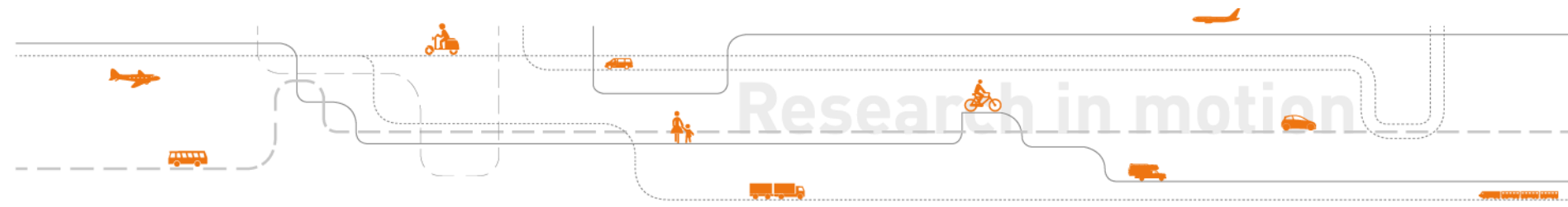


Society's costs and benefits of electric vehicle incentives

COMPETT Conference, Oslo, June 11-12, 2015

Lasse Fridstrøm
Senior Research Economist, TØI

lef@toi.no



What do we mean by costs?

- Not taxes or subsidies. These are just **redistributive transfers**.
- The economic cost of public expenditure (or foregone revenue) is determined by the **marginal cost of public funds (MCF)**, due to resource misallocation (tax distortion)
- By convention, **in Norway $MCF = 0.2$** . Hence, it costs € 0.20, in terms of reduced value added, to raise an extra € in tax.

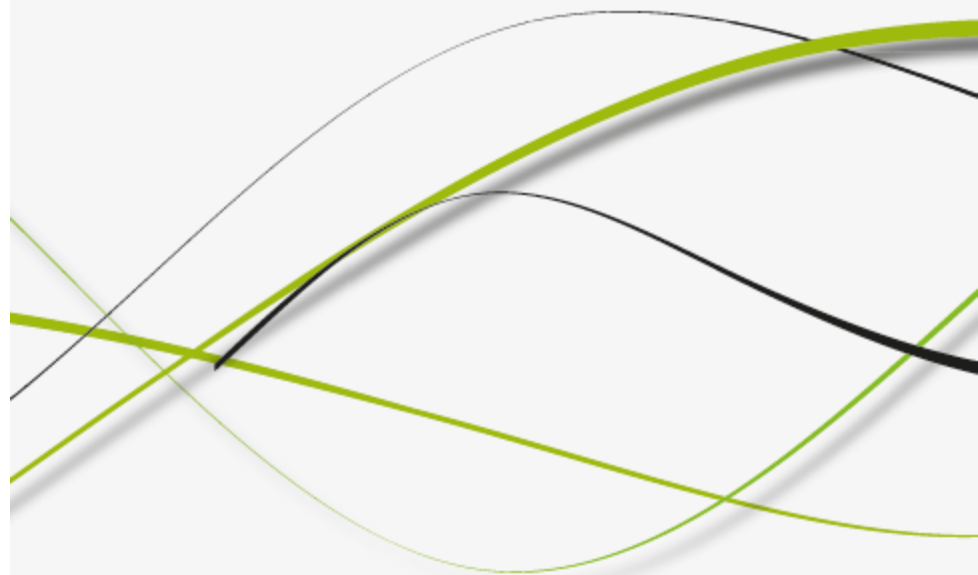
Deadweight loss

- Recent research (Bjertnæs 2015), suggests that **MCF = 0.05** for income tax and VAT.
- The **welfare** loss caused by distortionary taxation is referred to by economists as the **deadweight loss**, given by the **change in consumer surplus**.
- but change compared to **what benchmark?**

Geir H. M. Bjertnæs

Samfunnsøkonomiske kostnader av å kreve inn skatteinntekter

- en generell likevektsanalyse av den norske økonomien



Scope of analysis presented here

The welfare cost has a **tangible** and an **intangible** component.

- **Tangible costs** show up in the GDP, in the value added, and in the bank accounts, books and wallets of businesses, public agencies and private households – as objective **cash flows**.
- **Intangible** costs are subjective (dis)advantages affecting utility: time losses/savings, consumer (dis)satisfaction, range anxiety/certainty. Their value is measured in terms of **willingness-to-pay** – the fundamental principle of cost-benefit analysis (CBA). The **deadweight** loss in intangible, like leisure time and travel time savings.

Only tangible costs and benefits are considered in this presentation.
We do not present a full CBA.

Rather than asking what the situation would have been with some other, hypothetical tax system, we compare **two alternative scenarios for the future.**

Incentives for zero emission vehicles in Norway

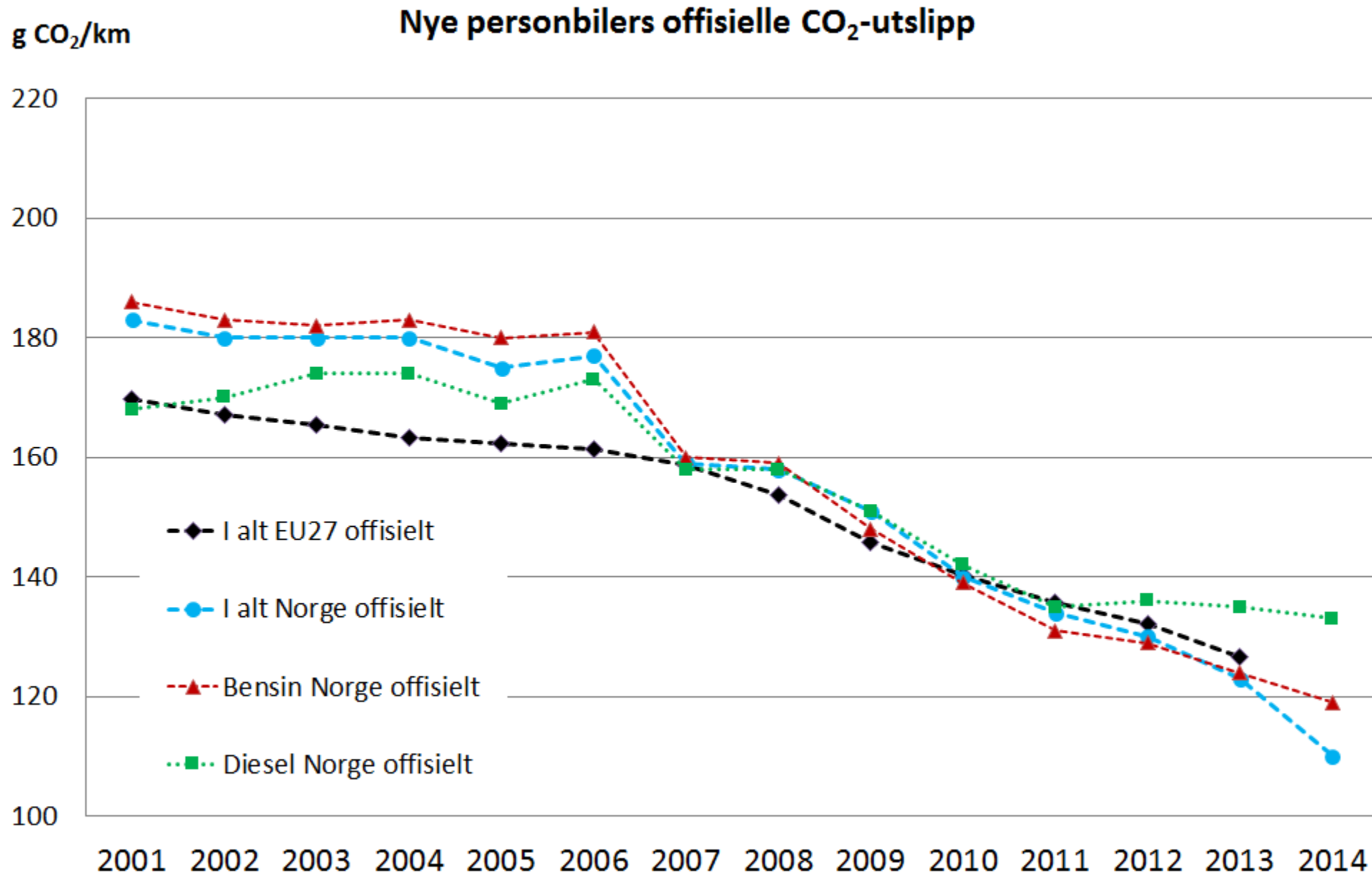
Battery electric vehicles (BEVs) and fuel cell electric vehicles (FCEV) are **exempt** of

- value added tax,
- **vehicle purchase tax**,
- road tolls and public parking charges.

