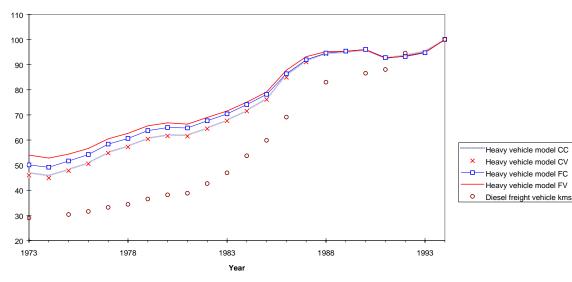


Figure 3.13: Indices of national heavy vehicle traffic volume and of diesel freight vehicle kilometrage (1994=100)

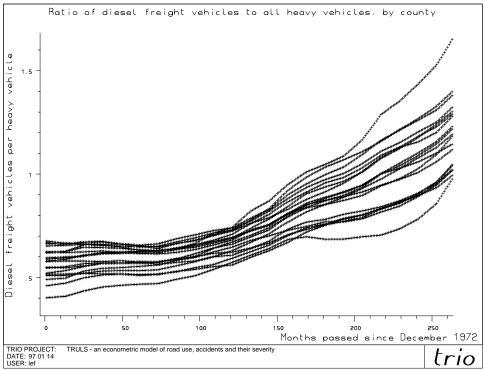


Figure 3.14: Ratio of diesel freight vehicles to all heavy vehicles. 19 counties, 1973-94.

We conclude that our imputed values for overall and heavy vehicles traffic volumes appear by no means unreasonable in the light of alternative statistical sources. In fact, our figures may seem to represent a major improvement compared to hitherto existing statistical information on road use. Not only are we able to provide, for the first time, absolute vehicle kilometer measures fully cross-classified by county, month and vehicle class. Even at the aggregate (nationwide, annual) level, we suspect our figures to be rather more reliable than previously available data.

There are reassuringly small differences between our four model variants. None of the four can be said to match official statistics unambiguously better than the other ones.

For the purpose of the analyses to follow, we shall choose the imputed values from the unconstrained, variable elasticity models (FV) as our standard measures of motor vehicle exposure. These models incorporate a maximum of information and provide a clearly superior explanatory power compared to the constant elasticity models (FC) (by the log-likelihood reported in Appendix B). Without having been subjected to constraints, their fuel coefficients are also quite reasonable in view of *a priori* expectations.

# Chapter 4: Aggregate car ownership and road use

# 4.1. Introduction

In this chapter, we set out of examine how aggregate car ownership and road use demand depend on key economic and socio-demographic variables, such as income, interest rates, and travel costs, and implicitly also on certain important policy variables such as fuel and vehicle taxes.

Transportation demand elasticities have been the subject of extensive research, at least for passenger transport (see, e g, the excellent survey articles by Oum et al (1992) and by Goodwin (1992), and references therein)<sup>28</sup>. But the elasticity estimates derived are quite disparate, depending on data, functional specification, degree of aggregation, etc. Some researchers (Goodwin 1977, Blaise 1980, Gately 1992, Dargay 1993) suggest that consumer response may not be symmetric in regard to rising or falling prices («hysteresis»), demand being less elastic as the price (of fuel) falls than when it rises.

Few – if any – studies allow for the possibility that (aggregate) demand elasticities may not be constant over the observed range of price (or income) variation. We can, however, see no theoretical reason why they should be. Even under the (unfounded) assumption that demand elasticities with respect to the *total cost of transport* should be constant, there is every reason to think of the elasticity with respect to the *fuel price component* as variable. A higher fuel price is associated with a higher fuel cost share. If only for this reason, fuel price elasticities should be increasing (in absolute value) with the initial fuel price level. This applies to commercial freight as well as to private travel. Even in the latter case, fuel is but one of the (generalized) costs of travel incurred, other distance-dependent components being travel time, discomfort, risk, insurance, vehicle maintenance, etc.

Oum et al (1992:153) argue cogently that

«Different functional forms can result in widely different elasticity estimates, even with the same set of data. ... The problem is long neglected by researchers and transport practitioners. Typically, an *ad hoc* demand specification is used and little attention is directed towards testing the specification against an alternative. With the advances in econometric theory and computing technology, we think that specification testing should become an integral part of empirical transport demand research in the future.»

Being in complete agreement with this argument, we are in a position to specify and assess *estimably non-linear* demand relations, using the Box-Cox regression modeling technique. We will therefore be able, not only to test various specifications against each other, but also to determine the *optimal* (best fit maximum likelihood) form of the relation, as a function of the empirical evidence available.

Our suspicion is that such (Box-Cox) relations might be entirely sufficient to explain the apparent asymmetry («hysteresis») of road user response. Large price reductions tend to shift the market equilibrium into the inelastic range, while substantially increasing prices imply a movement into the highly elastic range. The theoretical and empirical insight into (the possible curvature of) these relations may have important policy implications.

<sup>&</sup>lt;sup>28</sup> A closely related issue is the demand for transportation fuel, on which there also exist numerous studies, see e g Dahl and Sterner (1991a, b), Franzén and Sterner (1995), Gately (1990, 1992), Greene (1992), Dahl (1995), and Johansson and Schipper (1997).

Another recommendation made by Oum et al (1992) is this:

«It is well known that demand becomes more elastic in the long run because users are better able to adjust to price changes. The distinction between long-run and short-run, however, is quite arbitrary in most transport demand studies. More carefully structured long-run studies are needed to integrate location choice and asset ownership decisions with transport demand.»

While localization effects are well beyond the scope of our study, we do intend to explicitly model asset (i e, car) ownership, using a partial adjustment approach, so as to be able to derive short term as well as long (or at least medium) term demand effects.

## 4.2. A partial adjustment model of aggregate, private car ownership

A most important determinant of individual travel demand and mode choice is household *car ownership* (Nielsen and Vibe 1989). Many travel demand models use car ownership as a key explanatory factor.

Car ownership is, however, in our perspective hardly an exogenous variable, and should not be treated as such. Indeed, in recent microeconometric work it has become customary to model car ownership and use as jointly dependent (simultaneous) choice variables (de Jong 1990, Ramjerdi and Rand 1992a). Within this framework, the variable cost of car *use* helps explain the decision to *own* a car, and the fixed cost of car *ownership* helps explain the annual distance traveled by car, in other words its *use*.

We view this modeling perspective as an entirely sound and fairly realistic description of household decision making. A higher fuel price makes it less attractive for households to possess an (additional) car. And a higher purchasing price of cars makes it less probable that a randomly selected traveler would have a car available for use, when needed.

A vehicle population is an inert matter, much like a human population, although with generally higher rates of turnover and shorter life expectancy. Individual car owners may sell their car, in response to large and abrupt changes in wealth or relative prices, but this option hardly exists for the Norwegian car owner population as an aggregate. Given the very high level of purchase tax imposed on automobiles in Norway, used cars can be sold abroad only at very substantial losses. Thus, the only important downward adjustment mechanism operating at the macro level is scrapping, something which also involves heavy losses unless the car is old enough to have lost most of its market value. Hence, in the aggregate, car owners can be expected to adjust only slowly to changes in economic variables.

In view of this inertia, we choose to specify our car ownership equation as a partial adjustment model of the following form:

(4.1) 
$$\widetilde{C}_{tr}^{(\mu)} = \sum_{i} \widetilde{\beta}_{Ci} x_{tri}^{(\lambda_{Ci})} + \widetilde{e}_{tr}$$

(4.2) 
$$C_{tr}^{(\mu)} - C_{t-12,r}^{(\mu)} = \gamma \cdot \left[ \widetilde{C}_{tr}^{(\mu)} - C_{t-12,r}^{(\mu)} \right] + e_{tr}.$$

Here,  $\tilde{C}_{tr}$  denotes the equilibrium («desired», «optimal») level of aggregate car ownership in country *r* at month *t*, given the independent factors  $x_{tri}$  (*i*=1,2,....), which are assumed to include all relevant prices and other exogenous determinants. The observed (actual) number of cars registered  $C_{tr}$  is assumed to adjust to the equilibrium level at a rate determined by the partial adjustment coefficient  $\gamma$  and the difference between this year's optimal level and last year's actual level (both of which may be Box-Cox transformed).  $\tilde{e}_{tr}$  and  $e_{tr}$  are random disturbance terms.

The equilibrium number of cars  $\tilde{C}_{tr}$  is, of course, unobservable. Thus, in order to estimate this model, we need to solve (4.1)-(4.2) for the observable variable  $C_{tr}$ . Rearranging (4.2) and substituting in for  $\tilde{C}_{tr}$ , we obtain

(4.3) 
$$C_{tr}^{(\mu)} = (1 - \gamma) \cdot C_{t-12,r}^{(\mu)} + \gamma \cdot \sum_{i} \widetilde{\beta}_{Ci} x_{tri}^{(\lambda_{Ci})} + \gamma \cdot \widetilde{e}_{tr} + e_{tr}$$
  
=  $(1 - \gamma) \cdot C_{t-12,r}^{(\mu)} + \sum_{i} \beta_{Ci} x_{tri}^{(\lambda_{Ci})} + u_{tr}$  (say),

where we have defined  $u_{tr} = \gamma \cdot \tilde{e}_{tr} + e_{tr}$  and the directly estimable coefficients  $\beta_{Ci} = \gamma \cdot \tilde{\beta}_{Ci}$ . Given estimates of  $1 - \gamma$  and  $\beta_{Ci}$ , it is a trivial matter to compute indirect estimates of the structural coefficients  $\tilde{\beta}_{Ci}$ .

As applied to a cross-section/time-series data set like ours, where the dependent variable is an absolute rather than a relative measure, such as the aggregate number of cars  $C_{tr}$  or the aggregate number of vehicle kilometers  $\tilde{v}_{trj}$  (see section 4.3 below), some caution must be exercized in constraining or relaxing the dependent variable Box-Cox parameter ( $\mu$ ). Unless  $\mu = 0$ , the elasticity is going to depend on the *size* of county *r*, as reflected in the aggregate measure  $C_{tr}$  or  $\tilde{v}_{trj}$  (confer section 2.4.4).

Such an implication appears neither reasonable nor theoretically sound. Hence, in all our car ownership and road use demand equations, we shall fix the dependent variable Box-Cox parameter at zero. In other words, we always apply a logarithmic transformation to the dependent variable. Essentially, this means that car ownership or road use are modeled as multiplicative functions of the right-hand side regressors.

In an autoregressive model like (4.3), standard methods of estimation are not necessarily unbiased, since the lagged variable  $\tilde{C}_{t-12,r}$  depends on last year's disturbance terms and is hence random. Ordinary least squares estimation can only yield consistent estimates if the errors are serially uncorrelated, and even then only under certain (weak) conditions (Theil 1971:412). On the other hand, Malinvaud (1970:559) points out that the presence of exogenous variables in the equation (such as our  $x_{trj}$ ) tends to greatly reduce the size of the asymptotic bias, even if the errors should be correlated. Johnston (1984) advocates the use of an iterative Cochran-Orcutt procedure in combination with a first-round instrumental variable estimator, since the Cochran-Orcutt procedure itself may yield inconsistent estimates unless a consistent starting point has been provided (Betancourt and Kelejian 1981). Hatanaka (1974) has devised a consistent two-step, estimator also based on a first-round instrumental variable procedure (see, e g, Greene 1993:436 for a brief account).

Such an analysis has been beyond the scope of this study, and would hardly be feasible unless we gave up on our ambition to estimate certain Box-Cox transforms rather than to assume a given functional form. We shall therefore proceed to estimate equation (4.3) as it

stands, however with a keen eye on the autocorrelation structure. Recall that our BC-GAUHESEQ software allows us to specify disturbance structures of the form

(2.4) 
$$u_{tr} = \left[ exp\left(\sum_{i} \zeta_{i} z_{tri}^{(\lambda_{ij})}\right) \right]^{\frac{1}{2}} u_{tr}'$$

(2.5) 
$$u'_{tr} = \sum_{j=1}^{J} \rho_j u'_{t-j,r} + u''_{tr},$$

where the  $z_{tri}$  are heteroskedasticity factors, the  $u'_{tr}$  are homoskedastic, although possibly autocorrelated error terms, and the  $u''_{tr}$  terms represent white noise.  $\zeta_i$ ,  $\lambda_{zi}$  and  $\rho_j$  are coefficients to be fixed or estimated.

We shall exploit this structure in two ways. First, we specify a 12<sup>th</sup> order autocorrelation term, as given by (2.5), by allowing  $\rho_{12} \neq 0$ , while setting  $\rho_j = 0 \forall j \neq 12$ .

Second, since aggregate car ownership is actually measured only once a year (as of January 1st), all other observations in our data base being interpolated values between January stocks, we shall define a  $z_{tri}$  variable such that all «artificial» (interpolated) observations receive virtually no weight in the estimation (see section 4.4.12 for details).

As for the set of independent variables used, we refer the reader to section 4.4, in which all variables and their estimated effects are presented.

#### 4.3. Models for overall and heavy vehicle road use

To estimate the demand for road use, we specify a standard Box-Cox regression model of the form

(4.4) 
$$\tilde{v}_{trj}^{(\mu_j)} = \sum_{i} \beta_{ij} x_{tri}^{(\lambda_{ij})} + u_{trj},$$

where the dependent variable  $\tilde{v}_{trj}$  is the traffic volume calculated from equation (3.5) of chapter 3 (j = A, H for overall and heavy vehicle traffic volumes, respectively).

Again, the error terms may be heteroskedastic and/or autocorrelated, according to the formulation (2.4)-(2.5). For the road use equations, we specify first and second order autocorrelation terms, i e letting  $\rho_1 \neq 0$  and  $\rho_2 \neq 0$ , but  $\rho_j = 0 \forall j > 2$ .

In the overall road use model (j=A), the first independent variable  $(x_{tr1})$  is aggregate car ownership per capita. As for the other independent variables, we refer the reader to sections 4.4.3-4.4.12.

#### 4.4. Empirical results

Estimation results for our partial adjustment car ownership model, as well as for the road use demand models, are summarized in tables 4.1 to 4.8, the format of which is like tables 3.3 through 3.6, with one addition: Elasticities (of the dependent with respect to the independent variables) are presented, as evaluated not only at the overall sample means (line 1 of each «cell»), but also at the subsample means for 1994, our last year observation (line 2). These differ because the estimated relationships are not generally log-linear.

In column A of tables 4.1-4.8, we present *short-term* elasticities and (conditional) tstatistics for the *car ownership* submodel. That is, the tables generally show elasticities computed as

$$(4.5) \quad El[C_{tr}; x_{tri}] = \hat{\beta}_{Ci} x_{tri}^{\hat{\lambda}_{Ci}}$$

and evaluated at the (sub)sample means.

Long term (equilibrium) elasticities could be obtained by replacing the short-term coefficient  $\beta_{Ci}$  by its equilibrium counterpart  $\tilde{\beta}_{Ci} = \beta_{Ci} / \gamma$ :

(4.6) 
$$\frac{1}{\hat{\gamma}} El[C_{tr}; x_{tri}] = \hat{\tilde{\beta}}_{Ci} x_{tri}^{\hat{\lambda}_{Ci}}.$$

In column B, we show *short-term* elasticity estimates for *overall* road use demand (total vehicle kilometers). In this case, «short-term» means «ignoring changes in equilibrium car ownership». For an overview of compound elasticities, incorporating short- and long-term, direct and indirect effects, we refer the reader to Chapter 7.

To properly understand and estimate the effect of, e g, income and prices on road use demand, one should either (i) estimate a two-equation system explaining car ownership as well as use, or (ii) estimate a reduced form equation for road use, in which only exogenous determinants appear.

Of these two, we prefer the former. For a maximum of insight, we are, however, also going to display – in column C – a *pseudo-reduced form* of the model consisting of columns A and B. It differs from column B only in that the car ownership variable has been left out of the regression. Its coefficients may be roughly interpreted as partial effects on road use, given that aggregate car ownership is *not* assumed constant.

Finally, in column D, the *heavy* vehicle road use demand model is shown.

#### 4.4.1. Car ownership partial adjustment

The partial adjusted coefficient of the car ownership model comes out at about 0.122  $(1-\hat{\gamma} = 0.878)$ , the coefficient of variable cvrcars112 in table 4.1). This essentially means that, to obtain long-run (equilibrium) effects, all coefficients and elasticities derived from the same model must be multiplied by 8.2 (=1/0.122). Only about one eighth of the desired adjustment in car ownership seems to take place within one year from a given exogenous shock.

The autocorrelation parameter is estimated at -0.129, in other words a negative but only moderately large value. It is significantly different from zero by the t-test. Thus we cannot,

unfortunately, discard the possibility of a certain bias being present in our estimate of  $\gamma$ . Also, note that a small bias in the estimable «parameter»  $1-\gamma$  translates into a relatively large bias in the partial adjustment parameter  $\gamma$ , inflating (or deflating) all long-term (equilibrium) elasticities calculable from the car ownership model. Any results concerning the equilibrium demand for cars, to be detailed below, are therefore rather uncertain and should be interpreted with considerable caution.

Table 4.1: Estimated elasticities etc with respect to vehicle ownership, demographic indicators and public transportation supply. T-statistics in parentheses.

Dependent variable:		Aggregate car owner- ship	Total vehicle kilometers	Total vehicle kilometers (reduced form)	-
Column:		А	В	С	D
Elasticities evalu	uated at the 197	'4-94 means (	1 <sup>st</sup> line) and at	the 1994 mea	ns (2 <sup>nd</sup> line)
Vehicles					
Number of automobiles registered 12 months back	cvrcarsl12	.878 .878 (434.45) LAM 4			
Passenger cars per capita	cvrcarsp		.936 .982 (31.20) LAM		
Population					
Population density (inhabitants per sq km)	cdpopdnsty	.109 .109 (54.40) LAM 4	.907 .907 (41.75) LAM 4	.754 .754 (20.54) LAM 4	1.174 1.174 (8.14) LAM 4
Unemployment rate (per cent of working age population)	cderate		021 021 (-5.50) LAM 4	018 018 (-3.33) LAM 4	082 082 (-14.97) LAM 4
Public transportation su					
Density of public bus service (annual veh kms per km public road)	dtabus		058 062 (-3.03)		
Density of subway and streetcar service (annual car kms per km rd)	dtarail 	005 009 (-3.94)		044	
			Curvature p	arameters	
LAMBDA(Y) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED
LAMBDA(X)	cvrcarsp		.284 [3.93]		

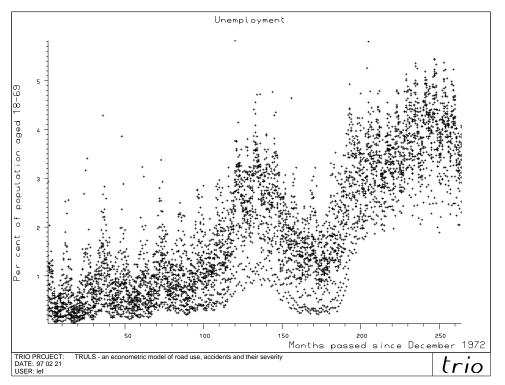
#### 4.4.2. Effect of car ownership on road use

As expected, aggregate car ownership has a very strong and significant effect on aggregate road use (t-values around 30, see column B of table 4.1). Our best-fit elasticity estimate is 0.936, as evaluated at the overall sample means (1974-94). In other words, road use increases almost proportionately with aggregate car ownership.

The Box-Cox parameter of car ownership in this model is estimated at 0.284, representing a curvature about midway between the square root and the logarithmic transformation. The elasticity of road use with respect to aggregate car ownership appears to be slightly increasing with the initial level of car ownership.

#### 4.4.3. Population

The elasticity of car ownership and use with respect to the *size of the population* is of the order of 0.9. In other words, road use demand increases somewhat less than proportionately with the population, whose variation, in our data set, is mainly cross-sectional. Note that, although population *density* is the variable entering the model, its coefficient is also interpretable as the effect of population *per se*, on account of our multiplicative decomposition encompassing income, population and geographic size (see footnote 38 below).



*Figure 4.1: Registered unemployment. Per cent of working age population. 19 counties 1973-94* 

The elasticity of *heavy* vehicle road use demand with respect to population size is larger than one, although not significantly so (column D). In other words, densely populated ar-

eas may seem to attract a little more than their «proportionate» share of the heavy vehicle traffic.

The *unemployment rate* has a clearly depressive effect on road use, especially for heavy vehicles. Its sample variation across time is shown in figure 4.1. (There are 19 data points per month, one for each county.)

#### 4.4.4. Public transportation supply

There appears to be only weak (and rather uncertain) cross-demand effects on car use from public transportation supply, as measured by the density of *bus* (dtabus) and *sub-way/streetcar* (dtarail) services per km public road. The latter also seems to affect car own-ership, while the former initially came out with a counterintuitive sign and was dropped from the car ownership equation.

Note, however, that the subway/streetcar service is zero in all counties except in Oslo and Sør-Trøndelag (city of Trondheim), and almost negligibly small in Sør-Trøndelag compared to Oslo. Even the bus supply is markedly larger in Oslo than in all other counties. Thus, most of the variation in these variables is cross-sectional rather than temporal. The effects estimated may therefore be subject to certain biases originating from omitted variables with a stable regional pattern of variation. One important such variable is parking facilities, the lack of which represents a major constraint on car ownership and use in Oslo, but hardly in any other county.

#### 4.4.5. Income

Statistics on *disposable household income* are, unfortunately, not available in the form of county level time series. As a relevant proxy we choose to use *real gross earned personal income*, i e gross income earned by the working population, not including capital gains or other non-work revenue (figure 4.2). In principle, profits earned by self-employed persons are included only in so far as they are considered as returns to labor rather than to capital. The income figures are «real» in the sense of being deflated by the consumer price index, and «gross» in the sense that, for wage earners, tax deductible expenses are not deducted, as in «net income» statistics. Hence, our measure is invariant with respect changes in the tax deductibility of certain costs (such as travel expenses) and in the volume of tax-deductible private expenditure (such as interest payments)<sup>29</sup>.

<sup>&</sup>lt;sup>29</sup> The Norwegian language equivalent of our «gross earned personal income» is «pensjonsgivende inntekt» («pensionable income»), i e remuneration from work earned by persons aged 17-69.

To obtain monthly income data from annual flows, we divide by 12, in order to form the moving average over the last 12 months. Thus, December income data always equal the income earned during the past calendar year, while for other months our income figures are weighted averages of the income flows pertaining to the previous and current years.

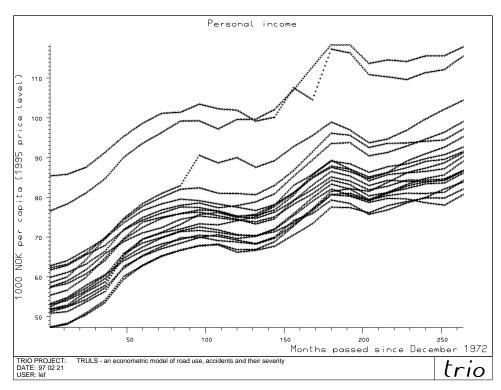


Figure 4.2: Real gross earned personal income per capita. 19 counties 1973-94

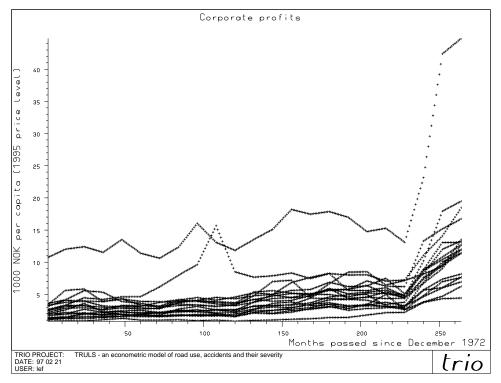


Figure 4.3: Real taxable net corporate income per capita. 19 counties 1973-94

Dependent variable:	Aggregate car owner- ship	Total vehicle kilometers	Total vehicle kilometers (reduced form)	Heavy vehi- cle kilome- ters		
Column:	А	В	С	D		
Elasticities evaluated at the 1974-94 means (1 <sup>st</sup> line) and at the 1994 means (2 <sup>nd</sup> line)						
Gross earned personal crtgrosspo income per capita (kNOK 1995)	c .149 .144 (79.55) LAM 1	.449	1.074	.931 .809 (4.43) LAM 1		
Taxable net corporate crtnetcpc income per capita (kNOK 1995)	.000 .000 (1.42) LAM 1	.027 .075 (6.85) LAM 1		001 000 (04) LAM 1		
		Curvature p	parameters			
LAMBDA(X) - GROUP 1 LAM 1	226 [-5.87]		037 [24]	939 [94]		

*Table 4.2: Estimated elasticities etc with respect to income measures. T-statistics in parentheses.* 

As a rather imperfect proxy for the activity level of the corporate sector, we use the *real taxable net corporate income* per capita (figure 4.3). This measure is «net» in the sense of representing corporate profits net of all legally deductible costs, hence it does depend on tax legislation and on changes therein. Since expanding levels of activity also tend to mean expanding volumes of corporate expenditure, the association between activity and net income levels need not be very strong<sup>30</sup>.

The long-term (personal) income elasticity of (equilibrium) demand for cars is estimated at approximately 1.2 (=0.149/0.122, see column A of table 4.2) as evaluated at the sample means. The Box-Cox parameter on income is estimated at -0.226, yielding slightly decreasing income elasticities.

In figure 4.4, we show the imputed Engel curve<sup>31</sup> for aggregate equilibrium car ownership in a sample county (Oslo). The curve shows the hypothetical relationship between aggregate equilibrium car ownership and *per capita* income, assuming that all other independent variables (including population) in the car ownership equation remain constant.

By model construction, the shape of the Engel curve is the same for all counties, but their levels shift in response to all other independent variables than income. Note that the almost linear shape is not imposed by the model, but follows from the unconstrained Box-Cox parameter estimated.

<sup>&</sup>lt;sup>30</sup> In Norwegian, «net corporate income» corresponds to «nettoinntekt for etterskuddspliktige skattytere». Profits earned by personally owned companies are not included.

<sup>&</sup>lt;sup>31</sup> While Engel curves usually show how *expenditure* varies with income, our curves are cast in terms of *physical units of traffic* (vehicle kilometers). This amounts to assuming that the (generalized) unit cost borne by car owners or road users is kept constant.

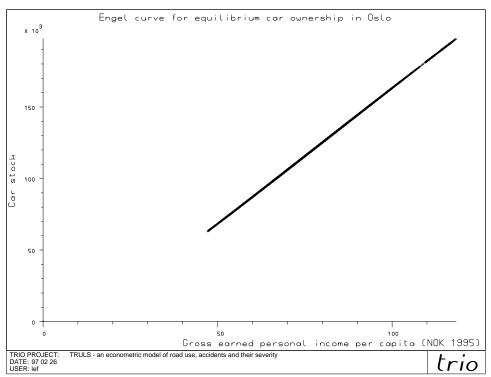


Figure 4.4: Engel curve for equilibrium car ownership in Oslo.

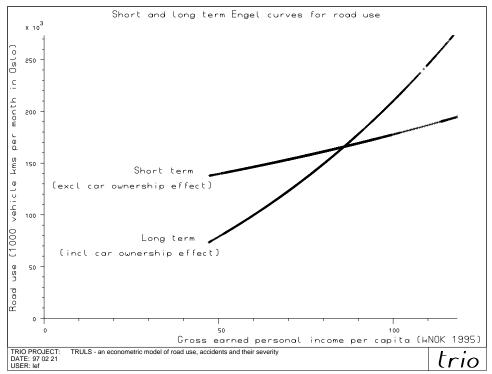


Figure 4.5: Short term and long term Engel curves for aggregate road use.

Our road use demand equation (column B) shows income elasticities, given car ownership, averaging 0.382 for the entire sample period and 0.449 for the last year (1994). Here, the Box-Cox parameter on income is estimated at 1.069, with a 95 per cent approximate confidence interval ranging from 0.69 to 1.45. Hence, there is statistically significant evidence that the income elasticity of demand for road use, given car ownership, is in fact increasing.

This effect appears strong enough to more than outweigh the decreasing income elasticity of car ownership. When both direct and indirect (i e, equilibrium car ownership) effects of income are incorporated, the total (long term) income elasticity of road use demand appears to be slightly increasing.

In figure 4.5, we show short and long term Engel curves for road use, as imputed from our road use and car ownership models (columns B and A). By definition, the «short term» curve assumes constant car ownership, while the «long term» curve incorporates the indirect effect *via* car ownership, as depicted in figure 4.4.

One notes that road use is substantially more income elastic in the long run than in the short run.

The income elasticity of heavy vehicle road use demand is somewhat smaller than one, and possibly decreasing (Box-Cox parameter of -0.939, however not significantly different from 0, column D of table 4.2).

Net corporate income is seen to have a small, positive effect on overall road use demand and a zero effect on car ownership and heavy vehicle traffic.

## 4.4.6. Prices and taxes

The variables considered under this heading may by subdivided into four groups:

(i) capital costs

(ii) fuel costs

(iii) public transportation fares, and

(iv) toll.

## Capital costs

Let  $p_{tr}$  denote the (real) price of cars in county *r* at time *t*,  $i_{tr}$  the nominal, current rate of interest, and  $q_{tr}$  the marginal tax rate as applicable to interest payment deductions. That is, for each *krone* (NOK) worth of interest payment, the taxpayer saves  $q_{tr}$  *kroner* on his income tax bill.

In simplified terms, the nominal interest cost (or foregone interest income) of owning a car is then  $p_{tr}i_{tr}$ . This before-tax cost is, however, reduced by the corresponding tax advantage, calculable as  $p_{tr}i_{tr}q_{tr}$ , yielding an after-tax capital cost of  $p_{tr}i_{tr}[1-q_{tr}]$ .

Table 4.3: Estimated cost elasticities etc. T-statistics in parentheses.

Dependent variable:		Aggregate car owner- ship		Total vehicle kilometers (reduced form)	Heavy vehi- cle kilome- ters	
Column:		А	В	С	D	
Elasticities evalu	ated at the 1974	4-94 means (	1 <sup>st</sup> line) and at	the 1994 means	s (2 <sup>nd</sup> line)	
Capital costs						
Nominal interest cost of cars before tax	epcncc	064 048 (-46.18)				
Tax advantage corresponding to car ownership interest cost	cpencetx	.057 .021 (72.28)				
Fuel costs						
Real price of 95 octane gasoline (NOK 1995 per liter)	epg95r	017 018 (-9.47)				
Mean fuel cost per gasoline vehicle km (NOK 95)	cpgaar		151 112 (-12.72) LAM 2	171 (-10.89)		
Weighted ratio of diesel to gasoline mean vehicle km cost	cpdaarrelv		184 238 (-8.72)	.178		
Variable km cost for heavy diesel vehicles (fuel + tax, NOK 95)	cpdahr				668 665 (-12.52) LAM 2	
Weighted ratio of gasoline to diesel heavy vehicle km cost	cpgahrrelv				373 329 (-7.39)	
Ratio of non-road diesel price to heavy diesel vehicle km cost	cpdrelhsea				.786 .798 (18.38) LAM	
Public transportation fares						
Real subway and tramway fares (=1 outside Oslo)	cppswir	.010 .010 (9.60)				
 Toll						
Cordon toll ring in operation in largest city (dummy)	cptollring	005 005 (-7.27)	003 003 (14)	.020 .020 (.54)	.078 .078 (1.11)	
LAMBDA(X) - GROUP 2	LAM 2	Curva	ature parameters 8.324 [4.70] [4.13]	7.099 [4.24] [3.64]	316 [69] [-2.88]	
LAMBDA(X)	cpdrelhsea			[9.88] [8.26]	6.099	

Up until 1991, marginal tax rates on net income (and hence on income deductions) varied greatly depending in the income bracket. In the 1970s, the highest marginal tax rate was around 70 per cent. Since 1992, however, an almost uniform tax rate of 28 per cent applies to interest payment deductions. A somewhat lowered tax rate applies to taxpayers resident in the northernmost municipalities (all municipalities in the county of Finnmark and some in northern Troms) (Statistics Norway 1994).

As our  $p_{tr}$  measure, we use, uniformly for all counties *r*, the consumer price subindex for private car purchases, deflated by the general consumer price index, i e a real price index for private cars (see Central Bureau of Statistics 1991). The interest level  $i_{tr}$  is measured in terms of the average per annum rate of interest on private loans, again uniformly for all counties (source: Bank of Norway) (see figure 4.6).

Since we lack information on the average tax advantage in effect for the population of each county, we use (as  $q_{ir}$ ) the *maximum* marginal tax rate applicable under the current tax law (figure 4.7), and specify the before-tax nominal interest cost  $p_{ir}i_{ir}$  and the corresponding (maximal) tax advantage  $p_{ir}i_{ir}q_{ir}$  as separate independent variables in the car ownership submodel, i e with separately estimable coefficients. We expect a negative elasticity with respect to the before-tax cost term and a positive one for the tax advantage term, the latter being smaller than the former in absolute value (since many consumers do not pay the maximal marginal tax rate) and decreasing over time (as the marginal tax rate).

These *a priori* expectations are fully met, as shown in table 4.3. The (equilibrium) elasticity with respect to interest cost before tax (epcncc) is estimated at -0.53 (= -0.064/0.122), as evaluated at the sample means, decreasing to -0.39 in 1994. The tax advantage elasticity (variable cpcncctx) is estimated at 0.47 (=0.057/0.122) on the average, decreasing to 0.17 in 1994.

The general impression is that equilibrium car ownership demand is relatively elastic with respect to the interest level and the tax deduction rate. This relationship is demonstrated in figure 4.8. Here, the upper part shows (January values of) of the ratio between estimated equilibrium car ownership, defined by

(4.7) 
$$\hat{\widetilde{C}}_{tr}^{(\mu)} = \sum_{i} \hat{\widetilde{\beta}}_{Ci} x_{tri}^{(\hat{\lambda}_{Ci})}$$
, where  $\hat{\widetilde{\beta}}_{Ci} = \hat{\beta}_{Ci} / \hat{\gamma}$ ,

and the observed car stock  $C_{ir}$ . The lower part depicts the after tax interest cost of car ownership  $p_{ir}i_{ir}[1-q_{ir}]$ . One notes a rather clear negative covariation between the two measures. In the 1970s and early -80s, when the after-tax rate of interest was low, the car stock was consistently «too low» compared to the equilibrium level, generating brisk demand for new cars. As the recession set in and after tax interest rates soared in the late 1980s and early -90s, the car stock became «too large» for the current capital cost, leading to several years of depressed market for automobiles. From 1994 on, however, capital costs have gone down, boosting the demand for cars.<sup>32</sup>

<sup>&</sup>lt;sup>32</sup> Our model is, of course, a simplification. Depreciation and capital gains are disregarded, as is also the possible effect of inflation. Attempts to use *real* rather than *nominal* interest rates in the capital cost measure, or to include the rate of inflation as a separate variable, gave, however, nonsense results. The econometric evidence is thus that consumers act in response to the larger interest payment cash flows associated with a higher nominal rate of interest, rather than to the real cost of capital. More in-depth studies would be of interest here, to verify or refute that Norwegian consumers are subject to some degree of «money illusion».

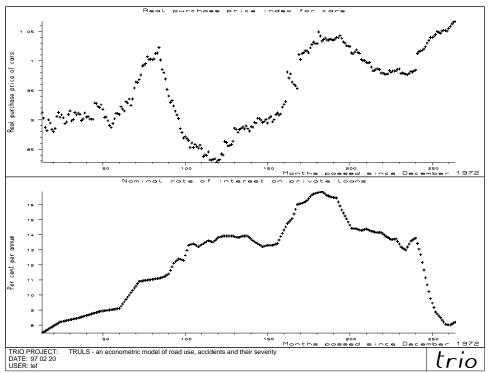


Figure 4.6: Components of car ownership interest cost before tax: real price index for cars (upper part) and average rate of interest on private loans (lower part).

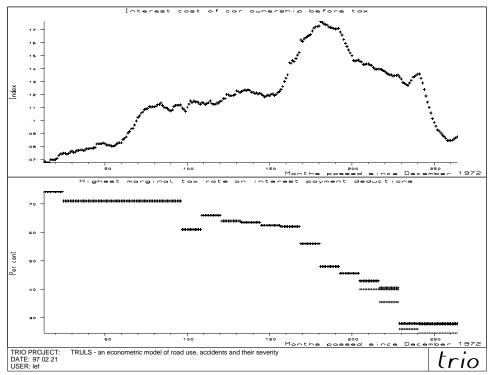


Figure 4.7: Components of nominal interest cost of car ownership: interest cost before tax (upper part) and highest marginal tax rate on interest payment deductions (lower part)

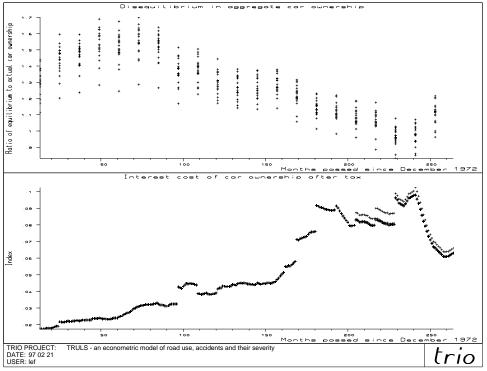


Figure 4.8: Disequilibrium in aggregate car ownership demand: ratio of equilibrium to actual car stock (upper part) and nominal interest cost of car ownership after tax (lower part).

#### Fuel costs

The *price of gasoline* (epg95r) affects equilibrium car ownership by an elasticity estimated at -0.14 (= -0.017/0.122), translating into an indirect effect on road use of approximately -0.13. The direct effect of general fuel costs (cpgaar) (figure 4.9)<sup>33</sup> on road use is estimated at -0.151, as an average elasticity for the entire sample period, however decreasing to -0.112 in 1994. Thus the total long-run fuel cost demand elasticity is calculable at -0.24 (= -0.13 - 0.112) as of 1994. Interestingly, the indirect effect (through car ownership) is larger than the direct (short-term) effect, which assumes constant car ownership.

A strongly non-linear effect of fuel costs is evident from the Box-Cox parameter estimate: 8.32. The fuel cost elasticity of demand for road use increases with the cost level. This result is not unreasonable in view of the fact that, for private as well as for commercial road users, fuel represents a higher cost share the higher its price.

<sup>&</sup>lt;sup>33</sup> The fuel cost has a certain spatial variation because of differences in the composition of the county vehicle pool.

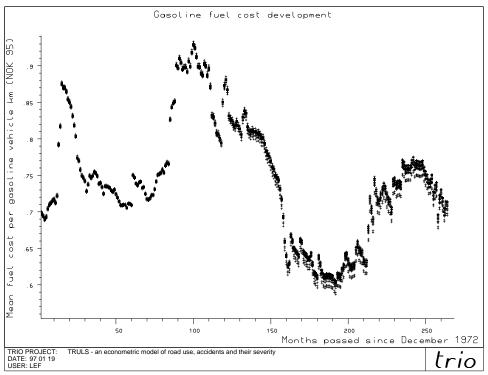
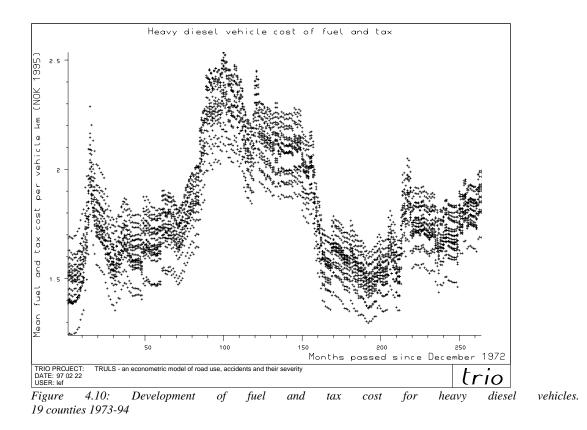


Figure 4.9: Gasoline fuel cost development. 19 counties 1973-94



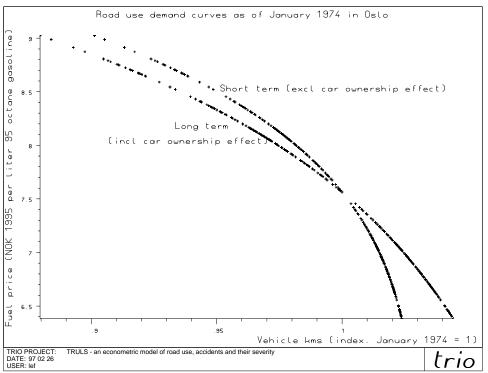


Figure 4.11: Short term and long term road use demand curves as of January 1974. Real price of fuel versus aggregate road use.

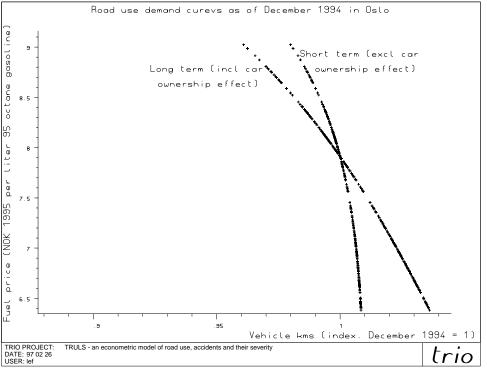
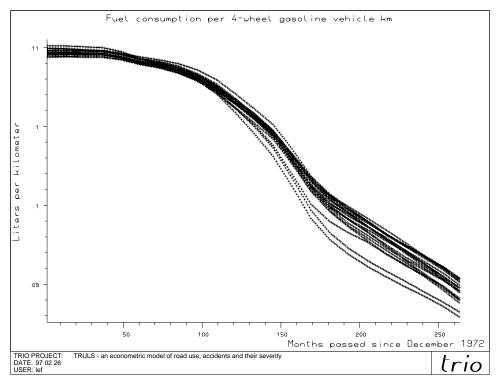


Figure 4.12: Short term and long term road use demand curves as of December 1994. Real price of fuel versus aggregate road use.

In figures 4.11 and 4.12, we show imputed short and long term demand curves for road use. By analogy to the Engel curves (figure 4.5 above), the «short term» is identified with a constant stock of cars, while in the «long term» aggregate car ownership is assumed to adjust to its equilibrium level.

Again, the model shows a markedly more elastic demand in the long run than in the short. Note, however, that in this case there is a long term adjustment mechanism not taken account of in the model: higher fuel prices represent an incentive to own, use and manufacture more fuel economic vehicles. This means that in the long run, aggregate road use demand would be slightly less elastic than depicted by figures 4.11 and 4.12.



*Figure 4.13: Development of mean fuel consumption per four-wheeled gasoline vehicle kilometer.* 

Demand becomes very much more elastic as the price of fuel goes up. At the lower fuel price levels, short run demand is relatively inelastic. It may seem that, for a given stock of cars, there are limits to the amount of car travel undertaken, possibly because the stock of cars is nearing its maximum practical rate of utilization. When the size of the vehicle stock is allowed to adjust to the low fuel price, road use demand is seen to be considerably more elastic.

In figure 4.11, the mean fuel consumption per vehicle kilometer is assumed constant, and equal to the rate calculated for Oslo in January 1974. When the same diagram is drawn for December 1994, the last month in our data set (figure 4.12), clearly steeper demand curves emerge, on account of the improved fuel economy of more recently manufactured cars, but also because gasoline driven heavy vehicles have become much fewer (figure 4.13). The road use demand curve shifts down to its more inelastic range as technology develops in a more fuel efficient direction.

Note that these demand curves are drawn on the assumption that diesel and gasoline prices (as well as kilometer tax rates, if applicable) all change in the same proportion. Hence, we estimate a *general fuel cost elasticity of demand* rather than a specific gasoline price effect.

Diesel vehicle fuel cost is another important determinant of road use demand. We capture this effect by means of a variable (cpdaarrelv) expressing the ratio between of the stipulated mean km costs of diesel and gasoline driven vehicles, respectively, weighted by their «nominal annual kilometrage». To be precise, we use as our variable

(4.8) 
$$\frac{s_{tr}^{DA} \cdot k_{tr}^{DA}}{s_{tr}^{GA} \cdot k_{tr}^{GA}} = \frac{s_{tr}^{DA} \cdot \left(f_{tr}^{DA} \pi_{t}^{D} + \tau_{tr}^{A}\right)}{s_{tr}^{GA} \cdot \left(f_{tr}^{GA} \pi_{t}^{G}\right)},$$

where  $k_{tr}^{GA}$  and  $k_{tr}^{DA}$  are the km costs of gasoline and diesel vehicles, respectively, depending on the (real) prices of gasoline and diesel  $\pi_t^G$  and  $\pi_t^D$ , and on the average (real) kilometer tax  $\tau_{tr}^A$  paid by diesel vehicles. The *s* and *f* measures are nominal annual kilometrage and mean fuel consumption per vehicle km, as defined by formulae (3.6-3.9) of Chapter 3.

On account of this specification, the coefficient of the gasoline fuel cost variable  $k_{tr}^{GA}$  (=cpgaar) has an interpretation as the effect of a *general* increase in fuel (and kilometer tax) costs, affecting diesel and gasoline vehicles in the same proportion, so that the ratio between their costs remains constant. The *added* effect of diesel vehicle kilometer costs increasing *more* than gasoline vehicle fuel costs is captured by the term  $\frac{s_{tr}^{DA} \cdot k_{tr}^{DA}}{s_{tr}^{GA} \cdot k_{tr}^{GA}}$ 

(=cpdaarrelv).

This effect is negative (as expected), quite significant and surprisingly large (elasticity -0.184 over 1973-94). It has been increasing (in absolute value) over time on account of a larger diesel vehicle share of the traffic volume.

For heavy vehicle traffic, we use the kilometer cost of diesel vehicles (cpdahr, figure 4.10) rather than gasoline costs as our main price variable. The elasticity is estimated at -0.668, and slightly decreasing (in absolute value) with the price level (Box-Cox parameter of -0.316).

To account for the cost of operating the heavy gasoline vehicles, we use, by analogy to the relative measure (4.8), the weighted ratio of heavy gasoline vehicle fuel cost to that of heavy diesel vehicles  $(cpdahrrelv)^{34}$ :

(4.9) 
$$\frac{s_{tr}^{GH} \cdot k_{tr}^{GH}}{s_{tr}^{DH} \cdot k_{tr}^{DH}} = \frac{s_{tr}^{GH} \cdot \left(f_{tr}^{GH} \pi_{t}^{G}\right)}{s_{tr}^{DH} \cdot \left(f_{tr}^{DH} \pi_{t}^{D} + \tau_{tr}^{H}\right)}$$

This cost term has an estimated demand elasticity of -0.373, as evaluated at the means for 1973-94. Thus, gasoline prices appear to have a non-negligible influence even on heavy vehicle road use.

As a final fuel cost variable relevant to heavy vehicle road use demand, we use the ratio of the diesel price paid by users outside the road sector to the diesel/tax cost incurred by truckers (cpdrelhsea, figure 4.14). The idea is to capture variations in the competitive ad-

<sup>&</sup>lt;sup>34</sup> Superscript *H* denotes sum or average across heavy vehicles only rather than across all vehicles.

vantage of the sea mode relative to road freight carriers<sup>35</sup>. Changes in the diesel price affects not only the input costs of truck companies, but also those of its competitors. In fact, the fuel cost share is typically much larger within the (domestic) shipping trade than for road carriers. Hence sea carriers stand to gain more from a fuel price reduction than do truckers. A lowered diesel price would not necessarily enhance profitability within the road freight sector.

Indeed, our estimate shows a very clear and statistically significant cross-demand effect of this kind. It has the expected (positive) sign.

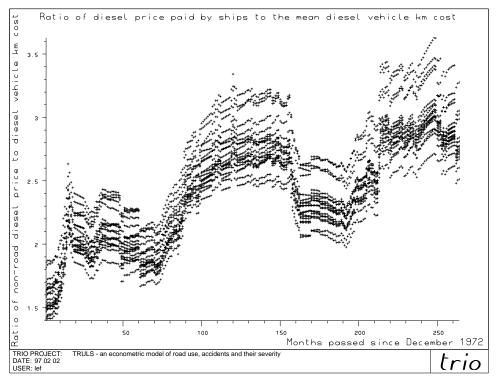


Figure 4.14: Ratio of diesel price paid by non-road users to the mean heavy diesel vehicle fuel and tax cost per kilometer. 19 counties 1973-94.

#### Public transportation fares

In an exploratory model version, we included price indices for various public transportation modes of travel, such as subway/streetcar, bus, and airplanes, in an attempt to estimate cross-price elasticities of demand for car travel.

These coefficients generally come out with counterintuitive (i e, negative) effects. We conclude that the cross-price elasticities are practically zero, as has also been shown in previous studies (Ramjerdi and Rand 1992a, Fridstrøm and Rand 1993), and reestimate the model without most of the cross-demand fare variables.

<sup>&</sup>lt;sup>35</sup> In Norway, ships represent some 77 per cent of the domestic freight ton kilometers carried, versus 19 per cent being hauled by road and only 4 per cent by rail (Rideng 1996:49). Although for many commodities and market segments substitutability between modes is low, a certain cross demand effect must be expected if only in view of the very large aggregate market share held by the sea mode.

Public transit fares in Oslo (cppswir) may, however, seem to have a small positive effect on car ownership.

#### Toll

Cordon toll rings were introduced in Bergen (Hordaland county) in the beginning of January 1986, in Oslo in mid-January 1990, and in Trondheim (Sør-Trøndelag) in mid-October 1991. A (quasi-)dummy<sup>36</sup> variable (cptollring) captures whether or not a toll ring is in operation in the county's largest city in a given month. The Oslo toll ring is also assumed to affect the surrounding county of Akershus, from which a large number of people commute every day.

Contrary to common beliefs, the political aim of the Norwegian toll rings is not traffic restraint in congested areas. Their sole purpose is to raise funds for infrastructure investment. In other words, the strategy has been to relieve congestion through enhanced supply rather than by restraining demand.

The toll rings *per se* do not seem to have had any significant effect on road use in the affected areas. Equilibrium car ownership, on the other hand, appears to drop by an estimated 4 per cent (=0.005/0.122) as a result of a toll ring being introduced. However, as mentioned in section 4.4.7 below, these results must be interpreted with some extra caution, since important road infrastructure improvements tend to coincide in time with the toll ring introduction, making it difficult to identify the separate effects of price and quality on demand.

#### 4.4.7. Road infrastructure

A 10 per cent increase in the road capital, as measured by the *accumulated investment expenditure*<sup>37</sup>, can be expected to increase long-run, aggregate car ownership by about 1.7 per cent (short-term elasticity of about 0.021, to be divided by  $\hat{\gamma} = 0.122$ , see table 4.4). The effect is highly significant, but should be interpreted with some extra caution, as the road capital has developed very steadily over time (fig 4.15). This variable is thus liable to pick up any close-to-linear trend effect not captured by our other regressors.

<sup>&</sup>lt;sup>36</sup> When the toll ring is in operation only part of the month, the variable is the defined as the share of days during which the toll ring is in effect.

<sup>&</sup>lt;sup>37</sup> Data on the stock of road capital have been obtained in the following way. Benchmark values for the year 1980 were obtained from the national accounts. Based on the annual accounts of the Public Roads Administration, we obtain real annual investment expenditure and add these flows to the 1980 benchmark values, in order to obtain cumulative figures for the subsequent years. Similarly, to compute stock data for the years prior to 1980, we subtract the investment flows occurring during earlier years. Annual expenditure flows are translated into monthly flows simply by dividing by 12.

No allowance is made for capital depreciation. In a manner of speaking, therefore, we assume that the amount of road maintenance being done is just about sufficient to keep existing roads from losing their value.

In the econometric models, we use the capital stock lagged 24 months, since in a majority of cases, a new or improved road is not put into operation until several years after the first investment takes place.

Our data refer to national and county road capital only, i e municipal and private roads are not taken into account. Except for the county of Oslo, these minor roads represent only a small share of the traffic volume.

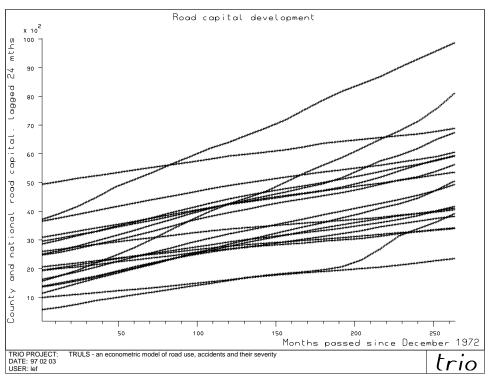


Figure 4.15: Real capital invested in national and county roads, by county.

In the road use demand equations, we decompose the road capital effect into one part interpretable as improvements of the existing road network (*capital invested per km road length*), and one part measuring road network extension (*road length relative to the 1980 situation*). Both variables are transformed logarithmically (fixing their  $\lambda$  at zero), so that this formulation is in fact a generalization equivalent to an absolute road capital measure only in the case of equality between the two coefficients<sup>38</sup>.

$$x_{tr1}^{\beta_{1}} \to \left[\frac{x_{tr1}}{x_{tr2}}\right]^{\beta_{1}} \cdot \left[\frac{x_{tr2}}{x_{0r2}}\right]^{\beta_{2}} \cdot \left[\frac{x_{0r2}}{x_{0r3}}\right]^{\beta_{3}} \cdot x_{0r3}^{\beta_{4}}$$

where  $x_{tr1}$  is aggregate road capital in county *r* in month *t*,  $x_{tr2}$  is the length of public roads,  $x_{0r2}$  is the length of roads as of 1980, and  $x_{0r3}$  is the size of the county, as measured in square kilometers. Thus,  $\beta_1$  measures the effect of capital per km road,  $\beta_2$  the effect of road extension over time,  $\beta_3$  the effect of road network density differing between counties, while  $\beta_4$  is the size effect. In tables 4.4, 4.5 and 4.7, these effects correspond to variables cictprkml24r, cils12t, ailrddnsty, and hoarea, respectively. Note that if  $\beta_1 = \beta_2 = \beta_3 = \beta_4$ , all effects except the first cancel out. In all other cases, the decomposition represents a generalization compared to a model including only  $x_{tr1}^{\beta_1}$ . Also, note that this formulation is only a reparametrization of a model in which  $x_{tr1}$ ,  $x_{tr2}$ , and  $x_{0r3}$  are entered directly – one, however, with a potentially smaller multicollinearity, since there is only one variable capturing variations in *size* between the counties.

<sup>&</sup>lt;sup>38</sup> More generally, multiplicative decompositions like this are used in various parts of the model. For instance, the road capital term,  $x_{ir1}^{\beta_1}$ , say, is «decomposed» into

Dependent variable:	A	ggregate car ownership	Total vehicle kilometers	Total vehicle kilometers (reduced form)	Heavy vehi- cle kilome- ters
Column:		А	В	С	D
Elasticities evalua	ted at the 1974	-94 means (1 <sup>°</sup>	<sup>st</sup> line) and at tl	he 1994 mean	s (2 <sup>nd</sup> line)
Road infrastructure					
County and national road capital, lagged 24 months	cictl24	.021 .021 (36.24) LAM 4			
Real fixed capital invested pr km county or national road, lagged 24 months	cictprkml24r		012 012 (97) LAM 4	.023 .023 (1.07) LAM 4	032 032 (38) LAM 4
Length of national and county roads relative to 1980 situation	cils12t		.085 .085 (1.04) LAM 4	.063 .063 (.44) LAM 4	207 207 (44) LAM 4
Major infrastructure improvements affecting Akershus	cisaker 		006 008 (22)	011 016 (25)	183 261 (-1.67)
Major infrastructure improvements in Bergen			.038 .051 (1.56)	007 009 (15)	008 011 (07)
Major infrastructure improvements in Oslo	cisoslo 		166 276 (-4.03)	156 258 (-2.42)	188 311 (-2.21)
Oslo: the Oslo tunnel ("Fjellinjen") in operation	cisoslo4 	024 024 (-11.09)	.113 .114 (2.70)	.080 .081 (1.10)	078 078 (41)
Major infrastructure improvements in Tromsø			.035 .037 (1.43)	.059 .063 (1.55)	005 006 (05)
Major infrastructure improvements in Trondheim	cistrond		.010 .012 (.49)	.027 .032 (.75)	067 079 (71)
			Curvature p	arameters	
LAMBDA(X) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED

*Table 4.4: Estimated elasticities etc with respect to road infrastructure variables. T-statistics in parentheses.* 

The effect of road quality on overall road use demand, given car ownership (column B), is ambiguous, different model formulations providing different sign effects, none of them significant. When car ownership is not controlled for (column C), a small positive (but still insignificant) effect appears (t-value of 1.07, elasticity of 0.023). It seems that although

Similarly, income is specified by means of a three-layer decomposition, obtained by letting  $x_{tr1}$  be aggregate gross personal income,  $x_{tr2}$  the population size, and  $x_{0r3}$  the size of the county surface.

improvements in the road network have only negligible short-term effects on car use, the long run effect may be to render automobile ownership somewhat more attractive and enhance the competitiveness of the car mode.

In addition to the general measures of road capital and length, we include a set of specialized road infrastructure (quasi-)dummies, capturing the rather important infrastructure improvements that have taken place over the last decade in the largest cities. These improvements are generally financed by the cordon toll rings operating in Oslo, Bergen and Trondheim, or, in the case of Tromsø, by a local fuel tax. Since the introduction of the cordon toll ring usually coincides more or less accurately with the inauguration of the first major road improvement<sup>39</sup>, the separate effects of enhanced supply and increased cost are difficult to identify econometrically. This is why, rather than specifying one dummy variable for each significant new road section inaugurated, we count the number of such improvements and include their number in the model.<sup>40</sup> (A general toll ring variable is also included in the model, as pointed out in section 4.4.6 above.) Another complication is the likely measurement error inherent in our calculated measures of road use demand (the dependent variable), due to the fuel-saving effect of relieved congestion.

By and large, therefore, the sign of these infrastructure effects are *a priori* uncertain. One notes that they are also generally insignificant by the t-test, with a few exceptions. The number of *major infrastructure improvements in Oslo* (cisoslo) comes out with a significant negative sign. This is the likely effect of improved fuel economy owing to relieved congestion. Since the county of Oslo was not represented in the subsample used to derive traffic volumes from fuel sales, we have not been able to neutralize this effect in our data. Hence the traffic generation effect of the Oslo road investment program is unfortunately indeterminate, as far as our analyses can tell. In terms of aggregate fuel consumption and  $CO_2$  emissions, however, our results suggest that, in general, the fuel economy effect must have more than offset the traffic generation effect of the Oslo road development plan, at least in the short term.

The important *«Oslo tunnel»*, however, whose extra effect is captured by a separate dummy (cisoslo4), appears to have had a traffic generating effect exceeding any fuel economic effect.

For heavy vehicles (column D), the Oslo road development plan appears to have had an unambiguously favorable environmental effect, at least within the time perspective covered by our data set (both cisoslo and cisoslo4 have negative coefficients).

In Hordaland county, the *road improvement program in Bergen* may seem to have had a certain traffic generating effect, large enough to outweigh any fuel economy effect, although the uncertainty surrounding these estimates is considerable. Given that the city of Bergen gathers less than half the county population, very large effects are unlikely to be visible at the county level.

<sup>&</sup>lt;sup>39</sup> This is true, in particular, of the single most important infrastructure improvement in Oslo, the Oslo tunnel.

<sup>&</sup>lt;sup>40</sup> A certain amount of arbitrariness is, of course, unavoidable, when one decides what particular road improvements are to be included in the count. Only projects with a rather noticeable effect on travel times are considered. For Oslo, e g, we count the Vålerengen tunnel northbound and southbound, the Oslo tunnel («Fjellinjen»), the «Ibsen ring» tunnels, the Granfos tunnel, the freeway intersection at Vestbanen, and the Sinsen-Storo freeway development. By far the most important of these, the Oslo tunnel, is in addition accounted for by a separate dummy (cisoslo4).

#### 4.4.8. Spatial differences in road supply

The car ownership and road use demand equations also include a set of variables capturing physical road infrastructure characteristics as measured at the county level in 1977-80. The idea behind these variables is twofold.

First, it seems reasonable to assume that the quality of road supply in a given county would have an impact on travel demand and mode choice within the general population. Improved accessibility by road would reduce the disutility of making a trip and enhance the probability that the car (or bus) mode would be preferred.

Unfortunately, no data are available on changes in the regional, physical road characteristics over time. We have, however, been able to exploit a comprehensive data base assembled by Muskaug (1985), in which the national road network in each county was examined and statistics compiled, not only on the share of *road kilometers* falling in certain categories as of 1980, but also on the share of *vehicle kilometers* driven, during 1977-80, on national roads with differing characteristics.

These data offer information on the quality of road supply, as it differs between the counties, at a given point of time. Since these county level characteristics are liable to change only quite slowly, they may be expected, in conjunction with the road capital measures mentioned above, to capture a fairly large part of the relevant variation in road supply over our entire cross-section/time-series sample.

Since, however, there is only spatial and no temporal variation present in these measures, there can be no more 18 variables of this kind (in addition to the constant term) until the space of regional variation (as between the 19 counties) is completely spanned, and the model becomes perfectly collinear.

The second role played by these variables is thus one of possibly neutralizing any measurement error with a systematic regional pattern of variation. An important potential source of error of this kind lies in the benchmark data on vehicle kilometers traveled in 1994 (the  $v_{+rj}^*$  of equation 3.3), used to inflate our traffic counts from vehicles passed to

vehicle kilometers driven countywide. Any error affecting these benchmark values would have translated into our calculated traffic volumes, i e into the dependent variable of our road use submodels.

Because of this potentially double role played by the regional road supply variables, the signs of their coefficients are not entirely predictable. With few exceptions, however, they come out as one would expect from the perspective that they represent regional supply side characteristics, i e with a positive sign.

Dependent variable:		Aggregate car ownership	Total vehicle kilometers	Total vehicle kilometers (reduced form)	•
Column:		А	В	С	D
			Elasticities		
Road standard as of 1977					
Density of public road network as of Jan 1, 1980 (kms per sq km)	ailrddnsty	.006 (5.49) LAM 4	(-9.71)	(-2.90)	
Share of national road traffic in non-urban environment in 1977-80	aisaccessl	.088 (26.99) LAM 4	(5.39)	(15.55)	
Of which on roads with moderate frequency of access points (<16 per km)	aisaccess2	126 (-27.30) LAM 4	578 (-6.07) LAM 4		523 (77) LAM 4
Of which on roads with low frequency of access points ( <ll km)<="" per="" td=""><td>aisaccess3</td><td>057 (-19.48) LAM 4</td><td>(14.16)</td><td></td><td>-1.528 (-2.42) LAM 4</td></ll>	aisaccess3	057 (-19.48) LAM 4	(14.16)		-1.528 (-2.42) LAM 4
Of which on roads with minimal frequency of access points (<6 per km)	aisaccess4	147 (-46.39) LAM 4	(-2.74)	-1.070 (-9.15) LAM 4	-2.206 (-4.54) LAM 4
Weighted average speed limit on national roads during 1977-80	aisslwm	.173 (18.63) LAM 4	(7.63)	4.883 (14.30) LAM 4	3.003 (2.02) LAM 4
Share of national road traffic on roads wider than 6 m in 1977-80	aiswiderds	.013 (10.32) LAM 4	(1.64)		1.261 (5.86) LAM 4
Of which on roads wider than 7 m	aiswiderrds	022 (-30.55) LAM 4		.216 (8.24) LAM 4	409 (-2.63) LAM 4
Of which on expressways	aiswxpress	.007 (7.16) LAM 4	(-2.69)	(2.86)	
		Curvature parameters			
LAMBDA(X) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED

Table 4.5: Estimated elasticities etc with respect to spatial road infrastructure measures. T-statistics in parentheses.

Furthermore, it should be noted that the interpretation of these variables as *supply* characteristics is not entirely self-evident. It may be argued that the quantity and quality of roads in a given county is as much a function of road use demand as a measure of exogenous supply: roads are generally built or improved where needed. This would result in a positive partial correlation between road use and road quality, even if there were no feed-back from road supply to demand. Hence we are faced with a classical simultaneity problem.

Against this view it might objected that the available research evidence on the Norwegian road investment decision process points almost unanimously in the opposite diection:

Within each county, as well as between counties, there appears to be almost no association between the relative benefits derived from competing road investment projects and the respective priorities assigned to them (Elvik 1993 and 1995, Fridstrøm and Elvik 1997, Nyborg and Spangen 1996, Odeck 1991 and 1996). Similar results have been found for Sweden (Jansson and Nilsson 1989, Nilsson 1991).

Now, although very weak associations can be found between benefit and priority setting among the road projects formally considered for implementation, it seems reasonable to assume that the set of projects that are at all put up for consideration is not entirely without regard to road user needs, as perceived by the regional road authorities. Thus, we cannot, on the basis of the abovementioned research, quite rule out the possibility that road use demand does have a long term effect on our «supply» characteristics. The coefficient estimates reported in table 4.5 must, therefore, be interpreted with some caution.

#### Road network density

A counterintuitive, negative effect on road use demand is estimated for the *density of the public road network* (road kilometers per square kilometer county surface - ailrddnsty). By and large, a larger supply of roads, as measured by the density, seems to be associated with a smaller calculated traffic volume. One possible explanation lies in the fact counties with a dense network also tend to have a land use pattern generally generating shorter commuter and service trips, possibly also more bicyclist or walking trips in place of the car mode.