They benefit from

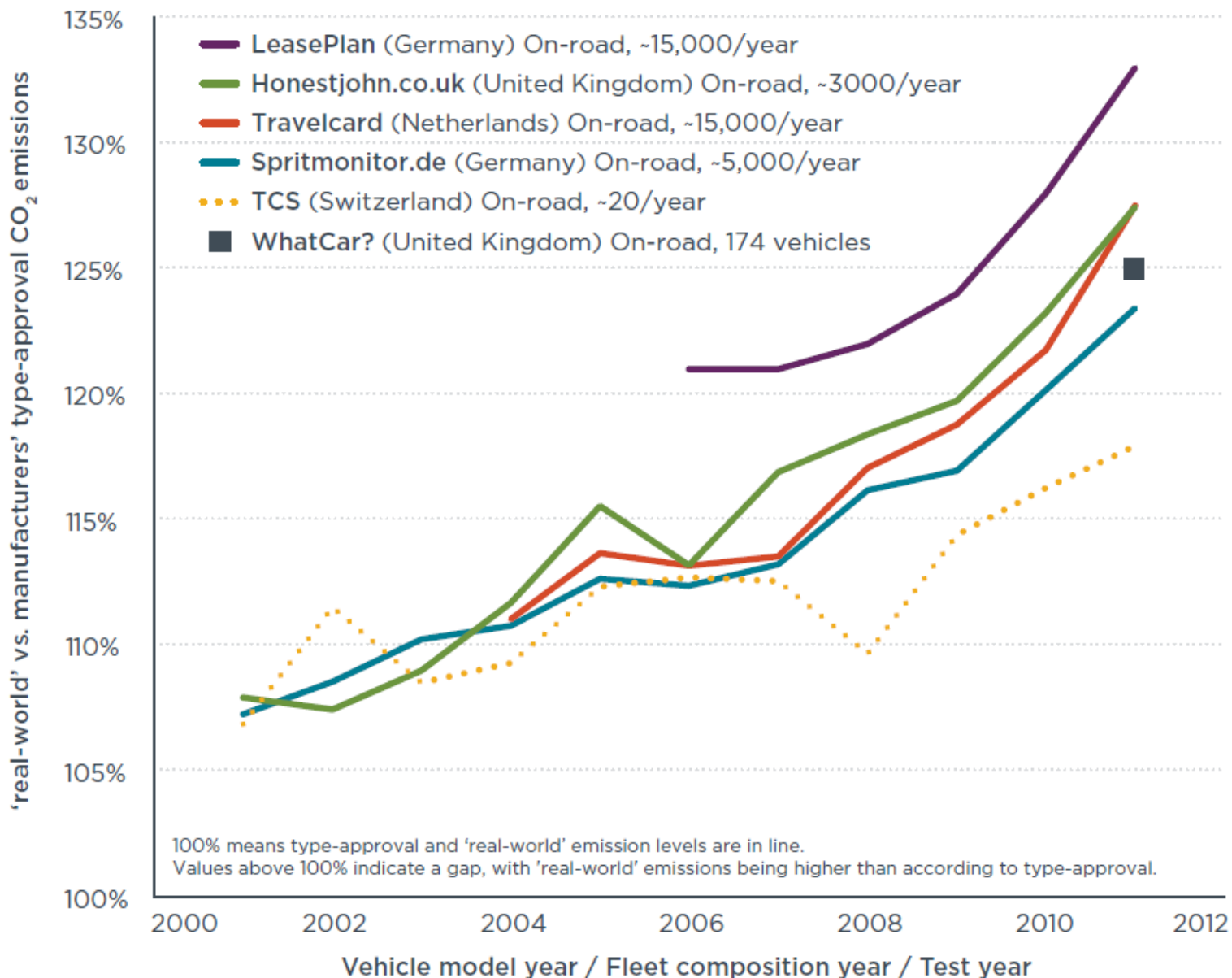
- strongly reduced annual registration tax
- reduced income tax on company cars
- reduced ferry fares (at most equal to those payable for MCs)
- access to the bus lane
- free public parking, often with
- free recharging.

Type approval (NEDC) CO₂ emission rates



Increasing gap between laboratory measurements and real world emissions on the road

Source: [Mock et al. \(2013\)](#)



Divergence, real-world vs. manufacturers' type-approval CO₂ emissions for various on-road data sources.¹

Real-world emissions exceed type approval rates. Source: Mock et al. 2014

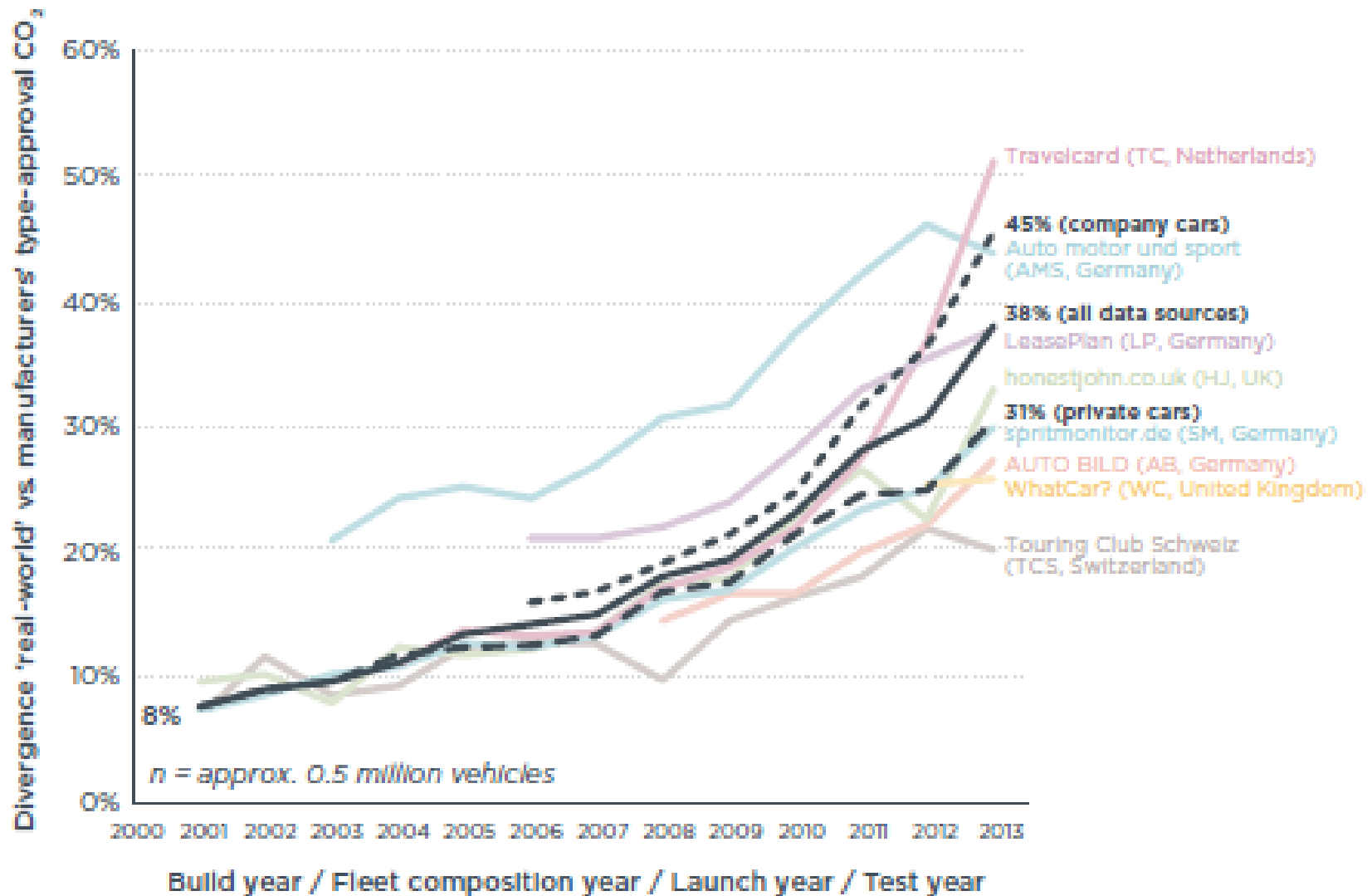
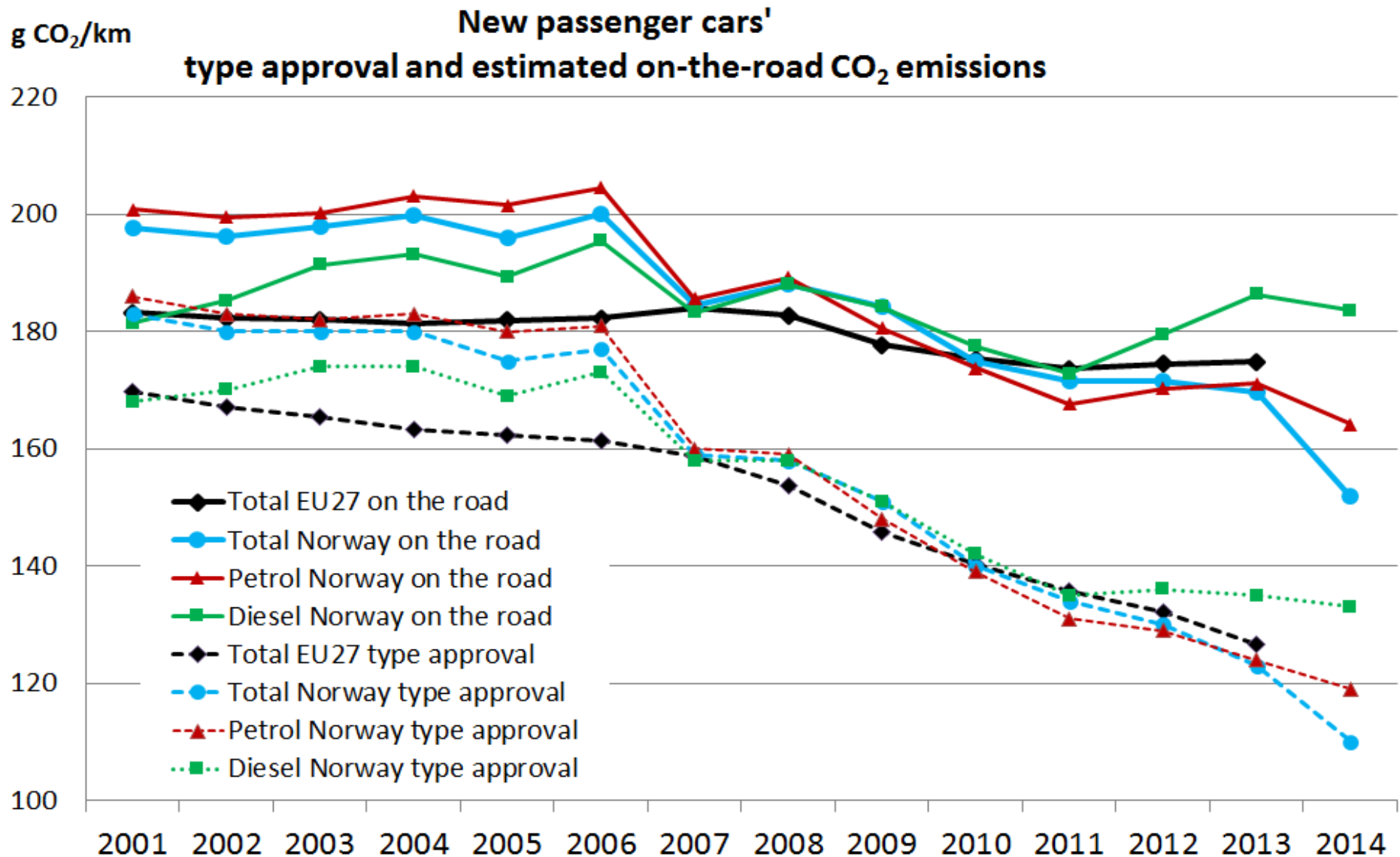
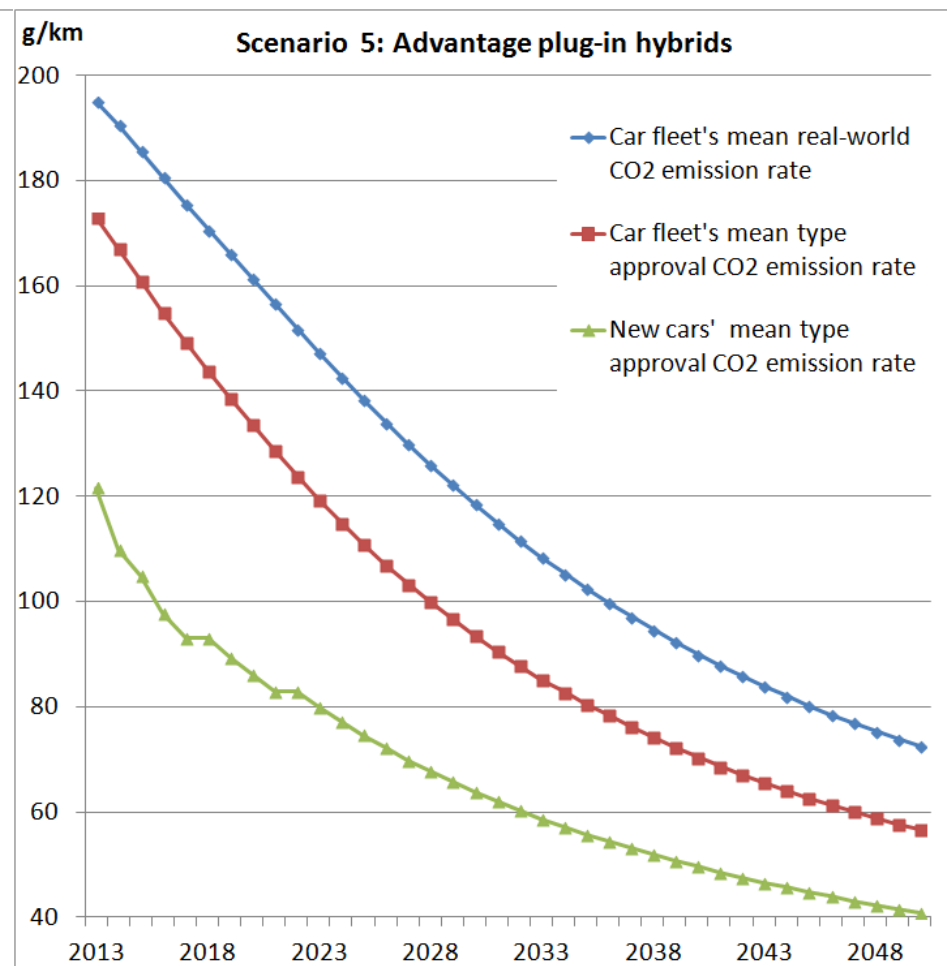
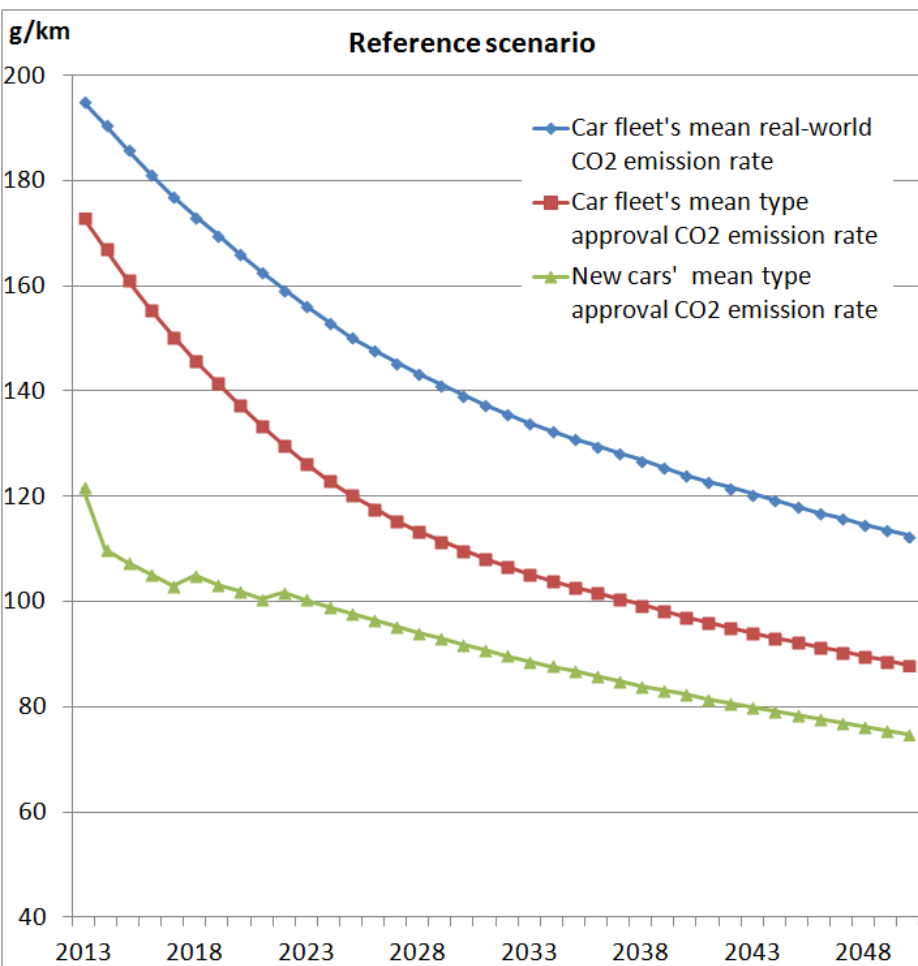


Figure 1. Divergence of real-world CO₂ emissions from manufacturers' type-approval CO₂ emissions for various on-road data sources, including an average estimate for private and company cars as well as all data sources.