#### Density of cross-roads and access points

The aisaccess variables shown in table 4.5 capture the degree to which the traffic flow on the main (i e, national) roads is not disturbed by traffic to or from interfering roads, driveways, or other access points. Thus, the larger the *share of traffic taking place in a nonurban environment* (aisaccess1), the more competitive is the car mode and the more road use is generated. This effect is particularly large for heavy vehicle traffic (column D of table 4.5).

Outside the urban areas, the *frequency of cross-roads and access points* has a more ambiguous effect on road use demand (variables aisaccess2 to -4)<sup>41</sup>.

#### Average speed limits

An interesting effect is revealed by the aisslwm variable - the *weighted average speed limit* on national roads (i e, weighted by the vehicle kilometers affected). The higher the speed limit, the more competitive is the car mode and the more traffic is generated. A one percent increase in the mean speed limit is associated with an estimated 1.7 per cent increase in road use, given car ownership (column B of table 4.5), and a full 4.9 per cent traffic increment when the car ownership is allowed to change as well (column C).

Alternatively, relying on the «structural model coefficients»<sup>42</sup>, one may note that the elasticity of speed limits on (equilibrium) car ownership is estimated at approximately 1.4

<sup>&</sup>lt;sup>41</sup> Note that all of these variables are entered logarithmically, and in the form of a multiplicative decomposition, such that, if all coefficients were equal, all except the share of the traffic volume taking place on roads with minimal frequency of access points would cancel out.

(=0.173/0.122, column A), translating into an 1.2 per cent increase in road use when multiplied by the elasticity of road use with respect to car ownership (0.936). This effect must be added to the partial effect of speed limits, *given* car ownership (column B), resulting in a compound elasticity of (1.7+1.2=) 2.9 per cent.

For heavy vehicle traffic (column D), the speed limit elasticity is estimated at 3.0, i e very similar to the overall effect implicit in the «structural model».

Certain qualifications are in order. First, speed has an effect not only on road use demand, but also on fuel consumption per vehicle kilometer. Given that our dependent variable is essentially an adjusted measure of fuel sales, there is a potential bias involved here. Its sign and size are, however, largely unforeseeable, as they depend on a complex mixture of factors such as (deviations from) fuel-economic speed, traffic congestion and road geometry effects. Recall, secondly, that equilibrium car ownership effects may be subject to a certain bias.

Notwithstanding these objections, there seem to be fairly strong econometric indications that faster roads have the effect of encouraging car ownership and use.

#### Road width

Road use demand appears to be higher in counties with generally *wider roads*. With two exceptions, all three coefficients have come out positive in all our equations. Note, however, that we cannot unequivocally interpret this as a pure effect of shifts in supply.

#### 4.4.9. Weather and seasonality

Daylight and weather variables are included in our road use models with the double purpose of (i) capturing regular seasonal variations and (ii) estimating the immediate effect of weather conditions on road use demand. By the former, we have in mind recurrent patterns of social and economic activity conditioned by the calendar season, while the latter is meant to represent short-term deviations from this cyclical pattern owing to day-to-day meteorological variations.

One cannot, of course, expect to be able to separate these two types of effect with any degree of accuracy. To a large extent, seasonality is due precisely to variations in the (normal) weather conditions.

To express seasonality, we use the number of *minutes of daylight per day* (bnd) and the *mean monthly temperature in Oslo* (emts00a). The former varies in identical ways throughout each year, but differently in the respective counties. In the northernmost counties, daylight varies from 0 to 24 hours (1440 minutes) per day over the year. By the temperature measure, we intend to capture a seaonality component common to all regions, applying to all counties the temperature recorded in Oslo.

<sup>&</sup>lt;sup>42</sup> Recall that one may regard columns A and B as a structural, two-equation model, and equation C as a reduced form model, in which car ownership has been eliminated as endogenous. These two models constitute alternative ways to assess partial effects, when aggregate car ownership is *not* to be assumed constant.

Dependent variable:	Ag	gregate car ownership	Total vehicle kilometers	Total vehicle kilometers (reduced form)	Heavy vehi- cle kilome- ters
Column:		А	В	С	D
Elasticities evaluated	at the 1974-94 m	neans (1 <sup>st</sup> line) :	and at the 1994 n	neans (2 <sup>nd</sup> line)	
Daylight					
Minutes of daylight per day  Weather	bnd 		.141 .141 (23.24)	.148	.096
Mean monthly temperature in Oslo (centigrades)	emts00a		.068 .069 (19.61)	.068	.047 .048 (14.61)
Days with snowfall during month, plus one	cmsnowdls		025 025 (-8.99) LAM 3	024 025 (-8.63) LAM 3	067 069 (-28.21) LAM 3
Per cent of snow days with large snowfall (>5 mms)	cmsnowlotsh		.000 .000 (.08) LAM 3	.001 .001 (.42) LAM 3	.009 .009 (5.31) LAM 3
Days with frost during month, plus one	cmtfrostdls		.010 .009 (2.46) LAM 3	.012 .011 (3.03) LAM 3	008 008 (-2.62) LAM 3
			Curvature p	arameters	
LAMBDA(X) - GROUP 3	LAM 3		.591 [3.36] [-2.33]	.544 [3.17] [-2.66]	.445 [8.92] [-11.13]

# *Table 4.6: Estimated elasticities etc with respect to daylight and weather variables. T-statistics in parentheses.*

These two seasonal indicators turn out highly significant and with the expected sign (table 4.6). Activity levels increase under favorable daylight and weather conditions.

More ambiguous results are found for our remaining three meteorological variables. Snow-fall (cmsnowd1s) tends to depress the traffic volume, although not drastically. We estimate an elasticity of approximately -0.025 between overall traffic volumes and the monthly number of days with snowfall, and about -0.07 for heavy vehicle traffic. Other things being equal, the overall traffic volume is reduced by an estimated 5 per cent in a month containing 10 days of snowfall, compared to a snowfree month<sup>43</sup>. Snowfall is a rather common event in Norway, occurring in more than half the months/counties represented in our data set (figure 4.16).

<sup>&</sup>lt;sup>43</sup> This effect is calculable as follows:  $exp[\beta \cdot (x^{\lambda} - 1)/\lambda] = 0.95$ , where we have used  $\beta = -0.0091993$ ,  $\lambda = 0.591$  (see table B.2 of Appendix B), and x = cmsnowd1s = 11. We add one day to the count of snow days in order to be able to form the Box-Cox transformation without introducing a qualitative shift between zero and one day of snowfall.

We attempt to estimate the potential extraordinary effect of markedly adverse weather conditions by a secondary snowfall variable (cmsnowlotsh) defined as the *per cent of snowy days with a large snowfall* (more than 5 mms in water form). This variable is, however, not significant, except for heavy vehicle traffic, where its coefficient is positive, but quite small.

*Frost*, i e the *frequency of days with minimum temperatures dropping below 0 °C* (cmtfrostd1s), does not seem to depress traffic volumes. Its coefficient estimate is positive, but rather imprecise. The effect, if any, is quite small.

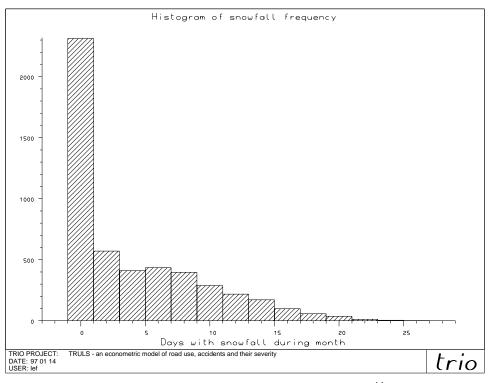


Figure 4.16: Histogram of snowfall frequency in data set<sup>44</sup>.

The shape of the relationship between weather variables and the log of the traffic volume is estimated at something close to the square root transformation, the Box-Cox parameter estimate being 0.591 in the overall traffic model and 0.445 in the heavy vehicle traffic model. Both are significantly different from 0 (the logarithmic form) as well as from 1 (the linear form). As one would expect, the elasticity with respect to weather variables increases with the initial level of, e g, snowfall frequency: a change from 5 to 10 days of snowfall has a larger impact than a change from 1 to 2, although not 5 times as large.

<sup>&</sup>lt;sup>44</sup> Each bar of the histogram covers two days on the snowfall count scale, except for the left-most bar, which represents the number of months/counties with zero days of snowfall.

#### 4.4.10. Calendar events

Under this heading we enter a few variables expressing calendar variations, such as the length of the month (ekd), vacationing (ekvhsh), beginning and end of Easter (ekes, ekee), and a dummy for December (ekm12), capturing the effect of the Christmas shopping season. Their coefficients are all highly significant and show the expected sign.

Longer months have larger traffic volumes, although the relationship is somewhat less than proportional. In general, less traffic is generated during the holiday seasons. Easter beginning or end, however, tends to inflate traveling by road by some 5 per cent. The Christmas season boosts traffic by an estimated 28 per cent (=  $e^{0.248}$ -1), compared to a hypothetical «normal» month with a similar number of holidays.

Certain studies have shown strikingly reduced accident rates during spectacular media events, notably during the Gulf war in January-February 1990. Indeed, it has been hypothesized that more American lives may have been saved on the roads due to this war than were lost on the battleground, most probably because people reduced their exposure in order to follow the events on television.

To capture any such effect, we include a variable (ezgulfwar) defined as the number of days of Gulf war during the month. It is, of course, zero for all months prior to January 1990 or after February 1990. Its coefficient is negative, as expected, but small, and significant only in the heavy vehicle traffic model.

#### 4.4.11. Geographic characteristics

Larger counties generate more traffic, although the relationship is somewhat underproportional (variable hoarea, elasticity 0.825, column B of table 4.7). Note that population density is also included in the model, so that this elasticity has an interpretation as the effect of population *and* geographic *size* increasing proportionately. The population density elasticity was estimated at 0.907 (see section 4.4.3). For a given population, the effect of extended geographic size is thus calculable at -0.082 (= 0.825 - 0.907) for overall traffic volumes and at -0.299 (= 0.875 - 1.174) for heavy vehicle traffic. In other words, it is *not* true that sparse populations generate more road transportation *per capita* than densely populated regions, as one might expect in view of the generally longer distances to be overcome in the more peripheral districts.

Dependent variable:		Aggregate car ownership		Total vehicle kilometers (reduced form)	-
Column:		А	В	С	D
		«E	Elasticities»		
Calendar					
Length of month (days)	ekd		.697 (18.59) LAM 4	.710 (18.62) LAM 4	.475 (12.66) LAM 4
Dummy for end of Easter	ekee ====		.048 (10.83)		
Dummy for start of Easter week	ekes ====		.055 (12.04)	.052 (12.32)	.027 (7.25)
December (dummy)	ekm12 =====		.248 (41.40)	.245 (41.75)	.160 (34.52)
Share of vacation and holidays during month (excl summer vacation)	ekvhsh		290 (-38.80) LAM 4	(-40.57)	279 (-44.56) LAM 4
Days of Gulf war	ezgulfwar 		017 (-1.36)	022 (-1.75)	051 (-4.20)
Geography					
Østfold	hcounty1 ======		.045 (3.67)		.416 (3.96)
Oslo	hcounty3 ======		.702 (3.60)		.486 (1.51)
Kms mainland coastline per 1000 sq kms surface	hseaccess1	008 (-48.08) LAM 4			105 (-4.20) LAM 4
County surface area (sq kms)	hoarea	.101 (56.95) LAM 4	(83.79)	(44.80)	.875 (9.62) LAM 4
			Curvatu	re parameters	
LAMBDA(Y) - GROUP 4	LAM 4	.000 FIXED		.000 FIXED	.000 FIXED

# Table 4.7: Estimated effects of calendar events, geography etc. T-statistics in parentheses.

Equilibrium car ownership appears to grow more than proportionately with population size, but is practically unaffected by geographic size *per se*, for a given population (elasticity -0.066 = (0.101 - 0.109)/0.122).

The competitive advantage of road transportation with respect to other modes may be thought to depend on certain natural geographic conditions, such as access to the sea and/or topographical obstacles to road construction or use. In some Norwegian counties, fiords and inlets represent important barriers to traveling by road, while at the same time facilitating alternative seaway transportation. We attempt to capture these effects by means of a proxy (hseaccess1), entered into the car ownership and heavy vehicle traffic models, and defined as the *length of the (mainland) coastline in relation to the surface area* (kms per square km). For the two landlocked counties (Hedmark and Oppland), this variable is zero.

Its coefficient is significant in both models and has the expected negative sign. A ten per cent longer coastline is associated with a 1.2 per cent smaller heavy vehicle traffic volume, presumably because of enhanced competition from the sea mode and/or more costly transportation by road.

Equilibrium car ownership also appears to be slightly smaller in counties with a longer shoreline (elasticity -0.065 = -0.008/0.122).

A large dummy coefficient is estimated for the *county of Oslo* (hcounty3). Note, however, that this variable does not have any subject matter interpretation, since it only serves to neutralize a number of measurement inconsistencies affecting certain independent variables, notably the road infrastructure variables. Here, data are generally missing for the capital county and set at some arbitrary value in the data base<sup>45</sup>.

The dummy coefficient for Østfold county (hcounty1), however, is interpretable as the effect of being the main county of transit for international road transportation. This effect is estimated at about 5 per cent (=  $e^{0.045} - 1$ ) for the total traffic volume and a full 52 per cent (=  $e^{0.486} - 1$ ) for heavy vehicle traffic. Since the heavy vehicle traffic share in Østfold hovers between 12 and 20 per cent, the entire effect on total traffic appears to be due to the added freight transportation activity.

#### 4.4.12. Heteroskedasticity

In the car ownership model, we have included a heteroskedasticity variable (exjanuaryxp) defined by

 $z_{tr1}^{(\lambda_{z1})} = 1$  for January, otherwise  $z_{tr1}^{(\lambda_{z1})} = 0$ ,

with coefficient

 $\zeta_1 = -10, \ \zeta_i = 0 \ \forall i > 1$ 

(confer equation 2.4, repeated in section 4.2 above).

This is tantamount to multiplying the variance of all observations other than those for January by a factor of  $e^{10} = 22026$ , thereby allowing them virtually no weight in the estimation. We do this because aggregate car ownership is actually measured only once a year (as of January 1st), all other observations in our data base being «artificial» values, interpolated between January stocks.

In the road use models, we specify a heteroskedasticity structure depending on two exogenous variables – *distance of dependent variable extrapolation* (ekxtrapltxp) and the *number of vacation days* (ekvhis).

<sup>&</sup>lt;sup>45</sup> The county of Oslo consists of only one municipality. There are therefore no county roads, only national and municipal roads. Also, unlike all the other counties, municipal roads in Oslo carry a major share of the traffic volumes (more than 50 per cent), rendering statistics on national road infrastrucure and traffic less relevant than for the other counties.

Dependent variable:		Aggregate car ownership	Total vehicle kilometers	Total vehicle kilometers (reduced form)	Heavy vehicle kilometers
Column:		А	В	С	D
			ζco	oefficients	
Exponential of dummy for January	ekjanuaryxp	-10.0 FIXED LAM			
Exponential of extrapolating distance from fuel use submodel sample	ekxtrapltx	)	.590 (11.40) LAM	.640 (11.72) LAM	.521 (12.21) LAM
Number of vacation days, including summer vacation	ekvhis		.097 (31.17) LAM	.083 (27.90) LAM	.027 (8.55) LAM
		Curvature p	arameters ( $\lambda_{zi}$ )	)	
LAMBDA(Z)	ekjanuaryxr	.000 FIXED			
LAMBDA(Z)	ekxtrapltxp	>	.000 FIXED	.000 FIXED	.000 FIXED
LAMBDA (Z)	ekvhis		1.000 FIXED	1.000 FIXED	1.000 FIXED
		Au	tocorrelation p	parameters ( $\mu$	<b>P</b> <sub>j</sub> )
1 <sup>st</sup> order	$ ho_1$		.336 (23.96)	.463 (33.68)	.526 (45.47)
2 <sup>nd</sup> order	$ ho_2$		.106 (7.12)	.262 (18.83)	.458 (39.77)
12 <sup>th</sup> order	$ ho_{ m 12}$	129 (-22.29)			

Table 4.8: Disturbance (co)variance structure in car ownership and road use equations. Coefficient assumptions and estimation results, with t-statistics in parentheses.

Recall that our independent variables in the road use models are calculated values based on a subsample of traffic counts, fuel sales etc covering the period 1988-94 (see chapter 3). For all years prior to 1988, the calculated values are, in a sense, constructed by (backward) extrapolation. The imprecision affecting these extrapolated values may be expected to increase with the distance of extrapolation, as is also suggested by figure 3.9 to 3.12 of chapter 3, which show a widening gap between alternative model versions as we move backwards in time from 1988.

Since we have no *a priori* knowledge of the rate at which this imprecision would increase with the distance of extrapolation, we exploit the data and the BC-GAUHESEQ software to estimate it. The estimated coefficient ( $\zeta_1$  in equation 2.4) has the expected (positive)

sign and a numerical value implying that a 40 to 45 per cent lower weight is assigned to the first observations (January 1973), compared to the period 1988-94<sup>46</sup>.

*Vacation times* are assumed to affect the road use model variance for the same reasons as stated in section 3.7.5 above. In some counties, the influx of tourist serves to inflate the traffic volume, while in other counties this effect is more than offset by reduced business activity and out-of-county vacationing.

The vacation variable is also highly significant with the expected positive sign. Its coefficient value implies that, by and large, observations from July receive only about 20 per cent of the weight assigned to months not affected by holidays.

## 4.4.13. Autocorrelation

In the road use models, we allow  $1^{st}$  and  $2^{nd}$  order autocorrelation terms to be estimated. They all come out positive and strongly significant, particularly in the heavy vehicle road use model, where they sum to almost one (table 4.8).

In the car ownership model, the autocorrelation parameter is negative (see section 4.4.1 above)

# 4.5. Summary and discussion

We have estimated aggregate car ownership and road use demand functions using a procedure allowing for estimably non-linear relationships between the dependent and several independent variables. We use a combined cross-section/time-series data set covering all 19 Norwegian counties and all months from 1973 through 1994.

A salient finding relates to the key role played by the car ownership variable. Unless one explicitly models the demand for cars, one is not likely to capture some of the most important behavioral relations bearing on road use demand. This is so because many variables having small, short-term effects on road use *given* car ownership, turn out to have large, long-term effects *on* (equilibrium) car ownership itself. These variables include interest rates, tax rates, fuel prices, and road infrastructure quality.

Road use tends to increase more or less in proportion with car ownership. There is little sign of increased car ownership leading to reduced distance traveled per car. Thus, any policy aimed at influencing road use demand would seem to be misguided in ignoring car ownership effects. Even if road use should be the main target variable, say from an environmental point of view, some of the more efficient policy measures would probably be directed at car ownership rather than use.

<sup>&</sup>lt;sup>46</sup> Technically, the ekxtrapltxp variable is defined as  $z_{tr1} = exp[max(0,\bar{t}+1-t)/\bar{t}]$  and its Box-Cox parameter as  $\lambda_{z1} = 0$ , where  $\bar{t} = 180$  is the number of months from January 1973 (t = 1) until January 1988 (t = 181). For t = 1- our first month of observation – we have, in the overall traffic model,  $z_{tr1}^{(\lambda_{z1})} = ln[exp(180/180)] = 1$ and  $exp(\zeta_1 z_{tr1}^{(\lambda_{z1})}) = e^{0.5902} = 1.80$ , i e an 80 per cent inflated standard deviation, corresponding to a relative weight of 0.55 = 1/1.80. (The exponential and logarithmic transformations canceling each other out may seem unnecessary, but are used in order to avoid numerical overflow in the algorithm.)

The Box-Cox regression modeling approach reveals strongly non-linear quantity-price relationships but almost linear Engel functions. The fuel price elasticity of demand is small (in absolute value) at the lower end of the price spectrum, but quite high in the upper range. The impact of, e g, fuel taxes would, therefore, increase far more than proportion-ately with the level of taxation imposed.

The long term income elasticity of demand for road use appears to be somewhat larger than one, and apparently increasing with the income level. This finding may seem to have important and rather discouraging implications with respect to the goal of sustainable mobility. There is no sign of aggregate road use growth tapering off as the economy continues to grow – rather the contrary.

Certain qualifications are, however, in order, especially as regards the car ownership partial adjustment model, which undoubtedly could be improved upon. Our method of estimation is not necessarily consistent, and a small error in the estimation of  $1-\gamma$  translates into a relatively large bias affecting the estimate  $\hat{\gamma}$ . Experimentation shows that this estimate is rather sensitive to even moderate changes in the set of regressors. However, the equilibrium effect parameters  $\hat{\beta}_{Ci} = \hat{\beta}_{Ci}/\hat{\gamma}$  seem much more robust that its respective components  $\hat{\gamma}$  and  $\hat{\beta}_{Ci}$ . These two tend to move in the same direction under varying model specifications, leaving the ratio and hence the equilibrium elasticities more or less unaffected.

The rather large discrepancy imputed, for most sample points, between equilibrium and actual car ownership (up to 70 per cent according to figure 4.8) may suggest that the partial adjustment parameter is, indeed, underestimated. Moreover, the fact that this discrepancy is almost invariably positive suggests that a more sophisticated, asymmetric adjustment mechanism might be more appropriate. There may seem to be much less compelling reasons why the car stock cannot momentarily adjust itself upwards than downwards. Cars may be bought, but not easily sold, abroad. Thus, a switching modeling approach, distinguishing between positive and negative disequilibrium regimes, and implying faster upwards than downwards adjustment, might turn out to be more realistic.

In general, since all our estimation results rely on a homogeneity assumption regarding the respective effects of spatial versus temporal variation, our conclusions hinge on the appropriateness of this assumption. For variables whose sample variation is predominantly cross-sectional, particular caution should be observed when extrapolating effects over time.

Alternative estimation methods or modeling techniques have, however, been beyond the scope of this study.

An econometric model of car ownership, road use, accidents, and their severity

# **Chapter 5: Seat belt use**

# 5.1. Motivation

Seat belts are perhaps the single most important road safety measure introduced in industrialized societies in the postwar period. Studies suggest that seat belts may cut the injury or death risk by some 50 per cent, perhaps even more (Elvik et al 1989).

In Norway, seat belt use (among car drivers) has risen from around 20-30 per cent in the early 1970s to about 80 per cent in the 1990s, according to roadside surveys (Fosser 1995). This large increase may be thought to have had a considerable effect on the road casualty toll, explaining, perhaps, in large part the downward casualty trend observed in the 1970s and -80s.

In this chapter, we present a pair of submodels predicting urban and rural seat belt use, respectively, as functions of relevant exogenous variables. The motivation for these submodels is threefold.

First, seat belt use is not an exogenous variable with respect to the accident generating process. At the micro level, wearing a seat belt or not is a choice made by the individual driver or passenger, depending on a multitude of factors, many of which may also have separate, direct effects on risk (such as road surface conditions or geometry, vehicle crashworthiness, or driver experience). Seat belt use is an important behavioral variable, and it is entirely possible that car occupants may use seat belt wearing as one of their instruments of behavioral adjustment (risk compensation), for instance by relaxing their seat belt use in situations perceived as less risky (see section 6.1 below). We would like to estimate such relationships rather than including observed seat belt use as an (erroneously assumed) exogenous factor in our accident submodels.

Second, seat belt wearing is to a large extent conditioned by truly exogenous, politically determined laws and regulations, the effects of which we would like to estimate, as these represent highly policy relevant pieces of information.

Third, seat belt use is not generally an observed variable (at the level of county and month during 1973-1994), although a fairly large number of roadside sample surveys exist, splitting the car drivers passing a given point on a certain day between seat belt users and non-users (Fosser 1978, 1979, 1990 and 1995). However, these estimates are subject to random sampling error and also, as applied to our countywide, monthly units of observations, to an incalculable systematic error originating from the non-random sampling of roadside survey points. Fortunately, these survey points remain fixed from one survey to the other, so that the temporal *variation* in estimated seat belt use frequency is not, in the same way as its *level*, affected by the process of survey point determination.

By fitting a model to this incomplete set of observations and then imputing values for *all* units of observations in our cross-section/time-series data set, we obtain a fairly well-founded set of measures on seat belt use by county and month, in which sampling errors have been «smoothed out» and the structural information on exogenous laws and regulations has been exploited and incorporated.

# 5.2. Seat belt use sample surveys and regulations

Road side surveys of seat belt use have been conducted more or less regularly since 1973, quite frequenly in the 1970s, but no more than annually since 1981. Surveys are made at fourteen predetermined points of the road network, seven of which are located in built-up areas (henceforth referred to as «urban» surveys), while the remaining seven are done in a «rural» (i e, non built-up) environment. The following eight counties are represented in the sample: Oslo (urban survey only), Akerhus (rural survey only), Hedmark, Vestfold, Vest-Agder, Hordaland, Sør-Trøndelag, and Troms.

The crude seat belt use frequencies observed in these surveys are shown in figures 5.1 and 5.2, in which the most important laws and regulations applying are indicated by vertical lines. Since January 1st, 1971, front seat belt installation has been mandatory in all new cars. Thus, seat belt installation has gradually penetrated into the car stock at a rate determined by new car acquisitions and scrapping (figure 5.3<sup>47</sup>). From September 1975, seat belt use has been mandatory for car drivers and front seat passengers above the age of 15, when riding in a car equipped with belts. Since October 1979, car drivers and front seat passengers not wearing a seat belt have been subject to a ticket fine, the (nominal) value of which was set at NOK 200 at its introduction, increased to NOK 300 in January 1987 and to NOK 500 in March 1993. Its real value has, however, generally not increased over time. Brisk inflation during the 1980s served to reduce the real value of the ticket by almost 50 per cent between 1979 and 1987 (figure 5.4).

One notes from figures 5.1 and 5.2 that the seat belt use has increased in two big leaps: one when seat belt use became mandatory, and another when non-use first became subject to a penalty. Interestingly, the latter leap appears to have been bigger than the former. There are, however, clear signs of decreasing seat belt use in the nearest periods following the two big leaps.

One also notes that urban seat belt use is generally much inferior to rural seat belt use, especially in the earliest part of the period.

# 5.3. A logit model of seat belt use

We shall estimate the relationships between seat belt use and exogenous regulations etc using a Box-Cox logit model of the form

(5.1) 
$$L_{trj} \equiv ln \left( \frac{S_{trj}}{1 - S_{trj}} \right) = \sum_{i} \beta_{ij} x_{tri}^{(\lambda_{ij})} + u_{trj} (j = U, R)$$

<sup>&</sup>lt;sup>47</sup> From 1992 on, we assume all cars are to have front seat belts installed. Our data source does not keep track of vehicle age for more than 20 years, hence from 1992 on we are unable to calculate the (small) percentage of cars older than 1971.

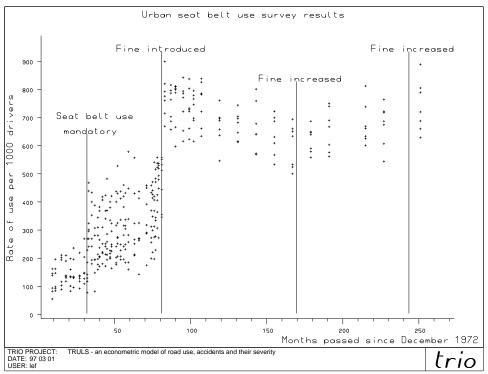


Figure 5.1: Urban seat belt use survey results

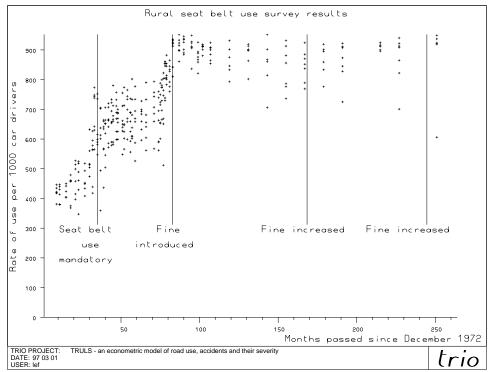


Figure 5.2: Rural seat belt use survey results

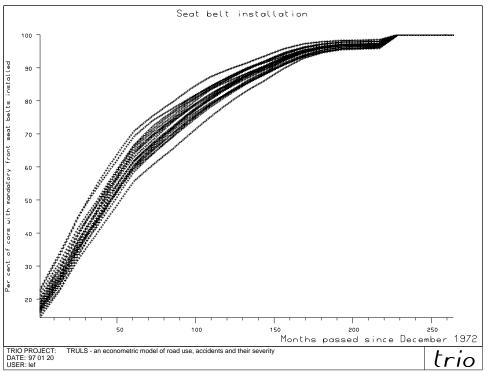


Figure 5.3: Front seat belt penetration rates 1973-94 in 19 counties

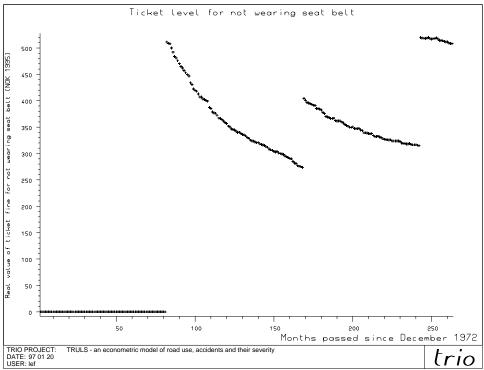


Figure 5.4: Real value of ticket fine for not wearing seat belt

where  $S_{trU}$  and  $S_{trR}$  are the observed urban and rural seat belt use shares, as estimated in the sample surveys,  $L_{trj}$  are the corresponding log-odds,  $x_{trj}$  are exogenous variables,  $\lambda_{ij}$  are Box-Cox parameters,  $\beta_{ij}$  are coefficients and the  $u_{trj}$  are heteroskedastic error terms.

When the elasticities calculated within this model are to be interpreted, one must keep in mind that the dependent variable has been defined, not as a belt use share, but in terms of its log-odds. To be specific, we have

(5.2) 
$$El[L_{trj}; x_{tri}] = \beta_{ij} \frac{x_{tri}^{\lambda_{ij}}}{L_{trj}}$$

and

(5.3) 
$$El\left[S_{trj}; x_{tri}\right] = \left(1 - S_{trj}\right) ln\left(\frac{S_{trj}}{1 - S_{trj}}\right) \cdot El\left[L_{trj}; x_{tri}\right]$$

(5.4) 
$$= (1 - S_{trj}) \cdot \beta_{ij} \cdot x_{tri}^{\lambda_{ij}}$$

That is, to obtain the elasticity of the seat belt share with respect to some independent variable  $x_{tri}$ , one has to multiply the log-odds elasticities shown in table 5.1 (=  $El[L_{trj}; x_{tri}]$ ) by one minus the belt use share and by its log-odds. At the 50 per cent rate of seat belt use, these factors reduce to one half, meaning that the log-odds elasticity is interpretable as twice the elasticity of belt use share with respect to the independent variable. As the level of seat belt use increases (towards 100 per cent), elasticities are bound to decline.

As for the error terms, it can be shown (see, e g, Fridstrøm 1980:41) that the log-odds of a binomial share ( $S_{tri}$ , say) has an approximate variance given by

(5.5) 
$$\operatorname{var}\left\{ ln\left(\frac{S_{trj}}{1-S_{trj}}\right)\right\} \approx \frac{1}{n_{trj}}\left[\frac{1}{\overline{S}_{trj}} + \frac{1}{1-\overline{S}_{trj}}\right] = \frac{1}{n_{trj}\overline{S}_{trj}\left(1-\overline{S}_{trj}\right)}$$

where  $n_{tri}$  denotes the number of binomial trials (in our case: the survey sample size), and

$$(5.6) \qquad \overline{S}_{trj} = E \Big[ S_{trj} \Big]$$

is the expected value under random sampling, i e the share of - in this case - seat belt users in the population at time t in county r. One may estimate this variance using the sample shares in lieu of the unknown population values, i e by

(5.7) 
$$v\hat{a}r(u_{trj}) = v\hat{a}r\left\{ln\left(\frac{S_{trj}}{1-S_{trj}}\right)\right\} \approx \frac{1}{n_{trj}S_{trj}(1-S_{trj})},$$

which is the heteroskedasticity specification chosen for our seat belt use model<sup>48</sup>. Incidentally, the optimal weights

<sup>&</sup>lt;sup>48</sup> In some cases, the sample size data  $n_{trj}$  are missing, in which case we use the average sample size recorded for the survey point in question, as reckoned over all sample surveys taken. Since the survey points are geographically fixed and all surveys have been done in roughly the same way (counting all cars passing

(5.8) 
$$[v\hat{a}r(u_{trj})]^{-1/2} = \sqrt{n_{trj}S_{trj}(1-S_{trj})}$$

corresponding to this heteroskedasticity structure coincide with the weights implicit in the socalled minimum logit chi-square estimator developed by Berkson (1944, 1953, 1955) (see also Bishop et al 1975:355).

## 5.4. Empirical results

Estimation results are shown in table 5.1. The submodel for urban seat belt use is shown in the left data column and the rural submodel in the right. For each independent variable, we report the log-odds elasticity as evaluated at the overall (1973-94) sample means, the log-odds elasticity as evaluated at sample means in 1994, and the conditional t-statistic. Box-Cox parameters are reported at the end of the table.

All independent variables are highly significant and their coefficients have the expected sign.

The percentage of cars having front seat belts installed (cvsbfrontpc) has an obvious effect on seat belt use. In terms of elasticities, the effect is much stronger in the urban setting than in the rural, but this is so only on account of the lower initial level of use in the built-up areas. The Box-Cox parameters put on this variable are estimated at 0.035 in the urban submodel and at -0.345 in the rural case, suggesting logarithmic or even more strongly downward bending relationships.

The law requiring drivers to wear seat belts whenever installed (eldbelt1) also has a very clear effect, adding 0.46 and 0.64 to the urban and rural seat belt use log-odds, respectively.

The real value of the penalty for not wearing a seat belt when required by law (esfbeltr) has an estimated log-odds elasticity, as of 1994, of 1.43 in the urban case and 0.52 in the rural case. Given an approximate, initial level of urban seat belt use of 70 per cent, a ten per cent increase in the fine level would, according to this model, lead to an about 2.5 percentage point increase in urban seat belt use (from 70 to 72.5, by formula 5.3). The elasticity is, however, decreasing with the initial fine level (urban/rural Box-Cox parameters of -0.485 and -1.272, respectively)<sup>49</sup>.

on an ordinary workday between 8 a m and 4 p m), the sample sizes turn out to be comparatively stable from one time point to the next, but differ considerably between survey locations.

Technically, we also exploit the BC-GAUHESEQ heteroskedasticity facility to practically weed out the observations for which no sample surveys exist, setting the variances of these observations at  $e^{10}$ =22026. Roadside seat belt surveys are available for about 350 out of our 5016 sample points. For the remaining part of the sample, artificial seat belt use data have been constructed by averaging over all counties and interpolating between survey dates. On account of the very large «variance» imposed for these data points, they have, however, negligible effects on our parameter estimates.

<sup>&</sup>lt;sup>49</sup> In the model, the ticket variable has an «associated dummy», defined equal to one whenever the fine is strictly positive (i e, from October 1979). On account of this dummy, the Box-Cox transformation is not constrained to pass through the point (1, 0) (0 being the Box-Cox transformation of 1, for any Box-Cox parameter), and the curvature is estimated on the basis of the strictly positive values only. Put otherwise, the level of seat belt use observed prior to the introduction of a penalty affects neither the slope nor the curvature, only the associated dummy coefficient.

Dependent variable:		Urban seat belt use log-odds	Rural seat belt use log-odds
«Elasticities» evaluated at 1973-94 sample meanse (1 <sup>st</sup> line) and at 1994 means (2 <sup>nd</sup> line)			
Vehicles			
Per cent of cars with mandatory front seat belts installed	cvsbfrontpc	2.662 1.489 (129.35) LAM	.302 .223 (48.60) LAM
Legislative measures			
Seat belt use mandatory for driver and adult front seat passenger	eldbelt1 ======	.892 .495 (47.73)	.463 .373 (71.94)
Financial safety incentives and penalties			
Real value of ticket fine for not wearing seat belt (NOK 1995)	esfbeltr 	5.150 1.431 (120.11) LAM	2.178 .515 (113.26) LAM
Dummy for ticket fine in existence	esfbeltr ======	-101.656 -56.364 (-117.72)	-1407.639 -1131.413 (-113.21)
Publicity campaigns			
Ongoing road safety campaign through 1974 and 1975	ezibipel ======	.416 .000 (32.33)	.045 .000 (8.16)
Curvature parameters			
LAMBDA(X)	cvsbfrontpc	.035 [1.28]	345 [-4.76]
LAMBDA(X)	esfbeltr	485 [-5.34]	-1.272 [-10.21]

# *Table 5.1: Estimated elasticities etc in seat belt use models. T-statistics in parentheses.*

The falling real value of the ticket seems to a large extent to explain the apparently declining seat belt use rates through the early 1980s.

Our final independent variable (the dummy ezibipe1) is meant to capture the effect of the widespread publicity surrounding the enaction of mandatory seat belt use in 1975. Extensive publicity campaigns and a vivid public debate took place, in which even opponents to the seat belt legislation argued adamantly in favor of belt use, in the hope that increased voluntary seat belt wearing might convince politicians that legislative measures were unnecesary. Once the law had come into effect, publicity diminished, and so – apparently – did seat belt use.

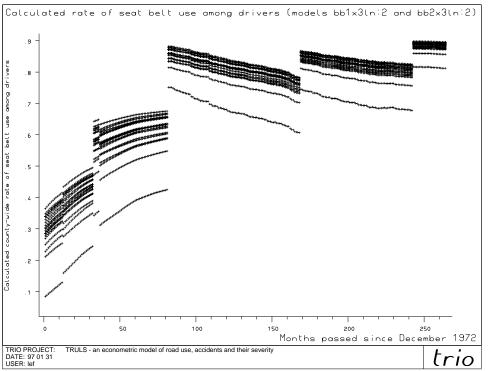


Figure 5.5. Imputed county-wide mean rates of seat belt use. 19 counties 1973-94

## 5.5. Imputed seat belt use

To derive an overall (urban-rural) seat belt use rate for each county and month, we proceed as follows. Let  $a_r$  denote the share of vehicle kilometers taking place in built-up («urban») areas, as recorded in county *r* during 1977-80, and let  $\hat{S}_{trU}$  and  $\hat{S}_{trR}$  denote the fitted values obtained by plugging the estimates of  $\beta_{ij}$  and  $\lambda_{ij}$  into equation (5.1) and solving for  $S_{tri}$ . The mean rate of seat belt use in county *r* during month *t* (cbbeltuse) is calculated as

(5.9) 
$$\hat{\overline{S}}_{trA} = a_r \hat{\overline{S}}_{trU} + (1 - a_r) \hat{\overline{S}}_{trR}$$

Hence, for every county, imputed urban and rural seat belt rates are weighed together in a particular way throughout the observation period. In Oslo, all traffic is assumed to take place within built-up areas, implying considerably lower imputed seat belt use rates than in the other counties. The mean, county-wide imputed seat belt use rates are shown in figure 5.5.

At the outset of this research, our ambition had been to estimate, not only the effects of legislative measures, but also the possible effects of various risk or safety factors, for which the road users might be suspected to compensate by wearing (or not wearing) their seat belt. Unfortunately, our data did not turn out to be sufficiently accurate or disaggregate for such an exercise. Efforts to link the observed seat belt use rate to monthly weather conditions, county-wide traffic density measures or road infrastructure variables gave only quite inconsistent and unstable results. This should come as no surprise, since the condi-

tions prevailing *at the exact time and location of the survey* need not resemble the average value observed for the county or month in question.

Our imputed rate of county-wide seat belt use summarizes the information available on legislative measures aimed at seat belt use and on the effectiveness of these measures. In view of this, it seems fairly reasonable to treat it, in our subsequent modeling of accident and casualty rates, as an exogenously determined factor. It should *not* be interpreted as a measure of how actual seat belt use adapts to short term changes in the traffic environment.

An econometric model of car ownership, road use, accidents, and their severity

## **Chapter 6: Accidents and their severity**

Road accidents represent tremendous losses to society in general and to the individuals most directly affected in particular. Enhanced knowledge of the accident generating mechanisms operating at the societal level might help improve the effectiveness of the fight against these losses. In this chapter we direct attention to the determinants of road accident frequency and severity.

The chapter is organized as follows.

In section 6.1, we review and discuss, from various facets, the rather important issue of *risk compensation* (behavioral adaptation), perhaps the most intriguing matter of discussion within contemporary road accident research and within safety regulatory policy in general. It is a topic to which the application of microeconomic theory and/or econometric analysis may add important insights. The understanding of risk compensation mechanisms is essential to the assessment of casualty countermeasure effectiveness in general and to the interpretation of econometric model results in particular.

In section 6.2, we review some arguments and issues relating to accidents as seen as an *external or internal cost* of road use. Such issues are of some relevance to our analysis since some of the econometric estimates to be derived have a direct bearing on the accident externality issue.

Section 6.3 is concerned with the distinction between *systematic* and *random* variation in casualty counts and with the various ways to specify either component in an econometric model.

In section 6.4, we present various informal *tests*, applicable to econometric casualty models, which may be useful in checking for possible omitted variable bias and spurious correlation.

The chosen *econometric specification* is described in sections 6.5 and 6.6, and the *empirical results* in section 6.7.

## 6.1. Behavioral adaptation

To fix ideas, while paying respect to chronology, we shall start our discussion of behavioral adaptation by a small digression back into Norse mythology<sup>50</sup>.

## 6.1.1. Balder's death – a mythical example

Among all the *Æsir* (gods) living in *Asgard*, the home of Norse gods, *Balder* was the most fair-haired, handsome, and beloved. Everyone would praise him for his wiseness, gentleness, and eloquence.

One night, however, Balder had a bad dream, in which his life appeared to be threatened, although in ways he was unable to grasp. To his father, *Odin*, the highest of all gods, this

<sup>&</sup>lt;sup>50</sup> See, e g, Hveberg (1962) for more detailed account.

seemed like such a bad omen that he decided to gather all the *Æsir* in council, to see if there was any way that they could spare Balder of all evil. *Frigg*, the mother of all things, proposed to make all things swear an oath that they would not harm Balder. All *Æsir* agreed to this ingenious plan, and Frigg soon went around to all things – fire and water, iron and ores, stone and earth, trees and plants, animals and birds, poison and venom, sickness and serpents – so they could take the oath.

As a result of this, Balder's brothers and the other  $\mathcal{E}sir$  noticed that Balder would never since get stung by a needle, cut by a knife, or bruised by a rock. In fact, they realized they were free to throw stones at him, shoot arrows at him, or use any kind of weapon against him; he would never get harmed. So they made it a sport to let him serve as a target for their arrows, thrilled by the fact that he was invulnerable.

Only *Loki*, the cunning and malicious, secret contender of the *Æsir*, was not amused by this. Jealous of Balder's immense popularity, he pondered how he might be able to hurt him, or perhaps even do away with him.

Disguised as an old woman, Loki went to see Frigg, telling her that the A sir were all doing their best to kill Balder. But Frigg reassured the old woman that neither weapons nor trees would do Balder any harm, because she had bound them all by oath.

The old woman asked if it was really true that everything had vowed to protect Balder. «To be honest», Frigg said, «there is one tiny twig growing west of *Valhall*, it is called the *mis*-*tletoe*<sup>51</sup>, and I thought it too young to swear any oath.»

Having heard this, Loki went out to find and cut down the mistletoe, which was easily recognizable with its light green leaves and waxy white berries. He sharpened the twig into an arrowhead, attached it to a spear in place of its iron point, and went to where the  $\mathcal{E}sir$  were playing their games with Balder.

Balder's brother *Hod* was standing outermost in the ring of men, because he was blind and could not participate in the game. Loki went over to him and said: «You must do as the others, and pay Balder the same homage as they do. Now I will show you where he is standing. Take this spear and throw at him.» Hod so did and hit Balder right in the heart with the mistletoe spearhead.

Balder fell dead to the ground, leaving the *Æsir* numb with grief and fury. It was the greatest disaster that had ever occurred in *Asgard*.

## 6.1.2. The lulling effect – and its generalization

A couple of thousand years after the origination of this myth, what caused the death of Balder has become known as the *«lulling effect»*.

Having been lulled into the belief that nothing could possibly do him harm, the *Æsir* embarked on a practice that they would have known to be extremely risky, had it not been for the «measure» taken by Frigg. They *adapted their behavior* so as to exploit the safety precaution, not for safety, but for fun. As a result of this trade-off, Balder ended up being in more immediate danger than he would ever have been in the absence of any initial precaution.

<sup>&</sup>lt;sup>51</sup> *Viscum album*, an evergreen parasitical shrub growing in the top of linden, birch, rowan, willow, maple, and certain other trees.

Thus, a «lulling effect» may occur whenever a precaution leaves decision-makers with a strengthened faith in the built-in safety of a product, a procedure, or an environment. In extreme cases, the lulling effect may be strong enough to override the effect of the initial safety precaution, leaving decision-makers and their dependants with a larger overall final risk than they would otherwise have been exposed to.

The most disastrous and spectacular example of a lulling effect ever to take place in the *real* world probably occurred on the night between April 14 and 15, 1912. The technological precautions taken to make the *Titanic* «unsinkable» ended up costing 1 502 lives, mainly because humans perceived the ship as even safer than it really was, and took advantage of this «safety».

The size of the *Titanic* disaster may be attributed to the fact that lulling effects were operating at virtually every level of decision. The *shipowners* and *shipyard* did not find it necessary to equip this «unsinkable» ship with lifeboats for more than 1 178 of the 2 207 passengers and crew on board, nor did the British *regulatory authorities*. The *captain* did not find it necessary to change course or slow down so as to avoid barging into the ice of which he had received multiple warnings. The *passengers* were incredulous about the need to abandon the ship and quite reluctant to do so when they were first told to – the first lifeboats being lowered less than half-full. The *crew of the most nearby ship*, who observed the emergency rockets and were in a position to save everybody, were unable to imagine that the *Titanic* was actually calling for help (Lord 1984).

The lulling effect may be seen as a special case of a more general phenomenon known as *risk compensation*, or *behavioral adaptation*.

In a narrow sense, risk compensation occurs when a decision maker perceives some exogenously determined *increase* in risk taking place, and changes his behavior so as to counteract, to a smaller or larger extent, this initial risk increase by an enhanced safety effort.

In a broader sense, one may refer to risk compensation, or *behavioral adaptation*, as the decision-maker's response to *any* exogenous change in risk, *positive or negative*, i e regardless of the direction of initial change. In the sequel, we shall be using the term risk compensation in this broader sense.

Within this conceptual framework, the lulling effect may be understood as a case of adaptation to a *negative* (i e, favorable) initial change in risk, in other words to an *initial safety improvement*.

Viscusi (1984), who seems to have coined the term «lulling effect», provides evidence relating to child-resistant packaging on drug containers. In 1972, the US Food and Drug Administration imposed a protective bottlecap requirement on aspirin and certain other drugs. This technological (engineering) approach to safety will work provided children's exposure to hazardous products does not increase, in other words if the precautionary behavior of parents (and children) does not change.

But it does. Protective caps may tempt parents to exercise less care in storing medicines, leaving them on the bathroom shelf, or even at the living-room table, rather than in a locked-up safety cabinet. At worst, such carelessness may spill over to other drug containers as well, even those not equipped with child-resistant packaging. Moreover, if protective bottlecaps turn out difficult to open even for grownups, chances are that some of the containers will simply be left open, or not properly closed. In all of these cases, human behav-

ior is seen to adapt in such a way as to reduce, perhaps even reverse, the effect of the initial safety precaution.

Thus, in general, there are at least three different mechanisms by which technological safety measures may become counterproductive, or at least inefficient. First, if the safety measure is *misperceived* as more efficient *initially* than it really is, consumers may reduce their own precautionary efforts to an extent producing increased *final* risk. More generally, even correctly perceived risk reductions may induce the consumer to choose another mix of goods or activities, thus «spending» (part of) the safety enhancement to obtain another advantage. Second, if the engineering measure requires some *extra effort, cost or discomfort* from the consumer in order to be effective, some consumers may abandon its use. Third, if there are *indivisibilities* in the consumer's actions, regulating one product or activity may affect the safety of other ones, in potentially unfavorable ways.

Behavioral adaptation is a quite general phenomenon, indeed a pervasive fact of life. Telling examples can be found in the most diverse fields and disciplines, including medicine, biology, politics, and finance.

Recent reports from the US Center for Disease Control and Prevention suggest that *light cigarettes* may be at least as harmful as stronger ones, (i) since smokers tend to inhale more deeply in order to get the same nicotine jolt, and (ii) because the daily consumption of cigarettes tends to increase<sup>52</sup>.

The widespread use of *sunscreen lotion* may increase the incidence of melanoma skin cancers, because it allows users to spend more time in the sun, without receiving nature's warning signal, which is a burn<sup>53</sup>.

Since the discovery of penicillin, an increasing number of *bacteria* have developed strains that are *resistant to various kinds of antibiotics*, posing a new challenge to their (would-be) victims and to the medical science. Adapting to an increasingly hostile medical and physiological environment, penicillin-resistant mutants are much more likely to survive and propagate, being the «fittest» among the lot of germs.

The recognition of this behavioral adaptation process is starting to have a bearing on the recommended prescription practice of physicians. While helpful in the combat of bacterial infections *initially*, the escalated use of antibiotics may leave patients and physicians with a significantly less efficient medical technology at the end of the day.

More generally, the entire *Darwinist theory of evolution* may be seen as one big example of behavioral adaptation at the genetic level. The species themselves adapt to (changes in) their exogenously given environment in ways that, in the long run, counteract the *initial* hazards met.

The New York Stock Exchange has introduced «circuit breaker» *rules to calm down trading* in the event of an imminent stock market crash. Trading is suspended for half an hour if the Dow Jones industrial average drops 350 points, and for one hour if the index loses 550 points during a single day<sup>54</sup>. But if stockbrokers foresee the circuit breaker kicking in,

<sup>&</sup>lt;sup>52</sup> Dagbladet, November 17, 1997.

<sup>&</sup>lt;sup>53</sup> ABCNews, February 17, 1998; Dagbladet, February 23, 1998

<sup>&</sup>lt;sup>54</sup> *CNNfn*, November 24, 1997 and December 4, 1998.

and intensify their efforts to sell out before it becomes too late, the circuit breaker rules may actually be counterproductive.

The *cold war* in the 1950s and -60s may have remained cold because of the ominous prospect of a «nuclear exchange». An escalated military confrontation between any two nuclear powers offers the most disastrous prospects for both parties, conceivably leading both of them to minimize the risk of such confrontation.

#### 6.1.3. Behavioral adaptation on the road

Although a quite general phenomenon, behavioral adaptation has received comparatively little attention outside the field of road accident prevention. Within this area of application, however, the scientific literature is quite voluminous.

Few studies have aroused more debate than the seminal paper by Peltzman (1975), who concluded that the vehicle safety design standards promulgated by the US National Highway and Traffic Safety Administration had done nothing to reduce the highway death rate. These regulations, which were imposed during the 1960s, required that new cars be equipped with (i) seat belts for all occupants, (ii) energy-absorbing steering column, (iii) penetration-resistant windshield, (iv) dual braking system, and (v) padded instrument panel.

Peltzman (1975) regressed road fatalities on a set of variables assumed to affect risky driving over the preregulatory period 1947-65, used this regression to predict traffic death rates for the postregulatory period 1966-73, and then compared the actual and predicted death rates. He found that while car occupant death rates had decreased by nearly 10 per cent, non-occupant death rates were up by some 30 per cent, leaving the overall death rates largely unaffected. Peltzman's interpretation was that drivers had reacted to the regulation by substituting «driving intensity» for safety. Although this behavioral adaptation was not large enough to completely offset the *initial (engineering)* effect on car occupant safety, it adversely affected pedestrians, who had not benefitted from any initial safety improvement.

At about the same time, a similar but even more radical hypothesis, developed from a psychological angle, was put forward by Wilde (1972, 1975, 1982). According to his *theory of risk homeostasis*, the road user endeavors to maintain a constant (target) level of risk per unit of time. A subjectively perceived *initial* increase in risk (or safety) will always induce the road user to adjust his behavior in such a way as to keep the *final* risk at the target level, i e constant. In other words, not only does risk compensation always occur, it is also 100 per cent effective, in the sense of exactly neutralizing any extraneous changes in subjective risk.

If this is true, it follows that all policy measures aimed at reducing the accident rate are bound to fail, unless they (i) attack the target level of risk, i e make the road users *want* another risk level, or (ii) are not (fully) perceived by the road users.

The studies by Peltzman and Wilde enhanced interest in the risk compensation issue and were followed by an extensive multidisciplinary literature<sup>55</sup>.

<sup>&</sup>lt;sup>55</sup> See, e g, Joksch (1977), Näätänen and Summala (1976), Rumar et al (1976), O'Neill (1977), Robertson (1977a-b, 1981, 1984), Blomquist (1977, 1986), Lindgren and Stuart (1980), Orr (1982, 1984), Crandall and Graham (1984), Graham (1984), Graham and Garber (1984), Zlatoper (1984, 1987, 1989), Evans (1985),

In relation to the dominant road safety paradigm of the time, according to which the solutions were to be sought mostly in engineering and legislative measures directed towards vehicles, road users and road systems, the notion of more or less complete risk compensation was a rather contentious one. If it were true that virtually all technological safety measures and restrictive legislation are ineffective on account of behavioral response from the road users, all past and future effort and expenditure invested in such a policy would be wasted from a safety point of view<sup>56</sup>. Moreover, under the new paradigm of behavioral adaptation, the engineering profession would cease to be the key discipline of safety research and policy, leaving the ground instead to social scientists and specialists on human factors.

Thus, the vested interests in this matter affect most groups and institutions involved with transportation, including the road users, the automobile industry, the public roads administration, the legislative and regulatory authorities, and even the scientific community.

Although no general agreement has yet been reached on the prevalence of behavioral adaptation, most scientists and planners today agree that risk compensation does occur under certain circumstances, although not necessarily in such a way as to keep the risk level exactly constant. Janssen and Tenkink (1988) show that the risk homeostasis hypothesis is consistent with utility maximization only under very restrictive assumptions.

Risa (1992, 1994) makes the paradoxical observation that certain, well established accident countermeasures *make use of* the behavioral adaptation mechanism in order to achieve a given safety goal. Such is, e g, the case of *road bumps* designed to force down the speed of motor vehicles. Unless drivers adapt their behavior in the way foreseen by planners, i e by reduced speed, road bumps are liable to increase the number of casualties, since drivers may lose control of the vehicle and/or have their passengers jolted around inside the vehicle. Thus in this case, planners obviously believe in behavioral response. It seems hard to defend the position that in other cases, such response can generally be disregarded.

At present, the scientific challenge consists in understanding under what circumstances offsetting behavior can be expected to occur, and in assessing its magnitude and effect on casualties.

A widespread view among safety researchers (see, e g, Lund and O'Neill 1986) is that road user behavior is much more likely to adapt to *accident* reducing measures than to *injury* (*severity*) reducing measures. While the former kind of measure has a postulated effect on the probability (frequency) of accidents, the latter kind works by reducing the loss given that an accident occurs.

Dual or antilock breaking systems, studded tires, and drinking-and-driving regulations are examples of accident countermeasures. Seat belts, air bags, energy-absorbing steering column, and padded instrument panels, on the other hand, represent common injury (severity) countermeasures.

Janssen and Tenkink (1988), OECD (1990), Risa (1992, 1994), Jørgensen (1993), Jørgensen and Polak (1993).

<sup>&</sup>lt;sup>56</sup> From an economic viewpoint, however, the safety measures are by no means wasted, if they allow consumers to trade an *initial* safety benefit for something even more valuable in terms of their own utility function.

Bjørnskau (1994) formulates a number of hypotheses bearing on the possible behavioral adaptation to accident and severity reducing factors, respectively. Some of these can be summarized as follows:

- A. The larger the *initial* (engineering) effect, the stronger the behavioral response.
- B. Road users expecting large material losses in the event of an accident will to a lesser extent respond to *severity reducing* measures.
- C. Car drivers adapt to *severity reducing* measures to a lesser extent than do bicyclists or pedestrians.
- D. Road users' perception of the risk and cost of material damage and injury accidents, respectively, in the initial situation<sup>57</sup> does not affect the size of the behavioral response to an *accident reducing* measure.

Hypothesis A states the relatively obvious conjecture that large changes in risk matter more than small ones. Hence they are also, other things being equal, more liable to produce large behavioral reactions.

Hypothesis B is based on the assumption that, in order to compensate for a severity reducing measure, the road user will have to behave in such a way as to increase the accident probability<sup>58</sup>. Such a behavior may be thought of as less tempting the higher the material cost of an accident, since these costs are normally not reduced through the severity countermeasure. Thus, the «cost of adaptation» may become quite high in terms of (unconditionally) expected loss.

Hypothesis C can be seen as a corollary to hypothesis B. According to this line of reasoning, bicyclists may be expected to compensate for the use of helmets, since their material «stakes» are quite low, whereas car drivers should not be expected to adapt to the presence of seat belts or air bags.

Another set of possible corollaries to B is this:

- E. Drivers of expensive cars adapt to *severity reducing* measures to a lesser extent than do drivers of less expensive cars.
- F. Drivers without collision coverage adapt to *severity reducing* measures to a lesser extent than do drivers with such insurance.

In support of hypothesis D, Bjørnskau (1994) argues that, irrespective of the initial risk level, road users will always be able to adjust their behavior in such a way as to keep the final accident probability constant.

We shall have a closer look at these hypotheses once we have established a formalized microeconomic framework.

<sup>&</sup>lt;sup>57</sup> I e, prior to the accident countermeasure.

<sup>&</sup>lt;sup>58</sup> This assumption is not necessarily true. It is conceivable that road users may compensate in ways affecting severity only, for instance by failing to put on the seat belt when the car is equipped with air bags. In most cases, however, the instrument of behavioral adaptation will affect the accident probability (increased speed, reduced attention, less defensive driving).

#### 6.1.4. A microeconomic perspective

Consider a utility maximizing road user whose utility function has only two arguments – speed (s) and accident risk (P). Assume that the marginal utilities of speed and risk are positive and negative, respectively, and that the accident risk depends on speed, as well as on some exogenous risk or safety factor x:

$$P = P(s, x)$$

The indifference map of this road user is depicted in figure 6.1. Utility is increasing as we move in the south-east direction. In the initial situation, the exogenous risk factor is fixed at  $x = x_1$ , and the road user maximizes his utility by driving at speed  $s_1$ , obtaining risk level  $P_1$ .

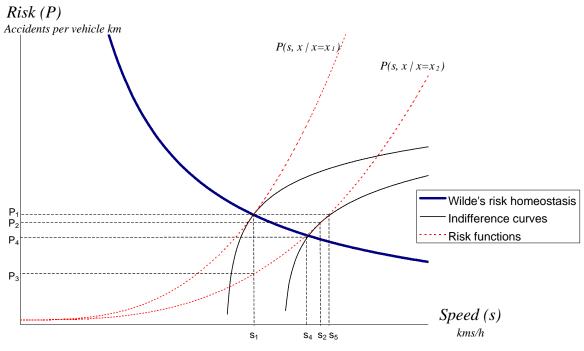


Figure 6.1: Indifference map of a road user

Now, suppose that the exogeneous risk factor decreases from level  $x_1$  to  $x_2$ , shifting the P(s,x) curve to the right. In this situation, speed level  $s_1$ , now resulting in risk level  $P_3$ , is no longer optimal. A much higher utility can be achieved by choosing speed level  $s_2$ , the new utility maximizing choice. Depending on the form of the indifference curves and on the function P(s,x), the resulting risk level  $P_2$  may be lower than, equal to or higher than the initial level  $P_1$ .

One may view the function P(s,x) as the traveler's budget constraint. The shift in this curve may be interpreted as a decrease in the «price of speed».

There is no particular reason why this shift should result in a new equilibrium at the point  $(s_1, P_3)$ , i e no change in *speed*. This would correspond to a zero «price elasticity of de-

mand for speed». Only in such a case would the *final* (equilibrium) effect equal the *initial* (engineering) effect  $P_1 - P_3$ .

Nor is there any reason to expect the *risk* to remain constant (i e,  $P_2 = P_1$ ), as would be predicted under a certain, «weak» version of the risk homeostasis hypothesis. According to this tenet, the traveler would endeavor to keep the expected number of accidents, *as reckoned per trip or per kilometer traveled*, unchanged. He would then choose to increase his speed *s* to the exact point ( $s = s_5$ , say) where  $P(s, x_2) = P(s_1, x_1)$ . This case would correspond to a «speed price elasticity» of exactly –1.

In Wilde's «strong» version of the risk homeostasis hypothesis, the risk is constant *per unit* of time rather than per unit of distance traveled. This would imply that the product of risk (as defined per trip or kilometer) and speed is a constant, and hence that the new equilibrium ( $s = s_4$ , say) would be defined by  $s_4P(s_4, x_2) = s_1P(s_1, x_1)$ . As indicated in figure 6.1, the individual's risk *P* would always move along a descending hyperbolic function of *s*, defined by  $P = \frac{s_1P_1}{s_1}$ .

This hypothesis is «stronger» than the claim  $P_1 = P_2$  (constant risk per kilometer) in the following sense. Not only would a policy measure to bring down speed be ineffective (leave the accident count unchanged), it would – with probability one – be directly counterproductive, because the number of accidents would *increase* in proportion with the *time* spent on the road. According to this tenet, the number of accidents goes down *because* the speed goes up.

To the economist, this hypothesis makes as little sense as the «weak» version of risk homeostasis. As seen in a microeconomic perspective, the extent to which risk compensation occurs depends on the indifference map of the road user. It is therefore, in essence, an empirical question. There is no *a priori* reason why the «price elasticity of demand for speed» would be either exactly 0 or exactly -1.

#### A formal economic model of road user behavior

The above diagrammatic discussion is a simplification, *inter alia* because it does not consider the size of the *loss* incurred in the event of an accident, only the accident *probability*. The distinction between these two components may provide rather interesting and important insights. To see this, we shall need a more formalized mathematical apparatus<sup>59</sup>.

Consider a utility maximizing road user with a resource constraint I (say). As before, let s denote speed and x some exogenously determined risk factor<sup>60</sup>. Also, denote by D(s, x) the

<sup>&</sup>lt;sup>59</sup> Our approach is based to a large extent on the formulation put forward by Blomquist (1986), but attempts to carry this analysis a few steps further.

<sup>&</sup>lt;sup>60</sup> More generally, one might think of *s* as a *vector* of (endogenous) road user choice variables and *x* as a *vector* of exogenous risk factors. For purposes of exposition we shall, however, treat *s* and *x* as scalar variables.

Alternatively, one may interpret s as (the reciprocal of) a general behavioral variable, such as «driver safety effort» (time, inconvenience, attention, energy, and money), in line with Blomquist (1986), or «care», in line with Risa (1994). In such a case, however, the assumptions (6.5)-(6.6) become harder to defend: reduced attention does not necessarily increase the loss *given* that an accident takes place.

disutility cost incurred by making a trip, by P(s, x) the probability of being involved in an accident, and by L(s, x) the expected loss incurred given that an accident takes place. Assume that D, P and L are all twice differentiable, with first and second derivatives obeying

(6.1) 
$$D_s \equiv \frac{\partial D(s,x)}{\partial s} < 0, \quad D_x \equiv \frac{\partial D(s,x)}{\partial x} = 0,$$

(6.2) 
$$D_{sx} = D_{xs} \equiv \frac{\partial^2 D(s, x)}{\partial x \partial s} = 0,$$

(6.3) 
$$P_s \equiv \frac{\partial P(s,x)}{\partial s} > 0, \quad P_x \equiv \frac{\partial P(s,x)}{\partial x} > 0,$$

(6.4) 
$$P_{sx} = P_{xs} \equiv \frac{\partial^2 P(s,x)}{\partial x \partial s} > 0,$$

(6.5) 
$$L_s \equiv \frac{\partial L(s,x)}{\partial s} > 0, \quad L_x \equiv \frac{\partial L(s,x)}{\partial x} > 0,$$

(6.6) 
$$L_{sx} = L_{xs} \equiv \frac{\partial^2 L(s,x)}{\partial x \partial s} > 0.$$

The disutility cost is a decreasing function of speed<sup>61</sup>, but assumed independent of the risk factor, whose entire effect is channeled through the accident frequency and loss functions (6.1). The accident frequency and loss functions are assumed to be increasing functions of speed, and a given change in the risk factor is assumed to have a larger effect on accidents and loss the higher the speed level (6.3-6.6).

Let  $U_0$  denote the utility drawn from making a certain trip, given that an accident does not occur, let  $U_1$  denote the utility given that an accident does occur, and assume that the road user endeavors to maximize the linearly separable function

(6.7) 
$$V(s,x) \equiv E[U] + \upsilon \cdot var[U],$$

where

$$E(U) = [1 - P(s, x)] \cdot U_0 + P(s, x) \cdot U_1$$
  
=  $[1 - P(s, x)] \cdot [I - D(s, x)] + P(s, x) \cdot [I - D(s, x) - L(s, x)]$   
=  $I - D(s, x) - P(s, x) \cdot L(s, x)$ 

and, with the help of some algebra,

 $<sup>^{61}</sup>$  In many economic models, a much more restrictive assumption is used, namely that the (disutility) cost is proportional to the reciprocal of speed (1/*s*), as if travel time spent is the only element affecting road user preference (beside risk). We believe, however, that, in view of the relatively marginal time savings that result from a more aggressive style of driving, this perspective is much too narrow to explain risk taking behavior on the road. We therefore allow for the possibility that speed *per se* has a direct effect on utility, as it affects not only the travel time but also the boredom, enjoyment or excitement experienced by the driver.