The NEDC test lies

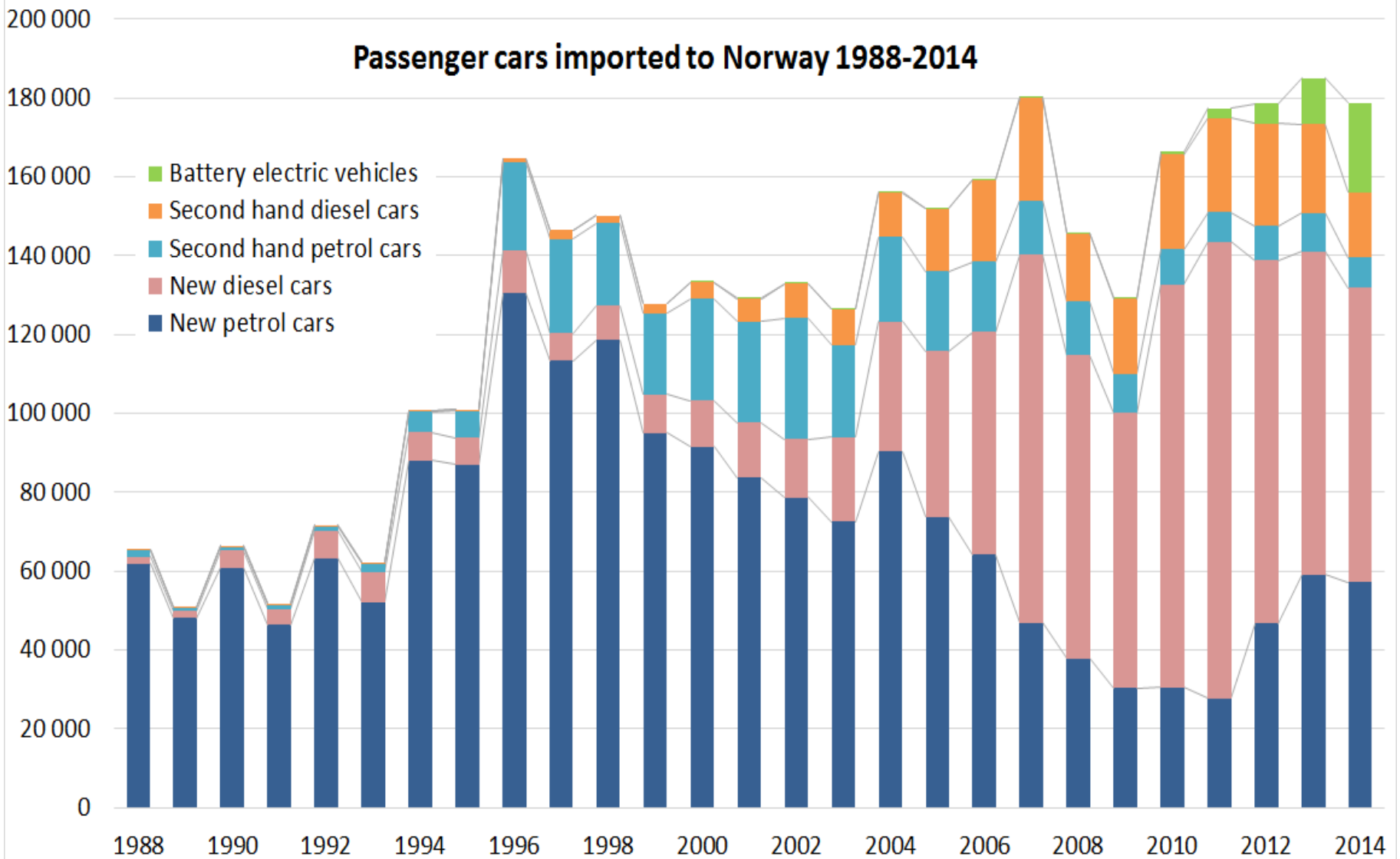


Three metrics, two scenarios



Market shares in Norway

Passenger cars imported to Norway 1988-2014



Reference and intervention scenarios

Intervention: steeper CO₂ purchase tax component

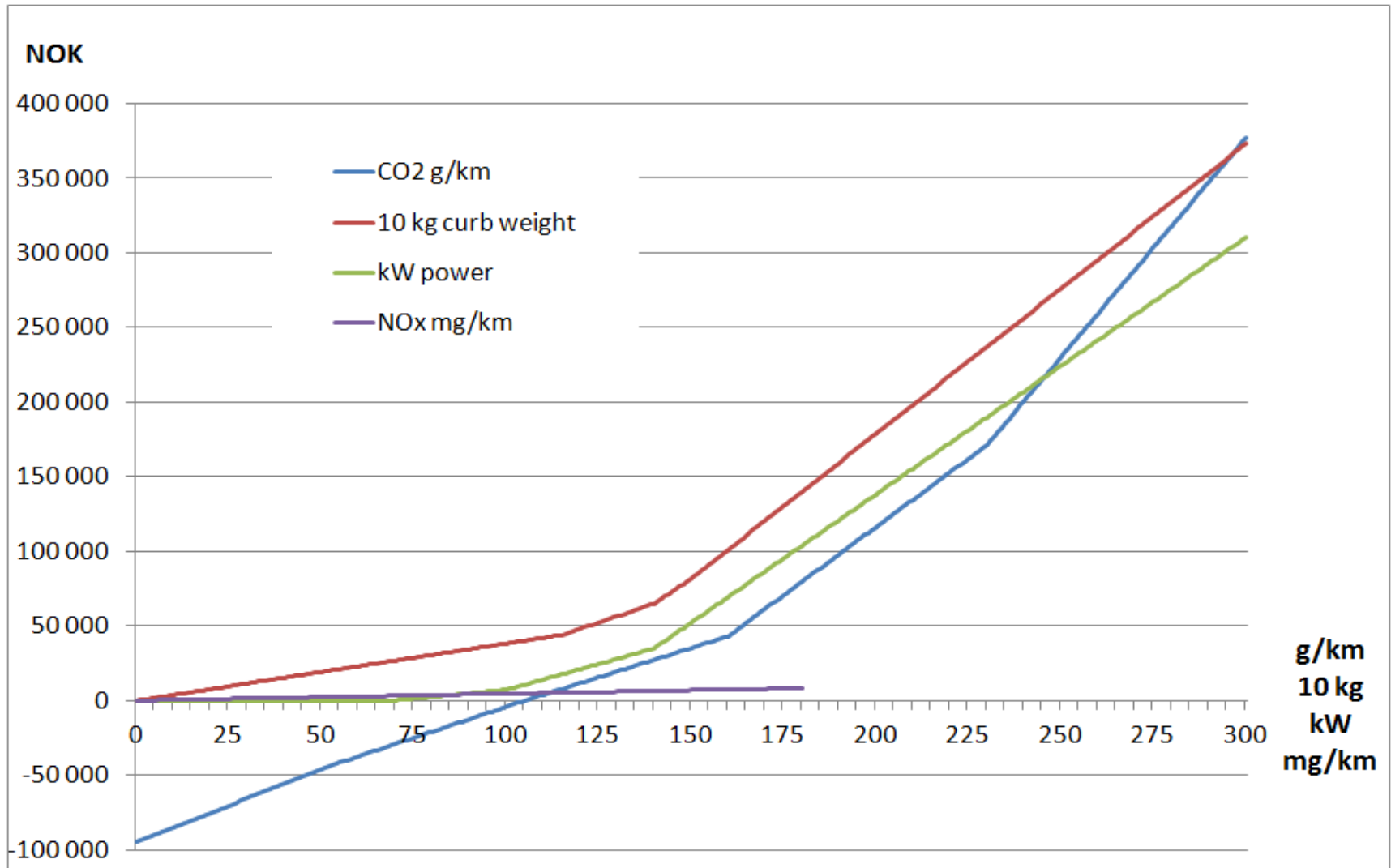
Scenario 8: [Reference path](#) with **quick** price convergence between rechargeable vehicles and conventional cars (ICE vehicles).

Scenario 9: [Intervention path](#) with **quick** price convergence between rechargeable vehicles and conventional cars (ICE vehicles). [Compare to Scenario 8](#).