(6.9)  

$$var(U) = E(U^{2}) - [E(U)]^{2}$$

$$= [1 - P(s, x)] \cdot U_{0}^{2} + P(s, x) \cdot U_{1}^{2} - \{[1 - P(s, x)] \cdot U_{0} + P(s, x) \cdot U_{1}\}^{2}$$

$$= P(s, x) \cdot [1 - P(s, x)] \cdot [L(s, x)]^{2}.$$

One may interpret the (negative of the) parameter v of equation (6.7) as the marginal rate of substitution between expected utility and its variance. In the special case v = 0, the road user is risk neutral, maximizing expected utility. Risk averters are characterized by v < 0, and risk lovers by  $v > 0^{62}$ .

The first order condition for maximum is given by

(6.10) 
$$V_s \equiv \frac{\partial V(s,x)}{\partial s} = -D_s - P_s L - PL_s + \upsilon \Big[ P_s L^2 (1-2P) + 2L_s LP (1-P) \Big] = 0$$

and the second order condition by

(6.11) 
$$V_{ss} \equiv \frac{\partial^2 V(s,x)}{\partial s^2} < 0.$$

Differentiating (6.10), we have, by the implicit function theorem,

(6.12) 
$$V_{ss}ds + V_{sx}dx \equiv \frac{\partial V_s(s,x)}{\partial s}ds + \frac{\partial V_s(s,x)}{\partial x}dx = 0,$$

and hence the behavioral response to a marginal change in the exogenous safety factor is given by

(6.13) 
$$\frac{ds}{dx} = -\frac{V_{sx}}{V_{ss}} = -\frac{\frac{\partial V_s(s,x)}{\partial x}}{\frac{\partial V_s(s,x)}{\partial s}}.$$

<sup>&</sup>lt;sup>62</sup> This is but one among several possible definitions of risk aversion, and one that has been severely criticized (Borch 1969). More commonly, an individual is said to be risk averse if the utility function is concave (Arrow 1970, Rotschild and Stiglitz 1970, 1971, Diamond and Stiglitz 1974). Analyses within this tradition usually take account of only the first moment of the uncertain outcome (expected utility).

We believe, however, with Allais (1953, 1984, 1987), that in order to understand individual risk taking behavior, it is paramount to consider more than just the first moment. In our mean-variance approach, a clear distinction is implicit between those individuals who are particularly anxious to avoid large losses L (the «risk averters»), as opposed to those who are only concerned with the mean (unconditionally expected) loss PL. This approach can be seen as a special case of Allais' (1987) formulation, according to which even higher order moments than the second belong in the preference function. The third moment (skewness) would, e g, capture the difference between a lottery, where the loss is bounded, and a car trip, in which the gain is bounded, explaining why risk averse individuals may still want to participate in a lottery. Allais (1987) refers to the case  $\upsilon < 0$  as an individual's *«propensity for security»*, while  $\upsilon = 0$  corresponds to *«Bernoullian* behavior» and  $\upsilon > 0$  to *«propensity for risk»*. In his words, «... the neo-Bernoullian formulation reduces to considering the mathematical expectation of cardinal utility alone, neglecting its dispersion about the average. In so doing, it neglects what may be considered as the specific element of risk». Most individuals, he suggests, have «a preference for security in the neighborhood of certainty when dealing with sums that are large in relation to the subject's capital». We believe the prospect of losing life or health in a road accident fits this description rather well.

Note that the denominator of this expression is negative by the second order condition (6.11), so that the sign of the response is identical to that of  $V_{sx}$ .

The two second-order derivatives are calculable as

(6.14) 
$$V_{ss} = -D_{ss} - P_{ss}L - 2P_sL_s - PL_{ss} + \upsilon \{ L^2 P_{ss} + 4LL_sP_s \} (1-2P) + 2[LL_{ss} + L_s^2]P(1-P) - 2P_s^2L^2 \}$$

and

(6.15) 
$$V_{sx} = -D_{sx} - P_{sx}L - P_{s}L_{x} - P_{x}L_{s} - PL_{sx} + \upsilon \{ L^{2}P_{sx} + 2LL_{x}P_{s} + 2LL_{s}P_{x} \} (1-2P) + 2[LL_{sx} + L_{s}L_{x}]P(1-P) - 2P_{s}P_{x}L^{2} \}$$

from which it is understandable why the risk aversion (or risk-loving) case ( $\nu \neq 0$ ) has received comparatively little attention in the literature.

#### The risk neutrality case

In the risk neutrality case (v = 0), on the other hand, these expressions simplify to

$$(6.16) \quad V_{ss} = -D_{ss} - P_{ss}L - 2P_sL_s - PL_{ss}$$

and

(6.17) 
$$V_{sx} = -D_{sx} - P_{sx}L - P_sL_x - P_xL_s - PL_{sx}.$$

By assumptions (6.1) through (6.6), all terms in (6.17) are non-positive, with at least two  $(-P_s L_x \text{ and } -P_s L_s)$  being strictly negative, yielding a negative second derivative  $V_{sx}$ . Hence, by (6.13), any *increase* (dx) in the exogenous risk factor x will induce a behavioral response (ds) in the form of *diminished* speed s.

What happens to the accident risk and the loss per accident when a change in exogenous safety takes place? To see this, use (6.13), (6.16), (6.17), and the implicit function rule to derive

(6.18) 
$$\frac{dP}{dx} = P_x + P_s \frac{ds}{dx} = P_x - \frac{-D_{sx} - P_{sx}L - P_sL_x - P_xL_s - PL_{sx}}{-D_{ss} - P_{ss}L - 2P_sL_s - PL_{ss}} \cdot P_s$$

and

(6.19) 
$$\frac{dL}{dx} = L_x + L_s \frac{ds}{dx} = L_x - \frac{-D_{sx} - P_{sx}L - P_sL_x - P_xL_s - PL_{sx}}{-D_{ss} - P_{ss}L - 2P_sL_s - PL_{ss}} \cdot L_s.$$

As in the above diagrammatic exercise, we note that there is no *a priori* reason why these expressions should come out at exactly zero, except by sheer coincidence. Nor are the *final* equilibrium effects ever equal to the *initial* exogenous changes induced.

Hence, under the utility maximization model defined by assumptions (6.1)-(6.7), behavioral response to exogenous risk or safety factors is the rule rather than the exception. On the other hand, there is no reason why the size of the response would be such as to exactly offset the initial change.

In analyzing behavioral response to safety measures, an important distinction is often made between *accident countermeasures*, aimed at reducing the probability *P*, and *severity coun*- *termeasures*, designed to protect the road user in the event of an accident, i e reducing the loss variable *L*.

To fix ideas, one might identify a *pure accident countermeasure* by a situation in which  $P_x > 0$  and  $L_x = 0$  (and hence  $L_{xx} = L_{xx} = L_{xx} = 0$ ), while a *pure severity countermeasure* is characterized by  $P_x = P_{xx} = P_{xx} = P_{xx} = 0$  and  $L_x > 0^{63}$ . It then follows from (6.13), (6.18) and (6.19) that, for an accident countermeasure,

(6.20) 
$$\frac{ds}{dx} = -\frac{-D_{sx} - P_{sx}L - P_{x}L_{s}}{-D_{ss} - P_{ss}L - 2P_{s}L_{s} - PL_{ss}} < 0,$$

(6.21) 
$$\frac{dP}{dx} = P_x - \frac{-D_{sx} - P_{sx}L - P_xL_s}{-D_{ss} - P_{ss}L - 2P_sL_s - PL_{ss}} \cdot P_s < P_x$$

and

(6.22) 
$$\frac{dL}{dx} = -\frac{-D_{sx} - P_{sx}L - P_{x}L_{s}}{-D_{ss} - P_{ss}L - 2P_{s}L_{s} - PL_{ss}} \cdot L_{s} < 0,$$

while for a severity countermeasure, we have

(6.23) 
$$\frac{ds}{dx} = -\frac{-D_{sx} - P_s L_x - P L_{sx}}{-D_{ss} - P_{ss} L - 2P_s L_s - P L_{ss}} < 0,$$

(6.24) 
$$\frac{dP}{dx} = -\frac{-D_{sx} - P_s L_x - P L_{sx}}{-D_{ss} - P_{ss} L - 2P_s L_s - P L_{ss}} \cdot P_s < 0$$

and

(6.25) 
$$\frac{dL}{dx} = L_x - \frac{-D_{sx} - P_s L_x - PL_{sx}}{-D_{ss} - P_{ss} L - 2P_s L_s - PL_{ss}} \cdot L_s < L_x.$$

A pure accident countermeasure has an indeterminate sign effect on accident probability, in that the behavioral response may or may not be large enough to offset the exogenous risk reduction. It does, however, have a (smaller or larger) adverse effect on severity, since in this case, there is no exogenous effect at work, only an endogenous behavioral adaptation working in the opposite direction.

By the same token, a pure severity countermeasure has an indeterminate effect on severity, but a necessarily adverse effect on accident probability.

Within this formalism, there is, contrary to Bjørnskau's hypotheses (see section 6.1.3 above), apparently complete symmetry between accident and severity countermeasure in terms of their effects on either variable (P or L) or on behavioral adaptation in general. Accident countermeasures appear to affect severity in equilibrium in precisely the same way as severity countermeasures affect the accident probability in equilibrium.

To evaluate the assertions made by Bjørnskau, we need, however, to consider the form of the functions P(s,x) and L(s,x). Let  $L^m(s,x)$  and  $L^b(s,x)$  denote the (conditionally expected) material and bodily damage suffered, respectively, and hence

<sup>&</sup>lt;sup>63</sup> Since we have chosen to interpret x as a *risk* factor, a safety measure must be thought of as an event characterized by *decreasing x*.

(6.26)  $L(s,x) = L^m(s,x) + L^b(s,x).$ 

Consider a severity reducing measure such that

$$(6.27) \quad L_{s}^{m} \equiv \frac{\partial L^{m}(s,x)}{\partial s} > 0, \quad L_{x}^{m} \equiv \frac{\partial L^{m}(s,x)}{\partial x} = 0, \quad \Rightarrow L_{xs}^{m} \equiv L_{sx}^{m} \equiv \frac{\partial^{2} L^{m}(s,x)}{\partial x \partial s} = 0$$

$$(6.28) \quad L_{s}^{b} \equiv \frac{\partial L^{b}(s,x)}{\partial s} > 0, \quad L_{x}^{b} \equiv \frac{\partial L^{b}(s,x)}{\partial x} > 0,$$

i e, the risk factor x (which is inversely related to the severity countermeasure) is assumed to have no effect on material loss, only on bodily injury.

In this case, equations (6.13)/(6.23) become, in view of (6.2),

(6.29) 
$$\frac{ds}{dx} = -\frac{-P_s L_x^b - P L_{sx}^b}{V_{ss}} = -\frac{-P_s L_x^b - P L_{sx}^b}{-D_{ss} - P_{ss} \left(L^m + L^b\right) - 2P_s L_s - P L_{ss}} < 0.$$

To examine Bjørnskau's hypothesis B, rewrite the level of material loss as

(6.30) 
$$L^{m}(s,x) = L^{m0} + L^{m1}(s,x),$$

1 - >

where  $L^{m0}$  is an additive shift parameter not depending on *s* or *x*. Differentiating (6.29) with respect to  $L^{m0}$  we obtain

(6.31) 
$$\frac{\partial \left(\frac{ds}{dx}\right)}{\partial L^{m0}} = \frac{P_{ss}\left(P_{s}L_{x}^{b} + PL_{sx}^{b}\right)}{V_{ss}^{2}} = \frac{P_{ss}\left(P_{s}L_{x}^{b} + PL_{sx}^{b}\right)}{\left[D_{ss} + P_{ss}\left(L^{m} + L^{b}\right) + 2P_{s}L_{s} + PL_{ss}\right]^{2}}$$

A sufficient condition for this derivative to be positive, and hence for the behavioral response to *decrease* (in absolute value) with the initial level of expected material loss, is that the inequalities (6.3), (6.28), and

$$(6.32) \quad P_{ss} > 0, \ L^b_{sx} \equiv L^b_{xs} > 0$$

hold, in other words that the accident probability is a convex, increasing function of speed, that the loss due to bodily injury also increases with speed, and that even the partial initial effect of the severity countermeasure increases with speed.

These assumptions seem by no means unrealistic in view of the fact that the stopping distance as well as the impact energy in the event of a collision is roughly proportional to the *square* of the speed.

Hence, our formal analysis may be seen, under certain plausible assumptions, to lend support to the hypothesis that road users expecting larger material losses in the event of an accident, to a lesser extent will adapt their behavior in response to *severity reducing* (or *increasing*) factors.

However, the behavioral response is unlikely to vanish completely. For this to happen, one must have

(6.33)  $P_s L_x^b + P L_{sx}^b = 0$ ,

a rather implausible condition in view of the above discussion.

Turning to Bjørnskau's hypothesis D, that the initial level of accident risk or severity does not affect the behavioral response to pure *accident reducing* measures, we have (compare (6.20-6.21))

(6.34) 
$$\frac{ds}{dx} = -\frac{-P_{sx}L - P_{x}L_{s}}{V_{ss}} = -\frac{-P_{sx}\left(L^{m0} + L^{m1} + L^{b}\right) - P_{x}L_{s}}{-D_{ss} - P_{ss}\left(L^{m0} + L^{m1} + L^{b}\right) - 2P_{s}L_{s} - PL_{ss}}$$

Differentiating (6.34), we obtain

(ds)

$$(6.35) \quad \frac{\partial \left(\frac{ds}{dx}\right)}{\partial L^{m0}} = \frac{P_{sx}V_{ss} + P_{ss}\left[P_{sx}L + P_{x}L_{s}\right]}{V_{ss}^{2}} = \frac{-D_{ss}P_{sx} - 2P_{s}P_{sx}L_{s} - PP_{sx}L_{ss} + P_{x}P_{ss}L_{s}}{\left[D_{ss} + P_{ss}L + 2P_{s}L_{s} + PL_{ss}\right]^{2}},$$

the sign of which is theoretically indeterminate, since the term  $P_{sx}V_{ss}$  is negative while  $P_{ss}[P_{sx}L + P_xL_s]$  is positive. Thus, if a shift in the loss function fails to affect the extent of behavioral response, it does so only because two opposite effects happen to cancel each other out.

To examine the effect of a higher initial accident probability, one may define, by analogy to (6.30), an additive shift parameter for accident risk  $P^0$ , independent of *s* and *x*:

(6.36) 
$$P(s,x) \equiv P^0 + P^1(s,x).$$

One may interpret  $P^0$  as a minimum level of risk, unavoidable by the road user no matter how he chooses to behave or what countermeasures are in effect.

Again, by differentiating (6.34), we have

(6.37) 
$$\frac{\partial \left(\frac{ds}{dx}\right)}{\partial P^{0}} = \frac{L_{ss}\left[P_{sx}L + P_{x}L_{s}\right]}{V_{ss}^{2}} = \frac{L_{ss}\left[P_{sx}L + P_{x}L_{s}\right]}{\left[D_{ss} + P_{ss}L + 2P_{s}L_{s} + PL_{ss}\right]^{2}},$$

a presumably positive magnitude, suggesting that the behavioral response is smaller (in absolute value) the higher the initial accident probability.

However, the assumption of an additive shift in risk, not affecting the derivatives  $P_s$ ,  $P_x$ ,  $P_{ss}$ , and  $P_{sx}$ , is a rather counterintuitive one. More realistically, a shift in accident risk is multiplicative, affecting the accident risk at all speed levels, and hence all derivatives, by the same proportionality factor. In this case all terms entering (6.34), except  $D_{ss}$ , will change proportionately. Formally, define the generalized accident probability function

(6.38) 
$$P'(s,x,z) = zP(s,x) \implies \frac{\partial P'}{\partial s} = zP_s, \quad \frac{\partial P'}{\partial x} = zP_x, \quad \frac{\partial^2 P'}{\partial s^2} = zP_{ss}, \quad \frac{\partial^2 P'}{\partial s\partial x} = zP_{sx}$$

where we have introduced a third risk factor z, assumed to be multiplicatively separable from s and x. Replacing P by P' in (6.34) and differentiating, we obtain

(6.39) 
$$\frac{\partial \left(\frac{ds}{dx}\right)}{\partial z} = \frac{-D_{ss}\left[P_{sx}L + P_{x}L_{s}\right]}{V_{ss}^{2}}.$$

In other words, the behavioral response is independent of the accident risk level only if the disutility cost of traveling is a linear function of speed, so that its second derivative  $D_{ss}$  vanishes.

In the more realistic case, where the disutility cost is inversely proportional to speed (confer footnote 61), for instance

(6.40)  $D(s,x) = \alpha s^{-1} \quad (\alpha > 0) \qquad \Rightarrow D_s = -\alpha s^{-2} \qquad \Rightarrow D_{ss} = 2\alpha s^{-3} > 0,$ 

the derivative (6.39) is seen to be negative, implying that the size of the behavioral response increases (in absolute value) with the general level of risk.

Thus, there is an important distinction to be made between (i) additive shifts in risk, which affect the intercept of the risk function but not its slope, and (ii) multiplicative shifts, which have the opposite effects. Behavioral response is hampered by the former, but furthered by the latter.

According to this model, it is *not* in general true that the extent of behavioral response is independent of the the initial risk level or conditionally expected loss. Such a condition will apply (approximately) only if the overall risk level is extremely low throughout the range of behavioral choice (a multiplicative shift factor approaching zero) or if, irrespective of road user behavior, the risk is extremely high (a large, positive additive shift). Essentially, these are situations in which the road user can do little, either way, to influence his risk.

#### The risk aversion case

Recall that the above results have been proven for the risk neutrality case only.

To examine whether some of these results can be generalized to the risk aversion (or risk loving) case, we differentiate (6.14) and (6.15) with respect to the risk aversion parameter v. Upon rearranging terms, one obtains

$$(6.41) \frac{\partial V_{ss}}{\partial \upsilon} = \left[L^2 P_{ss} + 2LL_s P_s\right](1-2P) + 2\left[LL_{ss} + L_s^2\right]P(1-P) + 2LL_s P_s\left[1-2P\left(1+\frac{\varepsilon_{Ps}}{2\varepsilon_{Ls}}\right)\right]$$

$$(6.42) \frac{\partial V_{sx}}{\partial \upsilon} = \left[L^2 P_{sx} + 2LL_x P_s\right](1-2P) + 2\left[LL_{sx} + L_s L_x\right]P(1-P) + 2LL_s P_s\left[1-2P\left(1+\frac{\varepsilon_{Ps}}{2\varepsilon_{Ls}}\right)\right],$$

where we have defined the elasticities of *P* and *L* with respect to speed *s*:

(6.43) 
$$\varepsilon_{Ps} = P_s \frac{s}{P}, \quad \varepsilon_{Ls} = L_s \frac{s}{L}.$$

Under the assumptions (6.1)-(6.6), (6.32) and

$$L_{ss} > 0,$$

all terms in (6.41) and (6.42) are positive, except possibly the last one, which depends on the ratio between the two elasticities. For small accident probabilities P, even the last term

will be positive, except in cases where the accident probability is very much more sensitive to speed than is the loss function<sup>64</sup>.

Next, differentiating (6.13) with respect to v, we have

(6.44) 
$$\frac{\partial \left(\frac{ds}{dx}\right)}{\partial \upsilon} = -\frac{\frac{\partial V_{sx}}{\partial \upsilon}V_{ss} - \frac{\partial V_{ss}}{\partial \upsilon}V_{sx}}{V_{ss}^2}.$$

Assuming that the derivatives (6.41) and (6.42) are both positive, while  $V_{ss}$  is negative, the sign of (6.44) depends on  $V_{sx}$ . In the special case  $\upsilon = 0$  (risk neutrality), we have established that  $V_{sx} < 0$ , meaning that the numerator of (6.44) consists of one positive and one negative term.

Thus, it is not in general clear how small departures from risk neutrality would affect the extent of behavioral response.

Let us consider our two special cases. For a pure *accident countermeasure* ( $P_x > 0 = L_x$ ), we have, rearranging terms in (6.15):

$$V_{sx} = -D_{sx} - P_{sx}L\left[1 - \upsilon L(1 - 2P)\right] - P_{x}L_{s}\left[1 - 2\upsilon L\left\{1 - 2P\left(1 + \frac{\varepsilon_{Ps}}{2\varepsilon_{Ls}}\right)\right\}\right].$$

Under risk aversion (negative  $\upsilon$ ) the bracketed terms are positive – indeed larger than unity, except when  $\varepsilon_{P_s} \gg \varepsilon_{L_s}$ . One may conclude that behavioral adaptation does normally take place even under risk aversion (since  $V_{sx} < 0$ ), although we cannot say for sure whether or not the response will be stronger than under risk neutrality.

For a severity reducing measure (  $L_x > 0 = P_x$ ), we may write

$$V_{sx} = -D_{sx} - P_s L_x [1 - \upsilon L(1 - 2P)] - PL_{sx} [1 - 2\upsilon L(1 - P)] - P_s L [-\upsilon L_x (1 - 2P)] - PL_s [-2\upsilon L_x (1 - P)]$$

in which, for  $\nu < 0$ , all bracketed terms are positive and the first two larger than unity, and hence  $V_{sx} < 0$ . One notes that, in this case, compensation is *not* contingent upon the ratio  $\varepsilon_{Ps}/\varepsilon_{Ls}$ .

In summary, both accident reducing and severity reducing measures are likely to be compensated even under risk aversion, the latter under weaker conditions than the former. However, we cannot, in general, state whether or not the response is stronger under risk aversion than otherwise, since  $V_{ss}$  and  $V_{sx}$  move in the same direction under changes in the risk aversion parameter v.

#### 6.1.5. Testing for risk compensation

Contrasting accident frequency and severity

 $<sup>^{64}</sup>$  Such a situation could be conceivable at very high levels of speed, at which an accident, although improbable, would result in (nearly) total loss of lives and vehicles. A further increase in speed would then only affect *P*.

The results derived in section 6.1.4 provide us, in principle, with an interesting opportunity to reveal whether risk compensation does take place in practice. Whenever a severity countermeasure is subject to risk compensation through a change in speed, an increase in accident frequency may be expected. And vice versa: whenever an accident countermeasure is compensated for, an increase in severity should be observable.

Thus, whenever an independent variable has an opposite sign effect on the two dependent variables (frequency and severity), it appears reasonable to conclude that we are faced with a risk or safety factor whose effect is somehow subject to compensation. Accident countermeasures presumably lower the accident frequency, but, if compensation takes place, severity is increased. Severity countermeasures, on the other hand, usually reduce severity, while possibly enhancing the accident frequency<sup>65</sup>.

To obtain an empirical test in line with this principle, we propose to use the *number of injury accidents* (given exposure and other explanatory variables) as an indicator of accident frequency, while we use the *number of serious* (*or fatal*) *injuries per injury accident* as an indicator of accident severity.

Now, it should be noted that a testing procedure based on these statistics has some rather important shortcomings, as seen in relation to the purpose of revealing risk compensation. These shortcomings are twofold.

First, a much more reliable set of indicators could be obtained if data were available on material damage accidents as well. In Norway, they are not. Only accidents causing (non-negligible) bodily injury are subject to mandatory police reporting and hence covered by the official road accident statistics. This is unfortunate because severity countermeasures may be expected to affect, not only the number of fatal and serious injuries, but also the number of slight injuries and of injury accidents altogether, shifting some of these into the «material damage» or «negligible injury» category, and hence beyond the scope of accident statistics. We shall refer to this phenomenon as the problem of *reporting drift*.

Increased seat belt use, for instance, while obviously reducing the number of fatalities, shifting some of these cases into the «serious injury» or perhaps even into the «slight injury» category, also has the effect of reducing many injury accidents to material damage accidents. The latter effect is likely to be much larger than the former, as measured by the *absolute* number of cases, and it is impossible to tell *a priori* which effect will be larger in *relative* terms.

It is, in other words, not obvious that a severity countermeasure will reduce the number of fatalities (or serious injuries) by a larger percentage than the number of recorded injury accidents. Hence, an efficient severity countermeasure does not necessarily translate into a decreasing severity indicator, as defined by the number of fatal (or serious) injuries per injury accident.

A second problem is accident *underreporting*. It is well known that, although all accidents with (non-negligible) injuries are, in principle, subject to reporting, the actual reporting incidence may be as low as fifty per cent (Borger et al 1995, Nedland and Lie 1986), as evaluated for injury road accidents in general.

<sup>&</sup>lt;sup>65</sup> When the degree of risk compensation exceeds 100 per cent, both indicators (accident frequency and severity) may move in the «counterintuitive» direction.

Underreporting is more pronounced for some accident categories than for other ones. In general, the incidence of reporting increases with the level of severity. Fatal accidents may be assumed to have a 100 per cent reporting incidence (perhaps even higher, to the extent that suicides are recorded as accidents). For less serious accidents and injuries, reporting is notoriously incomplete.

Thus, even if we were justified in disregarding the problem of reporting drift, there would still be at least two ways to interpret a partial relationship between accident frequency and some explanatory factor (x, say): (i) x has an effect on the frequency of injury accidents, or (ii) x has an effect on the probability that an injury accident be reported to the police.

A risk (increasing) factor negatively correlated with reporting incidence will tend to inflate the severity quotient, by deflating its denominator. This will lead to overestimation of the effect on severity, but underestimation of the effect on injury (accident) frequency.

In view of these shortcomings, we shall have to interpret with great caution any indication that a risk or safety factor has opposite effects on accident frequency and severity, respectively. Such results would have to be qualified in light of the plausibility of a reporting drift or an underreporting effect correlated with the substantive effect on accident or severity rates. In some cases, such correlation will appear quite likely, while in other cases its existence may seem rather far-fetched.

#### Contrasting road user or accident categories

A second opportunity for testing for behavioral adaptation lies in the comparison of accident frequencies between disjoint road user groups. If an *initial* safety improvement benefitting, say, car drivers is compensated, one might expect an adverse effect on other road user categories, to the extent that these are involved in bipartite or multipartite accidents with automobiles.

In essence, this was the rationale behind Peltzman's (1975) controversial assertions (see section 6.1.3 above).

Estimating separate injury frequency equations for various road user groups and types of accidents, we shall endeavor to shed light on the possibility of behavioral adaptation, as well as on other issues relevant to the interpretation of accident frequency and severity modeling results. A more general framework for such testing and comparison is provided in section 6.4.3 below.

## 6.2. Road accidents as an internal and external cost

It is widely recognized that road transportation is an activity characterized, at least occasionally, by large external costs. Such externalities may include *accidents*, *environmental effects*, *congestion*, and *road wear*.

An externality (external cost) is an adverse (side-)effect of production or consumption that is not considered by the decision-maker. More precisely, one might say that<sup>66</sup>

<sup>&</sup>lt;sup>66</sup> Our formulation builds on Verhoef (1996), who in turn relies on Mishan (1971) and Baumol and Oates (1988).

an *external effect* exists when an agent's utility (or production) function contains a real (i e, non-pecuniary) variable, whose actual value depends on the behavior of another agent, who does not take this effect of his behavior into account in his decision making process.

Note that, according to this definition, *externalities operate at the disaggregate level*. That is, for an externality to be present, it is sufficient that there is a cross effect between two *individual* decision-makers. Even if both individuals happen to be, e g, motorists, so that the cross effect is – in a sense – internal to the *club* of road users, we are faced with an externality in the relevant economic sense.

The issue of *road accident* externalities has been the subject of several important studies in recent years<sup>67</sup>. A common theoretical finding resulting from these studies is that the external accident cost of road use is a function of the marginal relationship between road use and accidents, as expressed, for instance, by the elasticity.

However, very few studies provide well-founded empirical evidence as to the (range of) value(s) of this elasticity. In the words of Newbery (1988:171),

«The key element in determining the accident externality cost is [...] the relationship between traffic flow and accident rates, where the evidence is sketchy, to say the least.»

Our intention is to help fill this gap, (i) by suggesting a suitable econometric method of analysis, and (ii) by applying this method to our unusually rich spatio-temporal data set covering 19 Norwegian counties (provinces) over 264 months. Our exposition is generally in line with standard theory, as formulated e g by Verhoef (1996), Maddison et al (1996) or Jansson (1994), however with certain modifications and extensions so as to encompass the mixed (heterogeneous) traffic case.

Assume that there are two types of traffic<sup>68</sup> on the network, say light and heavy vehicle traffic, and denote by  $v_L$ ,  $v_H$ , and  $v_A = v_L + v_H$  the number of *light*, *heavy*, and *overall* vehicle kilometers driven, respectively, during a given time period. Let  $\mathbf{v} = (v_L v_H)$  be the vector of light and heavy vehicle traffic volumes, let  $c(\mathbf{v})$  denote the generalized (private) unit cost of road use at traffic volumes  $v_L$  and  $v_H$ , and let  $b(\mathbf{v})$  denote the corresponding cost borne by other people than the road user himself. Denoting by  $K(\mathbf{v})$  the total (aggregate) cost of road use, we can write

(6.45)  $K(\mathbf{v}) = v_A \cdot k(\mathbf{v}) = v_A \cdot b(\mathbf{v}) + v_A \cdot c(\mathbf{v}),$ 

where  $k(\mathbf{v})$  is the *average unit cost* per overall vehicle kilometer.

The *private* (internal) cost c(v) consists of out-of-pocket expenditure, such as fuel, maintenance, and vehicle depreciation, in addition to a range of non-monetary costs, of which time costs are usually the most important. A certain part of the accident cost is – one might assume – also borne by the road user in private, in the form of personal economic and physical risk.

<sup>&</sup>lt;sup>67</sup> See, e g, Lave (1987), Newbery (1988), Jones-Lee (1990), Vitaliano and Held (1991), Jansson (1994), Elvik (1994), Persson and Ödegaard (1995), Mayeres et al (1996), European Commission (1996), Maddison et al (1996), Jansson and Lindberg (1998), and Christensen et al (1998).

<sup>&</sup>lt;sup>68</sup> Our derivation generalizes *verbatim* to the case with an arbitrary number of separate traffic categories.

The social (external) cost component  $b(\mathbf{v})$  includes road wear and maintenance, environmental effects (noise, gas emissions, dust and dirt, barrier effects, etc), as well as those parts of the accident costs which are not inflicted upon – or taken into account by<sup>69</sup> – the individual road user himself. These costs comprise medical costs, vehicle repair costs and loss of manpower paid for by the insurance company<sup>70</sup> or the social security system, as well as grief, pain, and suffering inflicted upon the road user's family, friends, passengers and accident counterparts.

Furthermore, denoting by  $k_j(\mathbf{v})$ ,  $b_j(\mathbf{v})$ , and  $c_j(\mathbf{v})$  the overall, external and internal unit cost of using a type *j* vehicle, we can write

$$k(\mathbf{v}) = \frac{\sum_i v_i k_i(\mathbf{v})}{\sum_i v_i}, \quad b(\mathbf{v}) = \frac{\sum_j v_j b_j(\mathbf{v})}{\sum_j v_j}, \quad c(\mathbf{v}) = \frac{\sum_j v_j c_j(\mathbf{v})}{\sum_j v_j}.$$

Note that the functions  $k_j(\mathbf{v})$ ,  $b_j(\mathbf{v})$ , and  $c_j(\mathbf{v})$  depend not only on  $v_j$ , but also on  $v_i$   $(j \neq i)$ , and vice versa. Both vehicle categories make use of the same network, involving each other in accidents as well as in congestion.

Differentiating (6.45), we obtain the marginal total cost of road use with respect to traffic category j:

$$\frac{\partial K}{\partial v_j} = k(\mathbf{v}) + v_A \cdot \frac{\partial k(\mathbf{v})}{\partial v_j} = k(\mathbf{v}) \cdot \varepsilon_j^K \frac{v_A}{v_j},$$

where we have defined the elasticity of the total aggregate cost of road use with respect to type j vehicle kilometers

$$\varepsilon_{j}^{K} \equiv \frac{\partial K(\mathbf{v})}{\partial v_{j}} \frac{v_{j}}{K(\mathbf{v})} = \frac{\partial (v_{A}k(\mathbf{v}))}{\partial v_{j}} \frac{v_{j}}{v_{A}k(\mathbf{v})} = \left[ \frac{\partial k(\mathbf{v})}{\partial v_{j}} \frac{v_{j}}{k(\mathbf{v})} + \frac{v_{j}}{v_{A}} \right].$$

At the margin, the external cost of using a type *j* vehicle is given by the difference between the total marginal cost and the average private cost taken into account by the individual decision-maker:

<sup>&</sup>lt;sup>69</sup> Some researchers contend that for most drivers, the perceived *ex ante* accident cost (i e, the risk) is zero. On account of this, Turvey (1973), quoted by Jansson (1994), argues that it would not be unreasonable to consider even the driver's own expected accident cost as external. Moreover, the loss of life and health usually inflicts mental pain and suffering also on the victim's family and friends. Even this cost is external to the extent that the driver does not consider it when making his decisions.

<sup>&</sup>lt;sup>70</sup> Although the part covered by the insurance company is internal to the *club* of motorists, it is clearly a *marginal external cost* from the perspective of the individual, decision-making road user, at least in the short term. Contrary to what is often maintained, automobile insurance serves – at the margin – to *externalize* a cost that would otherwise have been *internal*, although the extent to which this is the case depends on the precise decision considered. For the *choice of behavior on the road*, there is an obvious incentive to take more risk if the cost of accidents is partly covered by an insurance company – a genuine *moral hazard* problem. Even for the *decision to drive* a marginal kilometer, (part of) the *ex ante* accident cost is normally externalized from the decision-making individual, because insurance premiums typically take the form of (stepwise) fixed costs per vehicle. To correct this inefficiency, Litman (1998, 1999) advocates a distance-based vehicle insurance scheme.

$$\frac{\partial K(\mathbf{v})}{\partial v_j} - c_j(\mathbf{v}) = k(\mathbf{v}) \cdot \varepsilon_j^K \cdot \frac{v_A}{v_j} - c_j(\mathbf{v}) = [b(\mathbf{v}) + c(\mathbf{v})] \cdot \varepsilon_j^K \cdot \frac{v_A}{v_j} - c_j(\mathbf{v}).$$

In the homogeneous traffic case (or if we choose to consider all types of traffic together), this equation simplifies to the well-known formula

(6.46) 
$$\frac{\partial K(\mathbf{v})}{\partial v_A} - c(\mathbf{v}) = k(\mathbf{v}) \cdot \varepsilon_A^K - c(\mathbf{v}) = b(\mathbf{v}) \cdot \varepsilon_A^K + c(\mathbf{v}) \cdot [\varepsilon_A^K - 1].$$

There is, in other words, an externality component generated even by the private («internal») cost component  $c(\mathbf{v})$ , as long as the unit cost affecting all road users depends on the total traffic volume, in which case  $\varepsilon_A^K \neq 1$ .

Herein consists the main argument is favor of congestion pricing. When the traffic volume on a given road link or network approaches its capacity limit, delays occur. The typical «volume-delay» relationship is therefore characterized by a strongly positive and increasing derivative  $\partial k(\mathbf{v})/\partial v_j$ . The marginal road user inflicts an extra time cost on all other motorists. To internalize this cost, the road authority should, in principle, impose a tax equal to the difference between marginal social and the average private cost, as given by equation (6.46).

The same theoretical framework may be used to study accident externalities. Indeed, from here on we shall identify  $K(\mathbf{v})$ ,  $k(\mathbf{v})$ ,  $b(\mathbf{v})$ , and  $c(\mathbf{v})$  with accident costs only, disregarding – for the sake of the argument – other costs of road use.

Let

 $\langle \rangle$ 

$$q_j(\mathbf{v}) = \frac{c_j(\mathbf{v})}{k_j(\mathbf{v})} = \frac{c_j(\mathbf{v})}{b_j(\mathbf{v}) + c_j(\mathbf{v})}$$

denote the share of the accident cost which is borne by the type *j* individual road user himself. To simplify the argument, assume that  $q_j(v) = q_j$  is a constant not depending on the traffic volume, and that the total cost *per accident* is also independent of *v*:<sup>71</sup>

$$K(\mathbf{v}) = \alpha \cdot \omega(\mathbf{v}) \implies k(\mathbf{v}) = \alpha \cdot \frac{\omega(\mathbf{v})}{v_A} = \alpha \cdot r(\mathbf{v}).$$

Here,  $\alpha$  is the cost per accident,  $\omega(\mathbf{v})$  is the total expected number of accidents, and  $r(\mathbf{v}) = \omega(\mathbf{v})/v_A$  is the overall *risk* level, i e the expected number of accidents per vehicle kilometre driven.

In this case, we have

$$\varepsilon_{j}^{\omega} \equiv \frac{\partial \omega}{\partial v_{j}} \frac{v_{j}}{\omega} = \varepsilon_{j}^{k}$$

and

<sup>&</sup>lt;sup>71</sup> The latter assumption is obviously dubious. Under a rising volume-delay function, i e if speed is forced down when roads become more congested, the average severity of accidents – and hence the cost – would normally be a decreasing function of  $v_A$ .

$$\varepsilon_{j}^{r} \equiv \frac{\partial r}{\partial v_{j}} \frac{v_{j}}{r} = \frac{\partial (\omega/v_{A})}{\partial v_{j}} \frac{v_{j}}{(\omega/v_{A})} = \varepsilon_{j}^{\omega} - \frac{v_{j}}{v_{A}}$$

where  $\varepsilon_j^{\omega}$  and  $\varepsilon_j^r$ , respectively, are the overall *accident* and *risk* elasticities with respect to traffic category *j*.

Under these assumptions, we may write the marginal external accident cost as

(6.47) 
$$\frac{\partial K(\mathbf{v})}{\partial v_{j}} - c_{j}(\mathbf{v}) = k(\mathbf{v}) \cdot \varepsilon_{j}^{\omega} \frac{v_{A}}{v_{j}} - c_{j}(\mathbf{v}) = k(\mathbf{v}) \cdot \left[\varepsilon_{j}^{\omega} \frac{v_{A}}{v_{j}} - q_{j} \frac{k_{j}(\mathbf{v})}{k(\mathbf{v})}\right]$$
$$= \alpha \cdot r(\mathbf{v}) \cdot \left[\varepsilon_{j}^{r} \frac{v_{A}}{v_{j}} + 1 - q_{j} \frac{k_{j}(\mathbf{v})}{k(\mathbf{v})}\right],$$

reducing to

(6.48) 
$$\frac{\partial K(\mathbf{v})}{\partial v_A} - c(\mathbf{v}) = k(\mathbf{v}) \cdot \varepsilon_A^{\omega} - c(\mathbf{v}) = k(\mathbf{v}) \cdot \left[\varepsilon_A^{\omega} - q_A\right] = \alpha \cdot r(\mathbf{v}) \cdot \left[\varepsilon_A^r + 1 - q_A\right]$$

in the homogeneous traffic case.

The sign and size of the accident externality depends crucially on the *risk elasticity* with respect to the traffic volume. For all types of traffic considered together, this elasticity is equal to the elasticity of *accidents* with respect to traffic, minus one. It is, in other words, positive if and only if the number of accidents increases more than proportionately with the number of vehicle kilometers.

There is a positive external accident cost generated by the marginal representative road user only in so far as his own share  $(q_A)$  of the average accident cost is smaller than the accident elasticity.

For a particular traffic category *j*, the relevant parameters are the *partial accident elasticity*  $(\varepsilon_j^{\omega})$  weighted by the inverse traffic share  $(v_A/v_j)$ , and the internal share of accident costs  $(q_j)$  adjusted to reflect the higher or lower cost of accidents  $(k_j)$  involving type *j* vehicles compared to the overall mean cost per accident  $k_A$  (formula 6.47).

Since, in an «unsaturated» traffic environment, the number of possible two-party conflict situations may be thought to increase in relation to the *square* of the number of vehicles on the road, one might imagine that the accident elasticity ( $\mathcal{E}_A^{\omega}$ ) would be larger than one in the early phase of the automobile era:

 $\omega(\mathbf{v}) \propto v_A^2 \implies \varepsilon_A^{\omega} = 2 \implies \varepsilon_A^r = 1.$ 

For such a case, Newbery (1988) points out that there would be an externality involved which would be at least equal to the total cost of the accident. (If  $q_A < 1$ , the externality would be even larger than the total cost of the accident.)

As roads become crowded, however, traffic density is bound to affect driving behavior, notably speed, thus forcing down the number of conflict situations, or at least the severity of their outcome. Where on this curve are we? This is an empirical question that can only be resolved by means of appropriate econometric analysis, allowing for explicitly and estimably non-linear relationships.

Previous Scandinavian research (Fridstrøm and Ingebrigtsen 1991, Fridstrøm et al 1995) suggests that, at least for the Nordic countries, the elasticity of injury accidents with respect to road use is close to one when congestion is assumed constant, but lower when congestion effects are taken into account, possibly generating a *negative* marginal external cost.

In extending this line of reasoning, one may identify four rather intriguing questions: (i) Are we approaching the stage at which the accident externality cost generated by the marginal road user is zero or perhaps even negative, on account of the marginal road user's contribution to congestion and hence to speed limitation? (ii) Or are we, perhaps, in some heavily congested regions even at a stage where the *total marginal accident cost* (external *and* internal) of road use is approaching zero? (iii) Is this (one of) the reason(s) why accident counts in north-western Europe generally have kept falling since the early 1970s, in spite of increasing road use? (iv) Is there, perhaps, some kind of trade-off between congestion and accident externalities, the sum of the two being less variable than either, since congestion tends to reduce accidents and/or their severity<sup>72</sup>?

If such a «substitutability» between externalities exists, it has important implications for policy. Efforts to relieve congestion may entail not nearly the same social benefit as if these two externalities were not related – in the ultimate case perhaps no benefit at all.

In section 6.7.1 below we revert to the question of accident and risk elasticities and their empirical estimates.

## **6.3. Random versus systematic variation in casualty counts**<sup>73</sup>

A most fundamental distinction within structural accident analysis is the one between *random* and *systematic* variation.

Although accidents are the result of human choices and behavior, they are not chosen (except for suicidal ones). On the contrary – when an accident happens, it is because certain road users (the accident victims) did not succeed in avoiding it, although they certainly did want to. Accidents are the unintentional side effects of certain actions taken for other reasons than that of causing injury or damage. They are *random* and unpredictable in the striking sense that had they been anticipated, they would most probably not have happened. Each single accident is, in a sense, unpredictable by definition.

However, the fact that accidents are random and unpredictable at the micro level does not mean that their number is not subject to causal explanation or policy intervention. We can, through the design of road systems and vehicles and through our choice of behavior as road users, influence the *probability* of an accident occurring, thereby altering the long-term accident frequency (just as we can change the odds of the game by loading the die).

This long-term accident frequency – the *expected number of accidents* per unit of time – one might choose to think of as the result of a causal process. This process accounts for the rather striking stability observable in aggregate accident data, in which the random factors

<sup>&</sup>lt;sup>72</sup> See Shefer and Rietveld (1997) for an extensive discussion of this based on first principles.

<sup>&</sup>lt;sup>73</sup> The discussion offered in this section is also, to some extent, contained in OECD (1997b), building on Fridstrøm et al (1993, 1995), which in turn rely on Fridstrøm (1991, 1992) and on Fridstrøm and Ingebrigtsen (1991). It is recapitulated here for completeness.

(«noise», «disturbance») having a decisive effect at the micro level, are «evened out» by virtue of the law of large numbers. The causal process determines the expected number of accidents, as a function of all the factors making up the causal set (the causes).

To be specific, let  $\omega_{tr}$  denote the expected number of accidents occurring during period *t* at location<sup>74</sup> *r*. The expected number of accidents is, of course, not a constant – it varies with location and time, i e with *r* and *t*. We shall refer to this variation, attributable to the various causal factors, as *systematic*. Unlike the random or pure chance variation, the systematic variation can – in principle – be influenced and controlled. Only the systematic variation is of interest from a policy point of view.

Let  $\mathbf{x}_{tr} = [x_{tr1}x_{tr2}...]'$  denote the set of causal factors determining  $\omega_{tr}$ , i e

$$\omega_{tr} = E[\boldsymbol{y}_{tr} | \boldsymbol{x}_{tr}] = f(\boldsymbol{x}_{tr}),$$

where  $y_{tr}$  denotes the observed (factual) number of accidents at time *t* in location *r*, and  $f(\mathbf{x}_{tr})$  is some (regression) function of the causal factors. Then, trivially,

$$y_{tr} = f(\boldsymbol{x}_{tr}) + u_{tr},$$

where the  $u_{tr}$  are disturbance terms defined as the difference between observed and expected accident counts.

With this notation, one might decompose the total variation in accident numbers into random and systematic as follows (Miaou 1995):

$$var(y_{tr}) = E[var(y_{tr}|\boldsymbol{x}_{tr})] + var[E(y_{tr}|\boldsymbol{x}_{tr})]$$

Here, the first term corresponds to the random variation (normal spread in  $y_{tr}$ , given the systematic factors  $x_{tr}$ ), and the second term to the systematic variation (spread between the respective, expected numbers of accidents  $\omega_{tr}$ )<sup>75</sup>.

Now, to understand the process producing accident numbers  $y_{tr}$ , one must (i) acquire information or make an assumption concerning the general *functional form f*, (ii) determine the set of *explanatory (independent) factors*  $\mathbf{x}_{tr}$ , and (iii) estimate the *parameters* entering the function  $f(\mathbf{x}_{tr})$ . In so doing, it usually helps (iv) to have a good notion even of the nature of the *probability distribution* governing the random variation  $y_{tr} - \omega_{tr}$ , since the relative efficiency of the respective, candidate estimation techniques is likely to depend crucially on the distributional characteristics of this random «disturbance» term.

As for items (i) and (ii), little can be said *a priori* about the relative merits of different model specifications in general. Suffice to mention that the expected number of accidents is necessarily a non-negative (or strictly positive) number, although possibly a very small one. In many applications (especially when working with small accident counts), it might

<sup>&</sup>lt;sup>74</sup> By location, we have in mind any kind of spatially delimited entity, e g a road stretch, an intersection, an area, or even an entire country. By the same token, the time period considered might be of any length.

<sup>&</sup>lt;sup>75</sup> In this expression, we envision x and y as (vector) variables generated by a stable, simultaneous multivariate random process. The moments of the conditional expectation and variance of y are calculable by integration over the range of x.

be a good idea to build this information explicitly into the model, by specifying a functional form f which cannot take on negative values, e g

$$\omega_{tr} = e^{\sum_i \beta_i x_{tri}} = \prod_i e^{\beta_i x_{tri}} ,$$

or, equivalently,

$$(6.49) \quad ln(\omega_{tr}) = \sum_{i} \beta_{i} x_{tri},$$

meaning that the *log* of the expected number of accidents is a linear function of a parameter vector ( $\beta_1, \beta_2, ...$ ), measuring the effects of the respective, systematic explanatory factors ( $x_{tr1}, x_{tr2}, ...$ ). In this (log-linear regression) model, the relationship between the independent and dependent variables is essentially multiplicative in character, an intuitively appealing property in most accident modeling applications. Under the assumption of (probabilistic) independence, the probability  $P_{AB}$  (say) of the joint event  $A \cap B$  is equal to the product of the marginal probabilities  $P_A$  and  $P_B$  (say), rather than to their sum.

This log-linear formulation may be viewed as one member of wider class of models, e g the so-called generalized linear models, first described by Nelder and Wedderburn (1972), and later developed by McCullagh and Nelder (1983):

$$h(\omega_{tr}) = \sum_{i} \beta_{i} x_{tri}$$

Here, h is commonly referred to as the *link function*. The expected value of the dependent variable is linked to a linear regression term by means of some general, monotonic function.

An, in a sense, even more general formulation is given by the Box-Cox regression model<sup>76</sup>

(2.3) 
$$y_{tr}^{(\mu)} = \sum_{i} \beta_{i} x_{tri}^{(\lambda_{i})} + u_{tr}$$
,

in which  $u_{ir}$  is a random disturbance term with zero expectation. In this model, dependent as well as independent variables are, in principle, specified as Box-Cox transformations with unknown, estimable shape parameters and in which, ideally, all parameters ( $\mu$ ,  $\lambda_i$ , and  $\beta_i$ , i = 1, 2,...) are estimated simultaneously. Thus, the data are allowed to determine not only the coefficients, but also the optimal functional form of certain relationships (within the Box-Cox family of monotonic transforms). This formulation may appear particularly attractive when, for one or more regressors, there exists little theoretical guidance in support of one functional form or the other.

In the above Box-Cox regression model, the link function is the Box-Cox transformation with parameter  $\mu$ . In the special case  $\mu = 0$ , this link function coincides with the logarithmic transformation.

As for items (iii) and (iv), concerning the structure of the random variation and its consequence in terms of estimation, much stronger *a priori* assumptions may seem to be justified. Forceful arguments can be found in support of the assertion that accident counts must

<sup>&</sup>lt;sup>76</sup> Confer sections 2.4.2-3 of chapter 2 above.

follow the *Poisson* probability law. To see this, we shall make a brief digression into the theory of stochastic processes.

#### **6.3.1.** The Poisson process<sup>77</sup>

At first, we shall need a few definitions.

A *stochastic process*  $\{Y(t), t \in T\}$  is a family of random variables. For each *t* contained in the index set *T*, Y(t) is a random variable. The index *t* is often interpreted as time, in which case Y(t) represents the *state* of the process at time *t*. The set of possible values of Y(t) is called the *state space* of the process.

A continuous time stochastic process is said to have *independent increments* if, for all choices  $t_0 < t_1 < t_2 < ... < t_n$ , the random variables

$$Y(t_1) - Y(t_0), Y(t_2) - Y(t_1), \dots, Y(t_n) - Y(t_{n-1})$$

are mutually independent. The process is said to have *stationary* independent increments if, for all  $t_1, t_2 \in T$  and s > 0, the variables  $Y(t_2 + s) - Y(t_1 + s)$  and  $Y(t_2) - Y(t_1)$  have the same distribution.

The stochastic process  $\{Y(t), t \ge 0\}$  is said to be a *counting process* if Y(t) represents the total number of events which have occurred up to time *t*.

A particularly important counting process is the Poisson process, defined by

(6.50.a) 
$$Y(0) = 0$$
,

- (6.50.b)  $\{Y(t), t \ge 0\}$  has stationary independent increments,
- (6.50.c)  $P[Y(t) \ge 2] = o(t)$ , and
- (6.50.d)  $P[Y(t)=1] = \lambda t + o(t),$

where we have made use of the notation o(t) defined as follows: A function f is said to be o(t) if

$$\lim_{t\to 0}\frac{f(t)}{t}=0.$$

Assumption (6.50.a) can be seen as an innocuous normalization rule. Assumptions (6.50.bd) may, in plain language, be interpreted as follows:

- i. The time of recurrence of an event is unaffected by past occurrences.
- ii. The distribution of the number of events depends only on the length of the time for which we observe the process. For time intervals (*s*) of identical lengths, the event counts have identical distributions.
- iii. The probability of exactly one event, divided by the length of the time period, tends towards a stable, positive parameter  $\lambda$ , which is called the *rate* or *intensity of the process*.

<sup>&</sup>lt;sup>77</sup> This exposition relies on Ross (1970), Bickel and Doksum (1977), and Haight (1967).

iv. The chance of any occurrence in a given period goes to 0 as the period shrinks, and having only one occurrence becomes far more likely than multiple occurrences. For this reason, the Poisson process has been referred to as the *law of rare events*.

It can be shown (see, e g, Ross 1970) that, for any process fulfilling these conditions, the number of events occurring during any interval of length t (say) has a *Poisson distribution*<sup>78</sup> with mean  $\lambda t$ . That is, for all  $s, t \ge 0$ 

(6.51) 
$$P[Y(t+s)-Y(s)=m] = \frac{(\lambda t)^m \cdot e^{-\lambda t}}{m!}, \quad m = 0, 1, 2, \dots$$

It follows that

 $(6.52) \quad E[Y(t)] = \lambda t ,$ 

i e the expected number of events is proportional to the length of the time period and to the rate of the process  $\lambda$ .

A bit simplified, one might say that, for any stationary counting process characterized by rare, mutually independent events, the number of events occurring during a time period of arbitrary length *t* follows the Poisson distribution with parameter  $\omega = \lambda t$ ,  $\lambda$  being the rate of the process.

This property is, of course, the reason why the process characterized by assumptions (6.50a-d) is called a Poisson process.

Note, however, that the Poisson distribution is in no way part of these same assumptions. It is a remarkable, non-trivial mathematical fact that the Poisson distribution *follows* from these assumptions<sup>79</sup>.

A well-known example of a process fitting this description is the disintegration of *radioactive isotopes*. The atom decays by emitting neutrons at a given rate. The number of atoms disintegrating during a certain period is Poisson distributed.

It is impossible to tell when a specified atom will decay, but since all atoms are equal and the rate of decay is stable, we can predict with fairly large accuracy *how many* atoms will decay during a specified period. This is an example of what Salmon (1984) has referred to as an «irreducibly statistical law» – a causal law that includes an inevitable, objectively random component. No matter how much we learn about the radioactive substance, we would never be able to predict the behavior of each elementary particle. Only their aggregate behavior is knowable, and this only up to a certain (statistical) margin of error.

Another example of a process fitting the above description is – and this should come as no surprise – *accident counts*.<sup>80</sup>

<sup>&</sup>lt;sup>78</sup> Named after Poisson (1837, 1841).

<sup>&</sup>lt;sup>79</sup> Alternatively, one might have taken (6.50.a-b) and (6.51) as the set of assumptions and derived (6.50.c-d) as implications. The latter relations are, in other words, both necessary and sufficient conditions for a Poisson process (Ross 1970:13-14).

<sup>&</sup>lt;sup>80</sup> The first scientist to make a connection between *empirical* phenomena and the *theoretical* probability distribution derived by Poisson (1837, 1841) was Ladislaus von Bortkiewicz, who discovered that the Poisson distribution offered a perfect fit to the frequency of death by horse-kick in the Prussian army (Bortkewitsch 1898).

By striking analogy to the decaying radioactive isotope, accidents are also random and unpredictable at the micro level. Had the accident been anticipated, it would not have happened. Each single accident is, therefore, in a sense unpredictable by definition. Thus, even accident counts may seem to be governed by an «irreducibly statistical law», according to which single events occur at random intervals, but with an almost constant overall frequency in the long run. Although the single event is all but impossible to predict, the collection of such events behaves in a perfectly predictable way, amenable to description by means of precise mathematical-statistical relationships. There is reason to think that this principle applies to traffic accidents as it does to quantum physics, or to the (repeated) toss of a die.

Now, road users and road conditions are not, like the atoms of an isotope, all equal. At first sight, therefore, the stationarity part of condition (6.50.b) above may seem like a rather unrealistic assumption as applied to accidents, since it requires that the accident rate be constant over time. Even this condition is, however, for all practical purposes, an innocuous one. This is so on account of the convenient *invariance-under-summation property* of the Poisson distribution: any sum of independent Poisson variates is itself Poisson distributed, with parameter equal to the sum of the underlying, individual parameters (Hoel et al 1971:75-76). Thus all we need to assume is that, through some very short time interval (say, a minute, second, or fraction thereof), the accident rate can be considered constant, and that events occurring during disjoint time intervals are probabilistically independent. In such a case the number of events occurring during a given period t (week, month, or year) will, indeed, be Poisson distributed.

In fact, the conditions (6.50.a-d) may be generalized so as to describe the *non-homogeneous Poisson process*, in which the rate of the process may vary continuously over time, yet giving rise to Poisson distributed event counts. In the non-homogeneous Poisson process, the intensity is a function of time (t), and the mean of the resulting Poisson variable is found by integration over the range of the intensity function:

(6.53) 
$$E[Y(t)] = \int_{0}^{t} \lambda(s) ds$$
.

The crucial condition left to be fulfilled, in order for the Poisson distribution to apply, is the independence part of criterion (6.50.b). Even this condition is, however, less restrictive than it may seem. It does *not* mean that accident counts should not be autocorrelated over time. If the underlying accident intensity  $\lambda(t)$  depends on *systematic* explanatory factors showing some degree of stability across consecutive time periods (a rather plausible as-

Bortkiewicz' observation represented an extremely original and innovative idea for his time. The relationship between probability theory and statistics, which is now seen as so obvious that teachers may have difficulty explaining the difference to their students, had not yet been recognized as a general principle applying to all probability distributions. It was, however, known that the normal distribution and the law of large numbers could be applied in this way. The elegance and usefulness of these mathematical results, associated with some of the most illustrious and prestigious mathematicians of all times (Gauss, Laplace, and others), had created a research paradigm in which almost all attention was focused on large sample theory. Against this background, the title of Bortkiewicz' book – «The law of small numbers» – was an intriguing one.

It was, however, not very accurate. We now know that the Poisson probability model is equally valid for large event counts, although the limiting distribution of the Poisson is the normal, so that in this case the distinction between the two distributions becomes immaterial (see Haight 1967, or Johnson and Kotz 1969).

sumption), changes in  $\lambda(t)$  will occur slowly and gradually, and this «inertia» will be reflected in the observed accident counts as well. Only the *random* part of the observed variation is, according to the Poisson process, uncorrelated across time.

The fact that an accident has just taken place does not increase the probability of another one occurring within the next few seconds, minutes, hours, or days. Nor does it reduce it. It may, however, well be that the systematic factors influencing  $\lambda(t)$  in period  $t_0 < t < t_1$ , take on similar values in the next period  $t_1 < t < t_2$ , thus increasing the accident probability in both periods. Such a phenomenon will manifest itself in the form of autocorrelated empirical accident counts. It does *not* contradict the assumption of probabilistically independent<sup>81</sup> accident counts or events<sup>82</sup>.

#### 6.3.2. The generalized Poisson distribution

There are thus rather compelling arguments in favor of treating accident counts as a sample generated by the *Poisson* probability law, given by the formula

(6.54) 
$$P[y_{tr} = m] = \frac{\omega_{tr}^m \cdot e^{-\omega_{tr}}}{m!}$$

where  $\omega_{tr}$  denotes the expected number of accidents during period *t* in area *r*, while  $y_{tr}$  is the corresponding, actual number of accidents.

In terms of analysis, the Poisson assumption has a number of useful and interesting implications (Fridstrøm et al 1995). Most importantly, the variance of a Poisson variable equals its expected value, both being equal to the Poisson parameter –  $\omega_{tr}$ . Having estimated the expected value – relying, e g, on a regression specification like (6.49) above – one also knows how much random variation is to be expected *around* that expected value.

Assume, for the sake of the argument, that we have somehow acquired complete and correct knowledge of all the factors  $\mathbf{x}_{tr}$  causing systematic variation, and of all their coefficients  $\beta_i$ . In other words, the expected number of accidents  $\omega_{tr}$  – i e, all there is to know about the accident generating process – is known. Could we then predict the accident number with certainty? The answer is no: there would still be an unavoidable amount of purely random variation left, the variance of which would be given – precisely – by  $\omega_{tr}$ . The residual variation should never be smaller than this, or else one must conclude that part of

<sup>&</sup>lt;sup>81</sup> We use the term *probabilistically* independent precisely to avoid confusion with respect to the two other meanings of the term «independent», that of *functional* independence (a uniformly zero partial derivative between two variables) and that of independent (exogenous) *variables* in a regression model.

<sup>&</sup>lt;sup>82</sup> It might be argued that in certain cases, one cannot rule out the possibility that accident events may be probabilistically dependent. This occurs, e g, (i) when the decision makers (the road users, the road authorities, the car manufacturers etc) learn from an accident and change their behavior so as to avoid repetitions, or (ii) when an accident disrupts the traffic flow and thereby increases the risk of another one. In the statistical literature, this case is sometimes referred to as *«true contagion»* (see section 6.3.2 below). Unless, however, we are working with very disaggregate accident counts – pertaining to, say, individual drivers, vehicles, road links, or intersections – it is unlikely that such effects would represent more than an almost negligible deviation from the independence assumption. Moreover, to the extent that behavior is changed in ways affecting risk, this would be reflected in the intensity of the Poisson process and – ideally – captured by the systematic factors included in the model.

the purely random variation has been misinterpreted as systematic, and erroneously attributed to one or more causal factors<sup>83</sup>.

In practice one is seldom in the fortunate situation that all risk factors have been correctly identified and their coefficients most accurately estimated, so that the expected number of accidents is virtually known. A generalization of the Poisson probability model, and a sometimes more realistic regression model, is obtained when one assumes that the Poisson parameter  $\omega_t$  is itself random, and drawn from a *gamma* distribution with shape parameter  $\xi$  (say). In this case the observed number of accidents can be shown (Greenwood and Yule 1920, Eggenberger and Pólya 1923, Gourieroux et al 1984 a, b) to follow a *negative binomial* distribution with expected value  $E[\omega_t] = \sigma_t$  (say) and variance

$$(6.55) \ \sigma_{tr}^2 = \sigma_{tr} \cdot [1 + \theta \sigma_{tr}],$$

where  $\theta = 1/\xi$ .

In the negative binomial distribution, the variance thus generally exceeds the mean. In the special case  $\theta = 0$ , the gamma distribution is degenerate, and we are back to the simple Poisson distribution, in which the variance equals the mean. We shall refer to  $\theta$  as the *«overdispersion parameter»*, and to models in which  $\theta > 0$  as *«overdispersed»*. In such a model, the amount of unexplained variation is larger than the normal amount of random disturbance in a perfectly specified Poisson model, meaning, in fact, that not all the noise is purely random. The model does not explain all the systematic variation, but lumps part of it together with the random disturbance term.

The above line of arguments constitutes what could be termed the *epistemic* (subjective) reason for overdispersion. We recognize our lack of (complete) knowledge and specify the model accordingly, as when utility is treated as «observationally random», i e as random *as seen from the viewpoint of the analyst* (Ben-Akiva and Lerman 1985:55-57).

More fundamentally, *ontic*<sup>84</sup> (objective) overdispersion may exist if the events are not probabilistically independent, such as accident *victims*, of which there may be several in a single accident. This fact tends to inflate the variance more than the expected value. In victim count models one should therefore never expect zero overdispersion.

<sup>&</sup>lt;sup>83</sup> American planners, politicians and scientists deliberately seek to avoid the term «accidents», replacing it by «crashes», on the grounds that the former tends to evoke the connotation of sheer randomness or bad luck, thereby neglecting the role of responsible, causal agents. In our view, however, the connotation of randomness is an entirely relevant one, as there is hardly, within the realm of social science, any phenomenon coming closer than road accidents to being truly (objectively) random in character. Moreover, randomness does not in any way contradict causation. As should be clear from the above discussion, random and systematic (causal) influences coexist. Being aware of the random component and of the need to separate it from the systematic part adds to our understanding, to our analytical opportunities, and hence ultimately to our knowledge on efficient accident countermeasures. We shall therefore, in this essay, continue to use the term «accidents», though definitely *without* implying that no one or nothing is to blame for them.

<sup>&</sup>lt;sup>84</sup> Ontology is the theory of what really exists, i e of how the world really *is*, as opposed to what it looks like. Epistemology is the theory of knowledge, i e of how and whether we can *learn* or *know* about the real world. While ontic laws are, in a sense, true by definition, epistemic laws are just expressions of what we presently believe. The ontic law may exist even if its epistemic counterpart does not (the case of ignorance), or vice versa (the case of false theories).

This distinction between epistemic and ontic overdispersion is reflected in the two alternative derivations first offered for the negative binomial distribution. As noted by Feller (1943), quoted by Cameron and Trivedi (1998), these differed in a rather interesting way.

Greenwood and Yule (1920) based their derivation on an assumption of *unobserved population heterogeneity*, adjusting the statistical procedure so as to take explicit account of the analyst's less than perfect knowledge of the true expected values. This rationale is clearly epistemic: one does not question the underlying probability model, only our ability to learn about it.

Eggenberger and Pólya (1923), on the other hand, derived the very same distribution from an assumption of *«true contagion»*, meaning that the occurrence of one event tends to increase the probability of another, as when counting disease cases during an epidemic. In this case, one relaxes the independence assumption of the underlying stochastic process, based on a belief that such independence is *inconsistent with reality*. This rationale is ontic in nature.

As applied to accident victims, the «true contagion» assumption is obviously more realistic than the independence assumption. The fact that there is one victim increases the probability of another one.

When considering certain subsets of victims, however, deviations from the independence assumption may in some cases be so small as to be practically negligible. For instance, very few accidents involve more than one *pedestrian* or *bicyclist*. Hence, a good model for pedestrian and/or bicyclist injury victims should normally exhibit very little overdispersion. *Bus* or *car* accidents, in contrast, often involve more than one injury victim. Models explaining bus or car occupant injuries will therefore inevitably be overdispersed.

# 6.4. Testing for spurious correlation in casualty models

# 6.4.1. The overdispersion criterion

The overdispersion parameter can be used to test whether or not our independent variables explain all the explainable (systematic) variation, i e if there is residual variation left in the model over and above the amount that *should* be there in a perfectly specified and estimated Poisson model.

Certain software packages for *count data regression* (i e, models for non-negative, integervalued dependent variables) provide direct maximum likelihood estimates and standard errors for the overdispersion parameter, as defined explicitly within the generalized Poisson (negative binomial) modeling framework. For a theoretical overview and general maximum likelihood algorithm we refer the reader to the LIMDEP software manual (Greene 1995). When other methods than negative binomial maximum likelihood (like, e g, a pure Poisson or standard (log)linear regression model) are used to derive the estimates, the overdispersion parameter is still calculable by means of more indirect procedures. Kulmala (1995:33-34) shows how this can be done based on any set of fitted values  $\hat{\omega}_i$ 

(say) and residuals  $\hat{u}_i$  (j = 1, 2, ..., n) in a sample of size *n*:

(6.56) 
$$\hat{\xi} = \frac{1}{\hat{\theta}} = \frac{\frac{1}{n} \sum_{i=1}^{n} \hat{\omega}_{i}^{2}}{\frac{1}{n} \sum_{i=1}^{n} (\hat{u}_{i}^{2} - \hat{\omega}_{i})}.$$

Recall that (near-)zero overdispersion can only be expected when the events analyzed are probabilistically independent. Fridstrøm et al (1993, 1995) illustrate this point by estimating negative binomial models for fatal accidents and fatalities (i e, death victims), respectively, using identical sets of independent variables. While in the fatal accidents models for Norway and Sweden, the overdispersion parameter is estimated at 0.03 (for both countries), in the corresponding fatality models it comes out at 0.157 for Norway and 0.123 for Sweden. The fact that the fatality models have higher overdispersion than the accident models does not (necessarily) indicate that the former have inferior explanatory power.

Even if the overdispersion is found to be (almost) zero, it does not follow that the analyst has found all the true causal factors and correctly calculated their effects. The generalized Poisson formulation is no guarantee against spurious correlation being interpreted as causal, only against *too much* correlation being interpreted that way. In principle, two quite distinct sets of alleged causal factors could provide equally good and apparently complete explanations, as judged by the overdispersion criterion.

#### 6.4.2. Specialized goodness-of-fit measures for accident models

Fridstrøm et al (1993, 1995) demonstrate how one can construct goodness-of-fit measures for accident models, which take account of the fact that casualty counts inevitably contain a certain amount of purely random, unexplainable variation.

#### The coefficient of determination for systematic variation

Consider the well-known (squared) multiple correlation coefficient

(6.57) 
$$R^{2} = 1 - \frac{\sum_{t} \sum_{r} \hat{u}_{tr}^{2}}{\sum_{t} \sum_{r} (y_{tr} - \bar{y})^{2}} = \frac{\sum_{t} \sum_{r} (y_{tr} - \bar{y})^{2} - \sum_{t} \sum_{r} \hat{u}_{tr}^{2}}{\sum_{t} \sum_{r} (y_{tr} - \bar{y})^{2}}$$

where  $\hat{u}_{tr}$  are the residuals and  $\bar{y}$  is the sample average of all casualty counts  $y_{tr}$ .

If  $y_{tr}$  is Poisson distributed with mean (and variance)  $\omega_{tr}$  (say), conditional on the independent variables, then the expected value of  $u_{tr}^2$  is equal to the variance of  $y_{tr}$ , which in turn equals  $\omega_{tr}$  (assuming no specification error). Thus, the total squared residual variation will have an expected value, correcting for the degrees of freedom, given by

$$E\left[\sum_{t}\sum_{r}\hat{u}_{tr}^{2}\right]=\frac{n-k}{n}\sum_{t}\sum_{r}\omega_{tr},$$

where n is the sample size and k is the number of estimated parameters.

A consistent (and usually very precise) estimate of  $\sum_{t} \sum_{r} \omega_{tr}$  is the sum of the fitted values  $\sum_{t} \sum_{r} \hat{y}_{tr}$ . This means that even in the perfectly specified accident model (in which all relevant variables have been included and all parameters have been estimated virtually

without error), an *observable* upper bound on the coefficient of determination  $R^2$  is given by

(6.58) 
$$P^2 = 1 - \frac{\frac{n-k}{n} \sum_t \sum_r \hat{y}_{tr}}{\sum_t \sum_r (y_{tr} - \overline{y})^2}.$$

Given this bound<sup>85</sup>, an intuitively appealing procedure would be to always judge the explanatory power of an accident model in relation to the maximally obtainable goodness-offit, by computing

(6.59) 
$$R_P^2 = \frac{R^2}{P^2} = \frac{\sum_t \sum_r (y_{tr} - \bar{y})^2 - \sum_t \sum_r \hat{u}_{tr}^2}{\sum_t \sum_r (y_{tr} - \bar{y})^2 - \frac{n-k}{n} \sum_t \sum_r \hat{y}_{tr}}.$$

Note that this measure differs from (6.57) only in that the normal amount of pure random variation has been subtracted from the total sample variation appearing in the denominator. To obtain a relevant measure of the model's power to explain systematic variation, we «purge» the overall sample variance of its inevitable random component.

One might therefore refer to  $R_p^2$  as the *coefficient of determination (R square) for systematic variation.* A model explaining virtually all systematic variation should have an  $R_p^2$ approaching one. In an overfitted model, we would have  $R_p^2 > 1$ .

#### The Freeman-Tukey goodness-of fit statistic for systematic variation

Another goodness-of-fit measure proposed by Fridstrøm et al (1993, 1995) is based on the so-called *Freeman-Tukey residuals*.

Freeman and Tukey (1950) suggested the following variance stabilizing transformation of a Poisson variable  $y_{tr}$  with mean  $\omega_{tr}$ :

$$f_{tr} = \sqrt{y_{tr}} + \sqrt{y_{tr} + 1} \; .$$

It turns out that this statistic has an approximate normal distribution with mean

$$\phi_{tr} = \sqrt{4\omega_{tr} + 1}$$

and unit variance. In other words, the Freeman-Tukey deviates

$$e_{tr} = f_{tr} - \phi_{tr}$$

have an approximate, standard normal distribution. The corresponding residuals are given by

(6.60) 
$$\hat{e}_{tr} = \sqrt{y_{tr}} + \sqrt{y_{tr} + 1} - \sqrt{4\hat{\omega}_{tr} + 1}$$
.

By analogy to the standard multiple correlation coefficient ( $R^2$ ), a natural goodness-of-fit measure based on the Freeman-Tukey residuals is given by

<sup>&</sup>lt;sup>85</sup> We refer to  $P^2$  as a «bound» not in the strict mathematical sense, but in the sense of an optimal (target) value – a prescriptive benchmark, so to speak. As noted below, an overfitted model would exhibit  $R^2 > P^2$ .

(6.61) 
$$R_{FT}^{2} = 1 - \frac{\sum_{t} \sum_{r} \hat{e}_{tr}^{2}}{\sum_{t} \sum_{r} (f_{tr} - \bar{f})^{2}} = \frac{\sum_{t} \sum_{r} (f_{tr} - \bar{f})^{2} - \sum_{t} \sum_{r} \hat{e}_{tr}^{2}}{\sum_{t} \sum_{r} (f_{tr} - \bar{f})^{2}}$$

where  $\bar{f}$  is the sample average of  $f_{tr}$  across all t and r.

Since the Freeman-Tukey deviates have unit variance, the sum of squared Freeman-Tukey residuals in a Poisson model with zero overdispersion tends in probability to n - k. Hence the optimal fit is given by

(6.62) 
$$P_{FT}^2 = 1 - \frac{n-k}{\sum_t \sum_r (f_{tr} - \bar{f})^2}$$

By analogy to the  $R_P^2$  measure discussed above, one may define the *Freeman-Tukey good*ness-of-fit statistic for systematic variation:

(6.63) 
$$R_{PFT}^2 = \frac{R_{FT}^2}{P_{FT}^2} = \frac{\sum_t \sum_r (f_{tr} - \bar{f})^2 - \sum_t \sum_r \hat{e}_{tr}^2}{\sum_t \sum_r (f_{tr} - \bar{f})^2 - n + k}.$$

This last measure may be viewed as superior to the simple  $R_P^2$  measure because it is based on a variance stabilizing transformation. It therefore implicitly attaches equal weights to equal amounts of information (as measured by the reciprocal of the standard deviation), and is hence more efficient (under the Poisson assumption)<sup>86</sup>. Moreover, it also to a large extent corrects for the skewness characterizing the Poisson distribution as compared to the normal.

### 6.4.3. The casualty subset test

Omitted variable bias is an important source of error in any econometric study. Whenever a regressor is correlated with the collection of explanatory variables *not* included in the model, the effect due to the excluded variables tends to be ascribed to the included one, inflating (or deflating) the coefficient of the latter. Any statistically significant effect found may thus, in principle, be due either (i) to a true causal relationship or (ii) to some kind of spurious correlation, or, indeed, to a combination of the two.

The number of factors influencing casualty counts is notoriously quite large. It is inconceivable that any econometric model would encompass all of them. Some factors are quite general, potentially influencing the frequency of (virtually) all types of accidents or victims, while other factors may be assumed to affect only certain subsets of casualties. To exploit our *a priori* knowledge of such relationships we introduce the following:

Definition 6.1: Casualty subset tests. Let A, B, C and D denote four sets of casualties (accidents or victims) such that

<sup>&</sup>lt;sup>86</sup> It may be argued that a much simpler variance stabilizing transformation may be obtained by weighing each observation by the inverse square root of the expected accident count, as estimated by the fitted value (i e, by  $1/\sqrt{\hat{y}_{tr}}$ ). However this procedure, which is tantamount to computing the Pearson chi-square statistic, is not recommended, for reasons explained by Fridstrøm et al (1993, 1995).

(6.64) 
$$B \cap C = B \cap D = C \cap D = \emptyset$$
 and  $B \cup C \cup D = A$ ,

i e B, C and D are disjoint, exhaustive subsets of A, not all of them necessarily nonempty. Let

(6.65) 
$$Y_{A\mathbf{x}} \equiv E(y_A | \mathbf{x}), \ Y_{B\mathbf{x}} \equiv E(y_B | \mathbf{x}), \ Y_{C\mathbf{x}} \equiv E(y_C | \mathbf{x}) \text{ and } Y_{D\mathbf{x}} \equiv E(y_D | \mathbf{x})$$

denote the expected number of each type of casualties, conditional on a set of independent variables  $\mathbf{x} = [x_1 \ x_2 \ \dots \ ]'$ . Also, denote by

(6.66) 
$$\varepsilon_{Ai} \equiv \frac{\partial Y_{Ax}}{\partial x_i} \frac{x_i}{Y_{Ax}}$$
,  $\varepsilon_{Bi} \equiv \frac{\partial Y_{Bx}}{\partial x_i} \frac{x_i}{Y_{Bx}}$ ,  $\varepsilon_{Ci} \equiv \frac{\partial Y_{Cx}}{\partial x_i} \frac{x_i}{Y_{Cx}}$  and  $\varepsilon_{Di} \equiv \frac{\partial Y_{Dx}}{\partial x_i} \frac{x_i}{Y_{Dx}}$ 

the partial elasticities of  $Y_{Ax}$ ,  $Y_{Bx}$ ,  $Y_{Cx}$ , and  $Y_{Dx}$  with respect to some element  $x_i$  of x. Note that, by definition,

(6.67) 
$$\varepsilon_{Ai} = \varepsilon_{Bi} s_{Bx} + \varepsilon_{Ci} s_{Cx} + \varepsilon_{Di} s_{Dx},$$

where

(6.68) 
$$s_{Bx} \equiv \frac{Y_{Bx}}{Y_{Ax}} \ge 0, \ s_{Cx} \equiv \frac{Y_{Cx}}{Y_{Ax}} \ge 0 \text{ and } s_{Dx} \equiv \frac{Y_{Dx}}{Y_{Ax}} \ge 0$$

denote the share of casualties belonging to subsets B, C, and D, respectively.

Suppose that  $D = \emptyset$  and that we want to test a hypothesis of the form

(6.69) 
$$H_1^+: \quad \varepsilon_{Bi} > \varepsilon_{Ai} > 0 = \varepsilon_{Ci}$$

or

$$(6.70) H_1^-: \varepsilon_{Bi} < \varepsilon_{Ai} < 0 = \varepsilon_{Ci}$$

in other words that  $x_i$  has a larger positive (negative) effect on the number of casualties within subset *B*, a smaller positive (negative) effect on the total number of casualties (set *A*), and a zero effect on casualties of type *C*.

Let  $\hat{\varepsilon}_{Ai}$ ,  $\hat{\varepsilon}_{Bi}$ ,  $\hat{\varepsilon}_{Ci}$ , and  $\hat{\varepsilon}_{Di}$  denote empirical sample estimates corresponding to the theoretical elasticities  $\varepsilon_{Ai}$ ,  $\varepsilon_{Bi}$ ,  $\varepsilon_{Ci}$ , and  $\varepsilon_{Di}$ , respectively.

The hypothesis  $H_1^+$  (or  $H_1^-$ ) is said to pass the affirmative casualty subset test as applied to B versus A if and only if

(6.71) 
$$\hat{\varepsilon}_{Bi} > \hat{\varepsilon}_{Ai} > 0$$
 (in case  $H_1^+$ ) or  $\hat{\varepsilon}_{Bi} < \hat{\varepsilon}_{Ai} < 0$  (in case  $H_1^-$ ).

It is said to pass the complement casualty subset test as applied to B versus C if and only if

(6.72)  $\hat{\varepsilon}_{Bi} > \hat{\varepsilon}_{Ci} \approx 0$  (in case  $H_1^+$ ) or  $\hat{\varepsilon}_{Bi} < \hat{\varepsilon}_{Ci} \approx 0$  (in case  $H_1^-$ ).

Alternatively, assume that  $C = \emptyset$  and consider the hypotheses

$$(6.73) H_2^+: \varepsilon_{Bi} > 0 > \varepsilon_{Di}$$

or

 $(6.74) H_2^-: \mathcal{E}_{Bi} < 0 < \mathcal{E}_{Di}$ 

Hypothesis  $H_2^+$  (or  $H_2^-$ ) is said to pass the converse (opposite) casualty subset test as applied to B versus D if and only if

(6.75)  $\hat{\varepsilon}_{Bi} > 0 > \hat{\varepsilon}_{Di}$  (in case  $H_2^+$ ) or  $\hat{\varepsilon}_{Bi} < 0 < \hat{\varepsilon}_{Di}$  (in case  $H_2^-$ ).

The logic of these tests is illustrated by the following examples.

*Example 6.1*: Let A denote the set of *all road users* injured, B the set of *car occupants* injured, C the set of *non-occupants* injured. D is an empty subset. Also, let  $x_i$  denote the rate of seat belt *non*-use. Clearly, in this case one expects hypothesis  $H_1^+$  to hold. If the total number of road victims goes up as a result of reduced seat belt use (increased non-use), one should – *ceteris paribus* – be able to observe a stronger (relative) effect on car occupants (B) than on road injuries in general (A). This is the *affirmative* casualty subset test, confirming the impact of the safety measure by narrowing in on its target group.

One should, however, not see any effect of seat belt (non-)use on bicyclist and pedestrian injuries (C) – unless, of course, car drivers adapt in the way maintained by Peltzman (1975), exposing non-occupants to higher risk. This is the *complement* casualty subset test, comparing the effect on the target group to the effect on its complement subset.

*Example 6.2*: Let A denote the set of *car occupants* injured, B the set of car occupants injured *while wearing a seat belt*, and D the set of car occupants injured while *not* wearing a seat belt. C is empty. As in the previous example, let  $x_i$  denote the rate of seat belt *non*-use. In this case one expects hypothesis  $H_2^-$  to hold: increased seat belt non-use should be positively related to the number of non-users injured, but negatively related to the number of seat belt users injured, simply because of the exposure effects. This is the *converse* (or *opposite*) casualty subset test, checking if the risk factor in question has the expected converse (opposite) effect on a suitably defined subset of the casualties. More seat belt use should – *ceteris paribus* – mean more seat belt users injured, even if the injury risk is much lower than in the non-user group.

At this stage the reader may want to ask what is the point of «testing» such entirely trivial relationships. It is this:

If our seat belt variable does not pass the complement casualty subset test as applied to car occupants versus non-occupants, but shows, e g, a clearly significant, *positive* partial elasticity of *non-occupant* injuries with respect to seat belt non-use, there is reason to suspect omitted variable bias, probably inflating the effect of the seat belt variable *on its target group* (car occupant injuries) as well.

An even stronger indication of such bias is conveyed if our hypothesis fails to pass the converse casualty subset test as applied to seat belt users versus non-users.

One may note that our casualty subset tests are not set up as formal statistical significance tests. Only point estimates are compared, and pragmatic conclusions are drawn on the basis of their relative magnitudes. This is so because in most practical applications, one would not possess the relevant covariance estimates needed to perform, e g, the asymptotic Wald test. Nor would comparable likelihood statistics be available, since casualty subset tests are generally based on separate, identical regressions explaining different dependent variables.

Only when a single elasticity is to be tested against a zero (or constant) alternative will we have enough information to perform a significance test.

In some cases, however, the zero alternative (in the complement casualty subset test) must be regarded as only approximate, such as when a risk or safety factor has a diluted effect even outside its main «target group». This will rarely apply to severity reducing (or increasing) factors, but quite frequently to accident reducing (or increasing) variables, since the latter will have spillover effects to other road user groups involved in bipartite or multipartite accidents. For instance, measures to reduce the accident risk of young drivers have a primary effect (if any) on this particular age group, but presumably also a diluted effect on the average risk experienced by other road users. In this case, therefore, one should not expect the effect observable within the complement subset to be exactly zero.

# 6.5. Accident model specification

# 6.5.1. General

The general form of our accident frequency and casualty count equations is this:

(6.76) 
$$ln(y_{tr} + a) = \sum_{i} \beta_{i} x_{tri}^{(\lambda_{xi})} + u_{tr}.$$

Here,  $y_{tr}$  denotes the number of accidents or victims (of some kind) occurring in county *r* during month *t*.  $x_{tri}$  are independent variables, with Box-Cox parameters  $\lambda_{xi}$  and regression coefficients  $\beta_i$ .  $u_{tr}$  are random disturbances, and *a* is the Box-Tukey constant. In general, we set a = 0.1.

Thus, the dependent variable is Box-Tukey transformed, although with a Box-Cox parameter set to zero, yielding a logarithmic functional form<sup>87</sup>. The independent variables may, in principle, all be Box-Cox-transformed, although the Box-Cox parameters need not all be different from each other.

<sup>&</sup>lt;sup>87</sup> Refer back to the discussion in sections 2.4.2-3 and 6.3.

#### 6.5.2. Heteroskedasticity

Recall (from section 2.4.3) that the BC-GAUHESEQ estimation method allows for fairly flexible disturbance term formulations within the general structure

(2.4) 
$$u_{tr} = \left[ exp\left(\sum_{i} \zeta_{i} z_{tri}^{(\lambda_{i})}\right) \right]^{\frac{1}{2}} u_{tr}'$$

(2.5) 
$$u'_{tr} = \sum_{j=1}^{J} \rho_j u'_{t-j,r} + u''_{tr}$$

Here, the  $u'_{tr}$  are homoskedastic, although possibly autocorrelated error terms, and the  $u''_{tr}$  terms represent white noise (independent and normally distributed disturbance terms with equal variances). The  $z_{trj}$  are variables determining the disturbance variance («heteroske-dasticity factors»), and  $\lambda_{zi}$ ,  $\zeta_i$  and  $\rho_j$  are coefficients to be fixed or estimated. How should all of these be specified?

As argued in section 6.3, casualty counts may be assumed to follow a (generalized) Poisson distribution. This means that the model (6.76) is indeed heteroskedastic, and in a quite particular way:

(6.77) 
$$var(u_{tr}) = var[ln(y_{tr} + a)],$$

where  $y_{tr}$  is – by assumption – (approximately) Poisson distributed.

We therefore need to evaluate the variance of the log of a Poisson variable with a small (Box-Tukey) constant added.

Recall that this is precisely the problem discussed in section 3.5. There, however, we were dealing with rather large Poisson variates, so large that the approximation

(6.78) 
$$\operatorname{var}[\ln(y_{tr} + a)] \approx \frac{E[y_{tr}]}{\{E[y_{tr}] + a\}^2} \approx \frac{1}{E[y_{tr}]} \text{ when } E[y_{tr}] >> a$$

would be very accurate.

For smaller accident counts, however,  $var[ln(y_{tr} + a)]$  is not a linear function of the reciprocal of  $E[y_{tr}]$ . It is not even monotonic, as demonstrated by figure 3.1 in chapter 3.

Since – to our knowledge – there exists no closed formed formula linking  $var[ln(y_{tr} + a)]$  to  $E[y_{tr}]$ , we proceeded to construct a numerical approximation.

The details of this exercise, and of the resulting Iterative Reweighted POisson-SK edastic Maximum Likelihood (IRPOSKML) estimation procedure, are given in Appendix A. All casualty equations in the TRULS model are estimated by means of the IRPOSKML procedure.

## 6.5.3. Autocorrelation

In TRULS, all casualty equations are specified with 1<sup>st</sup> and 12<sup>th</sup> order *temporal* autocorrelation terms, i e by setting  $\rho_j = 0 \forall j \notin \{1, 12\}$  in the general formula (2.5) above. In other words, we set

 $(6.79) \quad u'_{tr} = \rho_1 u'_{t-1,r} + \rho_{12} u'_{t-12,r} + u''_{tr} \, .$ 

We allow, in other words – for each county – for autocorrelation with respect to the foregoing month, as well as with respect to the same month in the foregoing year.

A zero *spatial* autocorrelation (between counties r) is assumed throughout.

# 6.6. Severity model specification

## 6.6.1. General

The general form of our severity equations is this:

(6.80) 
$$\left[\frac{h_{tr}+a}{y_{tr}+a}\right]^{(\mu)} = \sum_{i} \beta_{i} x_{tri}^{(\lambda_{xi})} + u_{tr}.$$

Here,  $y_{tr}$  denotes the number of injury accidents in county *r* during month *t*, while  $h_{tr}$  is the number of victims of a certain severity (road user *killed*, *dangerously injured*, or *severely injured*, respectively). Note that in this case, the dependent variable Box-Cox parameter ( $\mu$ ) is unconstrained, and estimated along with all the other model parameters.

Thus, the number of victims of a given severity is explained by means of a recursive, twostep model. We first estimate the number of injury accidents (equation 6.76), and then the number of victims per injury accident (equation 6.80). The absolute number of victims is calculable by multiplication of the two.

An important advantage of this multiplicative decomposition is that it allows us to shed light on the possible risk compensation mechanisms present. As pointed out in section 6.1.5 above, such behavioral adaptation may be assumed to manifest itself in the form of differently signed partial effects in the accident and severity equations, respectively.

# 6.6.2. Heteroskedasticity

Severity ratios are subject to heteroskedastic random disturbances, as are single casualty counts. In this case, however, the issue is somewhat more complex, in that we are dealing with a ratio of two random variables, transformed by a general Box-Cox function.

Again, we develop an iterative, heteroskedastic estimation procedure using the information that both casualty counts are approximately Poisson distributed. The details of this procedure are described in section A.2 of Appendix A.

# 6.6.3. Autocorrelation

As in the case of accident frequency regressions, all severity equations are specified with  $1^{st}$  and  $12^{th}$  order temporal autocorrelation terms.

# 6.7. Empirical results

Empirical results on injury accidents and on their victims and severity are shown in tables 6.1-6.15.

For each model version and each independent variable, the tables show elasticities as evaluated at the overall (1974-94) sample means (first line) and at the subsample means for 1994 (second line), as well as (conditional) t-statistics for testing the  $\beta$  coefficient against zero (third line). The fourth line (if any) indicates whether a Box-Cox-transformation has been applied to the independent variable in question. The relevant Box-Cox parameter estimates are shown at the bottom of each table.

For complete model results, including the  $\beta$  coefficient estimates, we refer the reader to table B.3 of Appendix B.

Recall that variable names that are underscored once indicate «quasi-dummies», for which the elasticities are averaged over positive values only. Real dummies are marked by double underscoring; here, the «elasticity» is (roughly) interpretable as the relative change in the dependent variable produced when the dummy changes from zero to one.

Dependent variable:		Injury accidents	Car occupants injured		Bicyclists injured	Pede- strians injured	injured pe	Dange- r rously injured per accident	Mortality (fatalities per acci- dent)
Column:		А	В	С	D	Е	F	G	Н
Elasticities	s evaluated at ov	rerall sample	means (1 <sup>st</sup>	line) and a	t 1994 subs	sample me	eans (2 <sup>nd</sup> line	e)	
Exposure									
Total vehicle kms driven (1000)	cevxtfv3i	.911 .911 (28.26) LAM 4	.962 .962 (26.24) LAM 4	.749 .749 (11.66) LAM 4	1.079 1.079 (12.06) LAM 4	1.109 1.109 (14.07) LAM 4	.098 .122 (2.52) LAM 4	206 231 (-2.03) LAM 4	142 150 (-1.31) LAM 4
Heavy vehicle share of traffic volume	cevhvysh	.149 .149 (2.65) LAM 4	146 146 (-1.89) LAM 4	.476 .476 (3.94) LAM 4	.529 .529 (2.92) LAM 4	.105 .105 (.80) LAM 4	.013 .016 (.15) LAM 4	171 192 (83) LAM 4	037 039 (17) LAM 4
Warm days times ratio of MC to 4-wheel light vehicle pool	cevmcwl	.024 .026 (4.80) LAM	.001 .001 (.08) LAM	.196 .208 (8.72) LAM	.239 .254 (8.99) LAM	.032 .034 (3.29) LAM	.006 .008 (.66) LAM	021 025 (-1.02) LAM	029 033 (-1.31) LAM
Traffic density									
Traffic density (1000 monthly vehicle kms driven per road km)	chsdense	415 414 (-11.02) LAM	310 319 (-5.59) LAM	.008 .012 (2.82) LAM	655 604 (-8.58) ( LAM	971 972 (-10.66) LAM	.140 .176 (2.46) LAM	.515 .589 (3.40) LAM	.587 .642 (3.70) LAM
Public transportation	supply								
Density of public bus service	dtabus	.243 .243	.189 .189	.409 .409	.138 .139	.764 .764	.018 .022	019 022	185 196

Table 6.1: Estimated casualty elasticities etc with respect to exposure and traffic density. *T-statistics in parentheses.* 

An econometric model of car ownership, road use, accidents, and their severity

(annual veh kms per km public road)		(8.02) LAM 4	(5.00) LAM 4	(6.72) LAM 4	(1.93) LAM 4	(10.86) LAM 4	(.48) LAM 4	(21) LAM 4	(-1.86) LAM 4
Density of subway and streetcar service (annual car kms per km rd)	dtarail	.216 .366 (3.05) LAM 4	046 078 (56) LAM 4	176 297 (-1.20) LAM 4	.729 1.232 (3.92) LAM 4	.727 1.229 (5.47) LAM 4	145 307 (-1.71) LAM 4	801 -1.473 (-4.03) LAM 4	700 -1.254 (-3.32) LAM 4
			Curva	ture param	ieters				
Dependent variable Box-Cox parameter	MU	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.547 [45.10]	.436 [27.75]	.350 [21.94]
LAMBDA(X) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED			
LAMBDA(X)	chsdense	013 [17]	.226 [1.63]	2.668 [.95]	613 [-4.10]	.014 [.22]	.036 [.10]	.190 [.84]	.247 [1.17]
LAMBDA(X)	cevmcwl	230 FIXED	230 FIXED	230 FIXED	230 FIXED	230 FIXED	230 FIXED	230 FIXED	230 FIXED

Eight different regression equations are shown in the table. In column A, we report our main, general model of injury accidents. In columns B through E, we use, by and large, the same set of independent variables to explain the number of injuries among car occupants, motorcycle occupants, bicyclists, and pedestrians, respectively<sup>88</sup>. In columns F through H, we show severity regressions, starting with the number of severely injured (or worse) per injury accident («severity 2», column F). In column G, we analyze the number of dangerous (or fatal) injuries («severity 3») per injury accident, while the last column (H) represents «mortality», i e ratio of fatalities (road users killed) to injury accidents. Thus, severity is measured and analyzed at three different levels<sup>89</sup>.

## 6.7.1. Traffic volume and density

### Main results

The main model (column A) shows an accident elasticity with respect to the overall traffic volume (variable cevxtfv3i) of 0.911, with an approximate (95 per cent) confidence interval ranging from to 0.848 to 0.974. In other words, the injury accident toll appears to increase slightly less than proportionately with the overall traffic volume.

Note, however, that this elasticity is interpretable as the partial effect given a constant mix between light and heavy vehicle traffic (cevhvysh), and given a constant traffic density<sup>90</sup>

<sup>&</sup>lt;sup>88</sup> Unless otherwise stated, we shall be using the terms «motorcycle» and «MC» in a broad sense, encompassing all motorized, two-wheel vehicles, mopeds included. Also we shall be using the term «injuries» meaning «(the number of) injury victims», and the word «casualties» in a generic sense, covering «accidents and/or their victims».

<sup>&</sup>lt;sup>89</sup> The fourth possible level, «severity 1», would be defined as all (light and severe) *injuries* divided by the number of *accidents*. Since, however, only *injury* accidents are recorded in our data base, the relation between these two variables is almost tautological. Note that, to minimize the problem of reporting drift (see section 6.1.5), severity categories are defined cumulatively. We always count, at a given severity level, also the even more severe cases sustained: «dangerous injuries» include the fatal, «severe injuries» include the dangerous and fatal. By the same token, «injury» accidents include the fatal ones, car occupants «injured» is shorthand for *«killed or* injured», and similarly for the other road victim categories.

<sup>&</sup>lt;sup>90</sup> We use the term *«traffic density»* in a sense different from the normal usage in traffic flow analysis. In this essay, *«traffic density»* means *«vehicle kilometers per kilometer road per month»*. Our *«density»* measure is thus interpretable as 30 times the *«average daily traffic (ADT)* characterizing the county*»*, i e as the monthly traffic flow as averaged over *«all points»* on the county's network. The terms *«traffic volume»* and *«road* 

(chsdense). It would, in other words, apply only in the hypothetical case in which the road network is extended at a rate corresponding to the traffic growth, so that the ratio of vehicle kilometers to road kilometers remains unchanged.

For the opposite and more realistic case, where the road network does not change, one has to add up the elasticities of traffic volume and traffic density. The latter comes out with an average value of -0.415. Thus an accident elasticity averaging approximately 0.50 (= 0.911 - 0.415) over our entire sample is derived.

An increase in traffic density tends, in other words, to dampen the (otherwise nearproportionate) effect of larger traffic volumes, as measured in vehicle kilometers. We suspect this dampening effect to be due, at least in part, to the fact that speed is forced down in denser traffic, so that accidents, if they occur, are less likely to produce bodily injury.

We are, at any rate, far from the quadratic functional relationship between accidents and vehicle kilometers that would follow from an abstract mathematical calculation of the number of possible conflict situations.

Obviously, such a quadratic law would only by reasonable as applied to accidents involving more than one vehicle. For single vehicle or pedestrian accidents, a different and less steeply rising curve should be expected. To provide insight into these relationships, additional casualty subset models were estimated (table 6.2).

In column A of table 6.2, we show exposure effects from a model for *multiple vehicle* injury accidents, while column B is a model for *single vehicle* injury accidents<sup>91</sup>.

Dependent variable:		Multiple vehi- cle injury accidents	Single vehicle injury accidents	Injury acci- dents involving heavy vehicles	
Column:		А	В	С	D
Elasticiti	es evaluated at ove	erall sample means	s, with t-statistic	s in parentheses	
Exposure					
Total vehicle kms done (1000)	cevxtfv3i	1.032 (24.71)	.804 (15.95)	1.345 (13.66)	.937 (22.30)
Heavy vehicle share of traffic volume	cevhvysh	.347 (4.61)	209 (-2.18)	.688 (3.35)	033 (46)
Warm days times ratio of MC to 4-wheel light vehicle pool	cevmcwl	.025 (3.47)	.029 (3.12)	019 (-1.14)	.036 (5.11)
Traffic density					

Table 6.2: Casualty subset models for **multiple vs single vehicle accidents** and for accidents **with or without heavy vehicles**. Selected results.

*use*», on the other hand, are used synonymously with «the number of vehicle kilometers (per county and month)». Thus the traffic volume is equal to the traffic density times the length of the county network.

<sup>91</sup> Note that pedestrian accidents are not included in any of the two categories. Accidents involving one moving and one parked vehicle, as well as accidents involving animals, are, however, included in the «single vehicle accident» category. An econometric model of car ownership, road use, accidents, and their severity

Traffic density (1000 monthly vehicle kms done per road km)	chsdense		325 (-5.30)	
Public transportation su	upply			
Density of public bus service (annual veh kms per km public road)	dtabus	.108 (2.66)	.307 (6.50)	
Density of subway and streetcar service (annual car kms per km rd)			202 (-1.89)	
Weather				
Average snow depth during month (cms)	cmds3a 		174 (-11.49)	
Dummy for positive average snow depth	cmds3a =====		033 (-1.51)	

Consider column A of table 6.2. *Multiple vehicle* accidents appear to increase at a rate almost exactly equal to the traffic growth, when the dampening effect of traffic density is disregarded. When this effect *is* taken into account, the (net) elasticity is estimated at 0.71 (= 1.032 - 0.324), compared to 0.50 for *all* injury accidents and to 0.48 (= 0.804 - 0.325) for *single vehicle* accidents (column B).

The model for *pedestrian* injuries is shown in column E of table 6.1. For pedestrian victims, the elasticity with respect to vehicle kilometers is estimated at 1.109 when the road network is extended at the rate of traffic growth, but only at 0.138 (= 1.109 - 0.971) when the road network is unaltered.

The *pedestrian* accident elasticity thus almost vanishes when we take account of increasing density. Note, however, that this result is contingent upon a constant public transit supply. It turns out that a major part of the pedestrian exposure effect is captured by this variable (see section 6.7.3 below).

The aggregate motor vehicle exposure effects found in the main model may thus – roughly speaking – be viewed as a mix of three rather different tendencies. When the road network is unaltered, *pedestrian* and *single vehicle* accidents tend to increase at a rate less than half the rate of traffic growth, while *multiple vehicle* accidents apparently increase at a rate somewhat closer to proportionality.

It may seem that all types of accidents are subject to a dampening effect due to density, but that multiple vehicle accidents are also to some extent influenced by the quadratic rise in potential conflict situations. Empirically we can observe only the net effect of these mechanisms.

Table 6.1 also shows results pertaining to *car occupants* and *bicyclists* (columns B and D). These exhibit exposure elasticities similar to those derived in the main (injury accidents) model. *Motorcyclists* (column C) may seem to have somewhat higher elasticities, the density effect being practically nil<sup>92</sup>.

<sup>&</sup>lt;sup>92</sup> It should be noted, however, that the exposure coefficients derived for two-wheelers are unreliable, as they turn out to be quite sensitive to our choice of Box-Tukey constant, much smaller coefficient estimates result-

## Interpretation in terms of risk

An accident elasticity smaller than unity has the important implication (confer section 6.2) that the *risk* elasticity  $\varepsilon_A^r = \varepsilon_A^{\omega} - 1$  is negative and that there is hence a *negative* external marginal accident cost involved. At least this implication appears to hold provided no more than half the injury accident cost is typically borne by someone else than the accident involved driver ( $q_A > 0.5$  in the notation of equation 6.48).

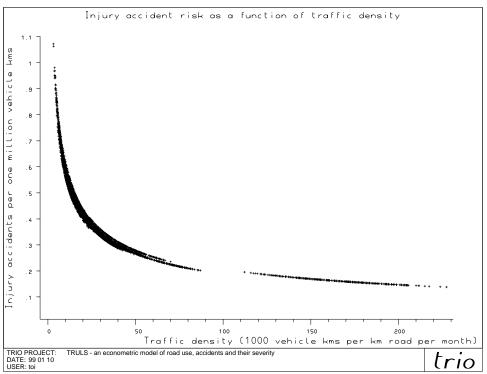


Figure 6.2: The partial relationship between **injury accident risk** and vehicle kilometers. Sample points from 19 counties 1974-94.

The negative relationship between traffic density and risk is illustrated in figure 6.2. Here we show – for all sample points – calculated injury accident risk measures (accidents per  $10^6$  vehicle kilometers) plotted against traffic density, assuming an unchanging road network (like that of January 1980) in each county, and average values on all independent variables except motor vehicle road use<sup>93</sup>.

ing, e g, when we set a = 0.5. This reflects the fact that motorcyclist and bicyclist casualty counts are very small (predominantly zero) under severe winter conditions.

<sup>&</sup>lt;sup>93</sup> There is, in principle, one string of sample points for each county, as the various counties exhibit road networks of different lengths. But since the general exposure coefficient  $\beta_1 = 0.911$  is close to one, translating into an almost zero coefficient ( $\beta_1 - 1$ ) in the risk function, the curves for different counties are seen to almost coincide. In the single vehicle accident equation, on the other hand, the general exposure coefficient is clearly different from one, translating into visibly distinguishable risk functions for the different counties (figure 6.4).

The imputed risk varies by a factor of about seven between the highest and lowest density observations in the sample.

Similarly shaped relationships apply even to the subset of multiple vehicle accidents causing personal injury (figure 6.3), although here the risk varies by a factor of less than four within the sample. For single vehicle accidents, on the other hand, the risk is almost nine times higher at the lower end of the density range than in the upper end (figure 6.4).

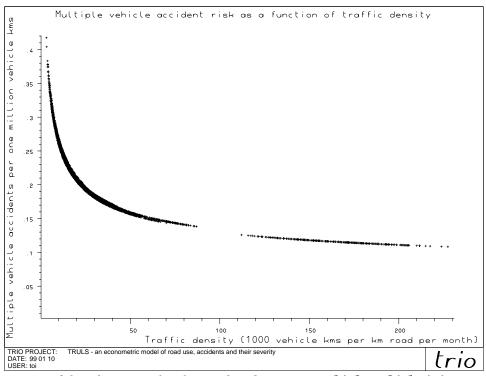


Figure 6.3: The partial relationship between **multiple vehicle injury accident risk** and vehicle kilometers. Sample points from 19 counties 1974-94.

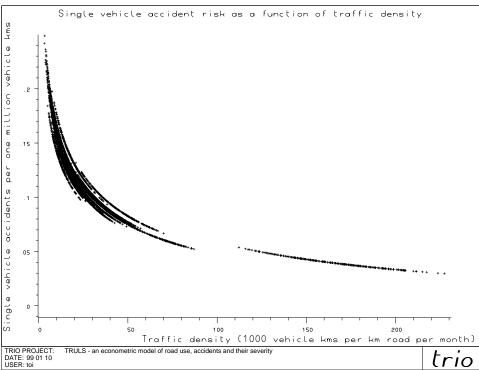


Figure 6.4: The partial relationship between single vehicle injury accident risk and vehicle kilometers. Sample points from 19 counties 1974-94. Heavy vehicle traffic

The *heavy vehicle share* of the traffic volume (cevhysh) appears to affect the injury accident frequency unfavorably, with an elasticity of 0.149 (table 6.1, column A). Heavy vehicles are apparently more (injury) accident prone than light vehicles.

Interestingly, the heavy vehicle traffic share has a moderately *negative* (i e, favorable) and barely significant effect on car occupant injuries, but a very strong *positive* (unfavorable) effect on two-wheeler injuries, the elasticity exceeding 0.4 for motorcyclists as well as for bicyclists (table 6.1, columns C-D).

Also, the heavy vehicle share has a much stronger than average impact on *multiple vehicle* injury accidents, while the effect on *single vehicle* accidents is much less significant, and besides negative (table 6.2, columns A-B).

Columns C-D of table 6.2 represent casualty subset tests for the heavy vehicle effect on accident frequency. Column C is a model for injury accidents *involving truck or bus*. This model comes out with an elasticity estimate of 0.688. Column D is a corresponding model for injury accidents *not involving a truck or bus*. Here, the corresponding elasticity estimate is -0.033, and not significant<sup>94</sup>.

Thus, the heavy vehicle exposure measure passes the *affirmative* casualty subset test (see section 6.4.3) as applied to *accidents involving truck or bus* versus *all injury accidents*. It

<sup>&</sup>lt;sup>94</sup> Data on injury accidents by type of vehicles involved are available (to us) only for the subsample period 1973-86. Hence certain variables which do not vary within this subsample (such as dummies for legislative changes taking place during 1987-94) had to be dropped. Otherwise the set of regressors is identical to the set used in our main model.

also passes the *complement* casualty subset test as applied to accidents involving truck or bus versus those *not* involving such vehicles.

We conclude that our calculated measure of heavy vehicle exposure does seem to represent well what it is supposed to capture, and that the heavy vehicle effect estimated in the main model is most probably *not* due to spurious correlation.

## Accident elasticities

We have discussed the relationship between traffic density and risk in terms of elasticities *as evaluated at the sample means*.

In our model, however, the accident elasticity is not in general constant. To be precise, the model is specified as follows:

(6.86) 
$$ln(y_{tr}+a) = \beta_1 ln(\tilde{v}_{trA}) + \beta_2 ln\left(\frac{\tilde{v}_{trH}}{\tilde{v}_{trA}}\right) + \beta_3\left(\frac{\tilde{v}_{trA}}{l_{tr}}\right)^{(\lambda_3)} + \sum_{i>3}\beta_i x_{tri}^{(\lambda_i)} + u_{tr},$$

where  $y_{tr}$  denotes the number of accidents or victims of some kind, a (= 0.1) is the Box-Tukey constant,  $\tilde{v}_{trA}$  is the overall traffic volume (vehicle kilometers driven), as derived in chapter 3 above,  $\tilde{v}_{trH}$  is the corresponding heavy vehicle traffic volume,  $l_{tr}$  is the length of the (public) road network,  $x_{tri}$  (*i*>3) denote all the other independent variables of the model,  $u_{tr}$  is the random disturbance term,  $\beta_i$  are coefficients, and  $\lambda_i$  are Box-Cox parameters.

 $\beta_1$  is the general exposure (traffic volume) coefficient,  $\beta_2$  is the coefficient for the share of heavy vehicles, while  $\beta_3$  measures the separate effect of traffic density, given the traffic volume (vehicle kilometers).

Assume, for the sake of argument, that the heavy vehicle share of the traffic volume  $(\tilde{v}_{trH}/\tilde{v}_{trA})$  or the length of the road network  $(l_{tr})$  does not change. In such a case, we can write the elasticity of  $\omega_{tr} \equiv E[y_{tr}]$  with respect to the traffic volume<sup>95</sup>  $(\tilde{v}_{trA})$  as

(6.87) 
$$\frac{\partial \omega_{tr}}{\partial \widetilde{v}_{trA}} \frac{\widetilde{v}_{trA}}{\omega_{tr}} \equiv \varepsilon_{trA}^{\omega} = \beta_1 + \beta_3 \left(\frac{\widetilde{v}_{trA}}{l_{tr}}\right)^{\lambda_3}$$

in keeping with the notation introduced in section 6.2 above.

This elasticity depends, in other words, on the traffic density, and on no other variables. In figure 6.5, therefore, we show accident elasticities as evaluated at each sample point and plotted against traffic density. Separate curves are shown for (i) injury accidents in total, as well as for the three disjoint subsets (ii) multiple vehicle accidents, (iii) single vehicle accidents, and (iv) pedestrian casualties.

One notes that all elasticities are between 0 and 1, not only on the average, but for each and every observation in the sample. Also, one notes that the multiple vehicle accident

<sup>&</sup>lt;sup>95</sup> In deriving these elasticities we disregard the small Box-Tukey constant. To correct for this inaccuracy, one should multiply all elasticities by  $(\omega + a)/\omega$ ,  $\omega$  being the expected number of accidents or casualties.

elasticity is higher than the general injury accident elasticity throughout the range of our sample, and that the opposite is true of the pedestrian injuries elasticity.

The elasticity is a decreasing function of the traffic density if and only if

(6.88) 
$$\frac{\partial \varepsilon_A^{\omega}}{\partial (\widetilde{v}_{trA}/l_{tr})} = \beta_3 \lambda_3 \left(\frac{\widetilde{v}_{trA}}{l_{tr}}\right)^{\lambda_3 - 1} < 0,$$

i e if and only if  $\beta_3$  and  $\lambda_3$  have opposite signs.

In the main (injury accidents) model, the traffic density coefficient is estimated at  $\hat{\beta}_3 = -0.435$  (-0.512, -0.357) and its Box-Cox parameter at  $\hat{\lambda}_3 = -0.013$  (-0.163, 0.137) (95 per cent confidence intervals in parentheses). We cannot, therefore, reject the hypothesis that  $\lambda_3 = 0$  and hence that the overall injury accident elasticity is unaffected by the traffic density.

The same is true even for pedestrian casualties and for multiple vehicle accidents. In neither case is the Box-Cox parameter  $\lambda_3$  significantly different from zero (confidence intervals from -0.110 to 0.139 and from -0.456 to 0.126, respectively).

Thus the apparently rising tendency of the multiple vehicle accident elasticity should be interpreted with caution, as the slope is - in a sense - not significantly different from zero.

For single vehicle accidents, however, the elasticity is seen to decline significantly with traffic density. Here, the Box-Cox parameter  $\lambda_3$  is estimated at 0.408, with confidence interval ranging from 0.075 to 0.741.

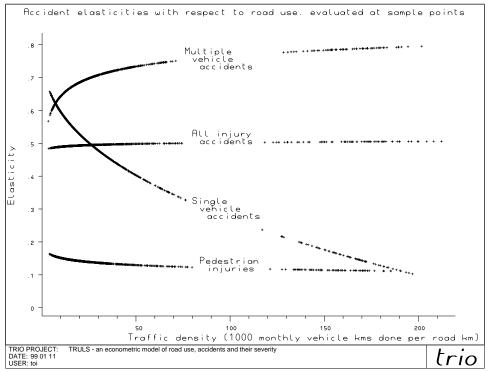


Figure 6.5: Accident elasticities evaluated at sample points, plotted against traffic density.

At this point, let us relax the assumption that the mix between light and heavy vehicles is constant, and compute elasticity formulae with respect to either type of vehicles. Noting that

$$\widetilde{v}_{trA} \equiv \widetilde{v}_{trL} + \widetilde{v}_{trH} ,$$

where  $\tilde{v}_{trL}$  is the number of *light vehicle kilometres* driven<sup>96</sup>, we have, after some algebra,

(6.89) 
$$\frac{\partial \omega_{tr}}{\partial \widetilde{v}_{trL}} \frac{\widetilde{v}_{trL}}{\omega_{tr}} \equiv \varepsilon_{trL}^{\omega} = \left[\beta_1 - \beta_2 + \beta_3 \left(\frac{\widetilde{v}_{trA}}{l_{tr}}\right)^{\lambda_3}\right] \cdot \frac{\widetilde{v}_{trL}}{\widetilde{v}_{trA}}$$

and

(6.90) 
$$\frac{\partial \omega_{tr}}{\partial \widetilde{v}_{trH}} \frac{\widetilde{v}_{trH}}{\omega_{tr}} \equiv \varepsilon_{trH}^{\omega} = \left[\beta_1 + \beta_2 \frac{\widetilde{v}_{trL}}{\widetilde{v}_{trH}} + \beta_3 \left(\frac{\widetilde{v}_{trA}}{l_{tr}}\right)^{\lambda_3}\right] \cdot \frac{\widetilde{v}_{trH}}{\widetilde{v}_{trA}}.$$

The terms outside the brackets are the vehicle categories' respective «market» (traffic) shares. The elasticities depend on these shares in a multiplicative fashion, as is commonly also found in travel demand analysis.

Combining these formulae with equation (6.47) of section 6.2, we note that the traffic shares cancel out, leaving us with the terms inside the brackets as the most relevant measures in relation to externality assessments.

### Externality assessments

In table 6.3, we show imputed injury accident elasticities with respect to overall, light and heavy vehicle traffic volumes (by formulae 6.87, 6.89 and 6.90), as well as the measures  $\varepsilon_{trj}^{\omega}(\tilde{v}_{trA}/\tilde{v}_{trj})$  entering the accident externality formula (6.47). Minimal, mean and maximum values, as resulting from evaluating the elasticities at each sample point, are shown.

с ·					• •	
		Elasticity		Inverse traff	ic share tin	nes elasticity
Traffic category	Minimum	Mean	Maximum	Minimum	Mean	Maximum
Total vehicle kilometers	0.484	0.494	0.506	0.484	0.494	0.506
Light vehicle kilometers	0.248	0.291	0.361	0.335	0.345	0.357
Heavy vehicle kilometers	0.181	0.202	0.236	0.909	1.321	1.974

Table 6.3: Estimated measures of partial association between injury accidents and overall, light vehicle and heavy vehicle road use. Minimal, mean and maximal sample point values.

These elasticities do not vary a lot across the sample. The sample point elasticities with respect to *light* vehicle road use cluster between 0.25 and 0.36, with a mean of 0.291. With respect to heavy vehicle traffic, the imputed elasticities range from 0.18 to 0.24, with a sample mean of 0.202.

<sup>&</sup>lt;sup>96</sup> Light vehicles are defined as all vehicles with less than 20 passenger seats or less than 1 ton's carrying capacity.

The elasticity is, in other words, consistently lower with respect to heavy vehicle road use than for light vehicles. This is, however, primarily due to the heavy vehicles' much smaller traffic share. In our sample, the light vehicle traffic volume is, on the average, six times larger than the heavy vehicle road use.

When correcting for the unequal traffic shares, we note that the marginal accident effect of heavy vehicle traffic is 3.8 times larger than for light vehicles. Heavy vehicles are thus, in a sense, about four times more dangerous than light ones.

Owing to the pronounced variation in traffic mix across space and time, the marginal accident effect of heavy vehicles is more than twice as strong at its sample maximum compared to its minimum value.

According to these estimates, there is a positive external injury accident *cost* generated by the marginal representative road user only in so far as the share of the accident cost borne by the individual road user himself is smaller than 0.5 (see equation 6.48). In the opposite case, there is an external *benefit* involved<sup>97</sup>.

For light vehicle users, the analogous mean «threshold» point is 0.34, and for heavy vehicles 1.32.

There is reason to believe that the share of the accident cost borne by the *heavy* vehicle operator is relatively small, and hence that there is a *positive* external accident cost linked to the marginal heavy vehicle kilometre. Assuming that, statistically speaking, the heavy vehicle operator sustains a private loss per kilometre amounting to no more than 32 per cent of the average unit cost of accidents, his road use typically gives rise to a positive marginal external accident cost which is at least as large as the mean total cost of an accident.

For light vehicle users, the sign of the externality is more questionable. Depending on the values attached to personal pain and suffering or to the loss of life or limb, and on the distribution of casualties between single vehicle accidents, unprotected road users, and multiple vehicle crashes, one might arrive at different conclusions. It is not obvious that  $q_L k_L(\mathbf{v})/k(\mathbf{v})$  is smaller than one third (= appr 0.34), but if it is, this would probably be due, *inter alia*, to the fact that significant parts of the accidents costs are usually covered by private and social insurance. There is therefore, in our view, a potential positive external accident cost involved even for private car users, not *in spite of* automobile insurance, but *because* of it.

Since, however, the measure  $q_L k_L(\mathbf{v})/k(\mathbf{v})$  cannot possibly drop below zero, the external part of the marginal light vehicle accident cost is unlikely to be very large. It cannot, based on our estimates, exceed one third of the total accident cost on the average.

For a definite conclusion in this matter, research is needed to estimate the quantities  $\alpha$ ,  $q_j$ 

and  $k_j(\mathbf{v})$  and their possible dependence on the traffic volume.

One might want to ask to what extent these results could be generalized outside our sample. In general, the traffic density in Norway is relatively low by international standards. In

<sup>&</sup>lt;sup>97</sup> Recall that we have made the simplifying assumption that the average loss incurred during an accident is independent of the traffic density. If, however, speed is forced down in denser traffic, it seems reasonable to assume that this loss is a negative function of density. Taking account of this would pull our externality estimate even further in the direction of a marginal *benefit*.

our data set, only the county of Oslo exhibits traffic density levels above 90 000 vehicles per month, corresponding to an ADT of some 3 000 vehicles as averaged over all road links in the network. The maximum density represented in the sample corresponds to an ADT of approximately 7 000 vehicles.

Note that these figures are not comparable to the traffic flow on given road links, as they are interpretable as averages for all road links within an extended geographic area. Still we suspect that in most urbanized districts of, e g, Western Europe, the level of traffic density would often extend far beyond the values found in our Norwegian sample. A similar empirical analysis based on data from these regions would be necessary in order to assess whether the negative relationship between risk and density would hold even at the high rates of road use characterizing the densely populated regions of Europe.

Judging by the analysis presented herein, it is *not* true, as is often maintained, that the accident risk is largely independent of the traffic volume. Nor is it true that the *risk elasticity* with respect to road use is positive. This elasticity appears to be close to zero when congestion is assumed constant, but distinctly smaller than zero when congestion (traffic density) effects are taken into account, conceivably generating a *negative* marginal external cost, at least for private car users.

# Severity

An intriguing set of results are derived in the severity submodels. Previous studies (Fridstrøm and Ingebrigtsen 1991, Fridstrøm et al 1995) have shown lower elasticities with respect to exposure for fatal accidents then for injury accidents, and stronger traffic density effects. Our severity equations, however, suggest otherwise. The elasticity of fatalities with respect to traffic volume is calculable by summing the relevant partial elasticities from the injury accident and mortality equations, i e as 0.769 (= 0.911 - 0.142) under constant traffic density, and as 0.941 (= 0.759 - 0.415 + 0.587) under constant road length.

Thus, traffic density appears to have an *increasing* effect on severity. This is true of all three severity measures, although none of the three effects are statistically significant.

We cannot rule out methodological errors as one possible interpretation here. These errors are potentially threefold.

First, when speed is forced down in denser traffic, it is quite conceivable that fewer accidents end up causing injury, and that the relative reduction in injury accidents is stronger than the decline in fatalities («reporting drift»).

Second, if the reporting incidence for injury accidents is negatively correlated with traffic density, a negative bias is caused in the accident equation and a positive one in the mortality equation, affecting the density coefficient estimates.

Third, regressions based on small casualty counts turn out to be sensitive to the choice of the Box-Tukey constant (a), especially as regards the exposure coefficients. This problem carries over to the mortality and «severity 3» equations.

Further analysis would be in order at this point (see section 7.3.1).

### 6.7.2. Motorcycle exposure

Exposure must be understood as a multidimensional causal agent. Light and heavy vehicle kilometers are the two components discussed so far. A third important road user group is the motorcyclists. No statistics exist, however, on MC exposure by county and month. We have therefore constructed a proxy variable (cevmcw1), described as «warm days times ratio of MC to 4-wheel light vehicle pool», assumed to capture the essence of the cross-section/time-series variation in motorcycle exposure. It takes account of the weather conditions as well as of the size of the motorcycle stock relative to the car pool. To be precise, it is defined by

(6.91) 
$$x_{tr4}^{(\lambda_4)} = \left[\frac{30(x_{trW}+1)}{x_{tM}}\frac{p_{tr}^{+2}}{p_{tr}^{+4}}\right]^{(-0.23)}$$

where  $x_{trW}$  is the number of days with maximum temperature above 10 °C in month *t* in county *r*,  $x_{t\cdot M}$  is the length of the month (in days),  $p_{tr}^{+2}$  is the number of motorcycles and mopeds registered, and  $p_{tr}^{+4}$  is the number of light 4-wheel vehicles. The best-fit Box-Cox parameter  $\lambda_4 = -0.23$  was estimated from a very simple, intermediate model, in which the number of motorcyclists injured was regressed on the total traffic volume and on the  $x_{tr4}$  (= cevmcw1) measure only. We keep this Box-Cox parameter fixed in all our accident (and severity) models.

The variation in  $x_{tr4}^{(\lambda_4)}$  is depicted in figure 6.6. One notes a strongly seasonal pattern of variation, MC exposure being almost zero during the winter months, at least in the north-ernmost counties.

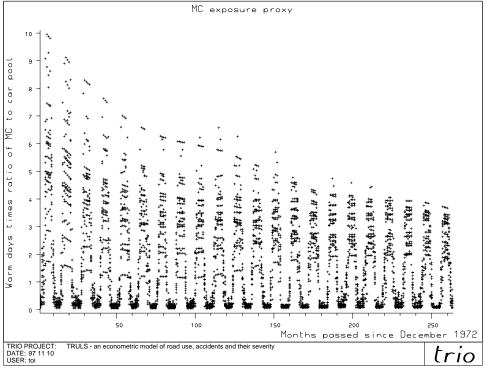


Figure 6.6: Motorcycle exposure proxy variable. 19 counties 1973-94.

MC exposure is seen to have a small, but clearly significant effect on the injury accident frequency (table 6.1, column A). A complement casualty subset test is obtained by comparing a model for MC victims (column C) to, e g, a model for car occupant injuries (column B). The former effect is about eight times stronger than the general effect, and highly significant, while the latter effect is zero, as expected. We conclude that our MC exposure proxy does capture what it is supposed to capture, and little less.

Bicyclist exposure is even harder to assess than motorcycle exposure, since there is no register of bicycle ownership, let alone regional time-series on their use. It appears, however, that our MC exposure proxy also acts a fairly good measure of bicyclist exposure, coming out with an even larger and more significant effect in the bicyclist injuries model (column D) than in the MC model. This result is by no means unreasonable, since the same climatic and meteorological conditions favoring MC ownership and use would obviously also make bicycling more attractive.

# 6.7.3. Public transportation supply

Pedestrians are the fifth road user group with an exposure whose size we would like to know and control for.

Pedestrian exposure probably exhibits less seasonal variation than bicyclist and MC exposure. To the extent that walking and bicycling act as substitute modes, one might even imagine opposite patterns of seasonal variation between the two. Casual observation from the Norwegian travel environment suggests, however, a markedly higher pedestrian exposure during summer than in winter.

To account for pedestrian exposure, we must rely entirely on indirect measures. Public transportation supply typically generates pedestrian access and egress trips. To capture these effects we include the density of *bus* and *(sub)urban rail* services (annual vehicle kilometers per kilometer public road - dtabus and dtarail) as separate exposure measures. These variables obviously also capture the exposure represented by the buses and street-cars themselves, although bus exposure is, in principle, already accounted for by the heavy vehicle traffic share variable.

In addition, it should be kept in mind that certain other independent variables are also liable to capture, to some extent, variations in pedestrian exposure. This applies to *road network density* (cilrdspc, see section 6.7.7), *population density* (cdpopdnsty, section 6.7.6), as well as all *daylight* and *weather* variables (sections 6.7.9 and 6.7.10),

The density of bus services affects injury accidents in general by an elasticity of 0.243 (table 6.1, column A). The effect is clearly significant. Even for this exposure component, confidence is strengthened through a casualty subset test, obtained by comparing the pedestrian casualties model (elasticity 0.764, column G) to the car occupant injuries model (elasticity 0.189, column B), or to the overall accident model.

Similar effects are found for public transportation by rail (streetcar or subway)<sup>98</sup>. The estimated elasticity of car occupant injuries with respect to light rail supply is, however,

<sup>&</sup>lt;sup>98</sup> This variable is a «quasi-dummy», being equal to zero for all counties except two. The elasticities shown are averaged over units with strictly positive values only.

negative and insignificant. This is an entirely reasonable result in view of the fact that the greater part of the rail transport (the suburban subways) is confined to tracks completely separated from the road network.

A rather important lesson to be learnt from these analyses is that, in a wide perspective, public transportation is not without risk. A one per cent uniform growth in bus and rail supply is apt to increase pedestrian accidents by some 0.8 per cent. Even bicyclist accidents appear to be strongly affected by public transportation supply (table 6.1, column D), presumably because many commuters use the bicycle as an access/egress mode.

# 6.7.4. Vehicle stock

It is frequently argued that old cars are dangerous. Vehicle crashworthiness has improved greatly over the last few decades, making it likely that a recently manufactured car would mean a lower injury accident risk compared to an earlier model. Moreover, the technical condition of cars tends to deteriorate with their age. There is, in other words, a potential «car cohort effect» as well as a «pure age effect».

However, the frequently observed positive *bivariate* correlation between vehicle age and accident rate may well be due to the fact that the younger and less wealthy drivers tend to drive the cheaper and older cars. Novice drivers have a markedly higher risk than the more experienced ones.

Dependent variable:		Injury accidents	Car occupants injured		Bicyclists injured	Pede- strians injured		Dange- er rously injured pe accident	
Column:		А	В	С	D	Е	F	G	Н
Elasticities	evaluated at ove	erall sample r	means (1 <sup>st</sup> l	line) and at	1994 subs	ample me	ans (2 <sup>nd</sup> lin	e)	
Vehicles									
Passenger cars per capita	cvrcarsp		.068 .058 (.98) LAM	.239 .204 (2.12) LAM	.116 .099 (.63) LAM	030 026 (24) LAM	.025 .027 (.33) LAM	.206 .208 (1.08) LAM	.070 .063 (.36) LAM
Mean age of passenger cars registered in county	cvrtal	.172 .172 (1.56) LAM 4	.172 .172 (1.27) LAM 4	345 345 (-1.47) LAM 4	1.765 1.765 (5.96) LAM 4	344 344 (-1.58) LAM 4	.188 .235 (1.35) LAM 4	498 558 (-1.57) LAM 4	639 677 (-1.89) LAM 4
Road user behavior									
Calculated county-wide share of drivers not wearing seat belt	cbbeltnonw	.092 .235 (5.91) LAM	.167 .302 (7.15) LAM				016 044 (72) LAM	057 115 (91) LAM	075 174 (-1.31) LAM
Imputed MC helmet non-use rate	cbhnonw			144 036 (-4.86)					
			Curvat	ure parame	eters				
Dependent variable Box-Cox parameter	MU	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.547 [45.10]	.436 [27.75]	.350 [21.94]

*Table 6.4: Estimated casualty elasticities etc with respect to vehicle characteristics, seat belt use and helmet use. T-statistics in parentheses.* 

An econometric model of car ownership, road use, accidents, and their severity

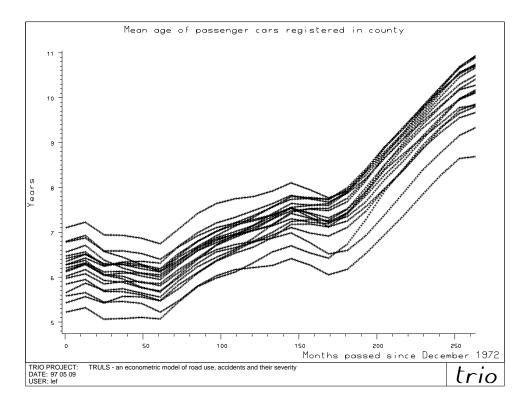
LAMBDA(X) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED
LAMBDA(X)	cvrcarsp		-1.000 FIXED						
LAMBDA(X)	cbbeltnonw	-1.204 [-2.00]	757 [-1.60]				-1.000 FIXED	-1.000 FIXED	-1.000 FIXED

Indeed, in a very large and well controlled experimental study on the effects of periodic motor vehicle inspection (Fosser 1992), it was found that the technical deterioration of cars did *not* have any influence on their accident rates. Two explanations were offered:

«Either the technical defects do not affect vehicle performance in ways that are important to safe driving, or drivers compensate for known technical defects by driving more carefully.»

In another large-scale, disaggregate analysis (Fosser and Christensen 1998), it was found that older cars are involved in significantly *fewer* accidents than new cars, when the annual driving distance and the owner's age, gender and province of residence were controlled for. Such a partial relationship was found for material damage accidents as well as for injury accidents. The authors suggest risk compensation (offsetting behavior) as their main explanation: Newer, «safer» and more comfortable cars are generally driven less defensively than old cars.

In our model, no statistically significant effect was found of the *mean age of the automobile stock* (table 6.4). Some support is found for the risk compensation hypothesis, in that the coefficient in the mortality equation, although barely significant, has the opposite sign compared to the accident equation. If drivers compensate for the age of the car by going more slowly, this is precisely the coefficient pattern to be expected (confer sections 6.1.4-6.1.5).



# Figure 6.7: Sample variation in the mean age of cars. 19 counties 1973-94.

Now, the fact that no *significant* effect is estimated for injury accidents in general (or for car occupant injuries, column B of table 6.1) does not prove, of course, that the effect *is* zero (or smaller). It could be due to insufficient variation in the sample, something that widens the confidence interval and reduces the power of any test.

However, such an explanation hardly seems justified. There is, in fact, ample crosssectional as well as temporal variation in our car age variable, as demonstrated by figure 6.7. The mean age of the automobile pool varies from about 5 to almost 11 years within the sample. It has been increasing in all counties between 1986 and 1994.

In our exploratory model, we also tested two more vehicle stock attributes for significance: the *percentage of cars with mandatory rear seat belts installed*, and the *percentage obliged to use daytime running lights*. Both were, however, dropped following casualty subset tests. Rear seat belts became mandatory on all cars from 1984 on, and has since penetrated into the car population at a rate depending on scrapping and new car acquisition. This variable did show a significant negative effect on injury accidents in general. However, the effect was larger for pedestrian and bicyclist casualties than for car occupants, and larger for grown-ups than for children – quite contrary to expectations under a casualty subset perspective.

Automatic daytime running lights have been mandatory equipment on all new cars since 1985. Since 1987, all cars have been obliged to *use* daytime running lights, whether or not an automatic switch-on device has been installed. This variable was blatantly insignificant in the exploratory model, and with counterintuitive signs as applied to nighttime and daytime accidents separately<sup>99</sup>.

In the models for car occupant, motorcyclist, bicyclist and pedestrian injuries (columns B-D of table 6.1), we also include the number of passenger cars per capita (cvrcarsp) as an independent variable, with a Box-Cox parameter fixed at minus one. This is tantamount to relating the injury count to the reciprocal of the car ownership rate, i e to the number of inhabitants per car, which may be viewed as a proxy for the car occupancy rate.