Scenario 10: [Reference path](#) with **slow** price convergence between rechargeable vehicles and conventional cars (ICE vehicles).

Scenario 11: [Intervention path](#) with **slow** price convergence between rechargeable vehicles and conventional cars (ICE vehicles). [Compare to Scenario 10](#).

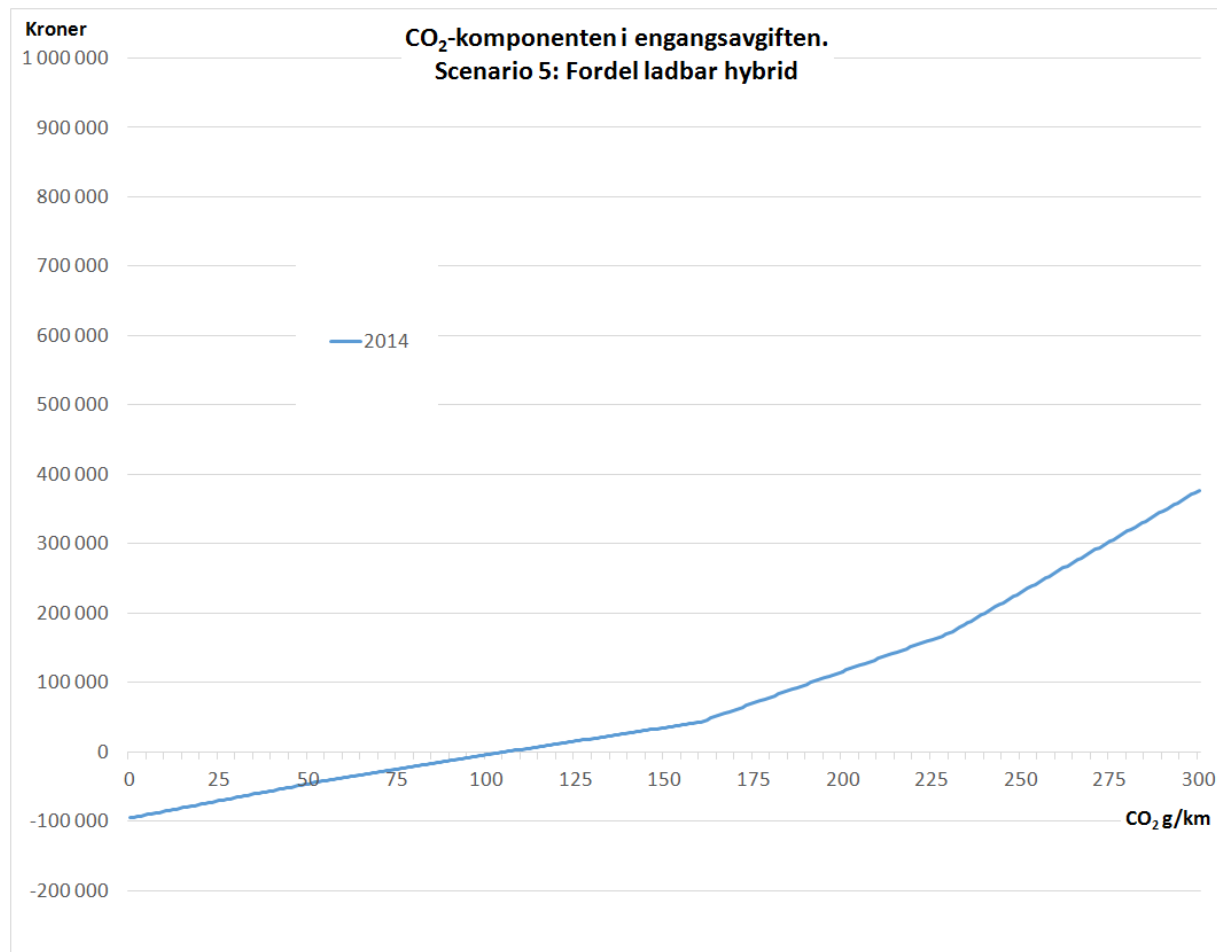
The purchase tax on new passenger cars in Norway 2014



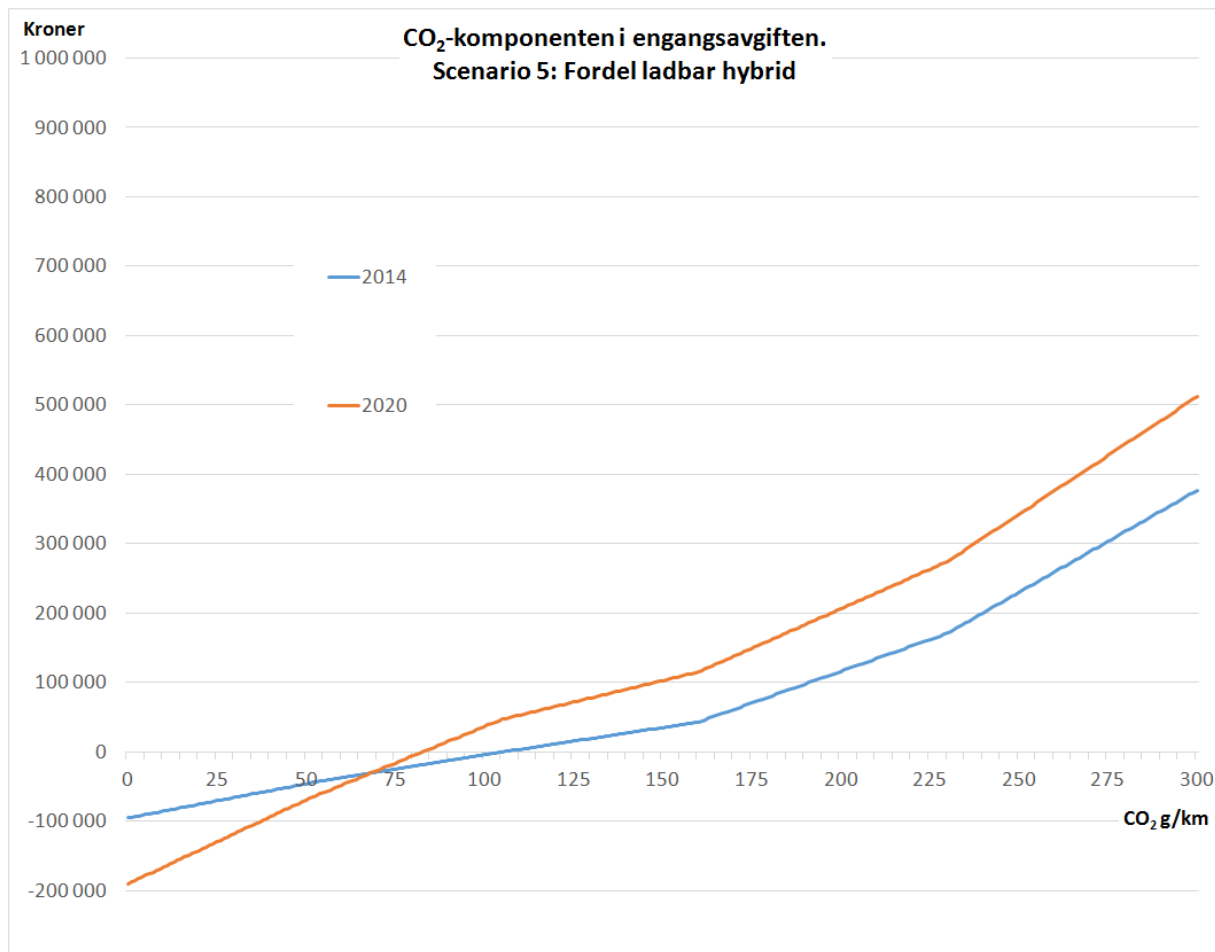
As of 11 June 2014, € 1 = NOK 8.10.

2014:

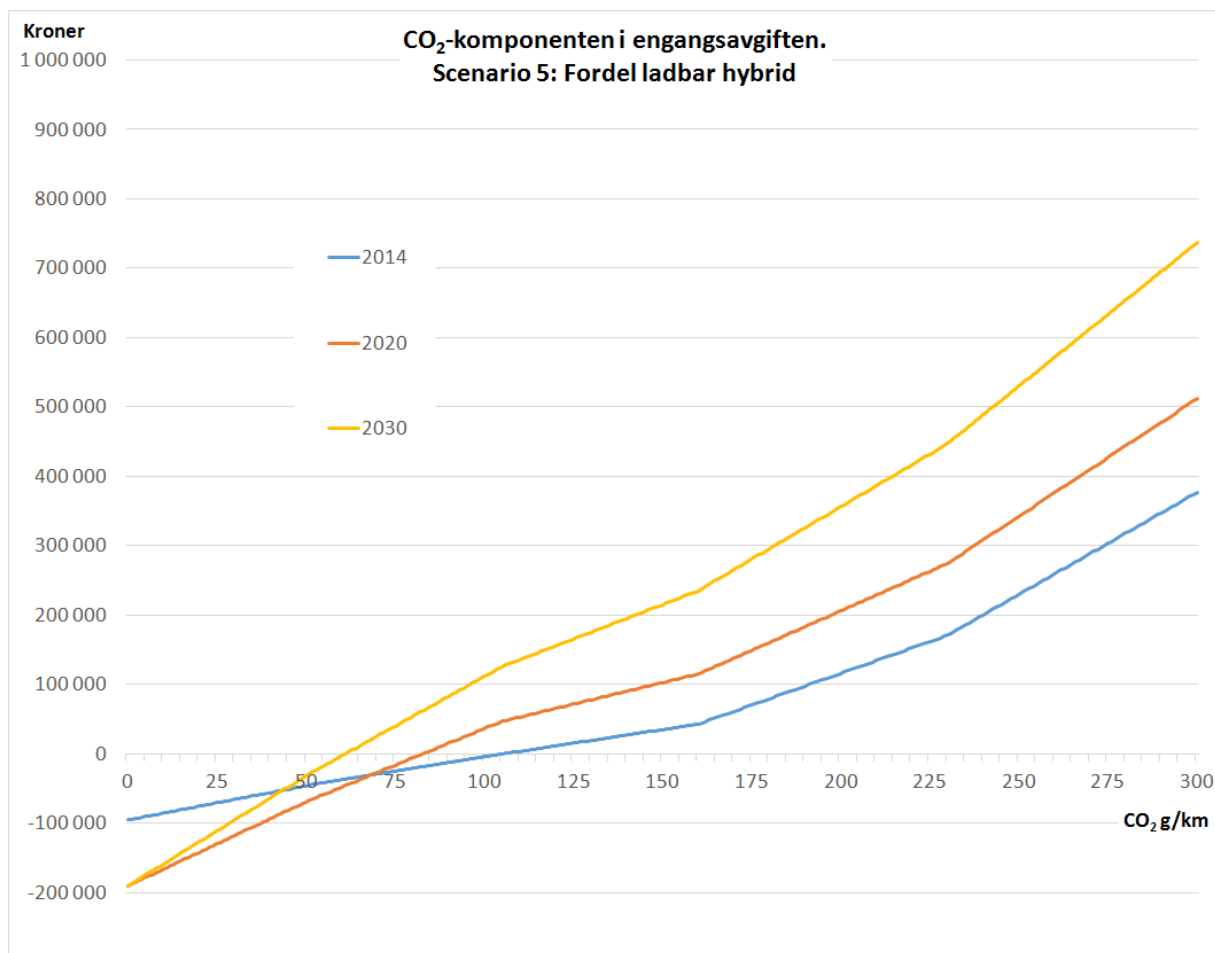
The CO₂ component of the vehicle purchase tax



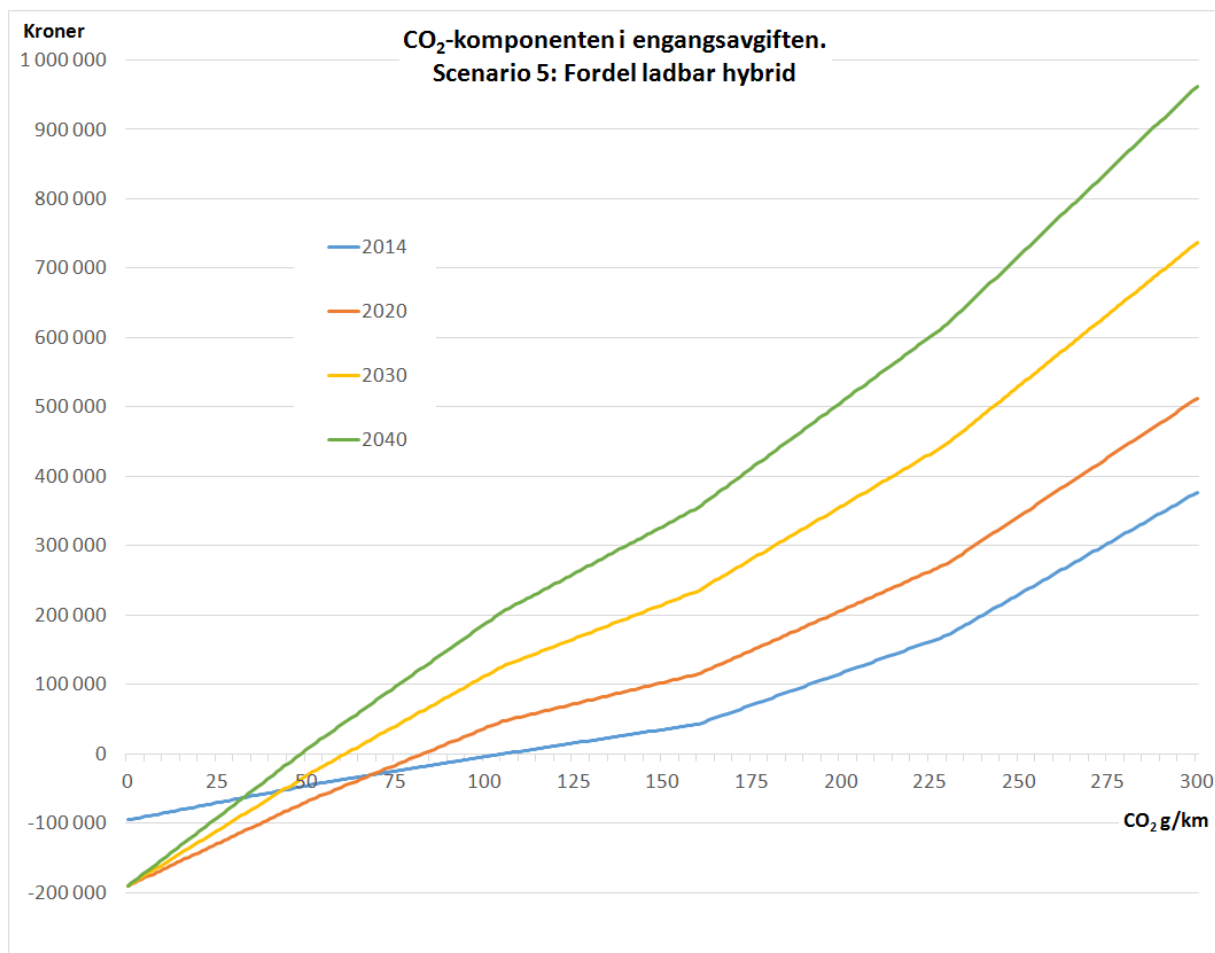
Intervention scenario 2020: The CO₂ component of the vehicle purchase tax