The injury count may be thought to vary with the car occupancy rate because the higher this rate, the more persons are exposed to risk per vehicle kilometer traveled. One might also envisage a certain exposure effect for bicyclists and pedestrians, in that these modes of travel become relatively less attractive as the availability of cars increases.

The variable is, however, significant only for motorcyclists. It generally comes out with a counterintuitive sign.

# 6.7.5. Seat belt and helmet use

Seat belt use has a clear safety effect. When the proportion of drivers *not* wearing a belt increases by 10 per cent (from the level imputed for 1994), injury accidents in general in-

<sup>&</sup>lt;sup>99</sup> If daytime running lights did have any effect, one should find a negative coefficient for daytime accidents and a zero coefficient for nighttime events, by a complement casualty subset test. We found, however, rather the opposite pattern: positive for daytime events and negative for nighttime.

crease by about 2.4 per cent. Car occupant injuries increase more, by 3.0 per cent, as expected from an *affirmative* casualty subset test (confer example 6.1 of section 6.4.3).

A more powerful, *converse* casualty subset test for the effect of seat belt use is reported in table 6.5. Since 1977, the accident report forms include information as to whether or not car occupants were wearing a seat belt at the time of the crash. Thus, in column A, we show partial result from a model explaining the number of *car occupants injured while wearing a belt*. In column B, we have regressed the number of car occupants injured while *not* wearing a belt on the same independent variable. For comparison, we have reestimated the models for *all car occupant injuries* and for *all injury accidents* on the 1977-94 subsample (columns C and D, respectively).

Unless the seat belt effect found in the main model is due to spurious correlation, we expect to find a *negative* elasticity in column A, a *positive* one in column C, and an even *larger*, *positive* one in column B. Seat belt non-use should *decrease* the number of injuries among seat belt wearers, while a *larger than average increase* should be found among non-wearers (example 6.2 of section 6.4.3 above).

This is exactly what our converse casualty subset test reveals, all coefficients being highly significant with the expected relative size and sign.

Dependent variable:		Car occupants injured while wearing belt	Car occupants injured while not wearing belt	Car occupants injured in total	Injury acci- dents in total
Column:		А	В	С	D
Elas	ticities evaluated at s	sample means, w	<i>i</i> ith t-statistics in <sub>l</sub>	parentheses	
Calculated county-wide share of drivers not wearing seat belt	cbbeltnonw	082 (-4.04)	.380 (10.91)	.194 (6.97)	.118 (5.99)

Table 6.5: Casualty subset models for seat belt users vs non-users. 1977-94 subsample. Selected results.

There is no significant tendency, according to our estimates, for bicyclist and pedestrian injuries to *decrease* with the rate of *non-use*, as implied by Peltzman (1975). These coefficients came out as close to zero and were hence dropped from the bicyclist and pedestrian injury submodels.

For motorcyclists, we include a measure of nationwide helmet use, calculated from a summary regression of helmet survey results on legislative dummies. This variable has the counterintuitive sign, as do the relevant legislative dummies when entered directly into the casualty model. There is, in other words, no sign that increased helmet use, or the legislation meant to promote it, has had any casualty reducing effect – rather the contrary. These results are consistent with nationwide aggregate statistics on motorcyclist injuries before and after the helmet use legislation in Norway, but contrary to international findings, which tend to show clearly injury reducing effects of MC helmet use (Elvik et al 1997 and references therein). It is interesting to note that our empirical results concerning seat belt and helmet use are quite consistent with Bjørnskau's hypotheses B-C (see section 6.1.4). Car drivers, who stand to suffer large material losses in the event of an accident, do not seem to compensate for seat belt use. For motorcyclists, on the other hand, the balance between expectable material and bodily damage is quite different. Hence it is quite conceivable that these do compensate for helmet use, increasing the overall accident risk, as has been suggested by certain studies on bicycle helmets (Vulcan et al 1992, Cameron et al 1994, Robinson 1996).

For seat belt non-use, a Box-Cox parameter of -1.204 is estimated in the *injury accidents* model, while in the *car occupant injuries* model the Box-Cox parameter estimate is -0.757. These negative curvature parameters imply - rather reasonably - that the elasticity of seat-belt non-use is tapering off as the rate of non-use approaches 100 per cent. In the severity models, only very imprecise estimates could be obtained for this Box-Cox parameter, whence it was fixed at -1.

The imputed partial relationship between injury accidents and seat belt use is depicted in figure 6.8. The relationship is curving more steeply downwards as the rate of seat belt use approaches 100 per cent. This result is probably a reflection of the fact that in two-vehicle collisions, the probability that at least one driver sustains injury is determined, roughly speaking, by a quadratic function of the seat belt use rate<sup>100</sup>.

<sup>&</sup>lt;sup>100</sup> Let *p* denote the probability that an accident involved, *seat-belt wearing* car driver sustains injury, and assume, for the sake of the argument, that the corresponding probability for *seat-belt non-users* can be set to 1. If accident involved drivers are a random sample of the driver population, the probability that any one driver is injured, given that there is an accident, is calculable as (1-s) + ps, where *s* is the proportion using seat belts. The complement probability is 1-(1-s) - ps = s(1-p), and hence the probability that, in a two-vehicle accident, at least one driver is injured is given by  $1-s^2(1-p)^2 \equiv f(s)$  (say). This function has negative first and second order derivatives, like the curve shown in figure 6.8. Taking account also of accidents that involve no more than one vehicle will shift the curve and the first order derivative, but affect the second order derivative only by a proportionality factor.

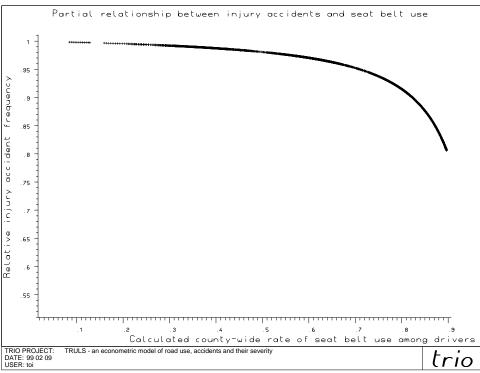


Figure 6.8: Partial relationship between injury accidents and seat belt use.

A 90 per cent rate of seat belt use is seen to be consistent, *ceteris paribus*, with an approximately 20 per cent lower incidence of *injury accidents*, compared to the situation when no one is using the belt. For *car occupant injuries*, we find a corresponding 30 per cent decrease from the lowest to the highest observed level of seat belt use. These results are well in line with previous research, which suggest a 23 to 33 per cent decrease in injury risk for a seat belt wearing driver compared to a non-user (Elvik et al 1997:413).

More disturbing is the finding that seat belt non-use seems to have a negative effect on severity (table 6.4), implying that seat belts are more effective in preventing slight injuries than in counteracting the more severe ones. This result is contrary to the great bulk of previous research (ibid). Further studies would be in order at this point (see section 7.3.2).

## 6.7.6. Population

## Demographic structure

Changes in the demographic structure represent a potentially powerful source of variation in aggregate accident counts. Young drivers have a markedly higher accident risk than the middle-aged. Their share of the driving population might therefore be an important determinant. Even elderly drivers have a clearly augmented risk compared, e g, to drivers in their forties (Bjørnskau 1993, Fridstrøm 1996). To take account of these effects, we calculated the *share of young persons* (aged 18-24) in the adult population (above 18), and, as a further decomposition, the *share of these who were only 18-19 years old*. These variables were included in our exploratory model<sup>101</sup>.

Much to our surprise, these variables came out with entirely counterintuitive, negative coefficients. Casualty subset tests carried out by comparing models for younger and older accident involved car drivers gave equally counterintuitive results. We concluded that these effects must be due to omitted variable bias of some kind and decided to drop the age variables from the main model<sup>102</sup>.

## Kindergartens

Another population variable whose effect we would like to assess is the *share of preschool children attending daycare centers* (nursery homes, kindergartens). Norwegian children start school at the age of seven (at six since 1997). Up until rather recently, only a minority of preschool children used to be enrolled in daycare centers. Our conjecture is that such enrollment helps keep children away from of the streets and hence lowers their overall risk of being involved in an accident. On the other hand, transportation to and from the daycare center might expose the children to a certain road accident risk, not incurred at home.

The daycare center enrollment variable came out significant and had the expected negative sign in the exploratory model. It did, however, not pass our affirmative casualty subset test, effectuated by running separate regressions for 0-6-year-old road victims and for those above 7. True, a larger than average effect was found for preschool children. But a significant, obviously spurious effect was found even for older road users, not affected by the daycare centers. Such a confounding effect is not very surprising given the relatively monotonous growth in daycare center enrollment that has taken place in the sample period.

In conclusion, there appears to be a certain safety effect of daycare center enrollment. However, the spurious component attached to this variable is too large to justify its inclusion in our main model.

Dependent variable:	Injury accidents	Car occupants injured		Bicyclists injured	Pede- strians injured	Severely injured per accident		Mortality (fatalities per acci- dent)
Column:	А	В	С	D	Е	F	G	Н

*Table 6.6: Estimated casualty elasticities etc with respect to socio-demographic variables. T-statistics in parentheses.* 

<sup>&</sup>lt;sup>101</sup> Ideally, the share of *car drivers* (or of car driver kilometers traveled) belonging to certain age groups, and/or the share of *novice* drivers in the total car driver population, would have been entered into the model. Such data have, however, not been available at the level of county and month. Most individuals acquire their driving licenses before the age of 20, so that our measures should represent a set of rather good proxies for the true variables of interest.

<sup>&</sup>lt;sup>102</sup> Even more sophisticated demographic variables were also tried, such as a «demographic risk index» calculated by weighing together *all* age groups in the population with their corresponding «road accident health risk» (i e, the frequency of injury road accidents per year of living). All our demographic variables came, however, out with counterintuitive effects.

Population									
Population density (inhabitants per sq km)	cdpopdnsty	.068 .068 (2.91) LAM 4	.020 .020 (.63) LAM 4	.151 .151 (3.13) LAM 4	.033 .033 (.46) LAM 4	.066 .066 (1.16) LAM 4	104 131 (-3.34) LAM 4	194 218 (-2.94) LAM 4	178 189 (-2.66) LAM 4
Unemployment rate (per cent of working age population)	cderate	024 024 (-2.34) LAM 4	032 032 (-2.27) LAM 4	.019 .019 (.94) LAM 4	.023 .023 (.83) LAM 4	044 044 (-2.06) LAM 4	029 037 (-2.04) LAM 4	033 037 (93) LAM 4	.021 .022 (.58) LAM 4
Women pregnant in first quarter per 1000 women 18-44	cdpregrate2	.181 .181 (3.38) LAM 4	.115 .115 (1.64) LAM 4	.472 .472 (4.21) LAM 4	.004 .004 (.03) LAM 4	071 071 (61) LAM 4	073 091 (99) LAM 4	225 253 (-1.28) LAM 4	267 283 (-1.45) LAM 4
			Curva	ture param	eters				
Dependent variable Box-Cox parameter	MU	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.547 [45.10]	.436 [27.75]	.350 [21.94]
LAMBDA(X) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED

#### Elasticities evaluated at overall sample means (1<sup>st</sup> line) and at 1994 subsample means (2<sup>nd</sup> line)

### **Population** size

The *size (or density) of population*<sup>103</sup> has a small effect on casualties, over and above the exposure effects expressed by vehicle kilometers and public transportation supply (table 6.6). For car occupant injuries the effect is insignificant and very small, but for pedestrian injuries a somewhat larger (although still insignificant) effect can be traced. This might reflect a higher pedestrian exposure in densely populated areas. Interestingly, severity appears to *decrease* significantly with population density, possibly reflecting the lower average speed typical of the more urbanized environments.

#### Unemployment

Several studies have shown a negative partial correlation between accident frequency and *unemployment*. The causal mechanisms behind this relationship are not well understood. One possible explanation might be that during a recession, time becomes less valuable and hence road users tend to go less fast and adopt a generally less aggressive style of driving. Another conjecture is that the exposure due to young (and less wealthy) drivers may be particularly sensitive to business cycle fluctuations. Hence the share of less proficient drivers may tend to decrease during periods of low unemployment.

The unemployment variable (cderate) comes out with a significant negative effect in the main model. Although the effect is small, it turns out to be quite robust under changes in the model specification. Recall, again, that exposure is already controlled for.

### Pregnancy

<sup>&</sup>lt;sup>103</sup> Since the area covered by a given county is constant, the elasticities with respect to population *size* and *density* coincide.

Our final population variable is the share of women in childbearing age that are pregnant in the first quarter (cdpregrate2, figure 6.9)<sup>104</sup>.

In the DRAG-1 model for Quebec, population pregnancy rates were found to have a strong influence on aggregate accident counts. Gaudry (1984) tentatively attributes this finding to the very strong alterations in the hormonal balance occurring during pregnancy.

This conclusion has since been severely criticized as an overly bold interpretation of a simple partial correlation found in an aggregate time series, which could, in principle, be due to any kind of confounding effect or omitted variable bias. Since pregnancy is basically an attribute of the individual rather than of the road user population as a collective entity, any partial correlation between pregnancy and risk would have to be established *at the disaggregate (individual) level* in order to be judged reliable (confer the discussion in section 2.3.1 above).

Such a disaggregate analysis has been beyond the scope of our study. We are, however, in a position to perform somewhat less aggregate analyses than the ones made by Gaudry (1984), in the form of carefully designed casualty subset tests. These tests are shown graphically in figure 6.10.

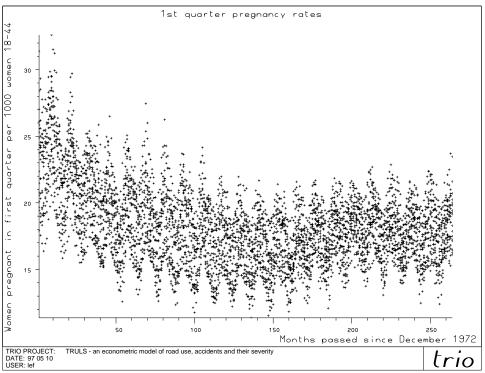


Figure 6.9: First quarter pregnancy rates. 19 counties 1973-94.

<sup>&</sup>lt;sup>104</sup> This variable was calculated by summing up childbirths 6 to 8 months ahead, and then dividing this sum by the number of women aged 18-44. Pregnancies ending in (induced) abortion are hence not taken into account, but these represent no more than 20 per cent of the pregnancies and are unlikely to systematically distort the figures.

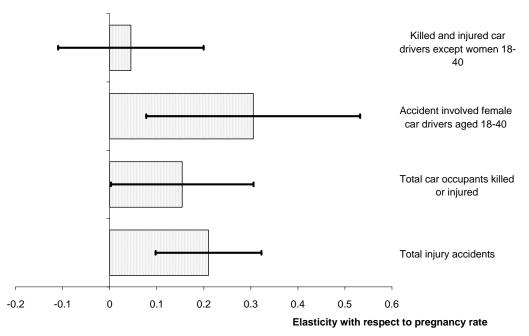


Figure 6.10: Estimated effects of **pregnancy** on four casualty subsets, with 95 per cent approximate confidence intervals. 1977-1994 subsample.

In the main model, the first quarter<sup>105</sup> pregnancy rate comes out with an elasticity of 0.18 and a t-ratio of 3.38, i e quite significant, as evaluated over the total sample 1973-94. For the 1977-1994 subsample, these statistics are just marginally larger (0.21 and 3.66). When we regress the number of *accident involved (injured or non-injured) female car drivers aged 18-40* on the same variables, we obtain an elasticity of no less than 0.31, while in the complementary model for *killed or injured car drivers except females aged 18-40*, a zero effect (0.045) is found.

Thus, the pregnancy variables passes the affirmative casualty subset test as applied to accident involved female drivers in the relevant age (versus all car occupant injuries), as well as the complement casualty subset test as applied to all car drivers *except* those potentially affected by pregnancy.

These tests, aggregate as they are, still do not represent conclusive evidence as to the possibly increased accident risk during pregnancy. We do not know if the increased accident frequency among female car drivers in childbearing aged is actually due to pregnant or to non-pregnant women. But the fact that no similar risk increase is found for the collection of all *other* road users is apt to strengthen our suspicion of an effect not being due to spurious correlation.

Women pregnant in the first quarter typically represent only two per cent of the female population in childbearing age (figure 6.9), and an even smaller share of the total car driver pool. Yet a ten per cent increase (say, from 2.0 to 2.2 per cent) in the pregnancy rate is estimated to cause a more than 3 per cent increase in the mean accident frequency of *all* female drivers aged 18-40. Taken at face value, our estimates therefore suggest a tremen-

<sup>&</sup>lt;sup>105</sup> We limit our attention to pregnancies in the first quarter because in later stages of pregnancy, women may be expected to reduce their mobility, at least as car drivers. Thus there is a likely exposure effect present, blurring any effect on risk.

dously increased risk among pregnant drivers. Given the uncertainty surrounding the method of analysis, we do not venture to calculate how large an increase is implied.

We do suggest, however, that further research be done on the subject, preferably relying on disaggregate data.

# 6.7.7. Road infrastructure

Seven variables characterizing the quantity and quality of road infrastructure are included in the accident model. Few of them are significant, but all come out with positive signs, suggesting that the road infrastructure improvements made have tended, in general, to increase the accident frequency rather than reduce it. Recall that the indirect effects through increased exposure are not incorporated in these estimates, since exposure is controlled for elsewhere in the model. In table 6.7, only direct effects are shown.

In the general case, the supply of roads is decomposed into two variables, of which one (cilrdspc) represents the *length of public roads per inhabitant*,<sup>106</sup> while the other (cictprkml24r) measures *the real fixed capital invested per kilometer national or county road (lagged two years)*.

An extended road network appears to be associated with a somewhat smaller overall accident frequency, the elasticity being estimated at -0.189 in the main model. Note, however, that the variation in the road length variable is almost exclusively cross-sectional, so that this variable is liable to pick up systematic differences between the counties that may be correlated with road density and not accounted for elsewhere in the model.

Casualty subset tests appear, however, to yield reassuring results concerning the adequacy of the road length variable. Larger road space is a characteristic of the more sparsely populated counties, in which the slow modes (walking and bicycling) are much less attractive and hence represent a smaller exposure. Thus, for pedestrian and bicyclist injuries, the elasticities with respect to road length are -0.53 and -0.93, respectively, versus (an insignificant) -0.031 for car occupant injuries.

Dependent variable:	Injury accidents	Car occupants injured	MC occu- pants injured	Bicyclists injured	Pede- strians injured	Severely injured per accident	Dange- rously injured per accident	Mortality (fatalities per acci- dent)
Column:	А	В	С	D	Е	F	G	н
Elasticities evaluated at ove	rall sample ı	means (1 <sup>st</sup> )	line) and at	1994 subsa	ample me	ans (2 <sup>nd</sup> line	:)	
Road infrastructure								

.139

.139

.170

(1.83)

ĹAM

.062

.062

52)

-.933

LAM

.046

.046

.51)

-.527

LÀM

-.079

-.098

.224

-1.80)

LAM

.095

.095

.34)

-.031 -.031

2

LAM

Table 6.7: Estimated casualty elasticities etc with respect to **road infrastructure** variables. *T-statistics in parentheses.* 

<sup>106</sup> Recall that the number of inhabitants is controlled for (section 6.7.6).

035

.035

.90)

-.189

189

cictprkml24r

cilrdspc

Real fixed capital invested pr km county

or national road, lagged 24 months

Public road kms per inhabitant .006

.007

.05)

.294

330

LÀM 4

055

.058

47

.329

348

	(-2.51)	(32)	(1.21)	(-4.48)	(-2.99)	(2.26)	(1.25)	(1.30)
	LAM 4	LAM 4						
Major infrastructure cisbergen improvements in Bergen	001 001 (03)	.039 .052 (.93)	.120 .160 (1.50)	031 042 (33)	044 058 (72)	037 061 (80)	.110 .164 (1.03)	044 062 (38)
Major infrastructure cisoslo improvements in Oslo	.021 .035 (.43)	.068 .113 (.97)	423 701 (-2.50)	.428 .709 (2.90)	.163 .269 (1.87)	.145 .300 (1.58)	051 095 (23)	412 724 (-1.74)
Oslo: the Oslo tunnel cisoslo4	.045	.087	.180	.016	057	.007	054	.158
("Fjellinjen") in	.046	.088	.182	.016	058	.009	062	.169
operation	(.80)	(.98)	(.95)	(.09)	(70)	(.07)	(20)	(.56)
Major infrastructure cistroms improvements in Tromso	.167 .177 (2.62)	.264 .280 (3.98)	165 175 (84)	179 190 (85)	.056 .060 (.14)	037 049 (36)	.083 .099 (.38)	.129 .145 (.50)
Major infrastructure cistrond	.003	094	299	.436	.223	059	079	127
improvements	.003	110	352	.513	.263	087	105	159
in Trondheim	(.06)	(-1.84)	(-2.02)	(3.61)	(2.24)	(-1.15)	(83)	(-1.10)
		Curva	iture param	ieters				
Dependent variable MU	.000	.000	.000	.000	.000	.547	.436	.350
Box-Cox parameter	FIXED	FIXED	FIXED	FIXED	FIXED	[45.10]	[27.75]	[21.94]
LAMEDA(X) - GROUP 4 LAM 4	.000	.000	.000	.000	.000	.000	.000	.000
	FIXED	FIXED						

Despite the decline in pedestrian and bicyclist casualties, extended road length seems to imply an increase in severity, as if drivers take advantage of the situation to increase the speed. The net effect of road length on fatalities is calculable as (an elasticity of) +0.140 (=0.329–0.189), the accident and severity effects having opposite signs.

Improvements in road quality, as opposed to quantity, appear to have quite small effects, if any. A 10 per cent boost in the road capital is estimated to produce a 0.35 per cent increase in accidents, given exposure. The effect is thus quite small, and besides not statistically different from zero. Moreover, it should be noted that the effect of road capital is sensitive to alternative ways of including the time factor, a negative (and just barely significant) elasticity (of minus 0.1) being found when the linear trend term is dropped from the model (see section 6.7.14 below). The fact that the road capital evolves quite steadily over time (see figure 4.15) makes it difficult to separate its effect from that of a general linear risk trend, if present.

Another word of caution is in order as well. The fact that no or – at best – only small risk reducing effects have been found for road capital enhancements in general, does not mean that certain types of road improvements may not be efficient accident countermeasures. What it does mean is that, given the way that road investment funds have been allocated over the last few decades in Norway, they have not – by and large – made a large contribution to safety. This is not very surprising in view of the fact that accident costs have been shown to play a rather insignificant role in the choice between candidate road investment projects (Fridstrøm and Elvik 1997).

In addition to the general measures of road length and capital, we include (quasi-)dummies capturing the *major infrastructure improvements* in four cities (Oslo, Bergen, Trondheim and Tromsø). All coefficients are positive in the main injury accidents model, but only the one for Troms county is significant. Note, however, that the large, congestion relieving infrastructure improvements represented by these variables may have noticeably shifted the relationship between fuel use and traffic volume. Thus, the positive coefficients found

might simply reflect an increase in exposure rather than in risk, our fuel-based, calculated measure of vehicle kilometers being subject to underestimation during later years. This is particularly true for Oslo, where the infrastructure improvements have affected a rather large share of the county traffic.

#### 6.7.8. Road maintenance

Three measures of road maintenance activity are included in the model.

The effect of *winter maintenance* efforts is represented by an interaction variable (cimtsnowmain) calculated as the product of snowy days and the winter maintenance intensity. The latter figure is in turn calculated as the real annual winter maintenance expenditure spent per kilometer (county or national) road *and* per annual millimeter of snowfall<sup>107</sup>. Since the snowfall variable is also included in the model (see section 6.7.10 below), the interaction variable measures the additional effect of winter maintenance, over and above the sheer effect of snow. To the extent that winter maintenance improves safety, its expected sign is negative, unless risk compensation prevails.

It is, however, not significantly different from zero (table 6.8).

Dependent variable:		Injury accidents	Car occupants injured	MC occu- pants injured	Bicyclists injured	s Pede- strians injured	Severely injured pe accident	0	Mortality (fatalities r per acci- dent)
Column:		А	В	С	D	Е	F	G	Н
Elasticities	evaluated at over	rall sample r	means (1 <sup>st</sup>	line) and at	: 1994 subs	sample me	ans (2 <sup>nd</sup> lin	e)	
Road maintenance									
Snowfall interaction with winter maintenance intensity	cimtsnowmain	007 007 (94)	.002 .002 (.24)	.029 .028 (1.56)	.056 .054 (3.51)	011 010 (69)	.008 .009 (.79)	011 012 (43)	018 018 (65)
Expenditure on road marks, signposting etc per km national or county road	cimroadmarks	050 068 (-2.87) LAM	003 004 (15) LAM	179 246 (-4.94) LAM	182 250 (-3.54) LAM	047 064 (-1.31) LAM	.055 .095 (2.51) LAM	172 257 (-2.04)	040 058 (69) LAM
Dummy for positive expenditure measured for signposting etc	cimroadmarks ======	.125 .125 (2.84)	.059 .059 (.80)	.153 .153 (1.15)	140 140 (87)	013 013 (18)	085 107 (-1.29)		.031 .033 (.18)
Expenditure on miscellaneous road maintenance per km national or county roa	cimmisc 	.054 .045 (1.40)	.181 .150 (3.90)	117 098 (-1.50)	.036 .030 (.30)	179 149 (-2.16)	.045 .047 (.90)	.347 .346 (2.50)	.137 .120 (1.14)
			Curvat	ure param	eters				
Dependent variable Box-Cox parameter	MU	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.547 [45.10]	.436 [27.75]	.350 [21.94]
LAMBDA(X)	cimroadmarks	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED		1.000 FIXED

*Table 6.8: Estimated casualty elasticities etc with respect to road maintenance expenditure. T-statistics in parentheses.* 

<sup>107</sup> The fact that only annual data exist on this represents an obvious source of measurement error and a reason not to expect very precise coefficient estimates.

*Road marking and signposting etc* is another, potentially safety relevant type of maintenance included in the model. Accumulated real expenditure per kilometer (county or national) road over the last 12 months (cimroadmarks) is used as a measure of this activity. This variable has a significant accident reducing effect, apparently due to an improvement in motorcycle safety<sup>108</sup>.

Finally, we include a summary measure of all *road maintenance activities other than winter maintenance and road marking* (cimmisc). This expenditure item is not significant in the main model, and but clearly significant in the car occupant injuries model, although with an unexpected positive sign, suggesting risk compensation on the part of car drivers.

<sup>&</sup>lt;sup>108</sup> Statistics on road marking expenditure etc are unavailable for Oslo county and for all counties prior to 1977. In these cases the variable has been set to zero. We attempt to neutralize this measurement error by means of an associated dummy variable, set to one whenever the expenditure measure is non-zero.

#### 6.7.9. Daylight

In Norway, there is an unusual degree of variability in the amount of daylight. In the northernmost counties, the length of the day varies from 0 to 24 hours over the calendar year. Even in Oslo, the day is only 6 hours long in mid-December.

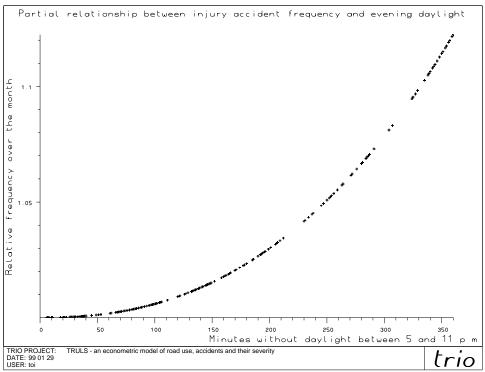
In the model, the lack of daylight during various parts of the day is represented by four variables (table 6.9). These represent the lack of daylight during the typical rush hours (7 to 9 a m and 3 to 5 p m), during the most general working hours (9 a m to 3 p m), and during the evening (5 to 11 p m). We distinguish between these components because exposure levels vary strongly over the day. In addition, one variable captures the length of the twilight period<sup>109</sup>.

The evening and rush hour (lack of) daylight variables are clearly significant and have the expected, positive sign, while the working hour daylight and the twilight variables are insignificant in the main model.

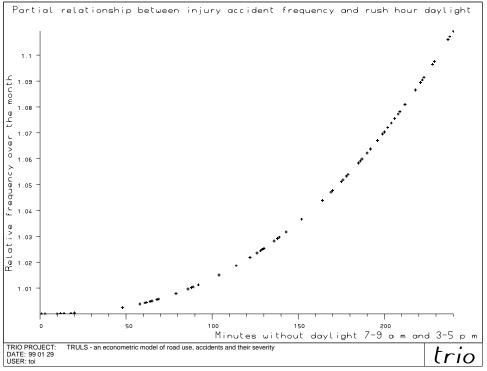
Dependent variable:		Injury accidents	Car occupants injured		Bicyclists injured	Pede- strians injured	Severely injured pe accident	0	Mortality (fatalities r per acci- dent)
Column:		А	В	С	D	Е	F	G	Н
Elasticities	s evaluated at ov	erall sample	means (1 <sup>st</sup>	line) and at	1994 subs	ample me	ans (2 <sup>nd</sup> lin	e)	
Daylight									
Minutes of Twilight per day	bnt 	003 003 (40) LAM 5	.004 .004 (.84) LAM 5	.000 .000 (.04) LAM 5	096 096 (-2.98) LAM 5	080 080 (-3.01) LAM 5	007 009 (59) LAM 5	000 000 (02) LAM 5	001 001 (22) LAM 5
Minutes without Daylight Between 5 and 11 p m	cnn 	.093 .087 (5.54) LAM 5	.106 .094 (6.31) LAM 5	105 093 (-3.56) LAM 5	077 073 (-1.35) LAM 5	.421 .399 (12.74) LAM 5	023 029 (-2.22) LAM 5	.041 .044 (.91) LAM 5	.042 .038 (1.31) LAM 5
Minutes without Daylight 7-9 a m And 3-5 p m	cnr 	.022 .022 (4.60) LAM 5	.004 .004 (3.29) LAM 5	013 013 (-4.57) LAM 5	059 059 (-2.40) LAM 5	.112 .111 (7.32) LAM 5	.049 .060 (2.68) LAM 5	.017 .019 (2.54) LAM 5	.002 .002 (2.93) LAM 5
Minutes without Daylight Between 9 a m And 3 p m	CNW 	000 000 (-1.39) LAM 5	000 000 (-4.35) LAM 5	.000 .000 (2.70) LAM 5	.002 .002 (1.81) LAM 5	.007 .007 (3.04) LAM 5	023 029 (62) LAM 5	000 000 (02) LAM 5	.000 .000 (.44) LAM 5
			Curvat	ure param	eters				
Dependent variable Box-Cox parameter	MU	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.547 [45.10]	.436 [27.75]	.350 [21.94]
LAMBDA(X) - GROUP 5	LAM 5	2.320 [3.04]	3.876 [3.03]	4.038 [2.49]	2.000 FIXED	1.829 [5.73]	.249 [.73]	3.212 [1.16]	5.305 [1.46]

Table 6.9: Estimated casualty elasticities etc with respect to daylight. T-statistics in parentheses.

<sup>&</sup>lt;sup>109</sup> The «daylight» period is defined as the number of minutes per day during which the sun is above the horizontal plane, at midmonth at a selected county «midpoint». The twilight period is the time during which the sun is between 0 and 6 degrees below the horizontal plane. Note that, thus defined, the twilight period forms part of the theoretical night, i e it is included in the period *without* daylight.



*Figure 6.11: Partial relationship between monthly injury accident frequency and (lack of) daylight in the evening.* 



*Figure 6.12: Partial relationship between monthly injury accident frequency and (lack of) daylight during rush hour periods.* 

The estimated partial relationship between injury accidents and *evening daylight* is depicted in figure 6.11. One notes that, *ceteris paribus*, the expected number of accidents is 12 per cent higher when there is no daylight at all between 5 and 11 p m, as compared – for instance – to a midsummer's day in central Norway (Trondheim), when the sun does not set till after 11 p m<sup>110</sup>.

In figure 6.12, the corresponding relationship with respect to *rush hour daylight* is shown (the rush hour period being defined as 7 to 9 a m and 3 to 5 p m). Here, the maximal differential effect (between zero and full daylight) is seen to amount to some 11 per cent.

Note that these two effects accumulate. In comparing, e g, the months of December and June in central Norway, the imputed accident increase on account of daylight variation is calculable as approximately  $1.232 (= 1.12 \times 1.11)$ , i e a 23 per cent higher monthly accident frequency, other things (notably exposure and weather conditions) being equal.

The (common) Box-Cox parameter for all daylight variables is estimated at 2.32, whence the upward-bending (convex) shape of the relationships.

*Severity* effects, whenever significant, generally have the same sign as the corresponding accident frequency effects. Clearly, darkness represents a risk factor to road users, to which they do not adapt to any considerable degree. Pedestrians are seen to be particularly vulnerable to this risk factor.

The effect of *twilight* is *a priori* indeterminate in the general model, since it would tend to capture two opposite effects. On the one hand, twilight reduces the period of absolute darkness, whereby a negative (i e, favorable) partial effect on accident frequency would be expected, when daylight/darkness is otherwise controlled for. On the other hand, the twilight variable is strongly correlated with the prevalence of low sun in the morning and afternoon, possibly impairing the vision of car drivers, whereby a positive (unfavorable) effect on accidents might be expected.

A pattern of variation entirely consistent with these tendencies can be seen in the road user subset models. Bicyclists and pedestrians appear to benefit from the twilight period more than they lose on account of the low sun, while the opposite appears to be true of car occupants, although the latter effect is statistically insignificant.

#### 6.7.10. Weather

Weather conditions are described through seven different variables, two of which concern temperature, one represents rainfall, while four variables describe the various aspects of snowfall<sup>111</sup>.

<sup>&</sup>lt;sup>110</sup> Recall that the dependent variable is monthly injury accidents in total, regardless of time-of-day. If we assume that, say, one quarter of the exposure (vehicle kilometers driven) takes place in the evening (5 to 11 p m), a 12 per cent higher accident frequency is consistent, roughly speaking, with a 48 per cent increase in *risk*, as reckoned per kilometer driven *between 5 and 11 p m*.

<sup>&</sup>lt;sup>111</sup> Rather than measuring the monthly amount of precipitation (in, e g, millimeters) or the mean monthly temperature, we count the days during which traffic is affected by rainfall, snowfall or low temperature. We add one day to all these counts in order not to create an artifical break between zero and one day when the variables are Box-Cox-transformed. Finally, since the months have unequal length, we standardize the measures by dividing the day count by the length of the month (in days) and then multiplying by 30 (as in formula (6.91) above). One common Box-Cox parameter («lambda group 3») is usually defined for these weather

Dependent variable:		Injury accidents	Car occupants injured		Bicyclists injured	Pede- strians injured		Dange- r rously injured per accident	Mortality (fatalities per acci- dent)
Column:		А	В	С	D	Е	F	G	Н
Elasticities	evaluated at over	rall sample i	means (1 <sup>st</sup> l	line) and at	t 1994 subs	ample me	ans (2 <sup>nd</sup> lin	e)	
Weather									
Days with frost during month, plus one	cmtfrostdls	125 123 (-6.46) LAM 3	097 096 (-3.61) LAM 3	363 349 (-9.03) LAM 3	371 359 (-7.69) LAM 3	058 055 (-4.84) LAM 3	.002 .003 (.07) LAM 3	107 116 (-2.08) LAM 3	131 138 (-1.60) LAM 3
Per cent of frost days with thaw	cmthawsh	.015 .013 (1.52) LAM 3	.010 .009 (.67) LAM 3	.053 .041 (4.14) LAM 3	.037 .030 (2.43) LAM 3	.008 .005 (3.18) LAM 3	.039 .046 (1.99) LAM 3	.028 .027 (1.57) LAM 3	.129 .133 (2.49) LAM 3
Days with rainfall during month, plus one	cmraindls	025 024 (-2.33) LAM 3	012 011 (72) LAM 3	066 058 (-3.59) LAM 3	130 116 (-4.39) LAM 3	.035 .029 (2.48) LAM 3	.035 .043 (1.95) LAM 3	078 078 (-1.93) LAM 3	046 048 (-1.03) LAM 3
Days with snowfall during month, plus one	cmsnowdls	.084 .088 (7.35) LAM 3	.117 .122 (6.93) LAM 3	022 025 (-1.79) LAM 3	.014 .016 (1.06) LAM 3	.014 .016 (3.55) LAM 3	018 023 (80) LAM 3	048 057 (-1.82) LAM 3	087 094 (-1.50) LAM 3
Per cent of snow days with large snowfall (>5 mms)	cmsnowlotsh	.005 .005 (.77) LAM 3	.007 .006 (.62) LAM 3	.016 .009 (1.55) LAM 3	007 005 (43) LAM 3	.003 .001 (1.23) LAM 3	010 012 (75) LAM 3	.005 .004 (.26) LAM 3	.018 .019 (.58) LAM 3
Average snow depth during month (cms)	cmds3a 	042 042 (-5.19) LAM 4	016 016 (-1.39) LAM 4	180 178 (-5.95) LAM 4	272 269 (-6.88) LAM 4	017 017 (92) LAM 4	003 004 (22) LAM 4	.007 .008 (.21) LAM 4	023 024 (70) LAM 4
Dummy for positive average snow depth	cmds3a =====	078 078 (-5.88)	076 076 (-3.78)	103 103 (-2.72)	137 137 (-2.42)	083 083 (-2.73)	.002 .003 (.08)	018 021 (32)	.018 .019 (.29)
			С	urvature p	arameters				
Dependent variable Box-Cox parameter	MU	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.547 [45.10]	.436 [27.75]	.350 [21.94]
LAMBDA(X) - GROUP 3	LAM 3	.912 [6.92]	.689 [4.14]	2.199 [7.22]	1.904 [5.83]	3.128 [4.33]	.372 [1.53]	1.729 [2.24]	.215 [1.10]
LAMBDA(X) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED						

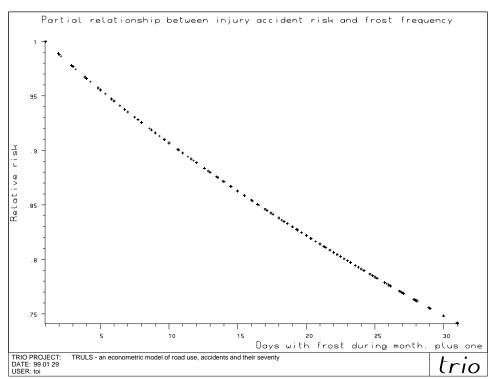
# *Table 6.10: Estimated casualty elasticities etc with respect to weather conditions. T-statistics in parentheses.*

A common Box-Cox parameter is specified for all variables defined in terms of the number of days with a given weather condition. It is estimated at 0.912 in the main (injury accidents) model (table 6.10), yielding a slightly upward-bending (convex) shape of the partial relationships (see figures 6.13 and 6.14).

The effect of *frost* (cmtfrostrd1s) is counterintuitive, unless one expects strong behavioral adaptation to icy roads. The elasticity of injury accidents with respect to the number of frost days is estimated at -0.13 (table 6.10). A winter month during which the temperature

counts; its estimated value is in most cases significantly larger than zero. This means that the elasticity of accidents with respect to the number of days with a certain type of weather is increasing with the initial level of the weather count, as one would expect: going from 10 to 15 days of snowfall has a larger effect on accidents than going from 2 to 3.

drops below zero on every single day is, *ceteris paribus*, associated with a 25 per cent lower injury accident toll than a summer month without frost (figure 6.13).



*Figure 6.13: Partial relationship between monthly injury accident frequency and the number of days with frost.* 

The mortality effect, although not significant, also has the negative sign, suggesting that icy road are compensated for to an extent more than necessary to offset the initial effect on injury accident risk.

Comparing the two-wheeler injuries models to the pedestrian and car occupant injuries models, one notes, however, a much stronger, negative effect for bicyclist and motorcyclists. This suggests that part of the effect found in the main model may be due to a reduction in two-wheeler exposure, not entirely controlled for through our MC exposure proxy. Yet, it is interesting to note that even for car occupants, the estimated effect is negative, and clearly significant.

When the temperature drops below freezing at night, but rises above 0 °C during the day, certain particularly hazardous road surface conditions may arise. If snow melts during the day, wetting the road surface and forming a cap of ice at night, road users risk being surprised by some extremely slippery patches of a road surface that generally appears clear and dry, suitable for considerable speed. To take account of this effect we include, as a second aspect of temperature, the percentage of frost days during which the maximum temperature is above freezing (cmthawsh).

This variable generally has the expected positive sign, although its effect is not significant in the main model, or in the car occupant injuries model. It does, however, have a significant effect on mortality. *Rainfall* (cmraind1s) has a seemingly negative (i e, favorable) effect on the accident count. Again, however, it appears that the effect is mainly due to reduced exposure among the unprotected road users, especially bicyclists. For car occupants, the effect is virtually zero.

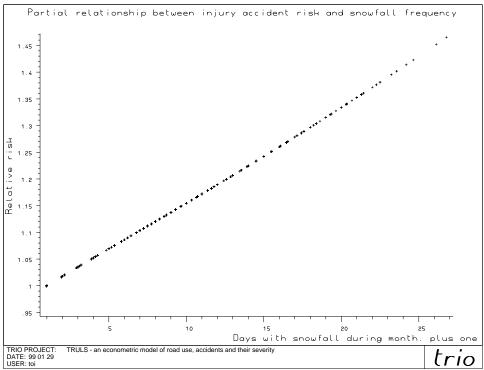


Figure 6.14: Partial relationship between monthly injury accident frequency and the number of days with snowfall.

*Snowfall* (cmsnowd1s) generally means more accidents<sup>112</sup>. In the main model, the elasticity is estimated at 0.084, significant at a very low level. The imputed maximal differential effect of snowfall (between zero and 30 days per month) is appr 45 per cent (figure 6.14). The monthly number of injury accidents may be expected to grow by about 1.5 per cent for each additional day of snowfall.

Note – again – that these partial effects apply *ceteris paribus*, i e given, for instance, a certain number of frost days. When comparing winter to summer conditions, a mixture of these two (as well as other) effects will determine the end effect on risk, snowfall pulling the casualty frequency upwards while an opposite effect is apparently due to frost<sup>113</sup>. The snowfall effect is particularly strong for car occupants, for whom the injuries elasticity is

<sup>&</sup>lt;sup>112</sup> This results contradicts the findings of Fridstrøm et al (1995), who found a net negative (favorable) effect of snowfall on injury accidents. In this study, however, crude gasoline sales were used as the only measure of exposure. When account is taken of the fact that the amount of exposure per liter fuel decreases in winter, the negative partial effect is turned into a positive one.

<sup>&</sup>lt;sup>113</sup> The correlation between snowfall and frost days in our data set is 0.86 as calculated for the original (untransformed) variables, and 0.76 as calculated for the Box-Cox transformed variables entering the model. In spite of this fairly strong correlation, we are able to derive separate partial effects for both variables, with reasonably high precision.

estimated at about 0.12. Snowfall also has a positive effect on pedestrian and bicyclist injuries, although the latter is insignificant.

Interestingly, the severity effect of snowfall is negative, i e opposite to the accident frequency effect, and almost equally large in absolute value (elasticity -0.087). This suggest that even here, behavioral adaptation does take place, and to a degree almost exactly sufficient to offset the initial increase in fatality risk.

Does it matter how much snow is falling? One might imagine that *heavy snowfall* creates a particularly risky traffic situation. To answer this we added a variable (cmsnowlotsh) defined as the percentage of snowfall days during which the precipitation exceeds 5 millimeters (in water form). This effect, too, is generally positive, although too small to be statistically significant.

Another consequence of heavy snowfall is the formation of snowdrifts along the roadside. These snowdrifts may serve to reduce the frequency of single vehicle injury accidents, as they prevent cars from leaving the road and/or dampen the shock whenever a car is straying aside (Brorsson et al 1988). A certain layer of snow also serves to reflect light and hence to strongly enhance visibility at night. On the other hand, snowdrifts tend to limit the road space and may thus increase the risk of head-on collisions, as when cars are thrown back into the road after hitting the snowdrift.

To take account of these effects, we include two *snow depth* variables in the model: one is a dummy which is one whenever the mean monthly snow depth is strictly positive, in which case night time visibility is enhanced. The other (cmds3a) is defined as the average monthly snow depth in centimeters, logarithmically transformed.

Both are highly significant and have the expected negative sign in the main model. Moreover, the casualty subset model results are consistent with the causal mechanisms suggested above. The visibility dummy is negative and significant for all road user groups and for all accident types. The continuous snow depth factor is also negative for all road user groups. Interestingly, this variable has a very much larger (negative) effect on single vehicle accidents than on injury accidents in general. Multiple vehicle accidents, on the other hand, are *not* reduced by snow depth, rather the contrary, and accidents involving heavy vehicles, requiring more road space, *increase* significantly as the snow drifts grow (refer back to table 6.2).

In the exploratory model, we included a fifth snowfall variable, a dummy set equal to one when a snowfall occurs during the month, but not during the two previous months. It was meant to capture the effect of the *first (surprising) snowfall* during the winter season, an event regularly creating massive traffic problems and numerous material damage accidents. Its effect on injury accidents being, however, practically nil, it was dropped from the main model.

# 6.7.11. Legislation and reporting routines

On January 1st, 1977, a *new and more complete set of road accident reporting forms and routines* were introduced. The dummy capturing this change (eur77) suggests that the recorded number of injury accidents is thereby inflated by some 10 per cent ( $e^{0.091} \approx 1.10$ , table 6.11).

Dependent variable:		Injury accidents	Car occupants injured	MC occu- pants injured	Bicyclists injured	Pede- strians injured	Severely injured pe accident	0	•
Column:		А	В	С	D	Е	F	G	Н
«Elasticities)	» evaluated at ove	erall sample	means (1 <sup>st</sup>	line) and at	1994 subs	ample me	eans (2 <sup>nd</sup> lin	e)	
New accident reporting routines from January 1, 1977	eur77 	.091 .091 (2.66)	.184 .184 (2.87)	210 210 (-1.54)	.574 .574 (4.33)	003 003 (07)	293 367 (-5.48)		292 309 (-1.97)
New highway code and reporting routines from October 1, 1978	eldhwycode2 =====	108 108 (-5.95)	126 126 (-4.53)	083 083 (-1.89)	006 006 (10)	141 141 (-4.18)	008 010 (28)	010 012 (16)	.094 .100 (1.29)
			Curvat	ure parame	eters				
Dependent variable Box-Cox parameter	MU	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.547 [45.10]	.436 [27.75]	.350 [21.94]

*Table 6.11: Estimated casualty «elasticities» etc with respect to changes in legislation and reporting routines. T-statistics in parentheses.* 

In the exploratory model, we included eight different variables capturing various legislative changes potentially affecting road safety. Seven of these were statistically insignificant or came out with nonsensical signs.

The only legislative variable with a clear effect on accidents was the dummy capturing the *new highway code and reporting routines* in effect from October 1st, 1978 (eldhwycode2). From this date one, an estimated 10 per cent *decrease* ( $e^{-0.108} = 0.90$ ) in the accident count is effectuated. The greater part of this effect is most probably due to the change in reporting routines rather than to the (relatively minor) amendments to the highway code. According to the new routines, road accidents with only «insignificant» personal injury are no longer subject to mandatory police reporting.

Among the legislative changes not found to significantly affect the accident count, we find

- (i) the abolition, on September 15, 1988, of *mandatory* jail punishment for drinking and driving offenses. After this date, heavy fines rather than jail punishment are imposed on drivers in the lower ranges of blood alcohol content.
- (ii) the legal warrant, effective from June 25, 1981, for *routine* roadside alcohol control on the part of the police. Prior to this date, the police was not allowed to test drivers for blood alcohol content unless there was «reason to suspect» the driver for such an offense.
- (iii) the enactment, on October 1, 1988, of mandatory seat belt use for all car occupants regardless of age. Children were required to use appropriate child safety equipment. Previously, the seat belt legislation did not affect persons below the age of 15.
- (iv) the enactment, on April 1, 1977, of mandatory helmet use for motorcyclists. Although it did have a clear effect on helmet use, this legislative measure has not had econometrically discernible effects on the injury accident frequency in Norway in general, nor on the MC accidents in particular (see section 6.7.5 above).
- (v) three variables capturing the gradually stricter legislation on rest and service hours among bus and truck drivers. In the 1970s, this legislation affected only *Norwegian*

*vehicles with a total weight exceeding 16 tons.* In December 1981, its enforcement was strengthened through the mandatory installation of *certified tachographs* in all vehicles covered by the regulations. In July 1987, the European agreement on rest and service hours in *international road transport* (AETR) came into effect in Norway. Finally, in January 1994, the EEA (European Economic Area) agreement came into effect, extending the rest and service hours regulations to *all domestic and international transport by buses and trucks above 3.5 tons of (total) weight.* None of the variables capturing these three legislative extensions or reinforcements had, however, significantly negative coefficients – indeed, the second one came out clearly positive<sup>114</sup>.

It should be emphasized that these negative results by no means imply that the above legislative measures are necessarily without effects on safety. It only means that, given the amount of systematic and random variation present in our sample, the effects – if any – are not large enough to be revealed in our aggregate econometric model.

#### 6.7.12. Access to alcohol

Access to alcohol is more severely regulated in Norway than in most other western industrialized countries. Wine and liquor are sold only from state monopoly stores, generally found only in larger townships, and even beer sales are subject to licensing by the municipal assembly. Restaurants also need a state or municipal license in order to serve alcoholic beverage.

More than half the counties have less than one outlet per 3 000 square kilometers (figure 6.15)<sup>115</sup>. Even beer sales have been heavily restricted in some counties, although more so in the 1970s and early -80s than at present. A few municipalities<sup>116</sup> still maintain an absolute ban on any kind of alcoholic beverage being served or sold.

<sup>&</sup>lt;sup>114</sup> The potential impact of these regulations would depend on the amount of heavy vehicle traffic in relation to the total amount of road use. The variables were therefore defined as interaction terms between the respective legislative dummies and our calculated heavy vehicle share of the traffic volume (cevhvysh).

<sup>&</sup>lt;sup>115</sup> In this diagram, the vertical axis is a count of units of observations, 264 units corresponding to one county through 22 years (1973-94). Recall that the entire sample consists of 5 016 observations.

<sup>&</sup>lt;sup>116</sup> The *municipality* is a much smaller administrative unit than the county, there being approximately 450 municipalities in Norway. No *county* is without beer outlets, but until 1991, the county of Sogn and Fjordane, with a population of more than 100 000 and a surface of 18 634 square kms, was without a single wine/liquor store.

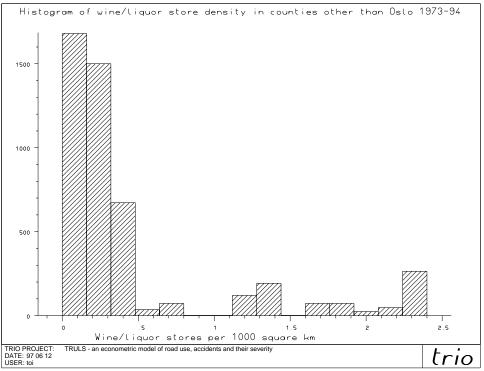


Figure 6.15: Histogram of wine/liquor store density by county, excl Oslo. 1973-94.

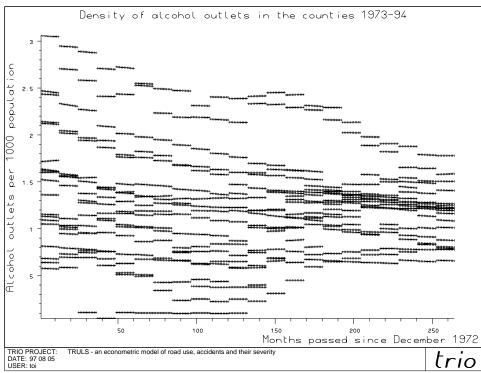


Figure 6.16: Density of alcohol outlets in the counties 1973-94.

There are, in other words, large regional differences in terms of access to alcohol. Since the late 1980s, however, a certain «leveling out» has taken place, making the access to alcohol more similar between the counties, and generating a certain amount of time-series variation as well (figure 6.16).

In the TRULS model we decompose the availability of various forms of alcohol into six variables, three of which relate to *outlets (i e, shops)*, while the remaining three concern *(bars and) restaurants.* 

As for shops, our first variable (dxloutletspc) is defined as the *total number of outlets per 1000 inhabitants*. A second variable (dxloutstrong) measures the *percentage of outlets al- lowed to sell beverage stronger than lager beer* (4.5 per cent alcohol by volume), while the third (dxloutliqsh) is defined as the percentage of these, in turn, that are *wine/liquor stores*.

Since 1993, the last measure has been uniformly 100 per cent, while the number of outlets for strong beer (or stronger, i e above 4.5 per cent alcohol) has fallen drastically (figure 6.17), since strong beer is no longer allowed to be sold outside the state monopoly (wine/liquor) stores.

Thus there is a very pronounced jump in most regional time-series between December 1992 and January 1993. If access to strong beer has a bearing on road safety, there is every possibility to detect the effect econometrically.

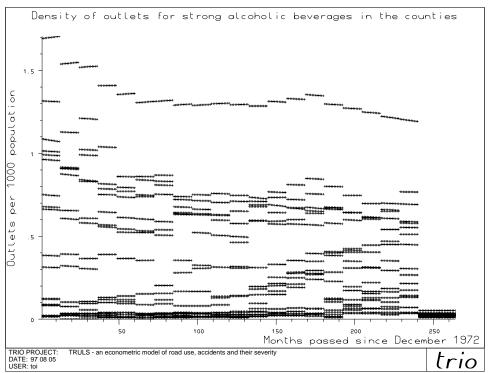


Figure 6.17: Density of outlets for strong beer, wine or liquor in the counties 1973-94.

Restaurant licensing is another way of limiting public access to alcohol. Here, too, the TRULS model specification relies on a three-part multiplicative decomposition: The main variable (dxlrstalcpc) expresses the *number of bars and restaurants licensed to serve (some kind of) alcoholic beverage, per 1000 population*, the second variable (dxlrestlwsh) meas-

ures the percentage of these which are allowed to serve *wine (or stronger)*, while the third (dxlrestliqsh) measures the percentage of these, in turn, that are also allowed to serve *liquor*.

Access to alcohol in terms of restaurant licenses has generally been increasing over our period of observation, especially since the mid-80s (figure 6.18). This is true in particular of wine/liquor licenses. There is ample cross-sectional as well as time-series variation in these measures.

Table 6.12: Estimated casualty elasticities etc with respect to access to alcohol. T-statistics in parentheses.

Dependent variable:		Injury accidents	Car occupants injured		Bicyclists injured	Pede- strians injured		Dange- r rously injured pe accident	Mortality (fatalities r per acci- dent)		
Column:		А	В	С	D	Е	F	G	Н		
Elasticities	s evaluated at over	rall sample r	means (1 <sup>st</sup>	line) and at	t 1994 subs	ample me	ans (2 <sup>nd</sup> lin	e)			
Shops											
Alcohol outlets per 1000 population	dxloutletspc	.088 .082 (3.44) LAM	020 021 (-3.88) LAM	.181 .179 (4.15) LAM	.052 .049 (.61) LAM	023 018 (-1.18) LAM	041 052 (-2.50) LAM	.118 .116 (3.44) LAM	.131 .116 (3.07) LAM		
Per cent alcohol outlets selling strong beer, wine or liquor	dxloutstrong	.025 .025 (2.70) LAM 4	034 034 (-3.09) LAM 4	.098 .098 (4.62) LAM 4	.037 .037 (1.72) LAM 4	.088 .088 (4.73) LAM 4	.006 .007 (.56) LAM 4	.023 .026 (1.02) LAM 4	006 006 (24) LAM 4		
Per cent wine/liqour stores of outlets for strong alcoholic beverage	dxloutliqsh	.041 .041 (4.43) LAM 4	012 012 (-1.13) LAM 4	.086 .086 (3.89) LAM 4	.049 .049 (2.14) LAM 4	.094 .094 (5.47) LAM 4	004 005 (37) LAM 4	.007 .008 (.33) LAM 4	034 036 (-1.43) LAM 4		
Bars and restaurants											
Restaurants licensed to serve alcohol per 1000 population	dxlrstalcpc	016 006 (-6.41) LAM	.075 .090 (2.51) LAM	093 049 (-6.88) LAM	343 319 (-5.50) LAM	005 001 (-4.67) LAM	.038 .063 (1.19) LAM	157 176 (-1.84) LAM	126 098 (-2.29) LAM		
Per cent of licensed restaurants with wine/liquor license	dxlrestlwsh	205 205 (-3.42) LAM 4	154 154 (-2.04) LAM 4	173 173 (-1.30) LAM 4	390 390 (-2.11) LAM 4	259 259 (-2.04) LAM 4	.158 .197 (2.12) LAM 4	129 145 (65) LAM 4	079 084 (38) LAM 4		
Per cent of wine/liquour licenses including liquor	dxlrestliqsh	.020 .020 (1.22) LAM 4	017 017 (82) LAM 4	.080 .080 (1.96) LAM 4	.020 .020 (.36) LAM 4	001 001 (02) LAM 4	049 061 (-2.06) LAM 4	059 067 (94) LAM 4	070 075 (-1.26) LAM 4		
Curvature parameters											
Dependent variable Box-Cox parameter	MU	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.547 [45.10]	.436 [27.75]	.350 [21.94]		
LAMBDA(X)	dxloutletspc	1.437 [2.29]	772 [-1.73]	.174 [.58]	1.000 FIXED	4.277 [.80]	101 [16]	3.762 [2.62]	3.312 [2.41]		
LAMBDA(X)	dxlrstalcpc	-2.527 [-2.87]	.464 [.77]	-1.553 [-2.84]	176 [73]	-3.939 [-2.49]	.702 [.52]	005 [01]	769 [96]		
LAMBDA(X) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED		

In the main (injury accidents) model, all three variables characterizing the density of alcohol outlets have significant positive coefficients (table 6.12). The elasticity of accidents with respect to alcohol outlets in general is estimated at 0.088, as a 1973-94 average. With respect to outlets for strong beer (or stronger alcohol), a small but significantly positive elasticity of 0.025 is found, while wine/liquor stores yield an elasticity of 0.041, given the total number of alcohol outlets<sup>117</sup>. There is thus a consistent pattern of influence, in that all types of alcohol outlets appear to increase the accident frequency, and more so the stronger the alcohol sold.

Severity also appears to increase significantly with the total number of alcohol outlets. The elasticity of fatalities with respect to alcohol stores is calculable as 0.219 (= 0.088 + 0.131). The strength of alcohol sold does not, however, have any significant impact on severity.

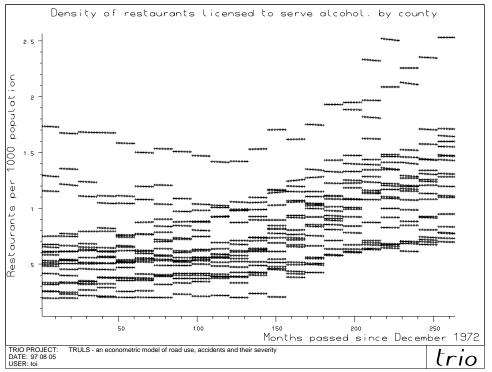


Figure 6.18: Density of restaurants licensed to serve alcohol. 19 counties 1973-94.

This strikingly consistent pattern of influence becomes rather more mixed when we examine the results for different road user groups. The number of car occupant injuries seem to be *negatively* related to alcohol outlet density, and more so the stronger the type of alcohol. For MC occupant injuries the effects are consistently *positive*, while for bicyclists and pedestrians an accident increasing effect is found only for the stronger types of alcohol.

The strict Norwegian legislation against drinking and driving represents a strong incentive for car drivers to conceal their accident whenever under the influence, even in the event of

<sup>&</sup>lt;sup>117</sup> The variable dxloutstrong measures the *extra* impact of more outlets for strong alcohol, *conditional* on the total number of alcohol outlets, in other words the effect of *replacing* an ordinary beer outlet by a shop allowed to sell strong beer. Similarly, dxloutliqsh represents the *extra* effect of liquor stores, *conditional* on the number of weak and strong beer outlets. The *unconditional* effects would be calculable as a certain weighted sum of the respective conditional elasticities, the weights being determined by the ratios between different kinds of alcohol outlets.

(slight) injury. It is therefore quite possible that the reporting incidence for single vehicle accidents is negatively correlated with the incidence of alcohol-impaired driving. In principle, this could in part explain the negative elasticities of car occupant injuries with respect to alcohol outlet density factors. A complement casualty subset test as applied to single vehicle versus multiple vehicle accidents fails, however, to reveal any pattern consistent with such an explanation.

Another possible explanation of the discrepancy between the effects on injury accidents and car occupant injuries, respectively, is that car occupancy rates may be negatively related to alcohol-impaired driving, in other words that drunk drivers tend to be alone in their cars. Most people would hesitate to ride with a visibly impaired driver, and the driver himself has a clear incentive not to reveal his condition to any other person.

Yet another set of surprising results pertain to the variables measuring the density of *bars and restaurants* licensed to serve various types of alcohol (dxlrstalcpc, dxlrestlwsh, and dxlrestliqsh). These factors appear to be *negatively* related to accident frequency and severity. Thus, to the extent that such licenses have any bearing on the incidence of impaired driving, it would appear that drivers compensate for it, to an extent more than sufficient to offset the initial effect.

Such effective compensation is unlikely to take place except possibly at rather moderate levels of blood alcohol concentration (BAC)<sup>118</sup>. Restaurant guests may, however, be less likely to obtain very high levels of blood alcohol content than are persons consuming alcohol in private. This could help explain the discrepancy between the effects of alcohol outlets and restaurants.

Casualty subset tests would have been useful in order to rule out possible spurious correlation or omitted variable bias. It is difficult, however, to identify subsets that would be clearly more (or less) affected by this risk factor than the average.

In the exploratory model, certain other alcohol availability variables were tested as well. These include a variable measuring the extent to which liquor stores have been closed due to strike, and a dummy capturing the abolition of self-service sale of strong beer. Neither variable was significant.

In summary, the alcohol availability variables convey a rather mixed picture and one that suggests the need for more in-depth analysis, including, if possible, the important intervening variables of alcohol consumption, drinking-and-driving incidence, and/or speed. There are relatively clear indications, however, that the density of outlets is positively associated with road accident risk and severity.

# 6.7.13. Geographic characteristics

The models include a dummy for the county of Oslo. This dummy serves to neutralize the effect of certain independent variables being unobservable (and hence set to zero) for Oslo, and is thus without any substantive interpretation.

<sup>&</sup>lt;sup>118</sup> Such a mechanism could, in principle, explain the celebrated «Grand Rapids Dip», i e the apparent belowbaseline risk, reported by Borkenstein et al (1964), for the 0.01 to 0.04 % BAC interval. This study has, however, been severely criticized on methodological grounds (see, e g, Allsop 1966, Hurst et al 1994).

Dependent variable:		Injury accidents	Car occupants injured		<ul> <li>Bicyclists injured</li> </ul>	Pede- strians injured		Dange- r rously injured per accident	Mortality (fatalities per acci- dent)
Column:		А	В	С	D	Е	F	G	н
«Elasticities»	evaluated at ove	rall sample	means (1 <sup>st</sup>	line) and a	t 1994 subs	sample me	eans (2 <sup>nd</sup> lin	e)	
Geography									
Oslo	hcounty3 ======	160 160 (-1.3	.471 .471 1) (2.94	-1.321 -1.321 4) (-4.8)	-1.609 -1.609 6) (-4.3	-1.036 -1.036 6) (-3.7	.247 .309 (1.5	.509 .571 2) (1.51	.593 .628 ) (1.46)
Calendar									
Dummy for start of Easter week	ekes ====	.023 .023 (1.34)	.081 .081 (3.26)	055 055 (89)	156 156 (-1.95)	038 038 (69)	.024 .030 (.71)	.043 .048 (.55)	.098 .104 (1.13)
Dummy for end of Easter	ekee ====	132 132 (-7.45)	152 152 (-5.75)	070 070 (-1.26)	054 054 (62)	171 171 (-3.11)	010 013 (30)	.023 .026 (.31)	.007 .007 (.08)
Years passed since 1945	ektrend	361 454 (-1.79)	.124 .156 (.46)	-1.822 -2.295 (-4.34)	-1.975 -2.488 (-3.17)	-1.099 -1.384 (-2.58)	-1.677 -2.640 (-6.20)	132 179 (18)	.012 .015 (.02)
Share of vacation and holidays during month (excl summer vacation)	ekvhsh	014 014 (61)	016 016 (47)	.104 .103 (1.77)	.037 .037 (.45)	.007 .007 (.15)	.007 .009 (.22)	041 045 (43)	090 095 (84)
			Curvat	ture param	eters				
Dependent variable Box-Cox parameter	MU	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.547 [45.10]	.436 [27.75]	.350 [21.94]

Table 6.13: Estimated casualty «elasticities» etc with respect to geographic variables and calendar events. T-statistics in parentheses.

#### 6.7.14. Calendar and trend effects

The strongest concentration of traffic on a single day in Norway probably occurs at Easter end, i e Easter Monday, when large parts of the population return home after the holiday. The dummy capturing (the month containing) this event (ekee) shows a significantly negative effect on accidents. It appears that the injury accident toll during this month is about 12 per cent lower than it would normally be, given the exposure volume (table 6.13). This must probably be understood in terms of the restraint forced upon the drivers on unusually congested roads.

The traffic volumes generated by Easter start (ekes) are less concentrated and may sometimes divide themselves between the months of March and April. Here, the effect is insignificant in the main (injury accidents) model and positive in the car occupant injuries model.

Apart from the Easter traffic, holidays per se (ekvhsh) do not seem to have any effect on the accident frequency, given exposure.

Our final and most important calendar variable is the linear<sup>119</sup> trend term (ektrend), defined as years passed (or parts thereof) since 1945. It is highly significant and negative. As of

<sup>&</sup>lt;sup>119</sup> We specify this term as «linear», since this is the only formulation that leaves all model parameters (except the constant term) invariant with respect to the (quite arbitrary) choice of calendar reference point.

1994, the injury accident frequency is estimated to fall by some 0.9 per cent annually, when all (our) other independent variables are kept constant<sup>120</sup>.

Interpreting this trend effect is a challenge. Its coefficient is not robust against changes in the model specification, being particularly sensitive to the inclusion (or not) of variables developing almost monotonously over time, such as road infrastructure, traffic density, and mean age of vehicles. In principle, it would capture, although crudely, all risk or safety developments not otherwise taken account of in the model. Obviously, there are a number of such omitted factors – suffice it to mention vehicle crashworthiness, targeted infrastructure improvements, driver education and experience, general police surveillance, vehicle inspection, pedestrian and bicyclist exposure, demographic structure, or speed limits and other traffic regulations. Some of these variables typically evolve gradually and steadily over time, more or less in parallel between the various counties. The net effect of all such developments would, in principle, be captured by the trend term. Previous analyses have come up with a trend effect (over 1973-86) of minus 1.9 per cent annually (Fridstrøm et al 1995), however without taking account of other independent variables than reporting, weather and daylight.

Note, however, that the entire trend effect appears to be due to pedestrians and twowheelers. For these, the trend effect is estimated at minus 2 to 5 per cent annually, while for car occupant injuries the trend variable is positive and statistically insignificant. This speaks against vehicle crashworthiness or inspection as prime explanatory factors. Indeed, the results suggest that car occupants have benefitted from few safety enhancements other than those explicitly included in our model, of which seat belt use is probably the predominant single factor. The unprotected road users, on the other hand, have either reduced their exposure or witnessed a major improvement in their safety, or both.

One might argue that time itself is never an explanatory factor, that only the events occurring *in* time are justifiably understood as true causal agents, and hence that a trend term like this does not belong in a properly specified econometric model. It turns out, however, that without a trend term capturing autonomous safety improvements taking place over time, certain independent variables come out with entirely implausible coefficients, suggesting strong omitted variable bias.

One possible interpretation of the trend effect is *learning*. Road users, teachers, policemen, manufacturers, engineers, planners and politicians all gradually accumulate knowledge and experience on how to avoid and mitigate casualties. For this reason, risk levels are very much higher in the early stages of the automobile age than in a «mature» motorized society, and very much higher in most developing countries than in the western industrialized world.

According to this tenet, the risk level might be thought of as a function of the hitherto acquired driving experience in the road user population. To test the explanatory power of

Since, however, the dependent variable is log transformed, the «linear» trend is really an exponentially decreasing (or increasing) curve in terms of accidents.

<sup>&</sup>lt;sup>120</sup> As of 1994 the trend elasticity is calculable at -0.454 for injury accidents. Since the trend variable is defined as years passed since 1945, a one per cent increase in this variable corresponds (as of 1994) to a time lapse of almost half a year. Thus the trend elasticity is consistent with a 0.9 per cent risk reduction *per annum*.

such a hypothesis, we replaced the trend term by an estimate of the *accumulated aggregate* vehicle kilometers driven in the county since 1945<sup>121</sup>.

Although this variable, unlike the trend term, contains cross-sectional variation in addition to the monotonous temporal growth, it possesses markedly poorer explanatory power. There appears to be something more to the trend effect than just the accumulation of aggregate experience. When both variables are included, the experience term becomes insignificant and acquires a counterintuitive sign.

#### 6.7.15. Autocorrelation

The 1<sup>st</sup> and 12<sup>th</sup> order autocorrelation parameters come out clearly significant and positive in all models except in the severity equations (table 6.14). Thus, it appears important to allow for an autocorrelation structure of the disturbances.

Table 6.14: Estimated **autocorrelation parameters** in casualty equations. T-statistics in parentheses.

Dependent variable:		Injury accidents	Car occupants injured	MC occu- pants injured	Bicyclists injured	Pede- strians injured	Severely injured per accident	Dange- rously injured per accident	Mortality (fatalities per acci- dent)
Column:		А	В	С	D	Е	F	G	Н
			Autocorre	lation para	meters ( $ ho$	<sub>j</sub> )			
l <sup>st</sup> order	$ ho_1$	.192 (13.62)	.099 (6.79)	.135 (9.51)	.066 (4.66)	.058 (3.68)	.027 (1.85)	009 (55)	.011 (.75)
12 <sup>th</sup> order	$ ho_{ m l2}$	.234 (15.74)	.126 (8.34)	.081 (5.49)	.130 (8.71)	.110 (7.81)	.035 (2.31)	.010 (.64)	.018 (1.18)

#### 6.7.16. Explanatory power

How well do our casualty models fit? In table 6.15 we report various goodness-of-fit measures, including the overdispersion parameters and the ordinary and Freeman-Tukey coefficients of determination for total and systematic variation (see section 6.4.2 for definitions).

Note that for fatalities, dangerously injured and severely injured, we report the goodnessof-fit obtained by combining the accident frequency and severity equations. For each degree of severity, we compare the observed number of victims with a predicted value, which is obtained by multiplying – for each sample point – the (estimated) expected number of accidents by the expected severity. The number of parameters (k) is given by the sum of the parameters in the accident frequency and severity equations.

<i>Table 6.15:</i>	Goodness-of-fit	measures for	casualty models
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$C_{max} = C_{max} = C_{m$	Casualty count	п	k	$\hat{ heta}$	$R^2$	$P^2$	$R_P^2$	$R_{FT}^2$	$P_{FT}^2$ $R_{PFT}^2$	Г
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<sup>&</sup>lt;sup>121</sup> Vehicle kilometers driven before 1945 may be disregarded without large error, as these represent, in total, less than one year's traffic volume as of 1973.

Injury accidents	4788	57	0.014	0.864	0.918	0.941	0.861	0.912	0.944
Car occupants injured	4788	58	0.049	0.686	0.895	0.767	0.697	0.896	0.778
MC occupants injured	4788	57	0.054	0.712	0.818	0.870	0.698	0.829	0.842
Bicyclists injured	4788	54	0.058	0.677	0.779	0.869	0.629	0.771	0.816
Pedestrians injured	4788	56	0.028	0.783	0.839	0.934	0.671	0.788	0.851
Severely injured	4788	115	0.061	0.621	0.798	0.779	0.623	0.776	0.803
Dangerously injured	4104	112	0.133	0.259	0.496	0.522	0.257	0.466	0.553
Fatalities	4788	115	0.161	0.172	0.387	0.443	0.166	0.328	0.506

The accident frequency model explains 86 per cent of the total variation, by the ordinary  $R^2$  measure (formula 6.57 in section 6.4.2 above), and a full 94 per cent of the explainable systematic variation, as judged by  $R_P^2$  (formula 6.59). A maximally obtainable fit in this model would correspond to an  $R^2$  of 0.92 (=  $P^2$ , formula 6.58).

An almost identical picture is revealed by the corresponding Freeman-Tukey goodness-offit measures (formulae 6.61 to 6.63).

The accident frequency model has a very small overdispersion:  $\hat{\theta} = 0.014$ , by formula (6.56). In the models explaining victim counts by road user category, the overdispersion is somewhat higher, as expected, and the goodness-of-fit somewhat lower. These models explain between 77 and 93 per cent of the systematic variation.

The comparatively small overdispersion found in the pedestrian injuries model probably reflects the fact that few accidents involve more than one pedestrian. Hence these events come very close to being probabilistically independent.

The combined models explaining victims by degree of severity typically exhibit poorer goodness-of-fit – only around 50 per cent explained systematic variation for the most severe injuries. This is, however, primarily a reflection of the non-independence of severe injury events, as witnessed by the overdispersion parameter:  $\hat{\theta} = 0.161$  for fatalities and  $\hat{\theta} = 0.133$  for dangerous injuries.

As judged by the ordinary  $R^2$  measure, the fit is down to 17 per cent in the fatalities model. But on account of the small casualty counts being analyzed, the maximally obtainable fit, assuming independent events, is only about 39 per cent (=  $P^2$ ). For probabilistically dependent events, such as fatalities, the limit is even lower.

# **Chapter 7: Synthesis**

In the previous chapters, we have presented a recursive chain of analyses attempting to explain – in that order – car ownership, road use, seat belt use, accident frequency, and accident severity.

Road use and seat belt use are important input variables in the accident frequency and severity relations. Car ownership is, in turn, a most important determinant of aggregate road use. Thus, a number of independent variables entering the car ownership, road use or seat belt use equations are implicitly assumed to affect accident frequency and severity *indirectly*, through their influence on the antecedent links in the recursive chain. Some of these independent variables enter the accident frequency and severity equations as well, adding a *direct* to the indirect effect.

The principal aim of this final chapter is, therefore, to sum up and describe all these direct and indirect effects, so as to obtain a maximally complete picture of the major factors affecting road casualties at the aggregate (macro) level. We do this by recursive accumulation of the relevant elasticities, as evaluated at the subsample means for our last year of observation – 1994. We shall start by setting out the formal algebra behind these calculations.

#### 7.1. Calculating compound elasticities in a recursive model structure

Consider a general recursive structure of relationships given by

(7.1) 
$$y = f(\boldsymbol{x}, \boldsymbol{z}), \quad \boldsymbol{x} = \boldsymbol{g}(\boldsymbol{z}),$$

where  $\mathbf{x} = (x_1 \ x_2 \ \dots \ x_m)' = (g_1(z) \ g_2(z) \ \dots \ g_m(z))'$  and  $\mathbf{z} = (z_1 \ z_2 \ \dots \ z_n)'$  are differentiable vector variables with partial derivatives denoted by

(7.2) 
$$\frac{\partial f(\mathbf{x}, \cdot)}{\partial x_i} \equiv f_{xi}, \quad \frac{\partial f(\cdot, \mathbf{z})}{\partial z_j} \equiv f_{zj}, \quad \frac{\partial g_i(\mathbf{z})}{\partial z_j} \equiv g_{ij} \quad (i = 1, 2, ..., m; j = 1, 2, ..., n).$$

Define the partial elasticities

(7.3) 
$$\varepsilon_{fx_i} \equiv f_{xi} \frac{x_i}{y}$$
,  
(7.4)  $\varepsilon_{fz_j} \equiv f_{zj} \frac{z_j}{y}$   
(7.5)  $\varepsilon_{x_i z_j} \equiv g_{ij} \frac{z_j}{x_i}$ ,

and the compound elasticity

(7.6) 
$$\varepsilon_{yz_j} \equiv \frac{\partial f(\boldsymbol{g}(\boldsymbol{z}), \boldsymbol{z})}{\partial z_j} \frac{z_j}{y}$$

To express the last of these elasticities in terms of the three first, note that

(7.7) 
$$\frac{\partial f(\boldsymbol{g}(\boldsymbol{z}),\boldsymbol{z})}{\partial z_{j}} = \sum_{i=1}^{n} \frac{\partial f(\boldsymbol{x},\cdot)}{\partial x_{i}} \frac{\partial x_{i}}{\partial z_{j}} + \frac{\partial f(\cdot,\boldsymbol{z})}{\partial z_{j}} = \sum_{i=1}^{n} f_{xi}g_{ij} + f_{zj}$$
$$= \sum_{i=1}^{n} \left[ \varepsilon_{fx_{i}} \frac{y}{x_{i}} \cdot \varepsilon_{x_{i}z_{j}} \frac{x_{i}}{z_{j}} \right] + \varepsilon_{fz_{j}} \frac{y}{z_{j}} = \left[ \sum_{i=1}^{n} \left( \varepsilon_{fx_{i}} \varepsilon_{x_{i}z_{j}} \right) + \varepsilon_{fz_{j}} \right] \frac{y}{z_{j}},$$

where the third equality sign follows from (7.3)-(7.5). Substituting (7.7) into (7.6), we have the general recursive elasticity formula

(7.8) 
$$\varepsilon_{yz_j} = \sum_{i=1}^m \varepsilon_{fx_i} \varepsilon_{x_i z_j} + \varepsilon_{fz_j} (j=1,2,...,n),$$

where the last term represents the *direct* effect of  $z_j$  on y, while the terms inside the summation sign correspond to the various *indirect* effects.

Note that this formula is valid *irrespective of the functional forms f* and *g*.

To fix ideas, let y represent injury accidents, x the right-hand side variables in the injury accident equation, and z the right-hand side variables in the road use equation. Let the first element of x,  $x_1$  say, represent road use (vehicle kilometers), and assume

(7.9) 
$$g_{ij} = \frac{\partial g_i(z)}{\partial z_j} \equiv 0 \quad \forall i > 1 \text{ and } \forall j.$$

i e only the first element of vector x is functionally dependent on z.

In this case, formula (7.8) simplifies to

(7.10) 
$$\varepsilon_{yz_i} = \varepsilon_{fx_1} \varepsilon_{x_1 z_i} + \varepsilon_{fz_i}$$

That is, the elasticity of accident frequency with respect to  $z_j$  is composed of two parts. An *indirect effect* is given by the elasticity of accidents with respect to road use, times the elasticity of road use with respect to  $z_j$ . In addition, a *direct effect* is determined by the partial derivative of y with respect to  $z_j$ , as estimated in the accident frequency equation.

By induction, this argument can be extended to any number of links in the recursive chain of relations, so as to, e g, also take account of indirect car ownership effects, or – at the other end of the chain – severity effects<sup>122</sup>.

As for severity, a most useful type of inference can be made by letting, e g, y denote the number of fatalities,  $x_1$  the number of injury accidents,  $x_2 = \frac{y}{x_1}$  the mortality ratio, and z

the (common) vector of exogenous variables. Here,

(7.11) 
$$y = x_1 x_2, \ \varepsilon_{fx_1} = \varepsilon_{fx_2} = \frac{x_1 x_2}{y} = 1,$$

and hence, by (7.8),

<sup>&</sup>lt;sup>122</sup> Recall that our recursive model structure consists of relations explaining (i) car ownership, (ii) vehicle kilometers, (iii) seat belt use, (iv) injury accidents, (v) injury victims, and (vi) severity.

 $(7.12) \quad \varepsilon_{yz_j} = \varepsilon_{x_1z_j} + \varepsilon_{x_2z_j},$ 

i e, the elasticity of fatalities with respect to any exogenous variable  $z_j$  is calculable simply by summation of the corresponding elasticities in the accident frequency and mortality equations. Again, note that this formula applies without regard to the form of the functions  $x_1 = g_1(z)$  and  $x_2 = g_2(z)$ .

# 7.2. Direct and indirect casualty effects

In figures 7.1 through 7.25 we show calculated elasticities with respect to various independent variables. Partial elasticities are evaluated at the means across all 228 sample points observed in 1994, as already displayed in the tables of chapters 4 through 6 (see section 2.4.4 for an account of the methodology). Compound elasticities, including all relevant direct and indirect effects, are then computed from the mean partial elasticities in accordance with formula  $(7.8)^{123}$ . That is, whenever applicable, the effect channeled through increased (or decreased) car ownership is included in the road use elasticity, the effect coming through increased road use is included in the accident elasticity, and the effect on accident frequency is included in the fatalities elasticity.

The values shown in figures 7.1-7.25 are point estimates. They should be interpreted with some caution, as the diagrams provide no information on standard errors or confidence intervals, or on whether the effects shown are significantly different from zero. For such information, the reader is referred to the tables of Appendix B, or to the discussion in chapters 4 through 6.

# 7.2.1. Exposure

In figure 7.1, we show estimated partial elasticities with respect to various components of exposure.

The injury accident frequency has an elasticity of 0.911 with respect to the total volume of motor vehicle road use (*vehicle kilometers*). That is, injury accidents increase almost in proportion to the traffic volume, *other things being equal*. Fatalities appear to increase somewhat less than proportionately, viz. by an elasticity of 0.761.

This elasticity applies, however, only on the condition that the *traffic density*, defined as vehicle kilometers driven per kilometer road length, is kept constant. In other words, the elasticities with respect to traffic volume implicitly assume that the road network is being extended at a rate corresponding exactly to the traffic growth, so that the ratio of vehicle kilometers to road kilometers remains unchanged.

In the opposite and more realistic case, where the road network does not change, an average accident elasticity of approximately 0.50 (= 0.911 - 0.414) is calculable for 1994. An increase in traffic density tends, in other words, to dampen the (otherwise near-proportionate) effect of larger traffic volumes, as measured in vehicle kilometers.

<sup>&</sup>lt;sup>123</sup> An Excel spreadsheet was used to do all the calculations, based on a TRIO output table of mean direct elasticities as of 1994.

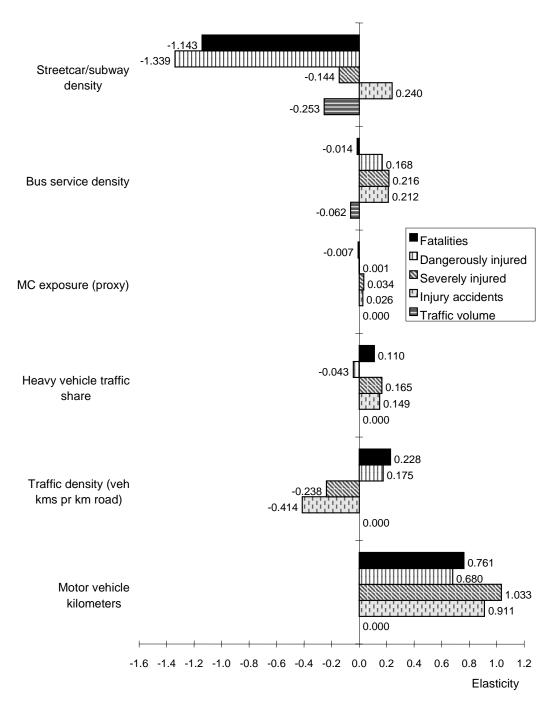


Figure 7.1: Exposure elasticities as of 1994. Accidents and victims by severity.

Heavy vehicles<sup>124</sup> are more dangerous than private cars. The larger the *heavy vehicle share* of the traffic volume, the higher the injury accident frequency. However, fatalities and dan-

<sup>&</sup>lt;sup>124</sup> I e, vehicles with more than 1 ton's carrying capacity or more than 20 passenger seats.

gerous (i e, very severe) injuries increase less than the accident frequency, meaning that the average severity (persons severely injured per injury accident) does not increase. This may reflect the fact the truck driver himself is well protected and usually escapes the accident without (severe) injuries. Heavy vehicles appear to be particularly dangerous to two-wheelers, while car occupant injuries become less frequent when a large share of the traffic does *not* consist of private cars (figure 7.2).

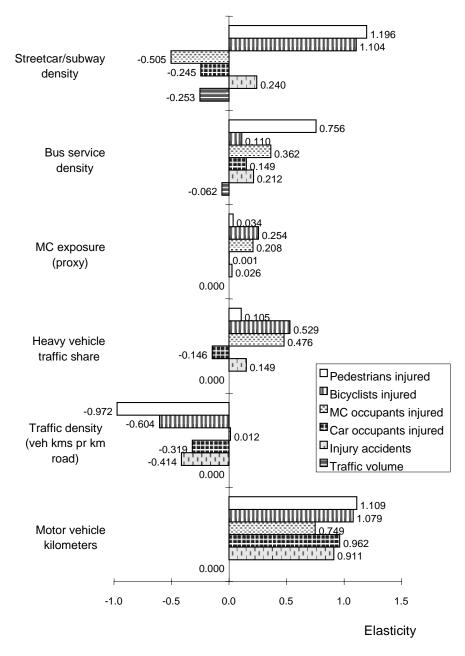


Figure 7.2: Exposure elasticities as of 1994. Injury accidents and victims by road user category.

*Motorcycle exposure* has a clear effect on motorcycle accidents but, on account of its small share of the exposure, a quite modest effect on the overall accident frequency<sup>125</sup>.

Enhanced public transportation services tend to reduce the use of private cars and hence the total number of vehicle kilometers. A one per cent increase in the *density of bus service* lowers the overall traffic volume by an estimated 0.062 per cent. However, this is not sufficient to offset the exposure effect of the bus service: injury accidents increase by 0.212 per cent, i e by 0.264 (= 0.212 + 0.062) per cent as reckoned per vehicle kilometer (figure 7.1). This effect is due primarily to more *pedestrians* being injured, presumably on their way to or from the bus stop, but even car occupants and two-wheelers are exposed to a somewhat higher risk owing to the bus service (figure 7.2).

Similar and even stronger effects are found for public transportation by rail (streetcar or subway). Obviously, this kind of service does not entail increased risk or exposure for motorized road users, only for bicyclists and pedestrians.

#### 7.2.2. Road infrastructure

The calculated effects of improved or extended road networks are exhibited in figures 7.3 and 7.4. The effects shown in these and the following graphs are all interpretable as long-term (equilibrium) effects, i e they incorporate effects due to changes in (optimal) car own-ership. Also, it is assumed throughout that the heavy vehicles represent a constant share of the total traffic volume.

For analytical purposes, we decompose the supply of road infrastructure into two parts: (i) the *length* of the public road network (in kilometers per county), and (ii) the *accumulated real investment expenditure per kilometer* (national or county) road. We interpret the first component as a measure of *size*, while the second one may be understood as an economic measure of road *quality*<sup>126</sup>.

An added supply of roads appears to generally increase the accident toll. This is true for (size) enlargements as well as for (quality) improvements.

The great bulk of this effect can be traced back to the fact that road use demand responds to shifts in supply. An extended or improved road network reduces the cost of travel by car and hence increases the demand for cars and road use.

The risk level (accidents or casualties per vehicle kilometer) is not very strongly affected, although there is a tendency for casualties to increase slightly more than proportionately with the traffic volume, when new roads are added to the network. The main reason for this is that a decrease in density (increase in road space) tends to augment the risk.

<sup>&</sup>lt;sup>125</sup> The «elasticity» computed for motorcycle exposure should not be interpreted literally, since the independent variable used is only a proxy, which appears to capture bicyclist exposure as well.

<sup>&</sup>lt;sup>126</sup> This measure is, of course, far from perfect, since property values and topographical conditions differ sharply between the counties, affecting the costs of road construction.

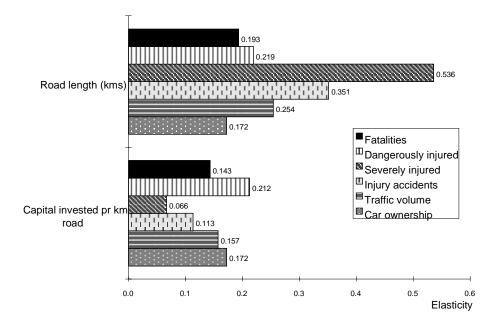


Figure 7.3: Road infrastructure elasticities as of 1994. Accidents and victims by severity.

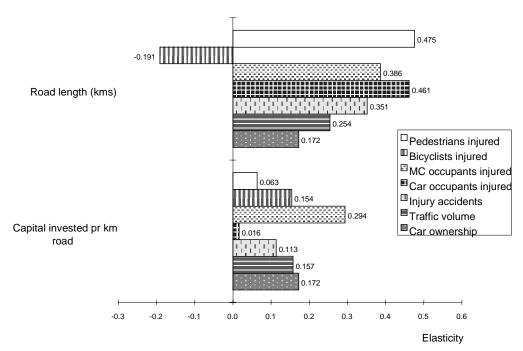


Figure 7.4: Road infrastructure elasticities as of 1994. Injury accidents and victims by road user category.

It should be noted, though, that the estimated partial effects of road infrastructure are generally not (very) significant (except the effect on car ownership). The uncertainty surrounding these elasticities is therefore considerable. Our confidence in these results is, however, strengthened by the relatively consistent and unambiguous pattern emerging. With one exception, all the elasticities shown in figures 7.3 and 7.4 are positive. The fact that bicyclist injuries tend to decrease with the length of the road network may simply be a cross-sectional exposure effect: The supply of road kilometers per inhabitant is larger in more sparsely populated counties, where distances are generally large and slow modes of travel comparatively unattractive.

Another word of caution is in order as well. One cannot draw the conclusion that every road investment, be it for extension or improvement, increases the accident toll. Certain types of road improvements or alterations are undoubtedly effective accident countermeasures (see Elvik et al 1997:149-242). What the TRULS model results do suggest, however, is that, given the way that road investment expenditures have been allocated over our period of observation (1973-94) in Norway, they have not – by and large – contributed to a smaller accident toll, nor to a significantly reduced risk as reckoned per unit of traffic. Their main effect has been to facilitate an increase in mobility.

This finding is not very surprising in the light of recent knowledge on the road investment decision process. The respective benefits accruing from competing investment projects have little influence on the allocation of funds (Odeck 1991 and 1996, Elvik 1993 and 1995, Nyborg and Spangen 1996). The weight attached to safety benefits is particularly small (Fridstrøm and Elvik 1997).

#### 7.2.3. Road maintenance

In figure 7.5 and 7.6 we show estimated road maintenance expenditure elasticities.

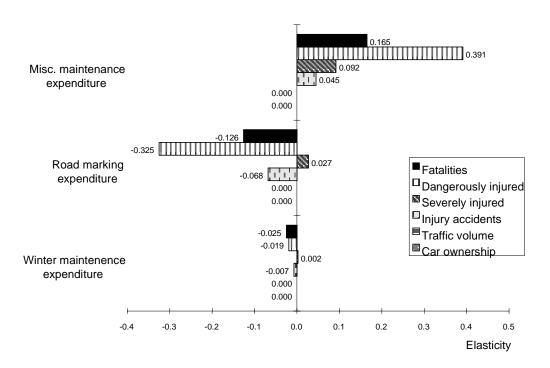


Figure 7.5: Road maintenance elasticities as of 1994. Accidents and victims by severity.

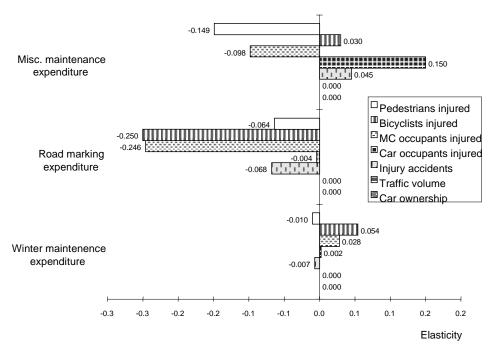


Figure 7.6: Road maintenance elasticities as of 1994. Injury accidents and victims by road user category.

Again, it should be noted that coefficient estimates underlying these elastcities are generally not (very) significant, and that the effects are uncertain. Unlike the road infrastructure effects, the maintenance effects appear rather disparate and inconsistent. *By assumption*, the impact on car ownership and road use is zero.

*Winter maintenance* expenditure has an entirely insignificant effect on accidents and casualties, except for two-wheelers, where the effect is positive (i e, casualty increasing). This is most probably an exposure effect: improved winter maintenance makes motorcycling and bicycling possible even during winter.

*Road marking* expenditure appears to have a generally favorable effect on risk, although the effects are – again – quite uncertain and hardly significant, except for two-wheelers.

Our last category – *«miscellaneous maintenance expenditure»* – lumps together all other maintenance costs. The safety effect of these – although uncertain – appears generally unfavorable, as if car drivers tend to take advantage of improved maintenance so as to increase their speed. The generally positive sign of the severity effects may be an indication that such behavioral adaptation does in fact occur.

#### 7.2.4. Population

Car ownership and road use increase near-proportionately with the size (or density) of the population, other things<sup>127</sup> being equal. Accident and casualties increase less than road use, owing to the traffic density effect (figure 7.7).

Unemployment has a small, but highly significant, negative effect on road use, and an additional, barely significant effect on casualties.

The rate of (first quarter) pregnancy has a clearly significant, unfavorable effect on the injury accident frequency, but not on the number of very serious or fatal injuries.

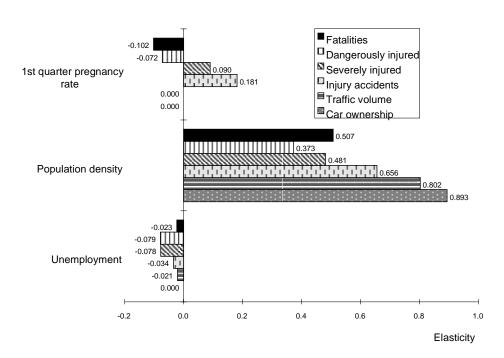


Figure 7.7: Population elasticities as of 1994. Accidents and victims by severity.

#### 7.2.5. Income

Figures 7.8 and 7.9 show income elasticities for car ownership, road use, accident frequency and victims. The graphs are drawn under the assumption of a constant road network, so that traffic density increases at a rate identical to the vehicle kilometer growth.

The (private) income elasticity of aggregate, long-term (equilibrium) car ownership is estimated at more than one (1.18). For aggregate road use (and hence also for fatalities and very serious injuries), the long-term income elasticity is estimated at no less than 1.61 as of 1994. The short-term income elasticity of road use (assuming constant car ownership) can be inferred as the difference between the former two, i e at appr 0.43 (= 1.61 - 1.18).

<sup>&</sup>lt;sup>127</sup> To be specific, the road network, public transportation supply, price levels and *per capita* income are assumed constant, but car ownership and road use are not.

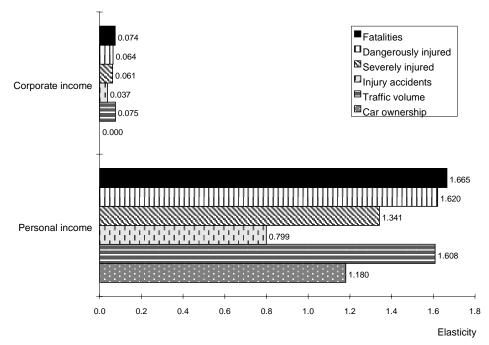


Figure 7.8: Income elasticities as of 1994. Accidents and victims by severity.

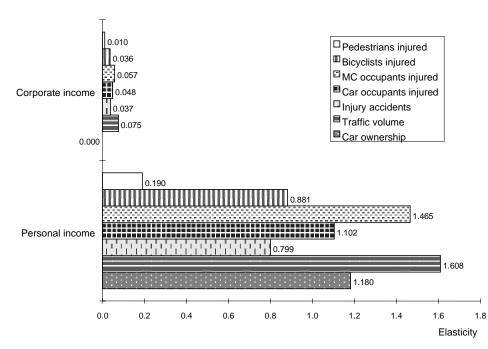


Figure 7.9: Income elasticities as of 1994. Injury accidents and victims by road user category.

A rising income level has a much smaller effect on pedestrian and bicyclist injuries than on car and motorcycle accidents (figure 7.9).

Corporate income has an almost negligible effect on road use as well as on accidents.

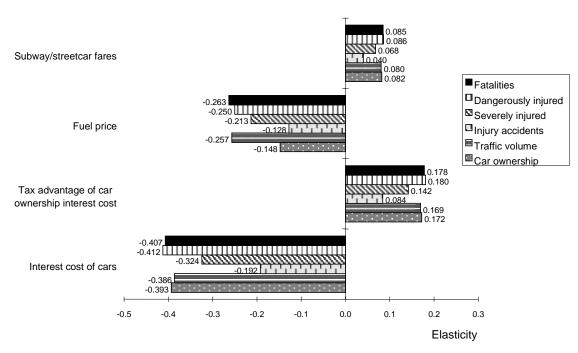


Figure 7.10: Price elasticities as of 1994. Accidents and victims by severity.

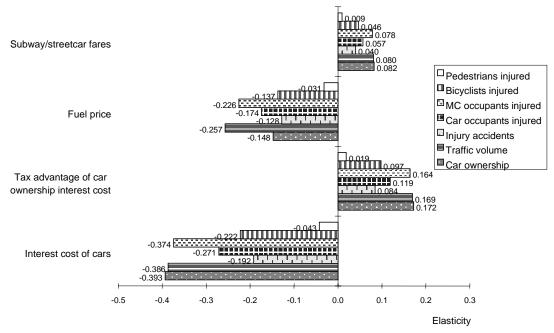


Figure 7.11: Price elasticities as of 1994. Injury accidents and victims by road user category.

#### 7.2.6. Prices and tax rates

Price elasticities are shown on figure 7.10 and 7.11.

A most important price variable (under Norwegian conditions) is the current *rate of interest*, which strongly affects the equilibrium car ownership and hence road use, accidents and fatalities. For car ownership and road use, as well as for fatalities and very severe injuries, its elasticity is estimated at close to -0.4.

The *tax advantage due to interest payment deductibility* works in the opposite direction, dampening the effect of increased interest rates.

The *fuel price elasticity* as of 1994 is estimated at -0.257 for overall road use (vehicle kilometers). More than half of this effect (-0.148) is due to reduced (equilibrium) car ownership. Some households no longer find it worthwhile to keep a(n extra) car when its use becomes too expensive.

In the short run, when car ownership is constant, the price elasticity is only -0.109 (= -0.257 + 0.148). Note, however, that the fuel price elasticity increases strongly with the initial price level (see chapter 4).

Obviously, the fuel price effects on road use translates into similar effects on traffic casualties.

*Public transportation fares* have a modest, but clearly significant cross-price effect on motor vehicle road use and hence also on accidents and fatalities, although not for pedestrians. Fatalities may be expected to increase by 0.085 per cent for each per cent increase in the streetcar/subway fares.

#### 7.2.7. Weather

Weather conditions have a marked impact on accident risk, although the direction of effects may in some cases seem surprising (figures 7.12 and 7.13).

In Norway, accidents become less frequent when the ground is *covered by snow*. We believe this is due to the fact that a certain layer of snow serves to reflect light and hence strongly enhances visibility at night. The risk reduction is larger the deeper the snow is. This is probably a *snowdrift* effect. The formation of snowdrifts along the roadside serves to reduce the frequency of single vehicle injury accidents, as they prevent cars from leaving the road and/or dampen the shock whenever a car is straying aside (Brorsson et al 1988). On the other hand, snowdrifts tend to limit the road space and may thus increase the risk of head-on collisions, as when cars are thrown back into the road after hitting the snowdrift.

During *days with snowfall*, however, the accident frequency goes up. At the same time, severity is reduced sufficiently to more than offset the increase in accident frequency, at least as far as fatalities are concerned. This is most probably a risk compensation effect: motorists reduce their speed on slippery surface, perhaps not quite enough to keep the injury accident frequency constant, but certainly enough to strongly reduce the consequence once an accident does occur.

Does it matter how much snow is falling? One might imagine that heavy snowfall creates a particularly risky traffic situation. The variable *«heavy snowfall»* is defined as the percentage of snowfall days during which the precipitation exceeds 5 millimeters (in water form). This effect, too, is generally positive for all road user groups, although too small to be statistically significant.

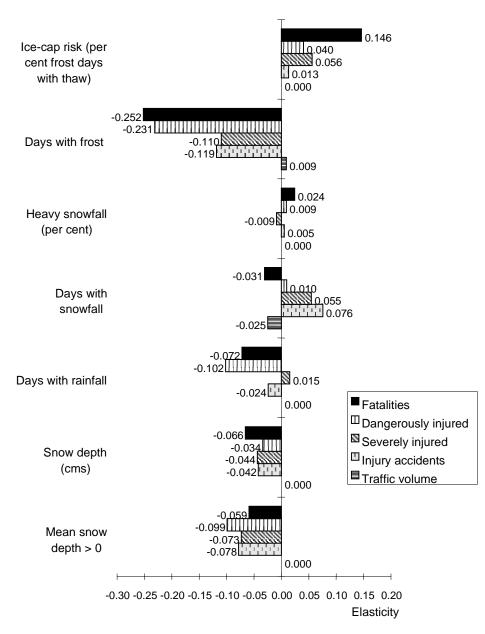


Figure 7.12: Weather effects as of 1994. Accidents and victims by severity.

An even clearer example of behavioral adaptation is seen in the *frost* variable. The monthly number of days with temperatures dropping below zero has a negative (i e, favorable) effect on the accident toll, especially on the most severe injuries.

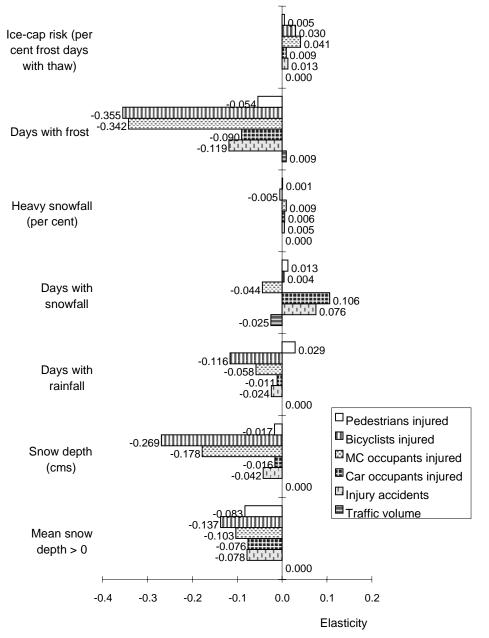


Figure 7.13: Weather effects as of 1994. Injury accidents and victims by road user category.

Comparing the two-wheeler injury models to the pedestrian and car occupant injury models, one notes, however, a much stronger, negative effect for bicyclist and motorcyclists. This suggests that part of the frost effect found in the main model may be due to a reduction in two-wheeler exposure, not entirely controlled for through our MC exposure proxy. Yet, it is interesting to note that even for car occupants, the estimated effect is negative.

When the temperature drops below freezing at night, but rises above 0 °C during the day, certain particularly hazardous road surface conditions may arise. If snow melts during the

day, wetting the road surface and forming a cap of ice at night, road users risk being surprised by some extremely slippery patches on a road surface that generally appears clear and dry, suitable for considerable speed. The *«ice cap risk»* variable measures the percentage of frost days during which the maximum temperature is above freezing. Its elasticity generally has the expected positive sign.

*Rainfall* has a seemingly negative (i e, favorable) effect on the accident count. Again, however, it appears that the effect is due mainly to reduced exposure among the unprotected road users, especially bicyclists. For car occupants, the effect is virtually zero.

#### 7.2.8. Daylight

In figure 7.14 and 7.15 we show how the (lack of) daylight («darkness») during various parts of the day affects *risk*.

These graphs differ from the previous ones in that *only direct effects* on casualties are incorporated in the elasticities. That is, the (seasonally and regionally conditioned) association between daylight and traffic volume is not taken account of; the graphs show casualty elasticities *given* motor vehicle road use.

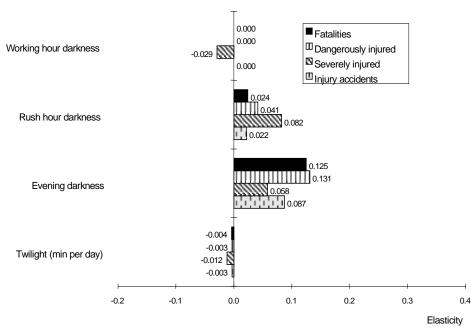


Figure 7.14: Direct daylight effects, conditional on motor vehicle road use. Accidents and victims by severity.

Lack of daylight during the ordinary working hours  $(9 \text{ a m to } 3 \text{ p m})^{128}$  does not have noticeable effects on the accident frequency or severity.

The effect of darkness during the traffic peak hour period (7 to 9 a m and 3 to 5 p m) does, however, have a clearly significant impact on risk, especially for pedestrians. For bicyclists, the estimated association is negative («favorable») presumably an exposure effect.

<sup>&</sup>lt;sup>128</sup> This variable has non-zero values during the winter months in the northernmost counties, reaching 360 (minutes per day) in Finnmark in December.

An even stronger effect is due to dark evenings (5 to 11 p m). Again, the largest risk increase applies to pedestrians, while two-wheelers are probably subject to reduced exposure and hence also to a lower accident toll. Car occupant injuries are significantly more frequent when the evenings are dark.

The length of the twilight period does not, in general, have any significant impact on casualty rates, except for bicyclists and pedestrians. Here the effect is negative (favorable), when the amount of daylight is controlled for.

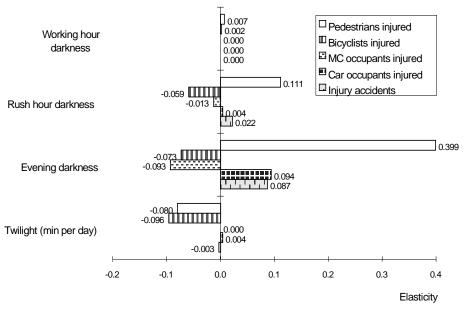


Figure 7.15: Direct daylight effects, conditional on motor vehicle road use. Injury accidents and victims by road user category.

#### 7.2.9. Seat belts

Seat belts are an effective injury countermeasure (figure 7.16). A 10 per cent increase in the number of car drivers *not* wearing the belt (from - say - the 12 per cent rate estimated in 1994, to 13.2 per cent) will increase the number of car occupant injuries by some 3 per cent and the number of fatalities by some 0.6 per cent. It appears that seat belts are more effective in preventing less severe injuries than in saving lives.

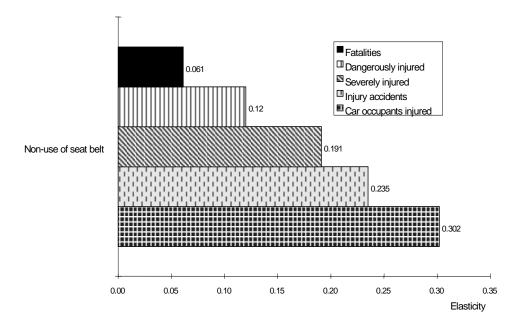


Figure 7.16: Seat belt effects as of 1994.

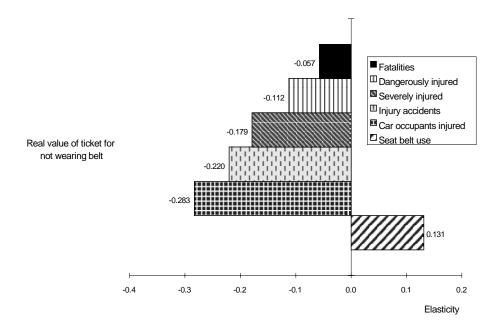


Figure 7.17: Seat belt ticket elasticities as of 1994.

In the TRULS model, we find no sign that seat belts give rise to behavioral adaptation on the part of car drivers, in such a way as to represent an increased hazard to pedestrians, as was once suggested by Peltzman (1975).

By combining the elasticities found in the seat belt model (chapter 5) with the elasticities shown in figure 7.16, we are able to calculate the estimated effect of increasing the (real value of the) ticket fine for not wearing a safety belt. This ticket runs at NOK 500 as of 1994.

A 10 per cent increase in this fine corresponds, as of 1994, to a 1.3 per cent increase in the rate of seat belt use, i e from 88 to 89.2 per cent. This corresponds to an almost 10 per cent

decrease in the rate of *non-use* (from 12 to 10.8 per cent), which translates into a 2.8 per cent decrease in the number of car occupant injuries and a 2.2 per cent reduction in the total number of injury accidents (figure 7.17).

The gradual reduction of the real value of the ticket due to inflation will, by assumption, have opposite effects.

## 7.2.10. Alcohol availability

Access to alcohol is more severely regulated in Norway than in most other western industrialized countries. Wine and liquor are sold only from state monopoly stores, generally found only in larger townships, and even beer sales are subject to licensing by the municipal assembly. Bars and restaurants also need a central or local government license in order to serve alcoholic beverage.

More than half the counties have less than one alcohol outlet (shop) per 3 000 square kilometers. Even beer sales have been heavily restricted in some counties, although more so in the 1970s and early -80s than at present. A few municipalities still maintain an absolute ban on any kind of alcoholic beverage being served or sold.

In the TRULS model we decompose the availability of various forms of alcohol into six parts.

One (*«alcohol outlets»*) measures the total number of *shops* per 1000 inhabitants. A second one (*«strong beer outlets – share»*) measures the percentage of shops allowed to sell beverage stronger than lager beer (4.5 per cent alcohol by volume). A third variable (*«hard liquor outlets – share»*) measures the percentage of these, in turn, that are wine/liquor stores.

A similar decomposition is applied to (*bars and*) restaurants. General availability is measured in terms of *«restaurants licensed to serve alcohol»* per 1000 population. Secondly, we measure the share of these that are allowed to serve wine or liquor – i e, not only beer (*«wine/liquor licenses – share»*). Thirdly, we measure the share of these, in turn, which may serve liquor (*«hard liquor licenses – share»*).

In figure 7.18, the alcohol outlet effects come out strikingly consistent, yielding positive casualty elasticities for every degree of severity, with respect to every type of alcohol. Judged by these estimates, the restrictive Norwegian alcohol policy has helped prevent a certain number of road accidents and fatalities. *By assumption*, alcohol availability does not affect car ownership or road use.

When the effects are partitioned between different road user groups, the picture becomes more mixed (figure 7.19). Apparently, an increase in the availability of alcohol has an impact on pedestrian, bicyclist and motorcyclist injuries, but not on car occupant injuries.

Another set of surprising results relates to the density of restaurants with a license to serve alcohol. In general, the effects of restaurant density are negative (figures 7.20 and 7.21). This is true in particular of wine restaurants (as opposed to beer gardens etc), suggesting that only the latter category – if any – represents a problem in relation to road safety.

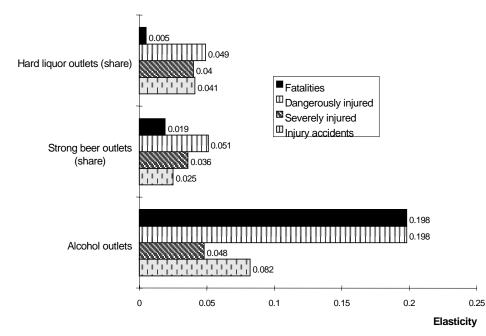


Figure 7.18: Alcohol availability effects as of 1994. Outlets. Accidents and victims by severity.

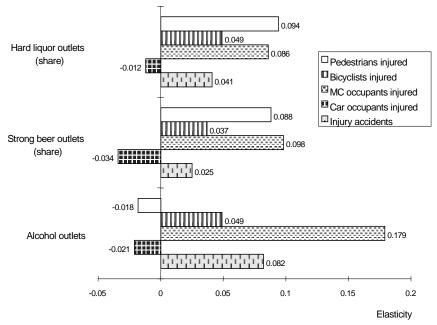


Figure 7.19: Alcohol availability effects as of 1994. Outlets. Injury accidents and victims by road user category.

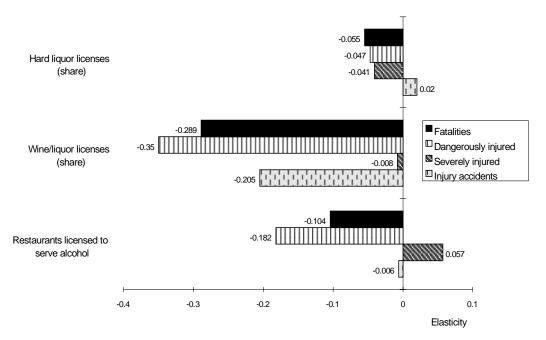


Figure 7.20: Alcohol availability effects as of 1994. Bars and restaurants. Accidents and victims by severity.

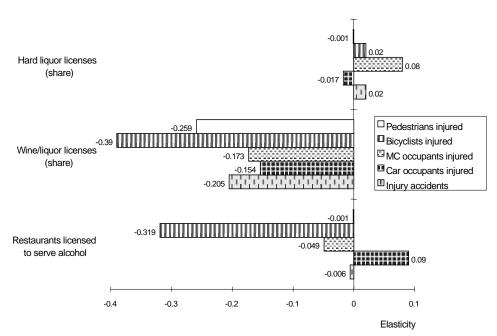


Figure 7.21: Alcohol availability effects as of 1994. Bars and restaurants. Injury accidents and victims by road user category.

## 7.2.11. Calendar effects

The calendar *per se* has a certain impact on human activity and hence also on road casualties. This is shown in figures 7.22 and  $7.23^{129}$ .

The *Easter holiday* has a pronounced traffic generating effect, by around 5 per cent (on a monthly basis) at the onset as well as at Easter end. Injury accidents increase at about the same rate as the traffic at *Easter start*, and fatalities go up by almost 20 per cent.

Behind these overall accident statistics lie a 12 per cent *increase* in car occupant injuries and a clear *decrease* in two-wheeler and pedestrian injuries. Few people walk or bike to their Easter resort.

At *Easter end*, the congestion is apparently so heavy that fewer injury accidents and fatalities occur than should «normally» follow from the (increased) exposure.

The extra activity generated during the month of *December* translates into an about 25 per cent higher traffic volume and an almost equally large increase in fatalities.

Holidays and vacation (*«leisure days»*) dampen the overall (domestic) mobility and hence also the number of road casualties. The number of days in a given month (*«length of month»*) also has an obvious effect – not forgotten in the TRULS model – on total vehicle kilometers and their accident toll.

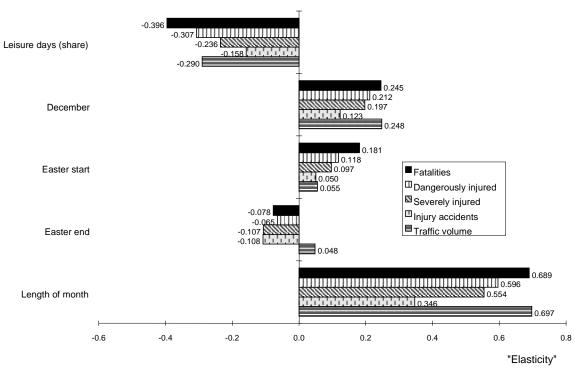


Figure 7.22: Calendar effects as of 1994. Accidents and victims by severity.

<sup>&</sup>lt;sup>129</sup> Note that in these diagrams, the effects shown for December, Easter start and Easter end are not elasticities in the traditional sense, but (approximate) relative changes associated with the respective dummy variables. For instance, injury accidents are about 5 per cent (=  $e^{0.050} - 1$ ) more frequent during a month comprising the *start of Easter*, other independent variables being equal (see section 2.4.5).

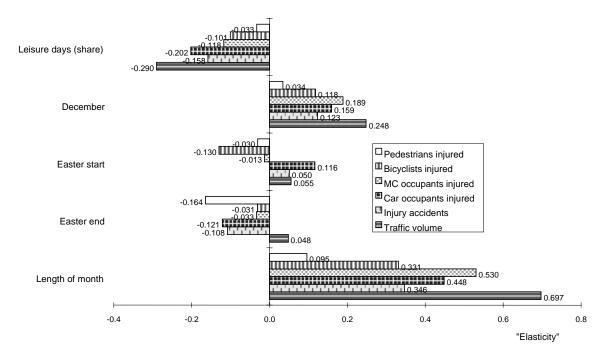


Figure 7.23: Calendar effects as of 1994. Injury accidents and victims by road user category.

## 7.2.12. Time trend

The injury accident equation comes out with a highly significant time trend effect. As of 1994 the trend elasticity is calculable at -0.454 for injury accidents (fig 7.24). Note, however, that the trend variable is defined as years passed since 1945, so that a one per cent increase in this variable corresponds (as of 1994) to a time lapse of almost half a year. Thus the interpretation of this elasticity is that there is an autonomous safety improvement taking place over time, which – at present – tends to reduce the number of injury accidents by approximately 0.5 per cent every six months.

For fatalities, an almost equally strong trend effect is estimated, while for the number of severe injuries the effect appears to be more than six times stronger.

An interesting insight is gained when the trend effect is differentiated between road user groups (fig 7.25). Here, one notes that there is no independent trend effect for car occupant injuries (the small positive effect shown is statistically insignificant). The reduction in car occupant risk that has taken place during 1973-94 is, in other words, fully explained by the independent variables of the model. A most important single factor here is no doubt the escalated use of seat belts.

For two-wheelers and pedestrians, however, the trend effects are all the stronger. Bicyclist injuries decrease by no less than 5 per cent annually, other independent variables being equal, and pedestrian injuries by almost 3 per cent. It should be understood that large parts of these effects might be due to reduced (relative) exposure, not captured in the TRULS model. As the slower modes represent a steadily reduced part of total kilometers traveled, the frequency of accidents involving these modes – as reckoned per *motor vehicle* kilometer – naturally becomes lower.

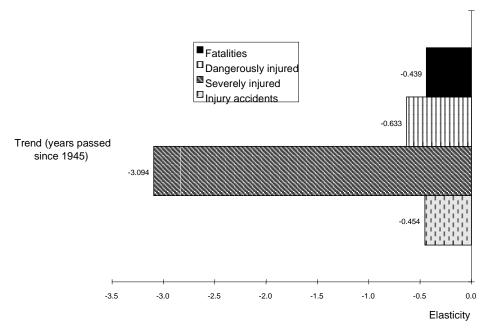


Figure 7.24: Trend effects as of 1994. Accidents and victims by severity.

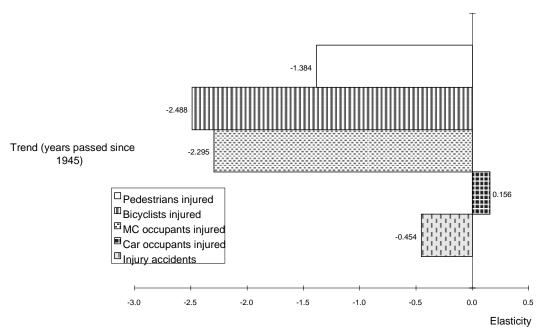


Figure 7.25: Trend effects as of 1994. Injury accidents and victims by road user category.

# **7.3. Suggestions for further research**

The TRULS modeling exercise, although a rather comprehensive research endeavor, still leaves a large number of questions unanswered. In some cases, the TRULS model results give rise to entirely new questions and ideas, which may deserve the subsequent attention of researchers.

Some of the possible enhancements and extensions are primarily methodological, while others concern the subject matter empirical relationships. These two areas are, of course, to some extent interrelated.

## 7.3.1. Methodological improvements

As noted in section 2.4, the examination and application of competing econometric methods have been beyond the scope of this study. There are, however, several points where the exploration of alternative methods would be of great interest.

## Generalized Poisson maximum likelihood

A most important improvement would be the development and application of (generalized) Poisson maximum likelihood algorithms for casualty models with Box-Cox transformations on the independent variables. In our IRPOSKML<sup>130</sup> procedure, the basic distributional assumption is one of normally distributed disturbances. This assumption is obviously not very realistic as applied to data sets containing small casualty counts.

As a second best solution, one might proceed to reestimate the casualty equations of the TRULS model by (generalized) Poisson maximum likelihood, transforming the independent variables with *fixed* Box-Cox parameters as already estimated by IRPOSKML. In a sense, this amounts to adding another, final step to the IRPOSKML procedure – one, however, that cannot (at present) be performed by means of the TRIO algorithm.

It is not known to what extent our IRPOSKML estimates can be expected to differ from true Poisson (or negative binomial) maximum likelihood estimates. A comparative study of these two techniques would be of great interest.

The forced addition of a small (Box-Tukey) constant to all counts introduces an unfortunate degree of arbitrariness into the IRPOSKML procedure. There are indications that certain coefficients, especially those concerning exposure and traffic density, may be sensitive to the choice of Box-Tukey constant, when the casualty counts are small. An investigation into these matters would be of interest.

## Simultaneous equation estimation

In order to make use of the Box-Cox regression technique, we have had no choice but to estimate one equation at a time. There are, however, obvious arguments in favor of a simultaneous equation estimation approach, since certain (groups of) equations are unlikely to exhibit uncorrelated disturbances. This applies in particular to the car ownership and road use equations, in which the respective dependent variables are probably subject to

<sup>&</sup>lt;sup>130</sup> Iterative <u>Reweighted POisson-SK</u>edastic <u>Maximum Likelihood</u>, see Appendix A.

many of the same exogenous shocks. Most clearly, it also applies to the accident frequency and severity equations, and more generally to the entire set of casualty equations, which – with few exceptions – are based on the same set of independent variables and may be expected to vary in response to many of the same exogenous shocks.

A reestimation by means simultaneous equation or block-recursive methods, using – again – fixed Box-Cox parameters as estimated in TRULS, would be of considerable methodo-logical – and perhaps also substantive – interest.

#### Panel data methods

The panel structure of our data set has not been exploited. We have assumed throughout that cross-sectional and time-series effects are identical. This procedure is information efficient given that the homogeneity assumption is justified. In the opposite case, it can lead to quite misleading results.

The examination of this homogeneity assumption, and the possible reestimation of the model by means panel data methods, constitute another highly interesting follow-up study. Hausman et al (1984) have shown how specialized Poisson or negative binomial models, with fixed or random effects, may be estimated on count data with a panel structure.

With the exception of the car ownership submodel, and a few lagged variables concerning road infrastructure, our approach in the TRULS model has generally been one of *static* econometric relations. Panel data may, on the other hand, lend themselves to various kinds of dynamic model specifications. We would like to warn, however, against casualty model specifications in which the accident count is made to depend on previous realizations of itself. Such a model seems incompatible with the hypothesis of probabilistically independent events underlying the (generalized) Poisson disturbance distribution.

#### The car ownership equation

As noted in section 4.5, the car ownership equation can probably be improved upon.

Our method of estimation does not take account of the fact that autocorrelation in a model with lagged endogenous variables introduces bias into the ordinary regression estimates, and even into the Cochran-Orcutt procedure. Hatanaka (1974) has suggested a method by which consistent and efficient estimates can be obtained for the partial adjustment model. It would be interesting to reestimate the car ownership model by means of this procedure, using fixed Box-Cox parameters, and compare the results to the BC-GAUHESEQ estimates.

The symmetry of adjustment assumed for the car ownership model is another point where alternative approaches might be of interest. Using a switching model approach (Maddala 1986), it should be possible to estimate a model in which the car stock adjusts more slowly downwards than upwards. We suspect that such a model may prove more realistic under Norwegian market conditions.

#### The power of significance testing: a pseudo Monte Carlo study

At an exploratory stage, a number of variables capturing legislative and other accident countermeasures were introduced into the accident frequency model, however without yielding statistically significant or reasonably robust<sup>131</sup> coefficient estimates. Most of these variables were therefore not retained in the final version of the model.

The question arises as to how large an impact a risk or safety factor needs to have, and how much variation there needs to be in the data set, in order for an econometrically discernible (statistically significant) effect to emerge.

There is, in other words, a need to investigate the power of significance testing in econometric accident models. When can we confidently conclude that a given independent variable, whose coefficient does not come out significant, is in fact without effect? How does the power depend (i) on the sample size, (ii) on the average size of the casualty counts, (iii) on the true regression coefficient, (iv) on the variation present in the data set, and (v) on the collinearity with other independent variables?

We are in a position to propose an unusually realistic (pseudo) Monte Carlo experiment to shed light on these questions. The expected number of casualties at each sample point, as estimated in our model, may serve as a set of *authentic benchmark values*. A random sample of synthetic casualty counts may be generated using the Poisson (or negative binomial) distribution with parameters given by the benchmark values, and a new set of parameters may be estimated. Next, another random sample should be generated, in which some independent variable has been subject to certain modifications, or a new risk factor has been introduced, with known effects on the expected number of casualties. Another set of estimates will be derived based on this new data set.

This exercise may be repeated so as to cover a wide range of cases along the dimensions (*i*) through (*v*) above. The sample size may be varied by using all of or just a random subset of the real sample, or by generating several random observations for each benchmark value. The size of the casualty counts may be varied realistically by comparing, e g, injury accidents to fatalities, or artificially by multiplying all benchmark values by a given factor. The variation in a given explanatory factor may be conveniently summarized in terms of the first four moments. And the collinearity with respect to other independent variables is summarized in the eigenvalue  $\lambda_i$  (say) of the matrix X'X (X being the matrix of independent variables) and in the conditional indices  $\sqrt{\lambda_{max}/\lambda_i}$  (Gaudry et al 1993, Liem et al 1993).

In an extended Monte Carlo experiment, one might even consider (vi) competing methods of estimation. How do, e g, the standard BC-GAUHESEQ, the IRPOSKML, the Poisson ML, and the negative binomial ML methods compare in terms of testing power?

## 7.3.2. Subject matter issues

Among the substantive questions raised or neglected by the TRULS model, the most important are, in our view, (*i*) the unknown effects on material damage accidents and hence – strictly speaking – on severity, (*ii*) the surprising effect of traffic density on accident severity and hence on fatalities, (*iii*) the strong but somewhat ambiguous effects of alcohol availability, (*iv*) the remarkable effect of pregnancy rates, and – last but not least – (*v*) the

<sup>&</sup>lt;sup>131</sup> Robust in the sense of yielding similar(ly signed) estimates under small changes in the model specification.

role of unobserved intermediate, behavioral variables such as speed and alcohol consumption. Many of these issues are interrelated.

#### An econometric study of speed choice, its determinants and consequences

Material damage accidents are not subject to mandatory police reporting and therefore not included in our accident counts. This means that our «severity» measures are subject to an annoying source of error referred to (in section 6.1.5) as «reporting drift». This in turn has the unfortunate consequence that certain, potentially powerful tests for risk compensation, in which one compares (the signs of) the corresponding effects on accident frequency and severity, become rather elusive.

A second limitation to the study of risk compensation is the lack of data on key behavioral instruments, notably on speed. As long as we cannot observe the variation in this crucial intermediate variable, assertions about behavioral adjustment remain largely unsubstantiated.

Recent enhancements to the stock of relevant statistical data may pave the ground for an analysis that overcomes both of these obstacles. Since the late 1980s, the Norwegian Public Roads Administration has been automatically recording speed at a fairly large number of cross sections on the national road network. Measurements are available on *average* speed by the hour. In some cases even hourly *fractiles* can be extracted. These data should be detailed enough to capture, e g, how speed varies with the density of traffic, or with temporal changes in weather and daylight.

The major insurance companies cooperate to compile a publicly accessible data base («TRAST») comprising material damage as well as injury accident records. This data base may provide the information necessary to calculate reliable severity indicators, or – more generally – to analyze and compare accident frequencies by degree of severity in a consistent and dependable way.

By combining these two sources with the data set already compiled for TRULS, and possibly some other extensions, a most interesting, follow-up econometric study would be feasible.

## Traffic density and severity

Contrary to the TRULS model, previous Scandinavian research (Fridstrøm and Ingebrigtsen 1991, Fridstrøm et al 1995) has suggested that severity is a decreasing function of traffic density. Such a mechanism would be consistent with the hypothesis that speed is forced down in denser traffic, and thus help explain the negative density effect found even for the less severe injury accidents.

As our first priority we would examine the possible role of the probability model and method of estimation. As pointed out in the previous section, very small accident counts may call for another set of techniques than BC-GAUHESEQ/IRPOSKML, notably a (generalized) Poisson maximum likelihood approach. Moreover, the IRPOSKML procedure may be sensitive to the specification of the (arbitrary) Box-Tukey constant. This applies in particular to the exposure and density coefficients.

Until the surprising effects of traffic density on severity have been confirmed by count data methods of estimation, we recommend that these results be interpreted with considerable

caution. In principle, this qualification extends to the entire set of results concerning fatalities, and also to the casualty equations for bicyclists and motorcycle occupants, for which the data set contains numerous very small observations on the dependent variable.

#### Seat belt use

Similar qualifications apply to the seat belt effects. While previous research suggests that seat belts are more effective<sup>132</sup> in preventing fatalities than in forestalling less severe injuries, our empirical evidence points in the opposite direction. It should be assessed to what extent this contradiction may have a methodological explanation.

#### Accident externalities

The analysis presented in section 6.7.1, on the marginal external accident costs of road use, may call for several extensions.

First and foremost, there is an obvious need to relax the rather heroic assumption that the mean cost of an accident is independent of traffic density and congestion levels. Our suspicion is that if this assumption is dropped, estimates on the external accident costs of road use will be pulled even further in the direction of a *negative* marginal cost. The reestimation of models for fatalities and severe injuries by means of generalized Poisson regression techniques would pave the ground for such an assessment.

Combining the econometric accident models with data on the social and private cost of accidents of varying severity, one should be able to establish a fairly complete set of accounts of the (marginal) internal and external costs inflicted upon various road user categories and other parts of society. These accounts may have important policy implications, especially in relation to the hotly debated issue of road (congestion) pricing. Is there, perhaps, some kind of trade-off between congestion and accident externalities, the sum of the two being less variable than either, since congestion tends to reduce accidents and/or their severity?

A third, obvious extension would be to repeat the econometric analysis, in a more or less simplified form, on data from other industrialized counties. It would be interesting to examine to what extent the decreasing relationship between traffic density and risk can be extrapolated even to the most highly congested areas of, e g, Western Europe. Are we, perhaps, in some of these regions even at a stage where the *total marginal accident cost* (not only the external part) of road use is approaching zero?

## Alcohol

In TRULS, we examine the role of alcohol, not relying on statistics on alcohol *sales or consumption*, but on data describing alcohol *availability*, as measured by the density of outlets, bars, or restaurants. While the former is an endogenous, behavioral variable, the latter is clearly exogenous to the road user population, being subject to decisions by public authorities. We believe exogeneity to be a key prerequisite for sound econometric analysis and for its correct interpretation.

<sup>&</sup>lt;sup>132</sup> As measured in terms of elasticities or per cent casualty reductions.