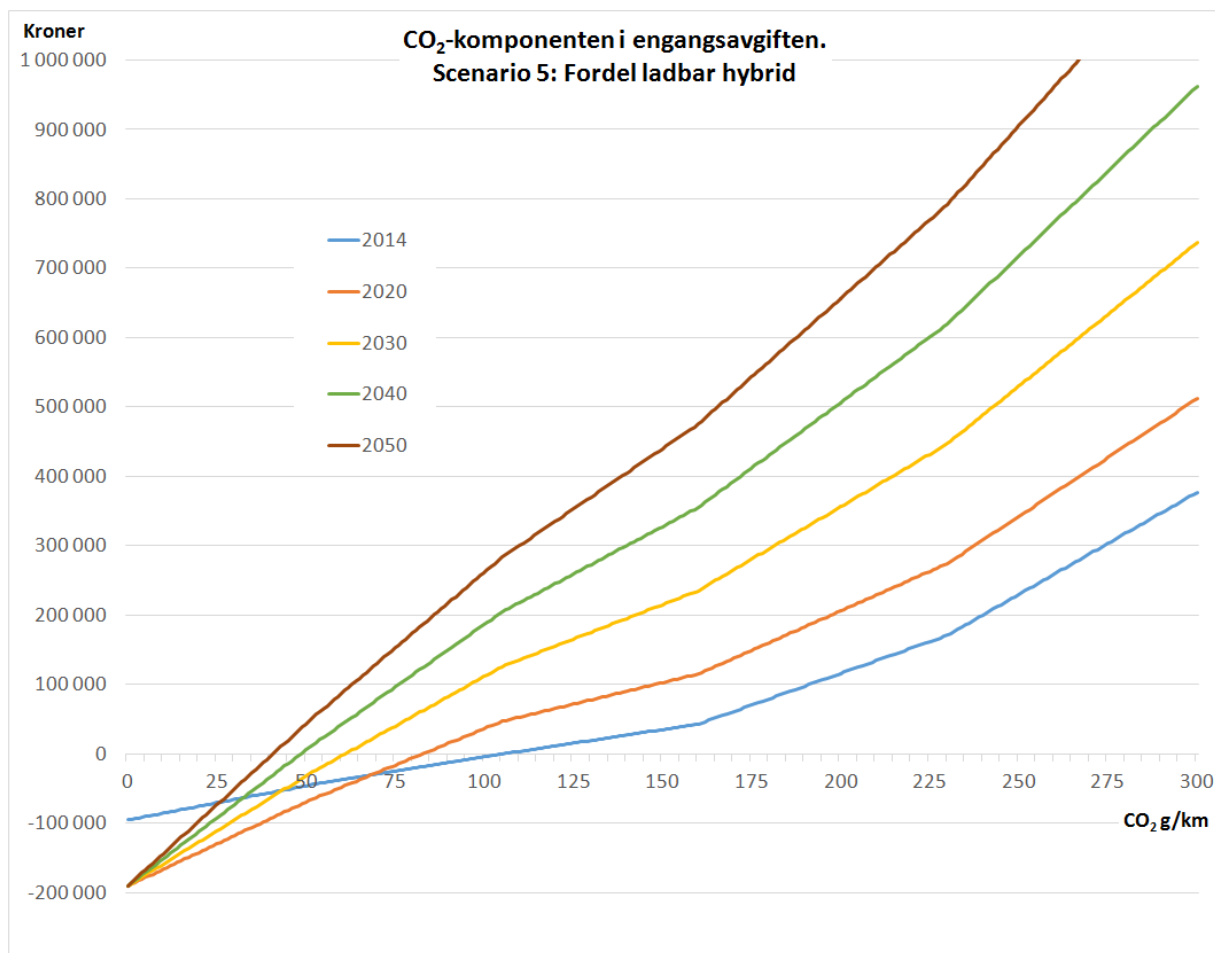
Intervention scenario 2030: The CO₂ component of the vehicle purchase tax



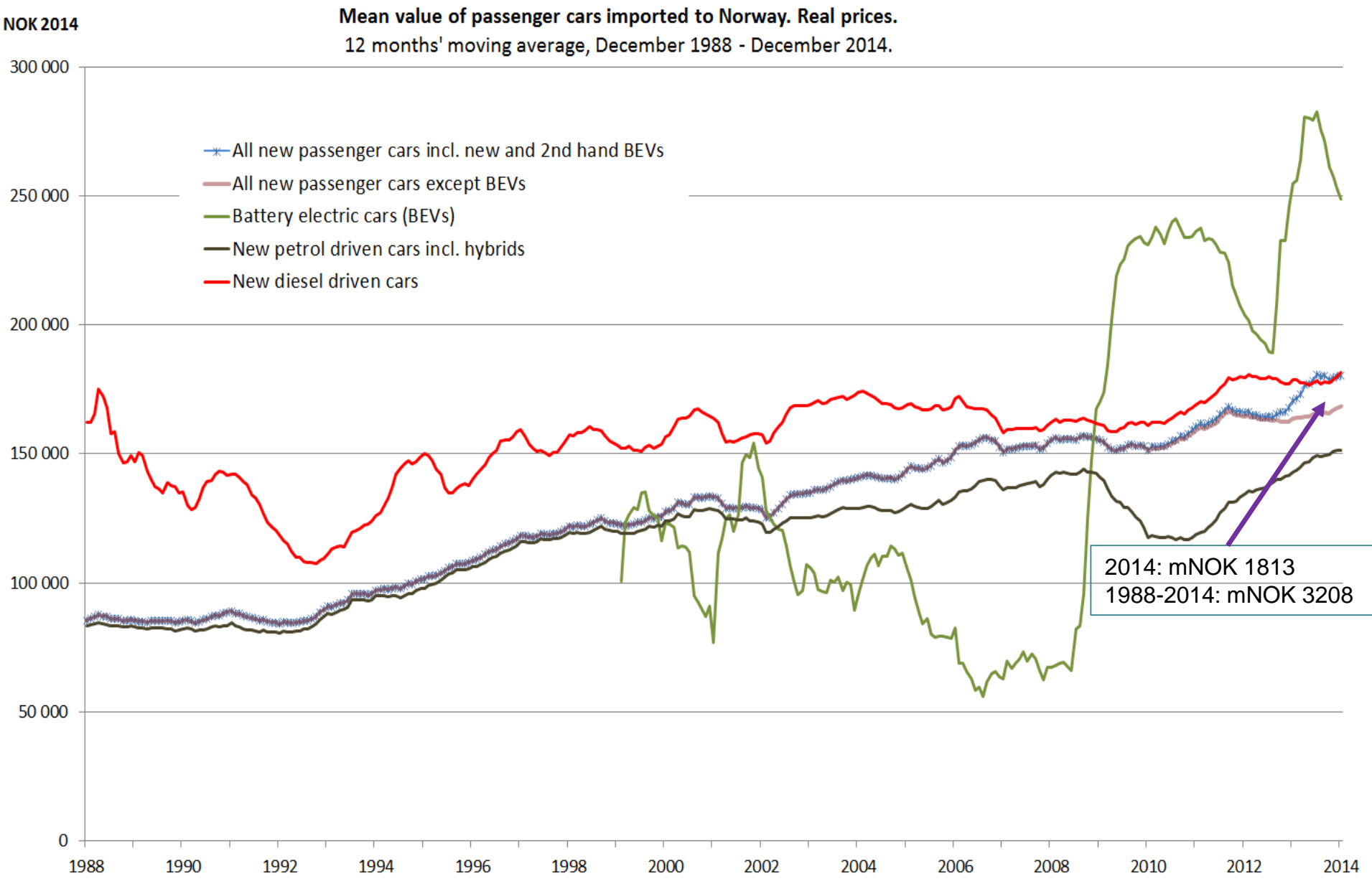
Intervention scenario 2040: The CO₂ component of the vehicle purchase tax



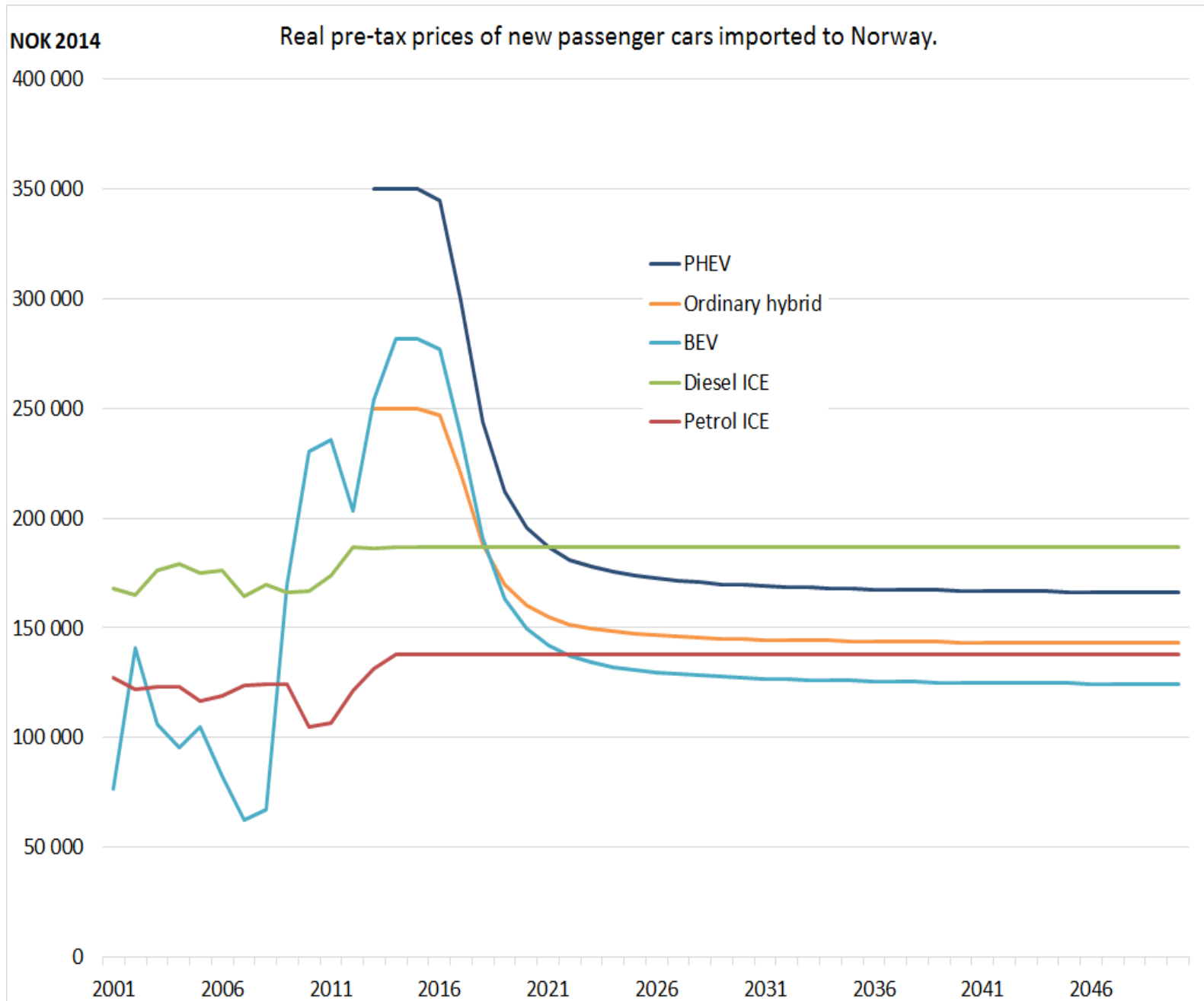
Intervention scenario 2050: The CO₂ component of the vehicle purchase tax