The other side of this coin is that – again – we miss out on a key intermediate, behavioral variable. Until one has established the empirical link between alcohol availability and consumption, and between consumption and the incidence of alcohol impaired driving, the assumed causal chain of effects is unsubstantiated.

An econometric analysis directed at these relationships would be highly interesting, but is hampered by the notorious unreliability of alcohol sales data as indicators of consumption. Moreover, very few data exist on the incidence of alcohol impaired driving. Specialized techniques might, however, be applied, to account for such «latent» variables as legal and illegal home production and import. Induced exposure techniques, based on blood tests taken from a sample of accident involved drivers, might help establish the link between aggregate consumption, alcohol impaired driving, and accident risk.

The alcohol availability effects found in our pooled cross-section/time-series data set might be influenced by certain omitted factors varying primarily along the regional axis. Counties with a high density of alcohol outlets generally also exhibit a high degree of urbanization and high densities of traffic, roads, public transportation, and population. One might argue that since all of these density measures are included in the model, the presence of an omitted variable bias is far from obvious. Yet a reanalysis of the alcohol effects based on panel data methods would be highly desirable.

#### Pregnancy

The estimated effect of pregnancy is such as to elicit more questions than answers. The casualty subset tests come out quite clearly in support of the claim that the effect is *not* due to some kind of spurious correlation or ecological fallacy. Yet the aggregate relationship can hardly be relied upon until substantiated by disaggregate analysis.

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# **Appendix A: Estimating Box-Cox accident and severity models with Poisson disturbance variance**

## A.1. Accident model specification

The general form of our accident frequency and casualty count equations is this:

(A.1) 
$$ln(y_{tr} + a) = \sum_{i} \beta_{i} x_{tri}^{(\lambda_{si})} + u_{tr}.$$

Here,  $y_{tr}$  denotes the number of accidents or victims (of some kind) occurring in county *r* during month *t*.  $x_{tri}$  are independent variables, with Box-Cox parameters  $\lambda_{xi}$  and regression coefficients  $\beta_i$ .  $u_{tr}$  are random disturbances, and *a* is the so-called Box-Tukey constant<sup>1</sup>. In general, we set a = 0.1.

Thus, the dependent variable is Box-Tukey transformed, although with a Box-Cox parameter set to zero, yielding a logarithmic functional form. The independent variables may, in principle, all be Box-Cox-transformed, although the Box-Cox parameters need not all be different from each other.

As argued in section 6.3, casualty counts may be assumed to follow a (generalized) Poisson distribution. This means that the model (A.1) is heteroskedastic, and in a quite particular way:

(A.2) 
$$var(u_{tr}) = var[ln(y_{tr} + a)],$$

where  $y_{tr}$  is – by assumption – Poisson distributed.

We therefore need to evaluate the variance of the log of a Poisson variable with a small (Box-Tukey) constant added.

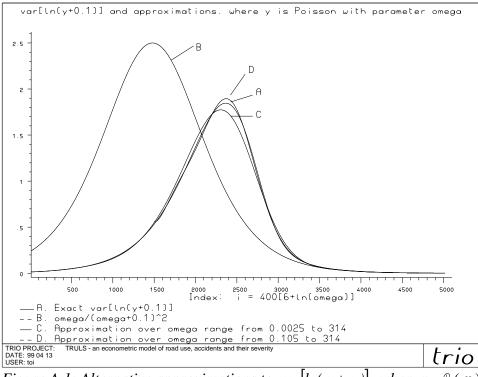
For large Poisson variates, one can invoke the Taylor approximation formula

(A.3) 
$$\operatorname{var}[\ln(y_{tr} + a)] \approx \frac{E[y_{tr}]}{\{E[y_{tr}] + a\}^2} \approx \frac{1}{E[y_{tr}]} \quad \text{when } E[y_{tr}] >> a.$$

For smaller accident counts, however,  $var[ln(y_{tr} + a)]$  is not a linear function of the reciprocal of  $E[y_{tr}]$ . It is not even monotonic (see figure 3.1).

Since – to our knowledge – there exists no exact, closed-formed formula linking  $var[ln(y_{tr} + a)]$  to  $E[y_{tr}]$ , we proceeded to construct a numerical approximation. The results of this exercise are summarized in figure A.1 and table A.1.

<sup>&</sup>lt;sup>1</sup> The reader is referred to section 2.4.2 or to Box and Cox (1964), Tukey (1957), and Gaudry and Wills (1977) for a more complete account of the Box-Cox and Box-Tukey transformations.



*Figure A.1: Alternative approximations to* var[ln(y+a)]*, when*  $y \sim \mathcal{P}(\omega)$ *.* 

Curve A shows the exact relationship between var[ln(y+a)] and  $\omega \equiv E[y]$ , for  $\omega$  values given by

(A.4)  $\omega = e^{-6+0.0025 \cdot i}$  where  $i = 1, 2, 3, \dots, 5016$ 

i e for  $\omega$  values ranging from  $e^{-6} = 0.00248$  to  $e^{6.54} = 692$ , in equal logarithmic steps<sup>2</sup>.

Curve B is the approximation given by the first equality sign of (A.3). Note that this «approximation» is very bad – indeed, outright misleading – for any value of  $\omega$  less than 10 (corresponding to an index *i* < 3321).

C and D are numerical approximations estimated by fitting functions to a sample of observations (given by A.4) on the exact relationship (curve A). Curve C uses the entire sample up to  $\omega = 314$ ; as one can see, this approximation is not too accurate over the middle range of  $\omega$  values. Curve D, however, is estimated without using the very smallest observations, and provides a quite satisfactory fit in the middle range. Both approximations have the form

(A.5) 
$$f(\omega) = exp\left[\beta_0 \ln(\omega) + \beta_1 \omega^{(\lambda_1)} + \gamma_1 e^{\omega/100} + \gamma_2 (e^{\omega/100})^{(\lambda_2)} + \sum_{k=-3}^{3} \alpha_k \omega^k\right]$$

i e, there are 13 parameters estimated, including the constant  $\alpha_0$  and the two Box-Cox parameters  $\lambda_1$  and  $\lambda_2$ .

<sup>&</sup>lt;sup>2</sup> A small GAUSS program was written to compute the exact points defining curve A.

I. BETA	VARIAN	VE = C NT = qpls01	D qpls01
(COND. T-STATISTIC	C) VERSIO DEP.VAN	N = 12	10 qpvar01
Artificial data describing Poisson distribution			
ln(omega) (i e, logarithm of Poisson parameter)	beta0		900662E+01 (-210.74)
Box-Cox transformed Poisson parameter	betal	998650E+02 (-261.07) LAM	(154.64)
Exponential of Poisson parameter divided by 1	gammal	146792E+01 (-16.10)	786153E+00 (-81.69)
Box-Cox transformed exponential of omega/100	gamma2	.111817E+03 (142.96) LAM	
Cubic inverse of Poisson parameter	alpha-3	.542707E-07 (25.51)	.130388E-01 (66.32)
Squared inverse of Poisson parameter	alpha-2	407530E-04 (-29.95)	438190E+00 (-86.60)
Inverse of Poisson parameter	alpha-1	.108554E-01 (40.71)	.138182E+02 (129.52)
REGRESSION CONSTANT	alpha0	963134E+02 (-221.44)	126669E+02 (-119.67)
Poisson parameter (omega)	alphal		.174562E+00 (219.46)
Squared Poisson parameter	alpha2	402538E-02 (-351.77)	616178E-03 (-212.39)
Cube of Poisson parameter	alpha3	.476936E-05 (62.28)	
II. PARAMETERS (COND. T-STATISTIC)			
BOX-COX TRANSFORMATIONS:	UNCOND: [T-S	CATISTIC=0] / [	T-STATISTIC=1]
LAMBDA(Y)	zero	.000 FIXED	.000 FIXED
LAMBDA(X)	lambdal	.993 [68.86] [50]	663 [-21.32] [-53.47]
LAMBDA(X)	lambda2	-3.667 [-104.28] [-132.72]	-6.526 [-231.14] [-266.56]
III.GENERAL STATISTICS			 ת
LOG-LIKELIHOOD			
PSEUDO-R2 : - (E) - (L) - (E) ADJUSTED FOR D.F. - (L) ADJUSTED FOR D.F.		.994 1.000 .994 1.000	.999 1.000 .999 1.000
SAMPLE : - NUMBER OF OBSERVATIONS - FIRST OBSERVATION - LAST OBSERVATION		4700 1 4700	3201 1500
NUMBER OF ESTIMATED PARAMETERS : . BETAS . BOX-COX		11 2	11 2

Table A.1: Approximations to var[ln(y+0.1)], when  $y \sim \mathcal{P}(\omega)$ .

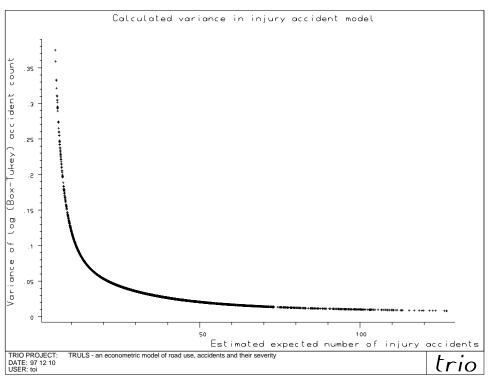


Figure A.2: Calculated disturbance variance in the injury accident equation, plotted against the estimated expected number of injury accidents.

To estimate a casualty equation like (A.1), we therefore proceed as follows.

- 1. A first-round set of estimates  $\hat{\beta}_i^1$  and  $\hat{\lambda}_{xi}^1$  are computed based on a homoskedasticity assumption within the general BC-GAUHESEQ estimation procedure of Liem et al (1993). Fitted values  $\hat{y}_{tr}^1$  are calculated by the formula  $\hat{y}_{tr}^1 = exp\left[\sum_i \hat{\beta}_i^1 x_{tri}^{(\hat{\lambda}_{xi}^1)}\right] - a$ . These estimates are then plugged into the variance approximation C or D<sup>3</sup> (of figure A.1), to form a set of variance estimates  $\hat{\sigma}_{tr}^1$  (say) for the Box-Tukey transformations  $ln(y_{tr} + a)$ , valid under the Poisson assumption.
- 2. A second round of estimation is run, this time with heteroskedastic disturbances, obtained by specifying  $\lambda_{z1} = 0$ ,  $\zeta_1 = 1$ ,  $z_{tr1} = \hat{\sigma}_{tr}^1$ , and  $z_{tri} = 0 \forall i > 1$  in the BC-GAUHESEQ het-

eroskedasticity formula:  $u_{tr} = \left[ exp\left( \sum_{i} \zeta_{i} z_{tri}^{(\lambda_{zi})} \right) \right]^{\frac{1}{2}} u_{tr}'$ , where the  $u'_{tr}$  are homoskedastic. A

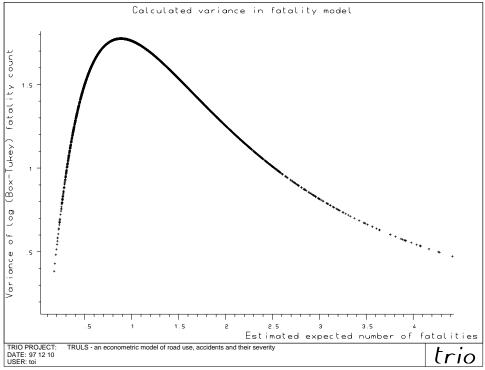
 $<sup>^{3}</sup>$  For casualty counts with expected values ranging below 0.1, we use the more robust approximation C. In other cases, we use the (locally) more accurate function D.

new set of fitted values  $\hat{y}_{tr}^2$  is thus obtained, and a new set of variance estimates calculated.

3. etc. The process is repeated until convergence.

It turns out that three to four iterations are usually sufficient for convergence.

We refer to this procedure as the Iterative <u>Reweighted POisson-SK</u>edastic <u>Maximum Likelihood</u> (IRPOSKML) method<sup>4</sup>.



*Figure A.3: Calculated disturbance variance in an equation explaining fatalities, plotted against the estimated expected number of fatalities.* 

In figures A.2 and A.3, we show - as an illustration - final round sample values for the disturbance variance in equations explaining injury accidents and fatalities, respectively. One notes that in the injury accident model, the variance varies by a factor of at least 10 across the sample, a clear indication that our weighting procedure is worthwhile.

In the fatalities equation, the variance varies non-monotonically, owing to the rather small expected values found. These values are such as to question the appropriateness of a model with (approximately) normal disturbance terms. For this and other reasons, we prefer to estimate the number of fatalities in a two-step fashion, combining the injury accident equation with an equation explaining the number of fatalities per injury accident (severity).

<sup>&</sup>lt;sup>4</sup> The «ML» part of the acronym is due to the fact that the basic BC-GAUHESEQ algorithm is a maximum likelihood method based on normally distributed disturbances. The main principle of the IRPOSKML procedure could, however, be applied to any program capable of weighted least-squares regression analysis.

#### A.2. Severity model specification

The general form of our severity equations is this:

(A.6) 
$$\left[\frac{h_{tr}+a}{y_{tr}+a}\right]^{(\mu)} = \sum_{i} \beta_{i} x_{tri}^{(\lambda_{xi})} + u_{tr}.$$

Here,  $y_{tr}$  denotes the number of injury accidents in county *r* during month *t*, while  $h_{tr}$  is the number of victims of a certain severity (road user *killed*, *dangerously injured*, or *severely injured*, respectively). Note that in this case, the dependent variable Box-Cox parameter ( $\mu$ ) is unconstrained, and estimated along with all the other model parameters.

Severity ratios are subject to heteroskedastic random disturbances, as are single casualty counts. In this case, however, the issue is somewhat more complex, in that we are dealing with a ratio of two random variables, transformed by a general Box-Cox function.

Sverdrup (1973:147) shows how the variance of an arbitrary differentiable function  $Y = g(x_1, x_2)$  of two random variables  $x_1$  and  $x_2$  can be approximated by means a first order Taylor expansion (Y', say) around the means ( $\chi_1$  and  $\chi_2$ , say):

where we use  $\frac{\partial g}{\partial \chi_i}$  as shorthand for  $\frac{\partial}{\partial x_i} g(x_1, x_2)|_{x_i = \chi_i \forall i}$ .

Letting 
$$g(x_1, x_2) = \left[\frac{x_1 + a}{x_2 + a}\right]^{(\mu)}$$
,  $x_2 = y_{tr}$ , and  $x_1 = h_{tr}$ , we have

(A.9) 
$$\frac{\partial g}{\partial \eta_{tr}} = (\eta_{tr} + a)^{\mu - 1} (\omega_{tr} + a)^{-\mu}$$

(A.10) 
$$\frac{\partial g}{\partial \omega_{tr}} = -(\eta_{tr} + a)^{\mu} (\omega_{tr} + a)^{-\mu - 1}$$

where we have defined  $\eta_{tr} \equiv E[h_{tr}]$  and  $\omega_{tr} \equiv E[y_{tr}]$ .

Substituting these expressions into (A.8), we have

(A.11) 
$$var\left[\left(\frac{h_{tr}+a}{y_{tr}+a}\right)^{(\mu)}\right] \approx -2(\eta_{tr}+a)^{2\mu-1}(\omega_{tr}+a)^{-2\mu-1}\rho_{hy}\sqrt{var(h_{tr})var(y_{tr})} +(\eta_{tr}+a)^{2\mu-2}(\omega_{tr}+a)^{-2\mu}var(h_{tr})+(\eta_{tr}+a)^{2\mu}(\omega_{tr}+a)^{-2\mu-2}var(y_{tr})$$

$$= -2(\eta_{tr} + a)^{2\mu-1}(\omega_{tr} + a)^{-2\mu-1}\rho_{hy}\sqrt{\eta_{tr}\omega_{tr}} + (\eta_{tr} + a)^{2\mu-2}(\omega_{tr} + a)^{-2\mu}\eta_{tr} + (\eta_{tr} + a)^{2\mu}(\omega_{tr} + a)^{-2\mu-2}\omega_{tr}$$

where  $\rho_{hy} = \frac{cov(h_{tr}, y_{tr})}{\sqrt{var(h_{tr})var(y_{tr})}}$  is the correlation coefficient between  $h_{tr}$  and  $y_{tr}$ , and the last equality sign follows from the Poisson assumptions  $\eta_{tr} \equiv E(h_{tr}) = var(h_{tr})$ and  $\omega_{tr} \equiv E(y_{tr}) = var(y_{tr}).$ 

To estimate a severity equation like (A.6), we proceed as follows.

- 1. A set of separate casualty equations for  $y_{tr}$  and  $h_{tr}$  are estimated (by the IRPOSKML procedure above), fitted vales  $\hat{y}_{tr}$  are calculated by the formula  $\hat{y}_{tr} = exp \left| \sum_{i} \hat{\beta}_{i}^{1} x_{tri}^{(\hat{\lambda}_{xi}^{1})} \right| - a$ , and similarly for  $\hat{h}_{tr}$ .
- 2. The residuals  $\hat{u}_{tr}^y = y_{tr} \hat{y}_{tr}$  and  $\hat{u}_{tr}^h = h_{tr} \hat{h}_{tr}$  are calculated, and an estimate of the probabilistic correlation<sup>5</sup> between the two variables is calculated as  $\hat{\rho}_{hy} = \frac{\sum_{t} \sum_{r} (\hat{u}_{tr}^{h} - \overline{u}^{h}) (\hat{u}_{tr}^{y} - \overline{u}^{y})}{\sqrt{\left\{\sum_{t} \sum_{r} (\hat{u}_{tr}^{h} - \overline{u}^{h})^{2}\right\} \left\{\sum_{t} \sum_{r} (\hat{u}_{tr}^{y} - \overline{u}^{y})^{2}\right\}}}, \text{ where } \overline{u}^{h} \text{ and } \overline{u}^{y} \text{ are the means of the re-$

spective residua

- 3. Substituting  $\hat{h}_{tr}$  for  $\eta_{tr}$ ,  $\hat{y}_{tr}$  for  $\omega_{tr}$ , and  $\hat{\rho}_{hy}$  for  $\rho_{hy}$  in (A.11), and choosing a starting value  $\hat{\mu}^0$  (= 0, say) for  $\mu$ , we calculate a first-round set of disturbance variance estimates  $z_{tr1} = v\hat{a}r \left| \left( \frac{h_{tr} + a}{y_{tr} + a} \right)^{(\hat{\mu}^0)} \right| \text{ for the severity ratio.}$
- 4. Using this variance estimate, we estimate a first-round heteroskedastic severity model on equation (A.6), deriving, *inter alia*, a first-round estimate of  $\mu$  ( $\hat{\mu}^1$ , say).
- 5. Step 4 is repeated, with  $\hat{\mu}^1$  instead of  $\hat{\mu}^0$  plugged into (A.11), and so on until convergence.

Note that in this procedure, only the dependent variable Box-Cox parameter  $\mu$  is iterated upon. The statistics  $\hat{h}_{tr}$ ,  $\hat{y}_{tr}$ , and  $\hat{\rho}_{hy}$  are calculated only once.

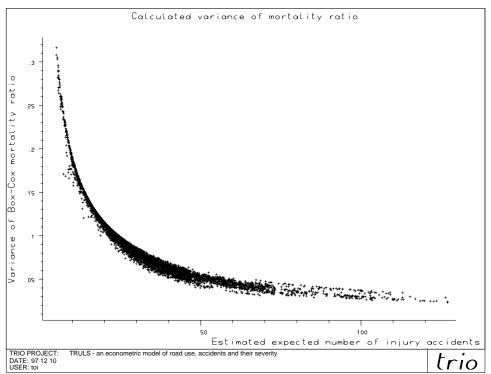
Again, three to four iterations turn out to be sufficient for convergence.

In our data set, the residual correlation coefficients  $\hat{\rho}_{hv}$  come out as follows: 0.1613 between injury accidents and fatalities, 0.2132 between injury accidents and dangerous injuries, and 0.4388 between injury accidents and severe injuries.

<sup>&</sup>lt;sup>5</sup> We are interested in the *random* part of the covariation only, corresponding, in principle, to the residuals. The systematic sample covariation is very much larger than the random covariation, since the independent factors affect victims and accidents in much the same way.

In figure A.4, we show the calculated disturbance variance of the mortality model (fatalities per injury accidents), plotted against the expected number of injury accidents. Clearly, the variance is a decreasing function of the «base» number of accidents, by which the fatality count is divided. The larger the base, the smaller the relative scope for purely random variation. Since, however, there are two random variables at work, the relationship is not exact.

Here, too, the variance is seen to vary across the sample by a factor of more than 10.



*Figure A.4: Calculated disturbance variance in mortality equation, plotted against estimated expected number of injury accidents.* 

# **Appendix B. Supplementary tables**

In this appendix, we present complete results for all regression equations used in the text.

## General format

The tables follow the so-called TABLEX format of the TRIO software for BC-GAUHESEQ estimation. Each table consists of three sections.

In *section I*, we report estimated regression coefficients ( $\beta_i$ ), their corresponding elasticities and t-statistics. The coefficients of the heteroskedasticity structure ( $\zeta_i$ ) are also reported here.

Section II contains the estimated (or fixed) Box-Cox parameters ( $\mu$ ,  $\lambda_{xi}$  and  $\lambda_{zi}$ ) and the autocorrelation parameters ( $\rho_i$ ).

In *section III*, we report certain general statistics, such as the log-likelihood, the sample size and the number of parameters estimated, along with certain goodness-of-fit measures.

Each table consist of two *text columns* and up to ten *data columns*. The first text column is a brief, plain language description of each independent variable. The second column exhibits the code name of this variable, as defined in the TRULS data base (see Appendix C).

The data columns are labeled A, B, .... and so on. There is one data column for each regression equation.

In each *section head*, we find eight or more lines of text providing information on the respective regression equations. The labels A, B, .... are shown in the first line. The below three lines contain code names and numbers identifying the regression model variant and the dependent variable; these codes are included for unambiguous reference only and are of no interest to the reader. An abbreviated, plain language characterization of the *dependent variable* is, however, printed on line 6 and below of the table head.

## Section I: regression coefficients, elasticities and t-statistics.

In the top left-hand corner of each section, the contents of the table are indicated.

Section I generally exhibits (i) regression coefficients ( $\beta_i$ ), (ii) elasticities, and (iii) conditional<sup>1</sup> t-statistics.

Elasticities may be evaluated at the overall sample means and/or at the means calculated over a certain subsample towards the end of the observation period (such as the last year). The reader is referred to sections 2.4.4-5 for details.

<sup>&</sup>lt;sup>1</sup> The t-statistics are *conditional on the values of the Box-Cox parameters*. It turns out that in a Box-Cox regression model, the *unconditional* t-statistics are not scale invariant and hence of limited interest. When there is no Box-Cox parameter estimated for the independent variable in question (nor for the dependent variable), the conditional and unconditional t-statistics coincide.

As a last item corresponding to each independent variable, we indicate – in the data column – (iv) whether this variable has been Box-Cox transformed, in which case the code «LAM» or «LAM i» (i = 1, 2, 3, ...) will appear.

To find the actual value of the Box-Cox parameter, the reader will have to refer to section II and there look up the *variable code name* or *the text* «LAMBDA (X) - GROUP i». All variables in «group i» share a common Box-Cox parameter. The Box-Cox groups are, in other words, a way of forcing equality constraints on certain subsets of the Box-Cox parameters.

Our database keeps track of each variable's range of variation, in particular whether the variable is non-negative with a mass point at zero (*quasi-dummy*) or dichotomous (*real dummy*). In the regression output tables, the *code names* of quasi-dummies and real dummies are *underscored once* and *twice*, respectively. This information is necessary for the correct interpretation of the «elasticities» shown in the tables. The «elasticity» of a dummy or quasi-dummy is computed by means of the same formula as if it were a continuous variable, but the averaging is done over positive values only (see section 2.4.5 for details).

The associated dummies of Box-Cox transformed quasi-dummies (see section 2.4.5) and the regression constant are shown as the last group of  $\beta$  regression coefficients.

Towards the very end of section I, the heteroskedasticity variables and their coefficients ( $\zeta_i$ ) are shown.

## Section II: Box-Cox and autocorrelation parameters

In section II, we report *fixed* or *estimated* Box-Cox parameters.

For estimated Box-Cox parameters, we show, in addition to the point estimate (1<sup>st</sup> line), t-statistics for testing against  $\lambda = 0$  (2<sup>nd</sup> line) and against  $\lambda = 1$  (3<sup>rd</sup> line).

The Box-Cox parameters pertaining to the heteroskedasticity structure are reported first. Next, those of the dependent and independent (explanatory) variables are shown.

The third part of section II contains the autocorrelation parameters (  $\rho_j =$  «RHO 19×*j*». The

parameter «RHO 19» is, in fact, a first order temporal autocorrelation parameter, since our sample is sorted first by year, then by month, and finally by county, of which there are 19. Similarly, «RHO228» is a  $12^{th}$ -order temporal autocorrelation term, as there are 228 observations for each year (19 counties × 12 months).

#### Section III: goodness-of-fit and general statistics

In section III, we report, first, the log-likelihood value, and then a set of four goodness-of-fit statistics defined as follows (see Liem at al 1993 for details):

(B.1) 
$$R_E^2 = 1 - \frac{\sum_{t} \sum_{r} [y_{tr} - \hat{E}(y_{tr})]^2}{\sum_{t} \sum_{r} [y_{tr} - \bar{y}]^2}$$

(B.2) 
$$R_L^2 = 1 - (\Lambda_0 / \Lambda_*)^{2/n}$$

(B.3) 
$$\overline{R}_{E}^{2} = 1 - \frac{n-1}{n-k} \left( 1 - R_{E}^{2} \right)$$

(B.4) 
$$\overline{R}_{L}^{2} = 1 - \frac{n-1}{n-k} \left( 1 - R_{L}^{2} \right)$$

Here,  $\hat{E}(y_{tr})$  denotes the estimated expected value of the dependent variable,  $\bar{y}$  is the sample average, *n* is the sample size, *k* is the total number of parameters estimated,  $\Lambda_*$  the maximized likelihood of the model, and  $\Lambda_0$  is the likelihood in a model with only a constant term.

The measure (B.1) is based on the fitted values of the model, while (B.2) is based on the likelihood ratio. In the standard homoskedastic linear regression model, where there are no curvature, autocorrelation or heteroskedasticity parameters, these two coincide. In the general Box-Cox regression model, they do not.

(B.3) and (B.4) are the corresponding measures adjusted for the degrees of freedom.

Note that, for the casualty equations reported in table B.3, more specialized and relevant goodness-of-fit measures are defined in sections 6.4.1-2 of Chapter 6. Their empirical values are reported in 6.7.16.

Section III also provides information on the sample used for estimation and on the various types of parameters estimated.

# Table B.1: Models relating road use to fuel sales, vehicle mix, weather conditions, fuel price fluctuations, and calendar events.

The first table reports the full results of the models discussed in Chapter 3, in which we relate variations in vehicle kilometers, as reflected by the traffic counts, to fuel sales, vehicle mix, weather conditions, fuel price fluctuations, and calendar events.

The sample used for these models includes only 14 counties and monthly data from 1988 through 1994. The elasticities shown are evaluated at the overall sample mean.

#### Table B.2: Car ownership, road use and belt use equations

Table B.2 contains equations for the aggregate car ownership, overall road use, heavy vehicle road use, and urban and rural seat belt use. Column C contains a pseudo-reduced form of the overall road use model; it differs from column B only in that the car ownership variable has been dropped.

Note that in the seat belt use equations, the dependent variable is the log-odds of the seat belt use rate. When interpreting the elasticities, one should keep this in mind (see section 5.3).

In tables B.2 through B.4, we show two sets of elasticities. The first are evaluated at the overall sample means, while the second are evaluated at the means calculated for the last year of observation.

#### Table B.3: Accidents, casualties and severity equations

Table B.3 exhibits the results of our equations explaining the number of injury accidents and victims, as well as their severity.

Column G («Dangerously injured per accident») is based on a reduced sample (1977-94), since this category did not exist in the accident reporting routines until January 1, 1977.

#### Table B.4: Casualty subset models

In table B.4, we provide full results for the most important casualty subset equations estimated. The concept and ideas behind our casualty subset tests are explained in section 6.4.3.

Column A and B contain models explaining accidents *with* and *without heavy vehicles in-volved*, respectively. The sample available for these models extends from 1973 through 1986 only.

Columns C and D show models explaining *single* and *multiple vehicle* accidents, respectively. Here, a full sample (1973-94) is available.

Columns G and H compare models for *accident involved female car drivers aged 18-40* and for *injured car drivers other than females 18-40*. In column I and J, we show models for car drivers injured *with* or *without their seat belt* snatched on, respectively.

All of these four models are based on a reduced sample (1977-94). For comparison, therefore, we also show, in columns E and F, the general *injury accidents* and *car occupant injuries* models, as reestimated on the same reduced sample.

Table B.1: Models relating road use to fuel sales, vehicle mix, weather conditions, fuel price fluctuations, and calendar events.

I. BETA ELASTICITY 1988-94 (COND. T-STATISTIC	COLUMN = VARIANT =	A xtff3i	B xtfv3i	C xtcf3i	D xtcv3i		F xhfv3i	G xhcf3i	H xhcv3i
		Overall vehicle kms	Overall vehicle kms	Overall vehicle kms	Overall vehicle kms	Heavy vehicle kms	Heavy vehicle kms	Heavy vehicle kms	Heavy vehicle kms
	MODEL =		FV	CF	CV	FF	FV	CF	CV
Tuel and vehicle mix									
Diesel sales adjusted for overall diesel fuel economy	cfdtraeta0	.438118E-01 .044 (3.02) LAM 1							
Adjusted diesel sales to the overall diesel km-age share	cfdtraetal		.101017E+01 1.010 (80.77) LAM 1						
Adjusted diesel sales attributable to heavy vehicles	cfdtrheta0					.475715E+00 .476 (26.38) LAM 1			
Adjusted heavy vehicle diesel sales to the hvy diesel km-age share	cfdtrhetal						.795975E+00 .796 (79.04) LAM 1		
Gasoline sales adjusted for overall gas fuel economy	cfgtraeta0	.956918E+00 .957 (73.84) LAM 1							
Adjusted gasoline sales to the weighted overall gas km-age share	cfgtraetal		.975162E+00 .975 (231.47) LAM 1						
Adjusted gasoline sales attributable to heavy vehicles	cfgtrheta0					.408118E+00 .408 (27.75) LAM 1			
Adjusted heavy vehicle gas sales to the heavy gas km-age share	cfgtrhetal						.109595E+01 1.096 (102.88) LAM 1		

Ratio of diesel to gasoline sales, adjusted for fuel economy	cfqtraeta0			.429255E-01 .043 (3.35) LAM 1					
Adj ratio of diesel to gas sales to the overall diesel km-age shar	cfqtraetal				.664348E+00 .664 (8.58) LAM 1				
Ratio of heavy veh diesel to gas sales adjusted for fuel economy	cfqtrheta0							.623277E+00 .623 (37.79) LAM 1	
Adj ratio of hvy veh diesel to gas sales, to the hvy dsl km-age share	cfqtrhetal								.625387E+00 .625 (35.49) LAM 1
Weather									
Days with snowfall during month, plus one	cmsnowdls	.203905E-09 .000 (1.65) LAM	473800E-03 002 (34) LAM	.210959E-09 .000 (1.64) LAM	.461060E-01 .000 (1.78) LAM	563321E-02 032 (-4.79) LAM	685700E-02 037 (-5.57) LAM	545436E-02 031 (-4.20) LAM	471711E-02 029 (-3.98) LAM
Difference between 25 degrees C and mean monthly temperature	cmtcold	504744E-04 127 (-16.35) LAM	163111E-03 135 (-9.26) LAM	511346E-04 127 (-16.47) LAM	187132E-03 143 (-11.94) LAM	113104E-01 241 (-14.15) LAM	116186E-01 244 (-14.17) LAM	609165E-02 252 (-13.94) LAM	474545E-02 246 (-13.38) LAM
Prices									
Diesel price previous month relative to current month	epdlagl	443097E-01 044 (-1.08) LAM 1	711628E-01 071 (-1.91) LAM 1	440396E-01 044 (-1.08) LAM 1	524873E-01 052 (-1.35) LAM 1	126036E+00 126 (-1.69) LAM 1	151480E+00 151 (-2.03) LAM 1	163696E+00 164 (-2.82) LAM 1	132425E+00 132 (-2.12) LAM 1
Diesel price of subsequent month reltive to current month	epdleadl	622286E-02 006 (14) LAM 1	102774E+00 103 (-2.89) LAM 1	530588E-02 005 (12) LAM 1	394847E-01 039 (82) LAM 1	243551E+00 244 (-4.98) LAM 1	374071E+00 374 (-9.25) LAM 1	374159E+00 374 (-6.63) LAM 1	270066E+00 270 (-5.22) LAM 1
Gasoline price previous month relative to current month	epglagl	133569E+01 -1.336 (-11.92) LAM 1	130663E+01 -1.307 (-12.08) LAM 1	133434E+01 -1.334 (-11.97) LAM 1	132566E+01 -1.326 (-11.97) LAM 1	104915E+01 -1.049 (-5.45) LAM 1	999022E+00 999 (-5.29) LAM 1	127895E+01 -1.279 (-6.90) LAM 1	128974E+01 -1.290 (-6.75) LAM 1
Gasoline price of subsequent month relative to current month	epglead1	919815E+00 920 (-7.56) LAM 1	731663E+00 732 (-6.16) LAM 1	920546E+00 921 (-7.57) LAM 1	853396E+00 853 (-6.95) LAM 1	671178E+00 671 (-3.76) LAM 1	365268E+00 365 (-2.13) LAM 1	585668E+00 586 (-3.31) LAM 1	779093E+00 779 (-4.35) LAM 1

Tuble B.1 (commund)									
I. BETA ELASTICITY 1988-94 (COND. T-STATISTIC)	COLUMN = VARIANT =	= A = xtff3i = 3	B xtfv3i 3 cevvtra	cevwtra	D xtcv3i 3 cevwtra	xhff3i 3 cevvtrh	F xhfv3i 3 cevvtrh	G xhcf3i 3 cevwtrh	H xhcv3i 3 cevwtrh
		Overall vehicle kms	Overall vehicle kms	Overall vehicle kms	Overall vehicle kms	Heavy vehicle kms	Heavy vehicle kms	Heavy vehicle kms	Heavy vehicle kms
	MODEL =		FV	CF	CV	FF	FV	CF	CV
Prices continued									
Ratio of Swedish to Norwegian price of gasoline, Østfold county	epgswenorl	423122E+00 420 (-3.53)	370457E+00 368 (-3.37)	423311E+00 421 (-3.53)	393671E+00 391 (-3.44)	255930E+00 254 (-1.22)	179286E+00 178 (92)	236107E+00 235 (-1.04)	324964E+00 323 (-1.45)
Dummy for diesel surtax replacing kilometrage tax (from Oct 1, 1993)	epkno =====	.509089E-01 .051 (7.02)	.553838E-01 .055 (7.97)	.510839E-01 .051 (7.17)	.631433E-01 .063 (9.44)	.123667E+00 .124 (11.53)	.124366E+00 .124 (11.75)	.113874E+00 .114 (10.51)	.120802E+00 .121 (11.06)
Dummy for diesel surtax, Østfold county	epkno1 =====	450735E-01 045 (-1.50)	318540E-01 032 (-1.09)	453271E-01 045 (-1.51)	408332E-01 041 (-1.43)	.641117E-01 .064 (1.07)	.931549E-01 .093 (1.59)	.101470E+00 .101 (1.57)	.652462E-01 .065 (1.04)
Calendar									
Dummy for end of Easter	ekee ====	.224771E-02 .002 (.07)	.884739E-02 .009 (.26)	.221663E-02 .002 (.07)	.996095E-02 .010 (.31)	.375403E-01 .038 (.90)	.456411E-01 .046 (1.01)	.471071E-01 .047 (1.09)	.420548E-01 .042 (.99)
Dummy for end of Easter in March	ekee3 =====	371146E-02 004 (08)	396867E-02 004 (08)	378879E-02 004 (08)	111265E-01 011 (23)	873803E-01 087 (-1.44)	862447E-01 086 (-1.41)	774098E-01 077 (-1.31)	876955E-01 088 (-1.48)
Dummy for start of Easter week	ekes ====	837513E-01 084 (-3.49)	712703E-01 071 (-2.74)	836795E-01 084 (-3.49)	757102E-01 076 (-2.94)	437880E-01 044 (-1.19)	275060E-01 028 (69)	474303E-01 047 (-1.30)	540016E-01 054 (-1.51)
Dummy for start of Easter in March	ekes3 =====	.234144E-01 .023 (.71)	.202099E-01 .020 (.57)	.232324E-01 .023 (.70)	.179256E-01 .018 (.51)	335000E-01 034 (67)	372205E-01 037 (70)	171149E-01 017 (35)	208130E-01 021 (43)
March	ekm3 ====	.222756E-01 .022 (1.61)	.218109E-01 .022 (1.53)	.223464E-01 .022 (1.61)	.192586E-01 .019 (1.41)	.377520E-01 .038 (1.52)	.344601E-01 .034 (1.32)	.312059E-01 .031 (1.36)	.346542E-01 .035 (1.51)

April	ekm4 ====	.411516E-01 .041 (1.38)	.384449E-01 .038 (1.28)	.410958E-01 .041 (1.38)	.319601E-01 .032 (1.12)	847024E-02 008 (23)	154394E-01 015 (39)	595801E-02 006 (16)	602356E-02 006 (17)
Geography									
Østfold	hcounty1 ======	.156233E-01 .016 (.91)	425203E-01 043 (-2.85)	.159412E-01 .016 (.94)	228939E-01 023 (-1.37)	497135E-01 050 (-1.62)	117983E+00 118 (-4.31)	114955E+00 115 (-3.53)	373143E-01 037 (-1.14)
REGRESSION CONSTANT	CONSTANT	.666176E+00	.105411E+01	.673398E+00	.753080E+00	.257431E+01	.249378E+01	.139150E+01	.162605E+01
		(5.18)	(8.64)	(5.56)	(6.50)	(11.09)	(11.59)	(6.09)	(7.18)
HETEROSKEDASTICITY STRUC	CTURE								
ZETA COEFFICIENTS									
Exponential of dummy for July in the two southernmost counties	cksouthsumr	.173801E+01 .016 (2.00) LAM	.172961E+01 .015 (2.30) LAM	.174129E+01 .016 (2.00) LAM	.165139E+01 .015 (2.21) LAM				
Number of vacation days, including summer vacation	ekvhis	.565064E-01 .006 (5.20) LAM	.494312E-01 .005 (4.76) LAM	.565111E-01 .006 (5.21) LAM	.530331E-01 .005 (5.04) LAM	.486922E-01 .012 (5.18) LAM	.549260E-01 .013 (6.41) LAM	.394819E-01 .010 (4.39) LAM	.371949E-01 .010 (4.11) LAM
Inverse share of available traffic count days during month	cecndashinv	953217E-01 001 (56) LAM	.631882E-01 .001 (.36) LAM	944557E-01 001 (56) LAM	.565674E-01 .001 (.33) LAM	.444499E+00 .010 (2.51) LAM	.617085E+00 .013 (3.64) LAM	.228043E+00 .005 (1.30) LAM	.169808E+00 .004 (.98) LAM
Inverse total number of vehicles counted during month	cectinv	.100000E+01 .009 (.00) LAM	.100000E+01 .009 (.00) LAM	.100000E+01 .009 (.00) LAM	.100000E+01 .009 (.00) LAM				
Exponential of dummy for outlier	cexpout1					.339597E+01 .074 (.00) LAM	.357351E+01 .076 (.00) LAM	.347063E+01 .079 (.00) LAM	.339884E+01 .078 (.00) LAM
Inverse total number of heavy vehicles counted during month	cechinv					.100000E+01 .022 (.00) LAM	.100000E+01 .021 (.00) LAM	.100000E+01 .023 (.00) LAM	.100000E+01 .023 (.00) LAM

II. PARAMETE	======================================	COLUMN =	A	В	С	D	Е	F	G	Н
(COND.	T-STATISTIC)	VARIANT = VERSION = DEP.VAR. =	3	xtfv3i 3 cevvtra	xtcf3i 3 cevwtra	xtcv3i 3 cevwtra	xhff3i 3 cevvtrh	xhfv3i 3 cevvtrh	xhcf3i 3 cevwtrh	xhcv3i 3 cevwtrh
			Overall vehicle kms	Overall vehicle kms	Overall vehicle kms	Overall vehicle kms	Heavy vehicle kms	Heavy vehicle kms	Heavy vehicle kms	Heavy vehicle kms
		MODEL =		FV	CF	CV	FF	FV	CF	CV
	STICITY STRUCT									
BOX-COX TR	RANSFORMATIONS	: UNCOND: [T-S	STATISTIC=0]	/ [T-STATISTI	C=1]					
LAMBDA(Z)	c.	cksouthsumr	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED				
LAMBDA(Z)		ekvhis	1.000 FIXED							
LAMBDA(Z)		cecndashinv	.000 FIXED							
LAMBDA(Z)	c.	cectinv	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED				
LAMBDA(Z)		cexpout1					.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED
LAMBDA(Z)	,	cechinv					.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED
BOX-COX TRAN	NSFORMATIONS:	UNCOND: [T-ST	ATISTIC=0] /	[T-STATISTIC=	1]					
LAMBDA(Y)		cevvtra	.000 FIXED	.000 FIXED						
LAMBDA(Y)	c.	cevwtra			.000 FIXED	.000 FIXED				
LAMBDA(Y)		cevvtrh					.000 FIXED	.000 FIXED		

LAMBDA(Y)	cevwtrh							.000 FIXED	.000 FIXED
LAMBDA(X)	cmtcold	2.652 [7.57] [4.72]	2.274 [6.18] [3.46]	2.648 [7.62] [4.74]	2.249 [6.90] [3.83]	1.036 [4.09] [.14]	1.031 [4.36] [.13]	1.260 [4.89] [1.01]	1.336 [4.88] [1.23]
LAMBDA(X)	cmsnowdls	7.128 [1.04] [.89]	.887 [.18] [02]	7.115 [1.03] [.89]	-3.420 [34] [45]	1.123 [2.33] [.25]	1.096 [2.69] [.23]	1.121 [2.14] [.23]	1.169 [2.06] [.30]
LAMBDA(X) - GROUP 1	LAM 1	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED
III.GENERAL STATISTICS	COLUMN =	A	B	C	D	========= E	======= F	G	======== Н
LOG-LIKELIHOOD		-12717.478	-12662.900	825.764	861.011	-10986.758	-10949.356	-1728.910	-1740.536
	STED FOR D.F. STED FOR D.F.	.948 .955 .947 .954	.953 .959 .953 .958	.291 .267 .278 .253	.296 .309 .282 .296	.852 .875 .849 .873	.854 .883 .851 .881	.613 .567 .605 .558	.592 .558 .584 .550
SAMPLE : - NUMBER OF OE - FIRST OBSERV - LAST OBSERV	/ATION	1176 1 1176	1176 1 1176	1176 1 1176	1176 1 1176	1176 1 1176	1176 1 1176	1176 1 1176	1176 1 1176
NUMBER OF ESTIMATED PAF - FIXED PART : . BETAS . BOX-COX . ASSOCIATED DUMN - AUTOCORRELATION - HETEROSKEDASTICITY . ZETAS . BOX-COX . ASSOCIATED DUMN	MIES :	19 2 0 0 4 0 0	19 2 0 0 4 0 0	18 2 0 0 4 0	18 2 0 0 4 0 0	19 2 0 0 4 0 0	19 2 0 0 4 0	18 2 0 0 4 0	18 2 0 0 4 0 0

### Table B.2: Car ownership, road use and belt use equations

I. BETA ELASTICITY 1973(74)- ELASTICITY 1994 (COND. T-STATISTIC	COLUMN 94 VARIANT	= vcow21i	B etwc22g 12 cevxtfv3i	C etxc22g 4 cevxtfv3i	5	E belturb 0 cbborlln	F beltrur 0 cbbor2ln
		Aggregate car ownership	vehicle kms	vehicle kms driven	vehicle kms driven	Urban seat belt use log-odds	belt use log-odds
Vehicles							
Passenger cars registered 12 months back	cvrcarsl12	.878207E+00 .878 .878 (434.45) LAM 4					
Passenger cars per capita	cvrcarsp		.129217E+01 .936 .982 (31.20) LAM				
Per cent of cars with mandatory front seat belts installed	cvsbfrontpc					.117992E+01 2.662 1.489 (129.35) LAM	
Public transportation su	upply						
Density of public bus service (annual veh kms per km public road)	dtabus		120609E-04 058 062 (-3.03)	.017 .018			
Density of subway and streetcar service (annual car kms per km rd)	dtarail	605262E-06 005 009 (-3.94)	181	0.0.2			

-	-	_	_	-	-	-	_	-	-	-	_	-	-	-	-	_	-	-	-	-	_	_	-	-	-	_	
-									-			-						~		-	~	-	-		~	~	

Road standard as of 1977-80

Density of public road network as of Jan 1, 1980 (kms per sq km)		.006 (5.49) LAM 4	224 (-9.71) LAM 4	119 (-2.90) LAM 4	217338E+00 217 217 (-1.33) LAM 4
Weighted average speed limit on national roads during 1977-80	aisslwm	.173340E+00 .173 .173 (18.63) LAM 4	(7.63)	4.883 (14.30)	3.003 3.003 (2.02)
Share of national road traffic in non-urban environment in 1977-80	aisaccessl	.875861E-01 .088 .088 (26.99) LAM 4	.401917E+00 .402 .402 (5.39) LAM 4	.163258E+01 1.633 1.633 (15.55) LAM 4	.215031E+01 2.150 2.150 (4.60) LAM 4
roads with moderate frequency of access points (<16 per km)		LAM 4	578 578 (-6.07) LAM 4	-1.287 -1.287 (-8.15) LAM 4	523 523 (77) LAM 4
Of which on roads with low frequency of access points (<11 per km)	aisaccess3	057	1.004 (14.16)	1.203 (9.73)	-1.528 (-2.42)
Of which on roads with minimal frequency of access points (<6 per km)	aisaccess4	146926E+00 147 147 (-46.39) LAM 4	205 205 (-2.74)	-1.070 -1.070 (-9.15)	-2.206 -2.206 (-4.54)
Share of national road traffic on roads wider than 6 m in 1977-80	aiswiderds	.127953E-01 .013 .013 (10.32) LAM 4	.054	.717729E+00 .718 .718 (14.15) LAM 4	1.261 1.261
Of which on roads wider than 7 m	aiswiderrds	022	.129907E+00 .130 .130 (8.56) LAM 4	.216	409036E+00 409 (-2.63) LAM 4
Of which on expressways	aiswxpress	.725806E-02 .007 .007 (7.16) LAM 4	067 067 (-2.69)	.126366E+00 .126 .126 (2.86) LAM 4	.771 .771 (3.90)

<i>Tuble B.2 (commuted)</i>							
I. BETA ELASTICITY 1973(74)-9 ELASTICITY 1994 (COND. T-STATISTIC)	COLUMN = 94 VARIANT = VERSION = ) DEP.VAR. =	A vcow21j 3 cvrcars	B etwc22g 12 cevxtfv3i	C etxc22g 4 cevxtfv3i	D ehvy22g 5 cevxhfv3i	E belturb 0 cbborlln	F beltrur 0 cbbor2ln
		Aggregate car ownership	Total vehicle kms driven	Total vehicle kms driven	Heavy vehicle kms driven	Urban seat belt use log-odds	Rural seat belt use log-odds
Road infrastructure							
County and national road capital, lagged 24 months		.209679E-01 .021 .021 (36.24) LAM 4					
Real fixed capital invested pr km county or nat'l road, lagged 24 months	cictprkml24r		115058E-01 012 012 (97) LAM 4	.230410E-01 .023 .023 (1.07) LAM 4	322227E-01 032 032 (38) LAM 4		
Length of national and county roads relative to 1980 situation			.847812E-01 .085 .085 (1.04) LAM 4	.063 .063 (.44)	207 207 (44)		
Major infrastructure improvements affecting Akershus	cisaker 		407549E-02 006 008 (22)	785473E-02 011 016 (25)	130332E+00 183 261 (-1.67)		
Major infrastructure improvements in Bergen			.172569E-01 .038 .051 (1.56)	296240E-02 007 009 (15)	354588E-02 008 011 (07)		
Major infrastructure improvements in Oslo			484390E-01 166 276 (-4.03)	453621E-01 156 258 (-2.42)	546584E-01 188 311 (-2.21)		
Oslo: the Oslo tunnel ("Fjellinjen") in operation	cisoslo4 -	239591E-01 024 024 (-11.09)	.114407E+00 .113 .114 (2.70)	.807217E-01 .080 .081 (1.10)	782295E-01 078 078 (41)		

Major infrastructure improvements in Tromsø			.343795E-01 .035 .037 (1.43)	.583855E-01 .059 .063 (1.55)	537307E-02 005 006 (05)
Major infrastructure improvements in Trondheim	cistrond		.386726E-02 .010 .012 (.49)	.106905E-01 .027 .032 (.75)	264912E-01 067 079 (71)
Population					
Unemployment rate (per cent of working age population)	cderate		212198E-01 021 021 (-5.50) LAM 4	178565E-01 018 018 (-3.33) LAM 4	082
Population density (inhabitants per sq km)	cdpopdnsty	.109298E+00 .109 .109 (54.40) LAM 4	.906923E+00 .907 .907 (41.75) LAM 4	.753760E+00 .754 .754 (20.54) LAM 4	.117400E+01 1.174 1.174 (8.14) LAM 4
 Income					
Gross earned personal income per capita (kNOK 1995)	crtgrosspc	.149	.382 .449	1.080	.931
Taxable net corporate income per capita (kNOK 1995)	crtnetcpc	.690580E-03 .000 .000 (1.42) LAM 1	.505590E-02 .027 .075 (6.85) LAM 1	.634591E-01 .060 .058 (5.75) LAM 1	377433E-02 001 000 (04) LAM 1
Costs and Prices					
Nominal interest cost of cars before tax	epcncc	548092E+00 064 048 (-46.18)			
Tax advantage corresponding to car ownership interest cost	cpcncctx	.886100E+00 .057 .021 (72.28)			

BETA ELASTICITY 1973(74)- ELASTICITY 1994	COLUMN = 94 VARIANT = VERSION =	• vcow21j	B etwc22g 12	C etxc22g 4	D ehvy22g 5	belturb 0	F beltrur 0
(COND. T-STATISTIC	C) DEP.VAR. =	cvrcars	cevxtfv3i	cevxtfv3i	cevxhfv3i	cbborlln	cbbor2ln
		Aggregate car ownership	driven	vehicle kms driven	Heavy vehicle kms driven	log-odds	Rural seat belt use log-odds
sts and Prices continu							
Mean fuel cost per gasoline vehicle km (NOK 95)	cpgaar		174650E+01 151 112 (-12.72)	221 171 (-10.89)			
Variable km cost for heavy diesel vehicles (fuel + tax, NOK 95)	cpdahr		LAM 2	LAM 2	805392E+00 668 665 (-12.52) LAM 2		
Real price of 95 octane gasoline (NOK 1995 per liter)	epg95r	224448E-02 017 018 (-9.47)					
Weighted ratio of diesel to gasoline mean vehicle km cost	cpdaarrelv		567936E+00 184 238 (-8.72)	.423899E+00 .138 .178 (4.83)			
Weighted ratio of gasoline to diesel heavy vehicle km cost	cpgahrrelv				269914E+01 373 329 (-7.39)		
Ratio of non-road diesel price to heavy diesel vehicle km cost	cpdrelhsea				.148140E-01 .786 .798 (18.38) LAM		
Real subway and tramway fares (1 outside Oslo)	cppswir	.931507E-02 .010 .010 (9.60)					
Cordon toll ring in operation in largest city (dummy)	cptollring	496692E-02 005 005 (-7.27)	284188E-02 003 003 (14)				

#### \_\_\_\_\_ Daylight

Minutes of daylight per day	bnd 	.185761E-03 .141 .141 (23.24)	.194440E-03 .148 .148 (21.58)	.127001E-03 .097 .096 (15.94)		
Weather						
Days with snowfall during month, plus one	cmsnowdls	919935E-02 025 025 (-8.99) LAM 3	976648E-02 024 025 (-8.63) LAM 3	318722E-01 067 069 (-28.21) LAM 3		
Per cent of snow days with large snowfall (>5 mms)	cmsnowlotsh	.000	.956515E-04 .001 .001 (.42) LAM 3	.009 .009		
Days with frost during month, plus one	cmtfrostdls	.215550E-02 .010 .009 (2.46) LAM 3	.292948E-02 .012 .011 (3.03) LAM 3	261396E-02 008 008 (-2.62) LAM 3		
Mean monthly temperature in Oslo (centigrades)	emts00a	.982085E-02 .068 .069 (19.61)	.964414E-02 .067 .068 (18.12)	.687836E-02 .047 .048 (14.61)		
Legislative measures						
Seat belt use mandatory for driver and adult front seat passenger	eldbelt1 ======				.459966E+00 .892 .495 (47.73)	.636055E+00 .463 .373 (71.94)

-----Financial safety incentives and penalties

Real value of ticket fine for not wearing seat belt (NOK 1995)	esfbeltr 	.274387E+02 5.150 1.431 (120.11) LAM	.245983E+04 2.178 .515 (113.26) LAM
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ELASTICITY 1973(74)- ELASTICITY 1974 (COND. T-STATISTIC	-94 COLUMN = VARIANT = VERSION =	A vcow21j 3	В	C etxc22g 4	D ehvy22g 5 cevxhfv3i	E belturb 0 cbborlln	F beltrur 0 cbbor2ln
		Aggregate car ownership	driven	driven	Heavy vehicle kms driven	belt use log-odds	belt use log-odds
 Publicity 							
Ongoing road safety campaign through 1974 and 1975	ezibipel ======					.214664E+00 .416 .000 (32.33)	.618187E-01 .045 .000 (8.16)
Days of Gulf war	ezgulfwar 		871597E-03 017 .000 (-1.36)	111795E-02 022 .000 (-1.75)	051		
Geography							
Østfold	hcounty1 ======		.454753E-01 .045 .045 (3.67)	.310797E-01 .031 .031 (1.36)	.416147E+00 .416 .416 (3.96)		
Oslo	hcounty3 ======		.702247E+00 .702 .702 (3.60)	.751192E+00 .751 .751 (2.23)	.485984E+00 .486 .486 (1.51)		
Kms mainland coastline per 1000 sq kms surface	hseaccess1 -	797036E-02 008 008 (-48.08) LAM 4			105141E+00 105 105 (-4.20) LAM 4		
County surface area (sq kms)	hoarea	.100549E+00 .101 .101 (56.95) LAM 4	.825278E+00 .825 .825 (83.79) LAM 4	.727112E+00 .727 .727 (44.80) LAM 4	.874958E+00 .875 .875 (9.62) LAM 4		

### Calendar

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Length of month (days)	ekd		607	.710039E+00 .710 .710 (18.62) LAM 4	175		
Dummy for end of Easter	ekee ====		481568E-01	.540637E-01 .054 .054 (12.95)	107941E-01		
Dummy for start of Easter week	ekes ====		.055	.522898E-01 .052 .052 (12.32)	.027		
December	ekm12 =====		.247900E+00 .248 .248 (41.40)	.245173E+00 .245 .245 (41.75)	.160419E+00 .160 .160 (34.52)		
Share of vacation and holidays during month (excl summer vacation)			289897E+00 290 (-38.80) LAM 4	298022E+00 298 298 (-40.57) LAM 4	278775E+00 279 279 (-44.56) LAM 4		
ASSOCIATED DUMMIES GROUP							
Real value of ticket fine for not wearing seat belt (NOK 1995)	=======					524228E+02 -101.656 -56.364 (-117.72)	-1407.639 -1131.413
REGRESSION CONSTANT	CONSTANT	193962E+01	831529E+01	269360E+02	750153E+02	628540E+01	398434E+01
		(-38.62)	(-8.75)	(-17.75)	(-5.07)	(-179.34)	(-49.46)

BETA ELASTICITY 1973(74 ELASTICITY 1994 (COND. T-STATIST	VERSION =	A vcow21j 3	В	etxc22g 4	D ehvy22g 5 cevxhfv3i	E belturb 0 cbborlln	F beltrur 0 cbbor2ln
		Aggregate car ownership	driven	driven	Heavy vehicle kms driven	log-odds	belt use log-odds
TEROSKEDASTICITY STR	UCTURE						
ZETA COEFFICIENTS							
Exp of dummy for January	ekjanuaryxp	100000E+02 -1.148 -1.145 (.00) LAM					
Exponential of extrapolating distance from fuel use submodel sample	ekxtrapltxp		.590171E+00 189 191 (11.40) LAM	215	511 478		
Number of vacation days, including summer vacation	ekvhis		349 349	.833924E-01 438 458 (27.90) LAM	303 281 (8.55)		
Variance estimate for urban seat belt use log-odds ratio	cbbvl					.100000E+01 -15.126 292 (.00) LAM	
Variance estimate for rural seat belt use log-odds ratio	cbbv2						.100000E+ -215.8 1 (.0

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II. PARAMETERS (COND. T-STATISTIC)

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HETEROSKEDASTICITY STRUCTURE

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BOX-COX TRANSFORMATIONS:	UNCOND:	[T-STATISTIC=0]	] /	[T-STATISTIC=1]

cbbv2

LAMBDA(Z)	ekjanuaryxp	.000 FIXED		
LAMBDA(Z)	ekxtrapltxp	.000 FIXED	.000 FIXED	.000 FIXED
LAMBDA(Z)	ekvhis	1.000 FIXED	1.000 FIXED	1.000 FIXED
LAMBDA(Z)	cbbv1			

.000 FIXED

LAMBDA(Z)	DA(Z)	
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.000 FIXED

BOX-COX TRANSFORMATION	S: UNCOND: [T-STAT]	ISTIC=0] / [T	-STATISTIC=1]				
LAMBDA(Y) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED		
LAMBDA(X)	cvrcarsp		.284 [3.93] [-9.92]				
LAMBDA(X)	cpdrelhsea				6.099 [9.88] [8.26]		
LAMBDA(X)	cvsbfrontpc					.035 [1.28] [-35.54]	345 [-4.76] [-18.58]
LAMBDA(X)	esfbeltr					485 [-5.34] [-16.34]	-1.272 [-10.21] [-18.23]

						B etwc22g 12 cevxtfv3i				
					Aggregate car ownership	Total vehicle kms driven	Total vehicle kms driven	Heavy vehicle kms driven	Urban seat	Rural seat belt use
						[T-STATISTIC=				
LAMBDA(X)	- GROUP	1	LAM	1	226 [-5.87] [-31.79]	1.069 [5.54] [.36]	037 [24] [-6.78]	939 [94] [-1.94]		
LAMBDA(X)	- GROUP	2	LAM	2		[4.70]	7.099 [4.24] [3.64]	[69]		
LAMBDA(X)	- GROUP	3	LAM	3		.591 [3.36] [-2.33]	.544 [3.17] [-2.66]	.445 [8.92] [-11.13]		
LAMBDA(X)	- GROUP	4	LAM	4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED		
JTOCORRELAT	 ION 									
ORDER 19			RHO	19		.336 (23.96)	.463 (33.68)	.526 (45.47)		
ORDER 38			RHO	38		.106 (7.12)	.262 (18.83)	.458 (39.77)		
ORDER228			RHO2	228	129 (-22.29)					

$\begin{array}{cccccccccccccccccccccccccccccccccccc$			===================	==================				
Aggregate ownership         Total vehicle kms driven         Total vehicle kms driven         Heavy vehicle kms driven         Urban seat belt use log-odds         Rural seat belt use log-odds           LOG-LIKELIHOOD         -57051.992         -50855.484         -51134.667         -41416.687         -15118.593         -13672.125           PSEUDO-R2 : - (E)         .024         .970         .970         .978         .900         .884           - (L)         .097         .986         .984         .984         -         -           - (L)         .097         .986         .984         .984         -         -           - (L)         ADJUSTED FOR D.F.         .092         .986         .984         .984         -         -           - FIRST OBSERVATIONS         4788         4978         4978         4978         5016         5016           - FIRST OBSERVATION         229         39         39         39         1         1           - FIRST OBSERVATION         5016         5016         5016         5016         5016           NUMBER OF ESTIMATED PARAMETERS :         -         -         -         -           - BETAS         24         42         41         41         6         6	III.GENERAL STATISTICS	VARIANT =		etwc22g	C etxc22g 4		belturb	beltrur
Orgin         vehicle kms         vehicle kms         vehicle kms         vehicle kms         belt use         belt use           LOG-LIKELIHOOD         -57051.992         -50855.484         -51134.667         -41416.687         -15118.593         -13672.125           PSEUDO-R2 : - (E)         .024         .970         .970         .978         .900         .884           - (L)         .097         .986         .984         .984         -         -           - (L)         .097         .986         .984         .900         .884           - (L)         ADJUSTED FOR D.F.         .019         .970         .978         .900         .884           - (L)         ADJUSTED FOR D.F.         .092         .986         .984         .984         -         -         -           - (L)         ADJUSTED FOR D.F.         .092         .986         .984         .984         -		DEP.VAR. =	cvrcars	cevxtfv3i	cevxtfv3i	cevxhfv3i	cbborlln	cbbor2ln
PSEUDO-R2: - (E)       .024       .970       .970       .978       .900       .884         - (L)       .097       .986       .984       .984       -       -         - (E)       ADJUSTED FOR D.F.       .019       .970       .970       .978       .900       .884         - (L)       ADJUSTED FOR D.F.       .092       .986       .984       .984       -       -         SAMPLE :       - NUMBER OF OBSERVATIONS       4788       4978       4978       4978       5016       5016         - FIRST OBSERVATION       229       39       39       39       1       1       1         - LAST OBSERVATION       5016       5016       5016       5016       5016       5016       5016         NUMBER OF ESTIMATED PARAMETERS :       -       -       -       -       1			car	vehicle kms	vehicle kms	vehicle kms	belt use	belt use
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	LOG-LIKELIHOOD		-57051.992	-50855.484	-51134.667	-41416.687	-15118.593	-13672.125
- FIRST OBSERVATION       229       39       39       39       39       1       1         - LAST OBSERVATION       5016       5016       5016       5016       5016       5016       5016         NUMBER OF ESTIMATED PARAMETERS :       -       -       -       -       5016       5016       5016       5016         NUMBER OF ESTIMATED PARAMETERS :       -       -       -       -       -       -       5016       5016       5016       5016       5016         NUMBER OF ESTIMATED PARAMETERS :       -	– (L) – (E) ADJUSTEI		.097 .019	.986 .970	.984 .970	.984 .978	_	-
- FIXED PART :       .       BETAS       24       42       41       41       6       6         . BOX-COX       1       4       3       4       2       2         . ASSOCIATED DUMMIES       0       0       0       1       1         - AUTOCORRELATION       1       2       2       2       0       0         - HETEROSKEDASTICITY :       .       .       2       2       1       1         . ZETAS       1       2       2       2       1       1         . BOX-COX       0       0       0       0       0       0	- FIRST OBSERVATI	ION	229	39	39	39	1	1
	- FIXED PART : . BETAS . BOX-COX . ASSOCIATED DUMMIES - AUTOCORRELATION - HETEROSKEDASTICITY : . ZETAS		24 1 1 1	4 0 2	3 0 2		6 2 1 0	6 2 1 0
		5	Ŏ	Ŏ	Ö	Ŏ	Ŏ	0

#### *Table B.3: Accidents, casualties and severity equations*

BETA	COLUMN	= A	В	С	D	Е	F	G	Н
ELASTICITY 1974(77)- ELASTICITY 1994	94 VARIANT VERSION	= aah023x = 5	avc023x 5	avm023x 6	avb023x 5	avp023x	ass023x 4	asd123x 3	asf023x 3
(COND. T-STATISTIC		= caas0bt01	cavg1bt01	cavg3bt01	cavg6bt01	cavg5bt01	cass	casd	casf
		Injury accidents	Car occupants injured	Motorcycle occupants injured	Bicyclists injured	Pedestrians injured	accident	Dangerously injured per accident	per accident
2xposure									
Total vehicle kms driven (1000)	cevxtfv3i	.911155E+00 .911 .911 (28.26) LAM 4	.961683E+00 .962 .962 (26.24) LAM 4	.748861E+00 .749 .749 (11.66) LAM 4	.107909E+01 1.079 1.079 (12.06) LAM 4	.110865E+01 1.109 1.109 (14.07) LAM 4	.486516E-01 .098 .122 (2.52) LAM 4	615528E-01 206 231 (-2.03) LAM 4	473502E-01 142 150 (-1.31) LAM 4
Heavy vehicle share of traffic volume	cevhvysh	.148937E+00 .149 .149 (2.65) LAM 4	145525E+00 146 146 (-1.89) LAM 4	.475976E+00 .476 .476 (3.94) LAM 4	.529401E+00 .529 .529 (2.92) LAM 4	.105285E+00 .105 .105 (.80) LAM 4	.650806E-02 .013 .016 (.15) LAM 4	511220E-01 171 192 (83) LAM 4	123028E-01 037 039 (17) LAM 4
Warm days times ratio of MC to 4-wheel light vehicle pool	cevmcwl	.273896E-01 .024 .026 (4.80) LAM	.703985E-03 .001 .001 (.08) LAM	.220011E+00 .196 .208 (8.72) LAM	.268249E+00 .239 .254 (8.99) LAM	.362610E-01 .032 .034 (3.29) LAM	.319322E-02 .006 .008 (.66) LAM	698448E-02 021 025 (-1.02) LAM	108701E-01 029 033 (-1.31) LAM
raffic density									
Traffic density (1000 monthly vehicle kms driven per road km)	chsdense	434501E+00 415 414 (-11.02) LAM	143805E+00 310 (-5.59) LAM	.927969E-06 .008 .012 (2.82) LAM	527104E+01 655 604 (-8.58) LAM	926939E+00 971 972 (-10.66) LAM	.617744E-01 .140 .176 (2.46) LAM	.804088E-01 .515 .589 (3.40) LAM	.845883E-01 .587 .642 (3.70) LAM
Public transportation su									
Density of public bus service (annual veh kms per km public road)	dtabus	.243311E+00 .243 .243 (8.02) LAM 4	.189173E+00 .189 .189 (5.00) LAM 4	.409284E+00 .409 .409 (6.72) LAM 4	.138500E+00 .138 .139 (1.93) LAM 4	.764088E+00 .764 .764 (10.86) LAM 4	.884384E-02 .018 .022 (.48) LAM 4	574363E-02 019 022 (21) LAM 4	616533E-01 185 196 (-1.86) LAM 4
Density of subway and streetcar service (annual car kms per km rd)	dtarail	.192635E-01 .216 .366 (3.05) LAM 4	412291E-02 046 078 (56) LAM 4	156669E-01 176 297 (-1.20) LAM 4	.649136E-01 .729 1.232 (3.92) LAM 4	.647613E-01 .727 1.229 (5.47) LAM 4	645415E-02 145 307 (-1.71) LAM 4	207237E-01 801 -1.473 (-4.03) LAM 4	208035E-01 700 -1.254 (-3.32) LAM 4

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Vehicles

Passenger cars per capita	cvrcarsp		.220558E-01 .068 .058 (.98) LAM	.777450E-01 .239 .204 (2.12) LAM	.378437E-01 .116 .099 (.63) LAM	971616E-02 030 026 (24) LAM	.403909E-02 .025 .027 (.33) LAM	.210939E-01 .206 .208 (1.08) LAM	.757680E-02 .070 .063 (.36) LAM
Mean age of passenger cars registered in county	cvrtal	.172085E+00 .172 .172 (1.56) LAM 4	.171989E+00 .172 .172 (1.27) LAM 4	345489E+00 345 (-1.47) LAM 4	1.765	344140E+00 344 (-1.58) LAM 4	.188	149027E+00 498 558 (-1.57) LAM 4	212994E+00 639 677 (-1.89) LAM 4
Road user behavior									
Calculated county-wide share of drivers not wearing seat belt	cbbeltnonw	.179661E-01 .092 .235 (5.91) LAM	.600650E-01 .167 .302 (7.15) LAM				210088E-02 016 044 (72) LAM	(91)	648496E-02 075 174 (-1.31) LAM
Imputed MC helmet non-use rate	cbhnonw			150099E+01 144 036 (-4.86)					
Road infrastructure									
Public road kms per inhabitant	cilrdspc	188511E+00 189 189 (-2.51) LAM 4	308852E-01 031 031 (32) LAM 4	.170091E+00 .170 .170 (1.21) LAM 4	933076E+00 933 933 (-4.48) LAM 4	526717E+00 527 527 (-2.99) LAM 4	.111592E+00 .224 .280 (2.26) LAM 4	.294	.109577E+00 .329 .348 (1.30) LAM 4
Real fixed capital invested pr km county or nat'l road, lagged 24 months	cictprkml24r	.348968E-01 .035 .035 (.90) LAM 4	948406E-01 095 095 (-2.34) LAM 4	.138521E+00 .139 .139 (1.83) LAM 4	.617653E-01 .062 .062 (.52) LAM 4	.456976E-01 .046 .046 (.51) LAM 4	391550E-01 079 098 (-1.80) LAM 4	.174928E-02 .006 .007 (.05) LAM 4	182087E-01 055 058 (47) LAM 4
Major infrastructure improvements in Bergen		491128E-03 001 001 (03)	.174155E-01 .039 .052 (.93)	.537249E-01 .120 .160 (1.50)	140496E-01 031 042 (33)	196540E-01 044 058 (72)	819524E-02 037 061 (80)	.147510E-01 .110 .164 (1.03)	656006E-02 044 062 (38)
Major infrastructure improvements in Oslo	cisoslo 	.617984E-02 .021 .035 (.43)	.198615E-01 .068 .113 (.97)	423 701	.124610E+00 .428 .709 (2.90)	.473437E-01 .163 .269 (1.87)	.210538E-01 .145 .300 (1.58)	446303E-02 051 095 (23)	400388E-01 412 724 (-1.74)

I. BETA ELASTICITY 1974(77)- ELASTICITY 1994 (COND. T-STATISTIC	OLUMN = 94 VARIANT = VERSION =	= aah023x	B avc023x 5 cavg1bt01	C avm023x 6 cavg3bt01	D avb023x 5 cavg6bt01	E avp023x 5 cavg5bt01	F ass023x 4 cass	G asdl23x 3 casd	H asf023x 3 casf
		Injury accidents	Car occupants injured	Motorcycle occupants injured	Bicyclists injured	Pedestrians injured	injured per accident	Dangerously injured per accident	per accident
Road infrastructure cont	inued								
Oslo: the Oslo tunnel ("Fjellinjen") in operation	cisoslo4 	.459149E-01 .045 .046 (.80)	.875399E-01 .087 .088 (.98)	.181637E+00 .180 .182 (.95)	.157216E-01 .016 .016 (.09)	576921E-01 057 058 (70)	.351639E-02 .007 .009 (.07)	164618E-01 054 062 (20)	.531405E-01 .158 .169 (.56)
Major infrastructure improvements in Tromse		.164006E+00 .167 .177 (2.62)	.259937E+00 .264 .280 (3.98)	162604E+00 165 175 (84)	176462E+00 179 190 (85)	.554186E-01 .056 .060 (.14)	182506E-01 037 049 (36)	.244540E-01 .083 .099 (.38)	.423080E-01 .129 .145 (.50)
Major infrastructure improvements in Trondheim	cistrond	.993404E-03 .003 .003 (.06)	367121E-01 094 110 (-1.84)	117394E+00 299 352 (-2.02)	.171138E+00 .436 .513 (3.61)	.877024E-01 .223 .263 (2.24)	115755E-01 059 087 (-1.15)	931689E-02 079 105 (83)	166345E-01 127 159 (-1.10)
Road maintenance									
Snowfall interaction with winter maintenance intensity	cimtsnowmain	493625E+00 007 007 (94)	.155027E+00 .002 .002 (.24)	.206632E+01 .029 .028 (1.56)	.394834E+01 .056 .054 (3.51)	773872E+00 011 010 (69)	.275582E+00 .008 .009 (.79)	227732E+00 011 012 (43)	425268E+00 018 018 (65)
Expenditure on road marks, signposting etc per km nat'l or county road	cimroadmarks	130024E-01 050 068 (-2.87) LAM	842064E-03 003 004 (15) LAM	469325E-01 179 246 (-4.94) LAM	475709E-01 182 250 (-3.54) LAM	122152E-01 047 064 (-1.31) LAM	.719083E-02 .055 .095 (2.51) LAM	112551E-01 172 257 (-2.04)	349019E-02 040 058 (69) LAM
Expenditure on miscellaneous road maintenance per km nat'l or county road	cimmisc	.235966E-02 .054 .045 (1.40)	.790054E-02 .181 .150 (3.90)	513296E-02 117 098 (-1.50)	.156098E-02 .036 .030 (.30)	784132E-02 179 149 (-2.16)	.983849E-03 .045 .047 (.90)	.485967E-02 .347 .346 (2.50)	.199159E-02 .137 .120 (1.14)

#### Demulation

Population

Unemployment rate (per cent of working age population)	cderate	238049E-01 024 024 (-2.34) LAM 4	320392E-01 032 032 (-2.27) LAM 4	.191220E-01 .019 .019 (.94) LAM 4	.229945E-01 .023 .023 (.83) LAM 4	442348E-01 044 (-2.06) LAM 4	145893E-01 029 037 (-2.04) LAM 4	991800E-02 033 037 (93) LAM 4	.698746E-02 .021 .022 (.58) LAM 4
Population density (inhabitants per sq km)	cdpopdnsty	.677007E-01 .068 .068 (2.91) LAM 4	.200300E-01 .020 .020 (.63) LAM 4	.150727E+00 .151 .151 (3.13) LAM 4	.331766E-01 .033 .033 (.46) LAM 4	.660012E-01 .066 .066 (1.16) LAM 4	520854E-01 104 131 (-3.34) LAM 4	581636E-01 194 218 (-2.94) LAM 4	593827E-01 178 189 (-2.66) LAM 4
Women pregnant in first quarter per 1000 women 18-44	cdpregrate2	.180509E+00 .181 .181 (3.38) LAM 4	.114598E+00 .115 .115 (1.64) LAM 4	.471991E+00 .472 .472 (4.21) LAM 4	.383799E-02 .004 .004 (.03) LAM 4	714103E-01 071 071 (61) LAM 4	364256E-01 073 091 (99) LAM 4	674646E-01 225 253 (-1.28) LAM 4	890234E-01 267 283 (-1.45) LAM 4
Daylight									
Minutes of twilight per day	bnt 	247308E-06 003 003 (40) LAM 5	.493875E-09 .004 .004 (.84) LAM 5	.161068E-10 .000 .000 (.04) LAM 5	257521E-04 096 096 (-2.98) LAM 5	433655E-04 080 (-3.01) LAM 5	133184E-02 007 009 (59) LAM 5	152816E-09 000 (02) LAM 5	121967E-12 001 001 (22) LAM 5
Minutes without daylight between 5 and 11 p m	cnn 	.314268E-06 .093 .087 (5.54) LAM 5	.798095E-10 .106 .094 (6.31) LAM 5	331073E-10 105 093 (-3.56) LAM 5	146592E-05 077 073 (-1.35) LAM 5	.201310E-04 .421 .399 (12.74) LAM 5	284756E-02 023 029 (-2.22) LAM 5	.350578E-09 .041 .044 (.91) LAM 5	.468984E-14 .042 .038 (1.31) LAM 5
Minutes without daylight 7-9 a m and 3-5 p m	cnr 	.723576E-06 .022 .022 (4.60) LAM 5	.226460E-09 .004 .004 (3.29) LAM 5	422732E-09 013 013 (-4.57) LAM 5	713221E-05 059 059 (-2.40) LAM 5	.269997E-04 .112 .111 (7.32) LAM 5	.353585E-02 .049 .060 (2.68) LAM 5	.456469E-08 .017 .019 (2.54) LAM 5	.118014E-12 .002 .002 (2.93) LAM 5
Minutes without daylight between 9 a m and 3 p m	cnw 	225145E-06 000 000 (-1.39) LAM 5	140030E-09 000 (-4.35) LAM 5	.556948E-10 .000 .000 (2.70) LAM 5	.293229E-05 .002 .002 (1.81) LAM 5	.123971E-04 .007 .007 (3.04) LAM 5	119593E-02 023 029 (62) LAM 5	183994E-10 000 (02) LAM 5	.457413E-14 .000 .000 (.44) LAM 5
Weather									
Average snow depth during month (cms)	cmds3a 	240838E-01 042 042 (-5.19) LAM 4	903330E-02 016 016 (-1.39) LAM 4	102184E+00 180 178 (-5.95) LAM 4	154926E+00 272 269 (-6.88) LAM 4	983287E-02 017 017 (92) LAM 4	857632E-03 003 004 (22) LAM 4	.125181E-02 .007 .008 (.21) LAM 4	438811E-02 023 024 (70) LAM 4

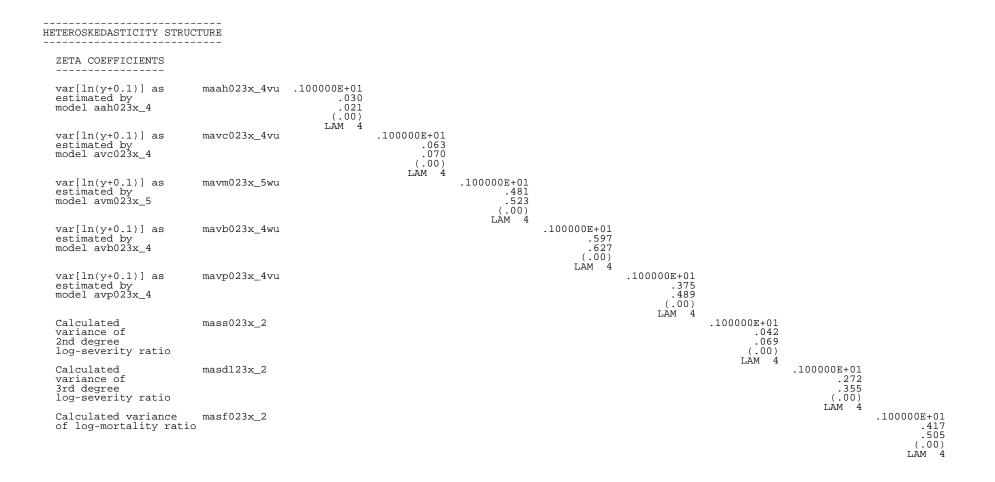
I. BETA COLUM ELASTICITY 1974(77)-94 VARIAN ELASTICITY 1994 VERSIO	MN = A NT = aah023x DN = 5	avc023x 5	C avm023x 6	D avb023x 5	avp023x 5	F ass023x 4	G asdl23x 3	H asf023x 3
(COND. T-STATISTIC) DEP.VA	R. = caasObt01	cavg1bt01	cavg3bt01	cavg6bt01	cavg5bt01	Cass	casd	casf
	Injury accidents	Car occupants injured	Motorcycle occupants injured	Bicyclists injured	Pedestrians injured	accident	Dangerously injured per accident	per accident
Weather continued								
Days with rainfall cmraindls during month, plus one	233977E-02 025 024 (-2.33) LAM 3	195502E-02 012 011 (72) LAM 3	210823E-03 066 058 (-3.59) LAM 3	897689E-03 130 116 (-4.39) LAM 3	.984549E-05 .035 .029 (2.48) LAM 3	.658541E-02 .035 .043 (1.95) LAM 3	253740E-03 078 078 (-1.93) LAM 3	872561E-02 046 048 (-1.03) LAM 3
Days with snowfall cmsnowdls during month, plus one	.182849E-01 .084 .088 (7.35) LAM 3	.372453E-01 .117 .122 (6.93) LAM 3	557588E-03 022 025 (-1.79) LAM 3	.588022E-03 .014 .016 (1.06) LAM 3	.756805E-04 .014 .016 (3.55) LAM 3	479614E-02 018 023 (80) LAM 3	778963E-03 048 057 (-1.82) LAM 3	203473E-01 087 094 (-1.50) LAM 3
Per cent of snow days cmsnowlots with large snowfall (>5 mms)		.453478E-03 .007 .006 (.62) LAM 3	.104000E-04 .016 .009 (1.55) LAM 3	115524E-04 007 005 (43) LAM 3	.115130E-06 .003 .001 (1.23) LAM 3	864337E-03 010 012 (75) LAM 3	.415972E-05 .005 .004 (.26) LAM 3	.168012E-02 .018 .019 (.58) LAM 3
Days with frost cmtfrostd during month, plus one	Ls124575E-01 125 123 (-6.46) LAM 3	169387E-01 097 096 (-3.61) LAM 3	139882E-02 363 349 (-9.03) LAM 3	301759E-02 371 359 (-7.69) LAM 3	214862E-04 058 055 (-4.84) LAM 3	.429405E-03 .002 .003 (.07) LAM 3	404322E-03 107 116 (-2.08) LAM 3	253773E-01 131 138 (-1.60) LAM 3
Per cent of cmthawsh frost days with thaw	.379240E-04 .015 .013 (1.52) LAM 3	.100953E-03 .010 .009 (.67) LAM 3	.498826E-07 .053 .041 (4.14) LAM 3	.216504E-06 .037 .030 (2.43) LAM 3	.232530E-10 .008 .005 (3.18) LAM 3	.142521E-02 .039 .046 (1.99) LAM 3	.152290E-06 .028 .027 (1.57) LAM 3	.829947E-02 .129 .133 (2.49) LAM 3
Legislative measures								
New highway code and eldhwycode reporting routines ======= from October 1, 1978		125984E+00 126 126 (-4.53)	827384E-01 083 083 (-1.89)	614051E-02 006 006 (10)	140600E+00 141 141 (-4.18)	410866E-02 008 010 (28)	308688E-02 010 012 (16)	.313786E-01 .094 .100 (1.29)

### Access to alcohol

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Alcohol outlets per 1000 population	dxloutletspc	.658396E-01 .088 .082 (3.44) LAM	236591E-01 020 021 (-3.88) LAM	.181 .179 (4.15)	.052	959841E-02 023 018 (-1.18) LAM	041 052	.177637E-01 .118 .116 (3.44) LAM	.222676E-01 .131 .116 (3.07) LAM
Per cent alcohol outlets selling strong beer, wine or liquor	dxloutstrong	.246444E-01 .025 .025 (2.70) LAM 4	336192E-01 034 034 (-3.09) LAM 4		.372209E-01 .037 .037 (1.72) LAM 4	.877902E-01 .088 .088 (4.73) LAM 4	.282249E-02 .006 .007 (.56) LAM 4	.698103E-02 .023 .026 (1.02) LAM 4	187031E-02 006 006 (24) LAM 4
Per cent wine/liquor store of outlets for strong alcoholic beverag	dxloutliqsh	.411379E-01 .041 .041 (4.43) LAM 4	122530E-01 012 (-1.13) LAM 4	.862403E-01 .086 .086 (3.89) LAM 4	.487602E-01 .049 .049 (2.14) LAM 4	.944929E-01 .094 .094 (5.47) LAM 4	004 005 (37)	.219686E-02 .007 .008 (.33) LAM 4	112931E-01 034 036 (-1.43) LAM 4
Restaurants licensed to serve alcohol per 1000 population			.075	719131E-01 093 049 (-6.88) LAM	343	- 005	.038	470928E-01 157 176 (-1.84) LAM	369629E-01 126 098 (-2.29) LAM
Per cent of licensed restaurants with wine/liquor license	dxlrestlwsh	204775E+00 205 205 (-3.42) LAM 4	154473E+00 154 154 (-2.04) LAM 4	172775E+00 173 173 (-1.30) LAM 4	389620E+00 390 390 (-2.11) LAM 4	259114E+00 259 259 (-2.04) LAM 4	.785531E-01 .158 .197 (2.12) LAM 4	386878E-01 129 145 (65) LAM 4	263627E-01 079 084 (38) LAM 4
Per cent of wine/liquour licenses including liquor	dxlrestliqsh	.201514E-01 .020 .020 (1.22) LAM 4	017	.080	.020	001	049	059	070 075
Accident reporting routi									
New accident reporting routines from January 1, 1977	eur77 	.909561E-01 .091 .091 (2.66)	.183751E+00 .184 .184 (2.87)	210120E+00 210 210 (-1.54)	.573770E+00 .574 .574 (4.33)	318269E-02 003 003 (07)	146272E+00 293 367 (-5.48)		973054E-01 292 309 (-1.97)
Geography									
Oslo	hcounty3 ======	159978E+00 160 (-1.31)	.470809E+00 .471 .471 (2.94)	132115E+01 -1.321 -1.321 (-4.86)	$-1.609 \\ -1.609$	-1.036	.123123E+00 .247 .309 (1.52)	.152361E+00 .509 .571 (1.51)	.197736E+00 .593 .628 (1.46)

I. BETA ELASTICITY 1974(77)- ELASTICITY 1994 (COND. T-STATISTIC	COLUMN =	= A	В	С	D	Е	F ass023x	G asd123x	H asf023x 3 casf
		Injury accidents	occupants injured	occupants injured	injured	Pedestrians injured	injured per accident	injured per accident	per accident
Calendar									
Dummy for end of Easter	ekee ====	132255E+00 132 132 (-7.45)	152340E+00 152 152 (-5.75)	070	535237E-01 054 054 (62)	170557E+00 171 171 (-3.11)	503734E-02 010 013 (30)	.023	
Dummy for start of Easter week	ekes ====	.229228E-01 .023 .023 (1.34)	.809667E-01 .081 .081 (3.26)	055	155513E+00 156 156 (-1.95)	376249E-01 038 038 (69)	.024	.043	.326377E-01 .098 .104 (1.13)
Years passed since 1945	ektrend	935486E-02 361 454 (-1.79)	.124	-1.822	-1.975	285186E-01 -1.099 -1.384 (-2.58)	-1.677	132	.012
Share of vacation and holidays during month (excl summer vacation)	ekvhsh	416472E-01 014 (61)	477413E-01 016 (47)	.315652E+00 .104 .103 (1.77)	.112309E+00 .037 .037 (.45)	.223573E-01 .007 .007 (.15)	.112531E-01 .007 .009 (.22)	370479E-01 041 045 (43)	914413E-01 090 095 (84)
ASSOCIATED DUMMIES GROUP	)								
Expenditure on road marks, signposting etc per km nat'l or county	cimroadmarks ======	.125243E+00 .125 .125 (2.84)	.588496E-01 .059 .059 (.80)	.152906E+00 .153 .153 (1.15)	140210E+00 140 (140 (87)	131966E-01 013 013 (18)	425599E-01 085 107 (-1.29)		.103761E-01 .031 .033 (.18)
Average snow depth during month (cms)	cmds3a =====	781804E-01 078 078 (-5.88)	758610E-01 076 076 (-3.78)	102869E+00 103 103 (-2.72)	137150E+00 137 137 (-2.42)	830909E-01 083 083 (-2.73)	.101649E-02 .002 .003 (.08)	547897E-02 018 021 (32)	.610789E-02 .018 .019 (.29)
REGRESSION CONSTANT	CONSTANT	803574E+01	900718E+01				_		
		(-19.09)	(-18.04)	-	-	(-15.21)	-	-	



II. PARAMETERS	COLUMN = VARIANT =		B avc023x	C avm023x	D avb023x	E avp023x	F ass023x	G asd123x	H asf023x
(COND. T-STATISTI	C) VERSION =	5 caas0bt01	5 cavg1bt01	6 cavg3bt01	5 cavg6bt01	5 cavg5bt01	4 cass	3 casd	3 casf
		Injury accidents	injured	Motorcycle occupants injured	Bicyclists injured	Pedestrians injured	accident	Dangerously injured per accident	per accident
IETEROSKEDASTICITY STRU	 CTURE								
BOX-COX TRANSFORMATIC		STATISTIC=0]	/ [T-STATISTI	C=1]					
LAMBDA(Z) – GROUP 4		.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXEI
BOX-COX TRANSFORMATIONS	: UNCOND: [T-STA	ATISTIC=0] /	[T-STATISTIC=	 1] 					
LAMBDA(Y)	Cass						.547 [45.10] [-37.33]		
LAMBDA (Y)	casd							.436 [27.75] [-35.95]	
LAMBDA(Y)	casf								.35 [21.94 [-40.69
LAMBDA(Y) - GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED			
LAMBDA(X)	cbbeltnonw	-1.204 [-2.00] [-3.66]	757 [-1.60] [-3.72]				-1.000 FIXED	-1.000 FIXED	-1.00 FIXE
LAMBDA(X)	chsdense	013 [17] [-12.96]	.226 [1.63] [-5.59]	2.668 [.95] [.59]	613 [-4.10] [-10.79]	.014 [.22] [-15.99]	.036 [.10] [-2.64]	.190 [.84] [-3.60]	.24 [1.17 [-3.58
LAMBDA(X)	dxloutletspc	1.437 [2.29] [.70]	772 [-1.73] [-3.98]	.174 [.58] [-2.72]	1.000 FIXED	4.277 [.80] [.62]	101 [16] [-1.75]	3.762 [2.62] [1.92]	3.31 [2.41 [1.68
LAMBDA(X)	dxlrstalcpc	-2.527 [-2.87] [-4.01]	.464 [.77] [89]	-1.553 [-2.84] [-4.68]	176 [73] [-4.85]	-3.939 [-2.49] [-3.12]	.702 [.52] [22]	005 [01] [-1.60]	76 [96 [-2.22
LAMBDA(X)	cimroadmarks	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED		1.000 FIXEI

LAMBDA(X)	cevmcwl	230 FIXED							
LAMBDA(X)	cvrcarsp		-1.000 FIXED						
LAMBDA(X) - GROUP	3 LAM 3	.912 [6.92] [66]	.689 [4.14] [-1.87]	2.199 [7.22] [3.94]	1.904 [5.83] [2.77]	3.128 [4.33] [2.94]	.372 [1.53] [-2.59]	1.729 [2.24] [.94]	.215 [1.10] [-4.01]
LAMBDA(X) - GROUP	4 LAM 4	.000 FIXED							
LAMBDA(X) - GROUP	5 LAM 5	2.320 [3.04] [1.73]	3.876 [3.03] [2.25]	4.038 [2.49] [1.87]	2.000 FIXED	1.829 [5.73] [2.60]	.249 [.73] [-2.20]	3.212 [1.16] [.80]	5.305 [1.46] [1.18]
AUTOCORRELATION									
ORDER 19	RHO 19	.192 (13.62)	.099 (6.79)	.135 (9.51)	.066 (4.66)	.058 (3.68)	.027 (1.85)	009 (55)	.011 (.75)
ORDER228	RHO228	.234 (15.74)	.126 (8.34)	.081 (5.49)	.130 (8.71)	.110 (7.81)	.035 (2.31)	.010 (.64)	.018 (1.18)
III.GENERAL STATIST									
======================================		-16240.622	-17461.730	-10836.959	-9104.780	-11824.320	3907.508	6571.212	9294.841
	DJUSTED FOR D.F. DJUSTED FOR D.F.	.864 .886 .862 .885	.686 .724 .683 .720	.712 .858 .708 .857	.677 .877 .674 .876	.783 .814 .781 .812	.378 .573 .370 .568	.108 .544 .096 .538	.115 .660 .104 .656
SAMPLE : - NUMBER O - FIRST OB - LAST OB	SERVATION	4788 229 5016	4788 229 5016	4788 229 5016	4788 229 5016	4788 229 5016	4788 229 5016	4104 913 5016	4788 229 5016
NUMBER OF ESTIMATED - FIXED PART : . BETAS . BOX-COX . ASSOCIATED I - AUTOCORRELATION - HETEROSKEDASTIC	DUMMIES	47 6 2 2	48 6 2 2	48 5 2 2	47 3 2 2	47 5 2 2	48 6 2 2	46 6 1 2	48 6 2 2
- HELEROSKEDASILC. . ZETAS . BOX-COX . ASSOCIATED 1	DUMMIES	1 0 0							

### Table B.4: Casualty subset models

Table D.4. Casually subs		=======================================			=======================================	=======================================					
I. BETA ELASTICITY WHOLE SAM ELASTICITY LAST YEAR (COND. T-STATISTIC	COLUMN = PLE VARIANT = VERSION =	A aa6223x	B aa7223x 5 caas_6bt01	C aas023x 5 caaksbt01	D aam023x 5 caakmbt01	E aah123x 5 caas0bt01	F avcl23x 5 cavglbt01	G avcl23p 5 caifcdbt01	H avc123n 5 cavxcdbt01	I avcl23u 5 cavgl_2bt01	J avc12 5 cavg2b
		Injury accidents involving heavy vehicles	Injury accidents not invol- ving heavy vehicles	Single vehicle injury accidents	Multiple vehicle injury accidents	Injury accidents in total	Car occupants injured in total	Accident involved female car drivers aged 18-40	Injured car drivers except females aged 18-40		injur while : weari: seat b
Exposure											
Total vehicle kms driven (1000)	cevxtfv3i	.134487E+01 1.345 1.345 (13.66) LAM 4	.936711E+00 .937 .937 (22.30) LAM 4	.803523E+00 .804 .804 (15.95) LAM 4	.103194E+01 1.032 1.032 (24.71) LAM 4	.939219E+00 .939 .939 (28.51) LAM 4	.977584E+00 .978 .978 (24.44) LAM 4	.128830E+01 1.288 1.288 (17.35) LAM 4	.969 .969 (20.39)	) 1.248 1.248 (24.68)	(1
Heavy vehicle share of traffic volume	cevhvysh	.687702E+00 .688 .688 (3.35) LAM 4	328175E-01 033 033 (46) LAM 4	208674E+00 209 209 (-2.18) LAM 4	.347460E+00 .347 .347 (4.61) LAM 4	.181705E+00 .182 .182 (2.89) LAM 4	969089E-01 097 097 (-1.10) LAM 4	.452484E+00 .452 .452 (3.37) LAM 4	040 (43)	) .067 ) .067 (.59)	(-
Warm days times ratio of MC to 4-wheel light vehicle pool	cevmcwl	218992E-01 019 020 (-1.14) LAM	.414773E-01 .036 .037 (5.11) LAM	.321015E-01 .029 .030 (3.12) LAM	.283800E-01 .025 .027 (3.47) LAM	.344808E-01 .031 .033 (5.48) LAM	.552988E-02 .005 .005 (.62) LAM	.367828E-01 .033 .035 (3.02) LAM	.011 .012 (1.37)	006 (64)	(
Traffic density											
Traffic density (1000 monthly vehicle kms driven per road km)		151765E+01 -1.009 987 (-8.72) LAM	351392E+00 496 505 (-9.53) LAM	812110E-01 325 343 (-5.30) LAM	568648E+00 324 317 (-6.88) LAM	598914E+00 459 456 (-11.80) LAM	164456E+00 319 325 (-5.34) LAM	101313E+01 800 794 (-8.94) LAM	419 423 (-6.52)	9456 461 (-6.42)	( -
Public transportation su	pply										
Density of public bus service (annual veh kms per km public road)	dtabus	.648870E+00 .649 .649 (6.63) LAM 4	.817514E-01 .082 .082 (1.77) LAM 4	.306945E+00 .307 .307 (6.50) LAM 4	.107776E+00 .108 .108 (2.66) LAM 4	.255412E+00 .255 .255 (8.15) LAM 4	.179172E+00 .179 .179 (4.43) LAM 4	.197773E+00 .198 .198 (3.34) LAM 4	.129 .129 (3.25)	) .121 ) .121 (2.56)	-
Density of subway and streetcar service (annual car kms per km rd)	dtarail 	.719474E-01 .683 .683 (4.05) LAM 4	.194134E-01 .184 .184 (2.32) LAM 4	179655E-01 202 341 (-1.89) LAM 4	.251902E-01 .283 .478 (3.39) LAM 4	.816486E-02 .095 .155 (1.29) LAM 4	982701E-02 114 186 (-1.23) LAM 4	.171816E-01 .199 .326 (1.30) LAM 4	248 (-1.59)	.086 3.140 (.77)	; ) ( -

### Vehicles

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Passenger cars per capita	cvrcarsp						117482E-02 003 003 (04) LAM	.343768E+00 1.007 .903 (6.70) LAM	.421277E-01 .123 .111 (1.32) LAM	.738406E-01 .216 .194 (1.78) LAM	.481466
Mean age of passenger cars registered in county	cvrtal	303741E+00 304 304 (69) LAM 4	.561419E+00 .561 .561 (2.96) LAM 4	210485E+00 210 210 (-1.17) LAM 4	.724572E+00 .725 .725 (5.52) LAM 4	.322988E+00 .323 .323 (2.62) LAM 4	.288216E+00 .288 .288 (1.95) LAM 4	.104512E+01 1.045 1.045 (5.00) LAM 4	.149045E+00 .149 .149 (1.01) LAM 4	.987674E+00 .988 .988 (5.69) LAM 4	467992 (-2 L7
Road user behavior											
Calculated county-wide share of drivers not wearing seat belt	cbbeltnonw	.239492E-01 .119 .175 (3.04) LAM	.705689E-02 .054 .088 (3.56) LAM	.598422E-01 .135 .216 (4.62) LAM	.146822E-01 .095 .278 (4.85) LAM	.283465E-01 .118 .203 (5.99) LAM	.821187E-01 .194 .270 (6.97) LAM	.119097E+00 .316 .458 (6.98) LAM	.158666E+00 .171 .176 (6.01) LAM	413211E+01 082 018 (-4.04) LAM	.570182
Road infrastructure											
Public road kms per inhabitant	cilrdspc	314381E+00 314 314 (-1.23) LAM 4	284592E+00 285 285 (-2.61) LAM 4	.183312E+00 .183 .183 (1.67) LAM 4	225590E+00 226 226 (-2.20) LAM 4	332012E+00 332 332 (-3.90) LAM 4	110877E+00 111 111 (-1.04) LAM 4	531841E+00 532 532 (-3.21) LAM 4	228981E+00 229 229 (-2.09) LAM 4	.134193E-01 .013 .013 (.10) LAM 4	173448 - (-1 LA
Real fixed capital invested pr km county or nat'l road, lagged 24 months	cictprkml24r	.127636E+00 .128 .128 (.93) LAM 4	.115575E+00 .116 .116 (1.90) LAM 4	.110090E+00 .110 .110 (2.03) LAM 4	400798E-01 029 047 (71)	330244E-01 033 033 (88) LAM 4	136398E+00 136 136 (-3.21) LAM 4	220977E+00 221 221 (-2.68) LAM 4	156170E+00 156 156 (-3.35) LAM 4	806460E-01 081 081 (-1.67) LAM 4	137741 (-2 LA
Major infrastructure improvements in Bergen				173982E-01 039 052 (75)	.530808E-01 .118 .158 (2.47)	159671E-02 004 005 (10)	.139934E-01 .031 .042 (.73)	.189986E-01 .042 .056 (.80)	.295622E-01 .066 .088 (1.49)	.258696E-01 .058 .077 (1.18)	.994647
Major infrastructure improvements in Oslo	cisoslo 			.502979E-01 .173 .286 (1.64)	.261241E-01 .090 .149 (1.19)	.134272E-01 .046 .076 (.96)	.238061E-01 .082 .135 (1.15)	.400209E-01 .137 .228 (1.64)	.477919E-01 .164 .272 (2.17)	.244534E-01 .084 .139 (1.00)	.352323
Oslo: the Oslo tunnel ("Fjellinjen") in operation	cisoslo4 			369848E-02 004 004 (03)	.538764E-01 .053 .054 (.74)	.259572E-01 .026 .026 (.47)	.605949E-01 .060 .061 (.70)	.168135E-01 .017 .017 (.18)	190273E-01 019 019 (23)	.392837E-01 .039 .039 (.38)	.217883

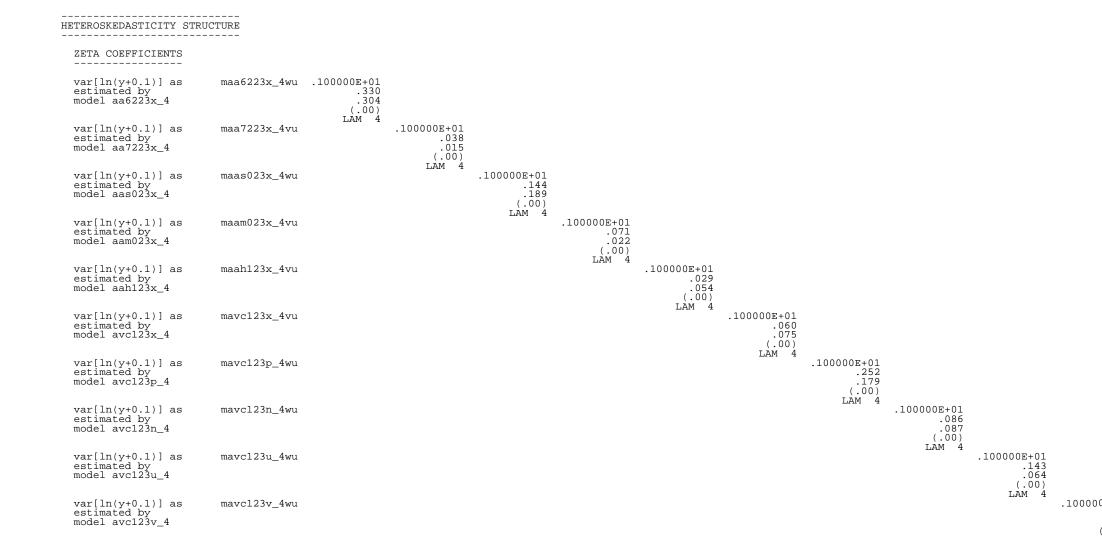
<i>Table D.4 (Commutal)</i>		=======================================			.======================================					=======================================	=========
I. BETA ELASTICITY WHOLE SAME ELASTICITY LAST YEAR (COND. T-STATISTIC)	COLUMN = PLE VARIANT = VERSION =	= A = aa6223x = 5	B aa7223x 5 caas_6bt01	C aas023x 5 caaksbt01	D aam023x 5 caakmbt01	E aahl23x 5 caas0bt01	F avc123x 5 cavg1bt01	G avc123p 5 caifcdbt01	H avc123n 5 cavxcdbt01	I avc123u 5 cavg1_2bt01	J avc123 5 cavg2bt
		Injury accidents involving heavy vehicles	Injury accidents not invol- ving heavy vehicles	Single vehicle injury accidents	Multiple vehicle injury accidents	Injury accidents in total	Car occupants injured in total	Accident involved female car drivers aged 18-40	Injured car drivers except females aged 18-40	Car drivers injured while wearing seat belt	injure while r wearir seat be
Road infrastructure conti											
Major infrastructure improvements in Tromsø	cistroms			.295479E+00 .300 .319 (3.09)	.134311E+00 .136 .145 (1.62)		.269	.203	.318	.199	2
Major infrastructure improvements in Trondheim	cistrond			485058E-01 124 146 (-1.94)	.023	157361E-01 040 047 (-1.01)	152	.025	115	117 137	7 - 7 -
Road maintenance											
Snowfall interaction with winter maintenance intensity	cimtsnowmain	.171011E+01 .025 .024 (1.18)	032	010			000	.024	002	.020	) -
Expenditure on road marks, signposting etc per km nat'l or county road	cimroadmarks	809489E-02 025 028 (59) LAM	038 042 (-1.82)	044 $(-1.23)$	079 109 (-3.03)	158703E-01 059 082 (-2.51) LAM	013 018 (43)	.023 .032 (.50)	021 (48)	.044 .058 (1.03)	4 - 3 -
Expenditure on miscellaneous road maintenance per km nat'l or county road	cimmisc	.554189E-02 .135 .123 (1.09)	106	.071 .059	.294734E-02 .067 .056 (1.44)	.097	.232 .206	.105	.235	.166	5 7
Population											
Unemployment rate (per cent of working age population)	cderate ·	178275E-01 018 018 (55) LAM 4	044 044 (-3.42)	088 (-5.16)	172781E-02 002 002 (13) LAM 4	015	017 017 (-1.11)		037 (-2.32)	.068 .068 (3.46)	3 - 3 - ) (-2

Population density (inhabitants per sq km)	cdpopdnsty	.205226E+00 .205 .205 (2.58) LAM 4	.120198E+00 .120 .120 (3.02) LAM 4	.866618E-02 .009 .009 (.24) LAM 4	.132833E+00 .133 .133 (4.76) LAM 4	.256776E-01 .026 .026 (.98) LAM 4	293638E-02 003 003 (09) LAM 4	.104113E+00 .104 .104 (1.87) LAM 4	.251233E-01 .025 .025 (.71) LAM 4	.722954E-01 .072 .072 (1.89) LAM 4	592540  (-1 L#
Women pregnant in first quarter per 1000 women 18-44	cdpregrate2	.801921E+00 .802 .802 (4.29) LAM 4	.320579E+00 .321 .321 (4.39) LAM 4	620299E-01 062 062 (76) LAM 4	.236233E+00 .236 .236 (3.58) LAM 4	.209576E+00 .210 .210 (3.66) LAM 4	.153798E+00 .154 .154 (1.99) LAM 4	.305005E+00 .305 .305 (2.63) LAM 4	.450509E-01 .045 .045 (.57) LAM 4	.230424E+00 .230 .230 (2.52) LAM 4	.464622 ( LÆ
Daylight											
Minutes of twilight per day	bnt 	121769E-04 045 045 (-1.29) LAM 5	175857E-06 010 (-1.04) LAM 5	.583805E-22 .000 .000 (.62) LAM 5	.276557E-02 .002 .002 (.20) LAM 5	201522E-06 004 004 (46) LAM 5	.917918E-08 .008 .008 (1.19) LAM 5	137421E-05 032 032 (-1.76) LAM 5	.779195E-05 .015 .015 (.92) LAM 5	.202287E-07 .003 .003 (.25) LAM 5	.202871 ( LF
Minutes without daylight between 5 and 11 p m	cnn 	.150283E-05 .082 .074 (1.57) LAM 5	.509120E-07 .106 .093 (4.84) LAM 5	.445225E-25 .014 .010 (5.75) LAM 5	.326573E-01 .020 .021 (4.42) LAM 5	.184675E-06 .084 .081 (5.05) LAM 5	.152140E-08 .105 .099 (5.51) LAM 5	.169718E-06 .099 .094 (3.32) LAM 5	.745050E-05 .160 .155 (6.14) LAM 5	.199896E-07 .107 .102 (3.98) LAM 5	.324945 (5 L7
Minutes without daylight 7-9 a m and 3-5 p m	cnr 	.663605E-05 .055 .054 (2.68) LAM 5	.116918E-06 .015 .015 (3.03) LAM 5	.313223E-23 .000 .000 (4.20) LAM 5	952406E-02 016 016 (-1.59) LAM 5	.574323E-06 .024 .024 (5.33) LAM 5	.507190E-08 .009 .009 (4.33) LAM 5	.674447E-06 .034 .034 (3.80) LAM 5	.918133E-05 .039 .039 (3.78) LAM 5	.827649E-07 .022 .022 (5.15) LAM 5	.744129 (2 LA
Minutes without daylight between 9 a m and 3 p m	cnw 	666126E-05 006 006 (-2.41) LAM 5	156566E-07 000 000 (46) LAM 5	112265E-24 000 000 (-2.51) LAM 5	.607185E-02 .024 .024 (.76) LAM 5	125134E-06 000 000 (-1.15) LAM 5	269975E-08 000 000 (-4.02) LAM 5	169616E-06 000 000 (84) LAM 5	112923E-04 006 006 (-3.39) LAM 5	330834E-07 000 000 (-2.98) LAM 5	502378 - (-2 LZ
Weather											
Average snow depth during month (cms)	cmds3a 	.377501E-01 .065 .067 (2.22) LAM 4	419049E-01 073 074 (-6.21) LAM 4	987336E-01 174 172 (-11.49) LAM 4	.183489E-01 .032 .032 (2.82) LAM 4	212670E-01 037 037 (-4.15) LAM 4	320363E-02 006 (006 (45) LAM 4	.238380E-01 .042 .041 (2.10) LAM 4	418968E-02 007 007 (56) LAM 4	.177224E-01 .031 .031 (2.03) LAM 4	179969 - (-1 L7
Days with rainfall during month, plus one	cmraindls	.266809E-04 .001 .001 (.03) LAM 3	331654E-03 011 012 (74) LAM 3	533942E-03 090 079 (-5.73) LAM 3	420693E-05 000 000 (00) LAM 3	339461E-02 032 030 (-2.75) LAM 3	185209E-02 010 (58) LAM 3	.300645E-02 .051 .048 (2.23) LAM 3	175404E-02 006 (006 (34) LAM 3	.193113E-02 .008 .008 (.41) LAM 3	608443 - (-1 L#
Days with snowfall during month, plus one	cmsnowdls	.532071E-02 .058 .057 (2.15) LAM 3	.708646E-02 .071 .070 (5.32) LAM 3	608164E-03 016 018 (-1.29) LAM 3	.334719E-01 .105 .109 (6.30) LAM 3	.214620E-01 .090 .093 (7.02) LAM 3	.432444E-01 .129 .132 (6.79) LAM 3	.162005E-01 .100 .104 (4.48) LAM 3	.489373E-01 .106 .108 (5.11) LAM 3	.565497E-01 .142 .146 (6.06) LAM 3	.353742 (4 L#

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I. BETA ELASTICITY WHOLE SAM ELASTICITY LAST YEAR (COND. T-STATISTIC	COLUMN PLE VARIANT VERSION	= A = aa6223x	B aa7223x 5	C aas023x 5	D aam023x 5	E aah123x 5	F avc123x 5	G avc123p 5	H avc123n 5 cavxcdbt01	I avc123u 5	J avc12 5
(COND. T-STATISTIC		Injury accidents involving heavy vehicles	caas_6bt01 Injury accidents not invol- ving heavy vehicles	caaksbt01 Single vehicle injury accidents	caakmbt01 Multiple vehicle injury accidents	caas0bt01 Injury accidents in total	cavglbt01 Car occupants injured in total	caifcdbt01 Accident involved female car drivers aged 18-40	Injured car drivers except females aged 18-40	cavg1_2bt01 Car drivers injured while wearing seat belt	cavg2b Car dri injur while weari seat b
Weather continued											
Per cent of snow days with large snowfall (>5 mms)	cmsnowlotsh	983559E-06 000 000 (01) LAM 3	588513E-04 008 008 (86) LAM 3	.529568E-05 .004 .002 (.55) LAM 3	508248E-03 008 007 (73) LAM 3	.405685E-03 .010 .009 (1.32) LAM 3	.118516E-02 .015 .014 (1.34) LAM 3	.578718E-03 .028 .023 (1.73) LAM 3	.284402E-02 .021 .021 (1.75) LAM 3	.277406E-02 .027 .026 (1.78) LAM 3	
Days with frost during month, plus one	cmtfrostdls	.136265E-02 .050 .049 (.85) LAM 3	365543E-02 117 117 (-4.69) LAM 3	150592E-02 213 206 (-8.50) LAM 3	980207E-02 056 055 (-2.22) LAM 3	149128E-01 129 126 (-6.18) LAM 3	194822E-01 100 099 (-3.59) LAM 3	307792E-02 047 046 (-1.24) LAM 3	170109E-01 055 054 (-1.88) LAM 3	237262E-01 095 094 (-2.79) LAM 3	( –
Per cent of frost days with thaw	cmthawsh 	312103E-06 003 002 (12) LAM 3	.257567E-05 .015 .015 (1.56) LAM 3	.209223E-06 .051 .040 (6.16) LAM 3	484478E-03 046 042 (-3.14) LAM 3	.298764E-04 .008 .007 (.76) LAM 3	.110261E-03 .008 .008 (.54) LAM 3	.563207E-06 .001 .001 (.03) LAM 3	101022E-02 024 023 (-1.40) LAM 3	.356945E-04 .001 .001 (.07) LAM 3	
Legislative measures											
New highway code and reporting routines from October 1, 1978	eldhwycode2 ======	437431E-01 044 044 (83)	146661E+00 147 147 (-6.12)	194501E-01 019 019 (64)	108581E+00 109 109 (-4.45)	974212E-01 097 097 (-5.61)	111401E+00 111 111 (-3.87)	850452E-01 085 085 (-1.67)	161927E+00 162 162 (-5.45)	.071	
Access to alcohol											
Alcohol outlets per 1000 population	dxloutletspc	.339880E+00 .414 .433 (4.44) LAM	.568177E-02 .006 .006 (.20) LAM	.128998E-01 .018 .016 (.50) LAM	.639402E-04 .000 .000 (3.44) LAM	.545077E-01 .061 .060 (2.40) LAM	137285E-01 011 011 (-3.54) LAM	148106E-01 032 028 (-1.55) LAM	296910E-03 001 001 (80) LAM	026 027 (-2.96)	( –
Per cent alcohol outlets selling strong beer, wine or liquor	dxloutstrong	166465E-01 017 017 (64) LAM 4	.558770E-01 .056 .056 (4.25) LAM 4	.183672E-01 .018 .018 (1.38) LAM 4	.474214E-02 .005 .005 (.44) LAM 4	.835460E-02 .008 .008 (.82) LAM 4	460835E-01 046 (-3.93) LAM 4	714111E-02 007 007 (29) LAM 4	177537E-01 018 018 (-1.32) LAM 4	188556E-01 019 019 (-1.16) LAM 4	( –

Per cent wine/liquor stores of outlets for strong alcoholic beverage	dxloutliqsh	.622246E-01 .062 .062 (2.25) LAM 4	.658551E-01 .066 .066 (4.89) LAM 4	.331707E-01 .033 .033 (2.44) LAM 4	.180420E-01 .018 .018 (1.68) LAM 4	.232736E-01 .023 .023 (2.22) LAM 4	270135E-01 027 027 (-2.30) LAM 4	.134478E-01 .013 .013 (.57) LAM 4	531213E-02 005 005 (41) LAM 4	438732E-01 044 044 (-2.69) LAM 4	181338 - (-1 LZ
Restaurants licensed to serve alcohol per 1000 population	dxlrstalcpc	539019E-01 002 011 (-4.26) LAM	.210319E+00 .124 .164 (4.31) LAM	.452655E-01 .035 .067 (1.32) LAM	262968E-02 005 001 (-5.50) LAM	837285E-02 011 005 (-4.42) LAM	.794329E-01 .078 .083 (2.38) LAM	.239706E-01 .022 .029 (.47) LAM	.100550E+00 .095 .113 (2.71) LAM	.174818E+00 .175 .175 (4.62) LAM	106411 
Per cent of licensed restaurants with wine/liquor license	dxlrestlwsh	622820E-01 062 062 (44) LAM 4	.114292E-01 .011 .011 (.15) LAM 4	249022E+00 249 249 (-2.76) LAM 4	201662E+00 202 202 (-2.64) LAM 4	122539E+00 123 123 (-1.84) LAM 4	784577E-01 078 078 (86) LAM 4	.471669E-01 .047 .047 (.43) LAM 4	227523E+00 228 228 (-2.52) LAM 4	.579641E-01 .058 .058 (.54) LAM 4	157373 - (-1 LA
Per cent of wine/liquour licenses including liquor	dxlrestliqsh	.438171E-01 .044 .044 (.78) LAM 4	.302122E-01 .030 .030 (1.26) LAM 4	.130595E-01 .013 .013 (.42) LAM 4	113664E-01 011 011 (50) LAM 4	179756E-01 018 (90) LAM 4	803034E-01 080 (-2.86) LAM 4	108999E+00 109 109 (-3.06) LAM 4	721082E-01 072 072 (-2.43) LAM 4	844253E-01 084 084 (-2.44) LAM 4	965886 - (-2 LA
Accident reporting rout	ines										
New accident reporting routines from January 1, 1977	eur77 	.294969E-01 .029 .029 (.40)	.107640E+00 .108 .108 (2.73)	.177627E+00 .178 .178 (1.98)	.185441E+00 .185 .185 (3.65)						
Geography											
Oslo	hcounty3 ======	130945E+01 -1.309 -1.309 (-3.27)	377634E+00 378 378 (-2.07)	.198009E+00 .198 .198 (.91)	434717E+00 435 435 (-3.17)	190638E+00 191 191 (-1.73)	.503418E+00 .503 .503 (3.49)	270116E+00 270 270 (-1.16)	.486995E+00 .487 .487 (3.31)	.687319E+00 .687 .687 (4.20)	.262959
Calendar											
Dummy for end of Easter	ekee ====	166339E+00 166 166 (-1.99)	153696E+00 154 154 (-4.80)	117907E+00 118 118 (-3.55)	149843E+00 150 150 (-6.09)	137669E+00 138 138 (-7.43)	147491E+00 147 147 (-5.39)	207560E+00 208 208 (-5.03)	115457E+00 115 115 (-3.79)	144590E+00 145 145 (-4.21)	145869 
Dummy for start of Easter week	ekes ====	.605840E-02 .006 .006 (.08)	.491733E-01 .049 .049 (1.68)	.231642E-01 .023 .023 (.69)	.325038E-01 .033 .033 (1.37)	.292697E-01 .029 .029 (1.67)	.883601E-01 .088 .088 (3.52)	.939637E-01 .094 .094 (2.21)	.896534E-01 .090 .090 (3.30)	.974650E-01 .097 .097 (3.09)	.779328

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I. BETA ELASTICITY WHOLE SAME ELASTICITY LAST YEAR (COND. T-STATISTIC)	VERSION =	= aa6223x	B aa7223x 5 caas_6bt01	C aas023x 5 caaksbt01	D aam023x 5 caakmbt01	E aah123x 5 caas0bt01	F avc123x 5 cavg1bt01	G avc123p 5 caifcdbt01	H avc123n 5 cavxcdbt01	I avc123u 5 cavg1_2bt01	J avc12 5 cavg2b
		Injury accidents involving heavy vehicles	Injury accidents not invol- ving heavy vehicles	Single vehicle injury accidents	Multiple vehicle injury accidents	Injury accidents in total	Car occupants injured in total	Accident involved female car drivers aged 18-40	Injured car drivers except females aged 18-40	Car drivers injured while wearing seat belt	Car dri injur while weari seat b
Calendar continued											
Years passed since 1945	ektrend	173192E-01 598 702 (-1.01)	172815E-01 597 701 (-2.10)	438408E-03 017 021 (05)	176734E-01 681 858 (-2.85)	113216E-01 453 550 (-2.03)	.333595E-02 .134 .162 (.41)	605120E-02 242 294 (53)	.725	834	
Share of vacation and holidays during month (excl summer vacation)	ekvhsh	269761E+00 088 088 (-1.13)	.177104E+00 .058 .058 (1.72)	.822429E-01 .027 .027 (.65)	148509E+00 049 048 (-1.61)	101051E+00 033 033 (-1.37)	114898E+00 038 037 (-1.09)	001 001	093 092	075	
ASSOCIATED DUMMIES GROUP											
Expenditure on road marks, signposting etc per km nat'l or county road	cimroadmarks ======	.145962E+00 .146 .146 (1.41)	.508146E-01 .051 .051 (.99)	642985E-01 064 064 (64)	.118926E+00 .119 .119 (1.89)						
Average snow depth during month (cms)	cmds3a =====	197173E+00 197 197 (-3.64)	688902E-01 069 069 (-3.66)	331593E-01 033 033 (-1.51)	121423E+00 121 121 (-6.35)	765247E-01 077 077 (-5.20)	829165E-01 083 083 (-3.77)	975499E-01 098 098 (-3.08)	092	151 151	
REGRESSION CONSTANT	CONSTANT	171659E+02	966177E+01	676212E+01	975345E+01	875050E+01	946154E+01	151508E+02	906173E+01	151588E+02	66342
		(-13.97)	(-17.03)	(-10.58)	(-18.59)	(-18.03)	(-16.13)	(-15.54)	(-14.85)	(-17.56)	( - :



<i>1 ubie D.4</i> (Co												
II. PARAMETE		COLUMN = VARIANT =	A aa6223x	B aa7223x	C aas023x	D aam023x	E aah123x	F avc123x	G avc123p	H avc123n	I avc123u	J avc12
(COND.	T-STATISTIC	VERSION = DEP.VAR. =		5 caas_6bt01	5 caaksbt01	5 caakmbt01	5 caas0bt01	5 cavg1bt01	5 caifcdbt01	5 cavxcdbt01	5 cavg1_2bt01	5 cavg2b
			Injury accidents involving heavy vehicles	Injury accidents not invol- ving heavy vehicles	Single vehicle injury accidents	Multiple vehicle injury accidents	Injury accidents in total	Car occupants injured in total	Accident involved female car drivers aged 18-40	Injured car drivers except females aged 18-40	Car drivers injured while wearing seat belt	injur while weari seat b
HETEROSKEDAS'			====		====							=
BOX-COX TR	ANSFORMATION	IS: UNCOND: [T-	STATISTIC=0]	/ [T-STATISTI	C=1]							
LAMBDA(Z)	- GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED			
BOX-COX TRANS	SFORMATIONS:	UNCOND: [T-ST	CATISTIC=0] /	[T-STATISTIC=	1]							
LAMBDA(Y)	- GROUP 4	LAM 4	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED	.000 FIXED			
LAMBDA(X)		cbbeltnonw	-1.389 [94] [-1.62]	-1.765 [97] [-1.51]	602 [84] [-2.23]	-1.379 [-1.96] [-3.38]	922 [-1.58] [-3.30]	558 [-1.09] [-3.03]	632 [-1.36] [-3.52]	[09]	[3.31]	
LAMBDA(X)		chsdense	123 [-1.27] [-11.56]	.104 [1.23] [-10.62]	.408 [2.40] [-3.49]	165 [-1.11] [-7.80]	077 [99] [-13.82]	.193 [1.31] [-5.48]	069 [76] [-11.83]	[.65]	[.71]	[
LAMBDA(X)		dxloutletspc	.976 [3.36] [08]	.388 [.06] [09]	1.630 [.37] [.14]	10.000 [2.15] [1.94]	.603 [1.00] [66]	-1.269 [-1.16] [-2.08]	4.215 [.99] [.76]	[.48]	[95]	[
LAMBDA(X)		dxlrstalcpc	8.742 [1.72] [1.53]	1.349 [1.71] [.44]	1.652 [.74] [.29]	-3.672 [-2.45] [-3.11]	-2.496 [-2.00] [-2.81]	.178 [.30] [-1.38]	.851 [.21] [04]	[.86]	[.02]	
LAMBDA(X)		cimroadmarks	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED	1.000 FIXED			
LAMBDA(X)		cevmcwl	230 FIXED	230 FIXED	230 FIXED	230 FIXED	230 FIXED	230 FIXED	230 FIXED			
LAMBDA(X)		cvrcarsp						-1.000 FIXED	-1.000 FIXED			
								LIVED	I. TVED	L TVEL	, riadi	•

LAMBDA(X) - GROUP 3 LAM 3 LAMBDA(X) - GROUP 4 LAM 4	1.400 [1.45] [.41] .000 FIXED	1.350 [5.27] [1.37] .000 FIXED	1.959 [7.77] [3.81] .000 FIXED	.687 [4.27] [-1.95] .000 FIXED	.852 [6.87] [-1.20] .000 FIXED	.648 [4.11] [-2.23] .000 FIXED	1.082 [2.84] [.21] .000 FIXED	.462 [2.77] [-3.23] .000 FIXED	.549 [3.23] [-2.65] .000 FIXED	[3 [-1 F
LAMBDA(X) - GROUP 5 LAM 5	2.000 FIXED	2.672 [2.51] [1.57]	9.997 [2.87] [2.58]	100 [40] [-4.45]	2.405 [3.00] [1.76]	3.336 [2.88] [2.02]	2.450 [2.44] [1.44]	1.839 [3.53] [1.61]	2.862 [2.91] [1.90]	3 [2 [1
AUTOCORRELATION										
ORDER 19 RHO 19	.065 (3.75)	.174 (9.48)	.129 (8.67)	.159 (10.92)	.161 (10.61)	.091 (5.75)	.067 (4.74)	.071 (4.59)	.081 (5.15)	(6
ORDER228 RH0228	.066 (3.53)	.216 (11.28)	.119 (7.81)	.187 (12.86)	.220 (13.54)	.110 (6.60)	.059 (3.67)	.096 (5.70)	.084 (5.19)	(4
III.GENERAL STATISTICS										
LOG-LIKELIHOOD	-6867.950	-9861.533	-13172.231	-14638.588	-13878.542	-14965.330	-10420.007	-12018.758	-12666.024	-13392
PSEUDO-R2 : - (E) - (L) - (E) ADJUSTED FOR D.F. - (L) ADJUSTED FOR D.F.	.612 .614 .605 .608	.849 .870 .847 .868	.620 .626 .616 .621	.815 .843 .813 .841	.866 .889 .864 .888	.694 .729 .690 .726	.633 .657 .628 .653	.693 .727 .689 .724	.701 .741 .697 .738	
SAMPLE : - NUMBER OF OBSERVATIONS - FIRST OBSERVATION - LAST OBSERVATION	2964 229 3192	2964 229 3192	4788 229 5016	4788 229 5016	4104 913 5016	4104 913 5016	4104 913 5016	4104 913 5016	4104 913 5016	
NUMBER OF ESTIMATED PARAMETERS : - FIXED PART : . BETAS BOX-COX . ASSOCIATED DUMMIES - AUTOCORRELATION - HETEROSKEDASTICITY : . ZETAS . BOX-COX . ASSOCIATED DUMMIES	42 5 2 2 1 0	42 6 2 2 1 0	47 6 2 2 1 0	47 6 2 2 1 0	45 6 1 2 1 0	46 6 1 2 1 0	46 6 1 2 1 0	46 6 1 2 1 0	46 6 1 2 1 0	

# **Appendix C. Variable nomenclature**

The variables in the TRULS database follow a standard nomenclature, according to which the three first letters indicate the *level of aggregation* and the *variable group* and *subgroup*.

## 1<sup>st</sup> letter: level of spatial and temporal aggregation

The reader can tell from the first letter of the variable code name at what level of spatial and temporal aggregation the measurement has been made. The following codes are used.

- A. Measurement as of 1980 or 1977-80, by county.
- B. Measurement by county and calendar month; uniform data for all years.
- C. Measurement by county, year and month.
- D. Measurement by county and year.
- E. Measurement by year and month; national totals or averages.
- F. Measurement by year; national totals or averages.
- G. Miscellaneous units of aggregation
- H. Measurement by county; invariant across time.

Variables with full cross-sectional and time-series variation, i e by county, year and month, have code names starting with a *C*. Most variables are of this kind. This group also includes variables constructed by interpolation between annual stock measurements, by splitting annual flows into monthly flows and/or by formation of moving averages, etc.

When measurements vary by month but not by year, the code *B* is used (e g daylight).

Code D is used when measurements are made only once a year but applied uniformly to all months (e g, alcohol licenses).

Code *E* applies to variables with full time-series but no cross-sectional variation (e g interest rates).

Code F represents variables with annual but no monthly or cross-sectional variation.

Code H is used for measurements that cannot vary over time. There is, however, full cross-sectional variation between counties (e g, length of a county's coastline).

Code A is used for variables that are measured only once, although the phenomenon described does vary over time (e g, regional road standard as measured in 1980). As for code H, there is full cross-sectional variation between counties.

Code G is a rest category assembling all other principles of aggregation.

# $2^{nd}$ and $3^{rd}$ letters: variable group and subgroup

The second and third letters refer to different variable groups, in accordance with the following.

- A. Accidents and victims
  - AA. Injury accidents
  - AF. Fatal accidents
  - AI. Accident involved road users
  - AK. Fatalities
  - AS. Severity
  - AV. Persons killed or injured
- B. Road user behavior
  - BB. Seat belt use
  - BH. Helmet use
  - BS. Speed
- C. Law enforcement and control
  - CR. Radar control
  - CT. Vehicle inspection
- D. Demography
  - DA. Abortions
  - DB. Births
  - DD. Divorces
  - DE. (Un)employment
  - DP. Population size
- E. Exposure
  - EB. Bus kilometers
  - EC. Traffic counts
  - EM. Person kilometers
  - EP. Passenger kilometers by bus
  - ER. Passengers transported by bus
  - EV. Vehicle kilometers
  - EX. Outlier/gross error
- F. Fuel sales and consumption
  - FD. Diesel
  - FG. Gasoline
  - FQ. Ratio of diesel to gasoline
- G. Fuel consuming activity outside the road sector
  - GA. Agriculture
  - GC. Construction
  - GF. Fisheries
  - GM. Manufacturing industry
  - GS. Forestry
  - GY. Pleasure yachts
- H. Traffic density
- HS. Vehicle kilometers per road kilometer
- I. Infrastructure
  - IC. Real fixed capital
  - II. Investment expenditure

IL. Road length IM. Maintenance IS. Road standard J. Car repair shops JE. Employment JN. Number of establishments JS. Sales volume K. Calendar KD. Number of days in month **KE**. Easter KH. Number of Sundays and holidays in month KJ. January KM. Month KP. Number of isolated workdays between holidays KS. Summer KT. Trend KV. Vacation/holiday KW. Number of workdays KX. Temporal extrapolation L. Legislation LD. Dummies for legislative changes LH. Speed limits M. Meteorology MD. Snow depth MR. Precipitation in the form of rain MS. Precipitation in the form of snow MT. Temperature N. Daylight ND. Total amount of daylight NN. Daylight 5 - 11 p m NR. Daylight 7-9 a m and 3 - 5 p m NS. Daylight savings time NT. Twilight NU. Time of sunrise NW. Daylight 9 a m - 3 p m P. Prices PA. Alcohol PC. Automobiles PD. Diesel PG. Gasoline PI. Insurance premiums PK. Kilometer tax PM. Automobile maintenance PP. Public transportation PT. Toll and ferry charges PX. Price- and cost indices Q. Industry QC. Trade

QT. Tourism QM. Manufacturing R. Income **RP.** Operating surplus RT. Taxable income S. Sanctions and penalties SF. Fine level SN. Fines and sentences T. Public transportation supply TA. Supply TC. Capacity TF. Frequency U. Accident reporting UB. Underreporting UR. Reporting routines V. Vehicles VI. Risk index VR. Registered vehicles VS. Seat belt installation W. Drivers WL Risk index WN. New licenses WS. License holders X. Alcohol **XC.** Consumption XH. Home production XI. Import XL. Restaurant licenses XS. Sales XT. Trade leaks (border-crossing sales) Z. Information/publicity ZG. Media events ZI.. Safety campaigns

# 4<sup>th</sup> and following letters: detailed identification

Letters 4 through 12 are used for unambiguous identification of variables within each group.

For instance, the variable cmtcold is a measure of «coldness», defined as the «difference between 25 degrees C and the mean monthly temperature». One can tell from the first letter that it is a variable with full spatial and temporal variation.

The variable epg95r measures the «real price of 95 octane gasoline in NOK 1995 per liter». Here, the first letter indicates that the same price is applied to all counties, i e there is no spatial variation in the data.

Appendix C.