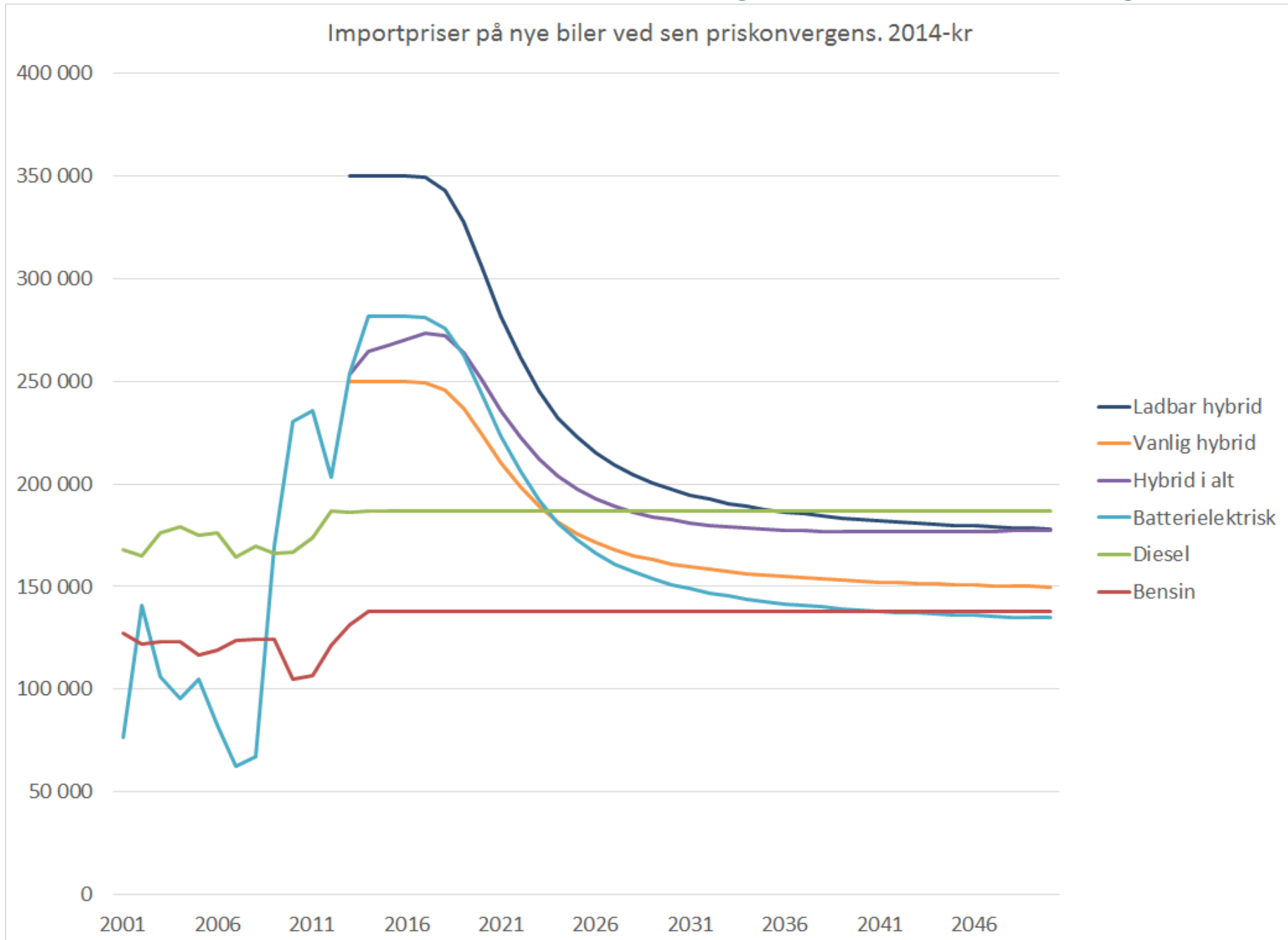
BEVs are more expensive – 1.8 bNOK extra cost in 2014: up 7 %



Import prices of new cars, assuming quick price convergence

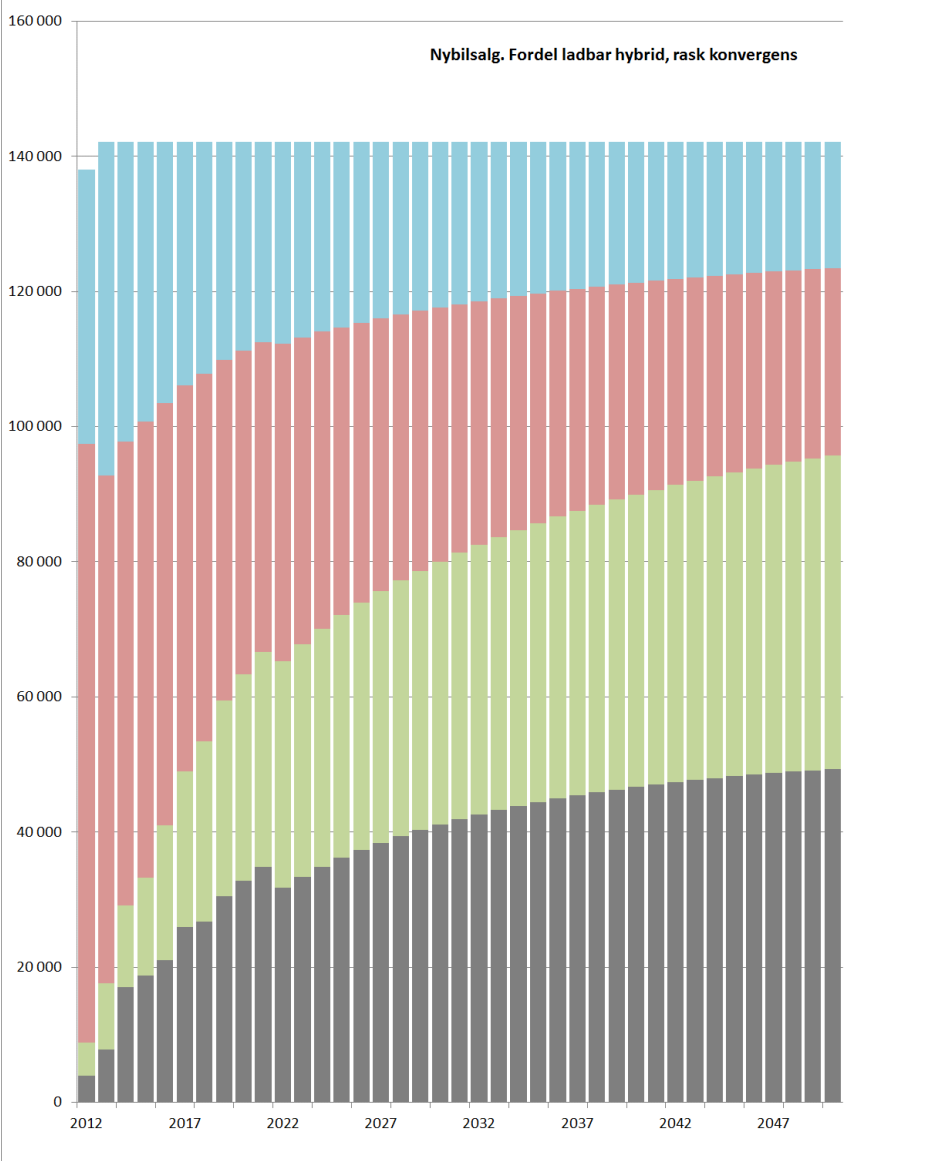
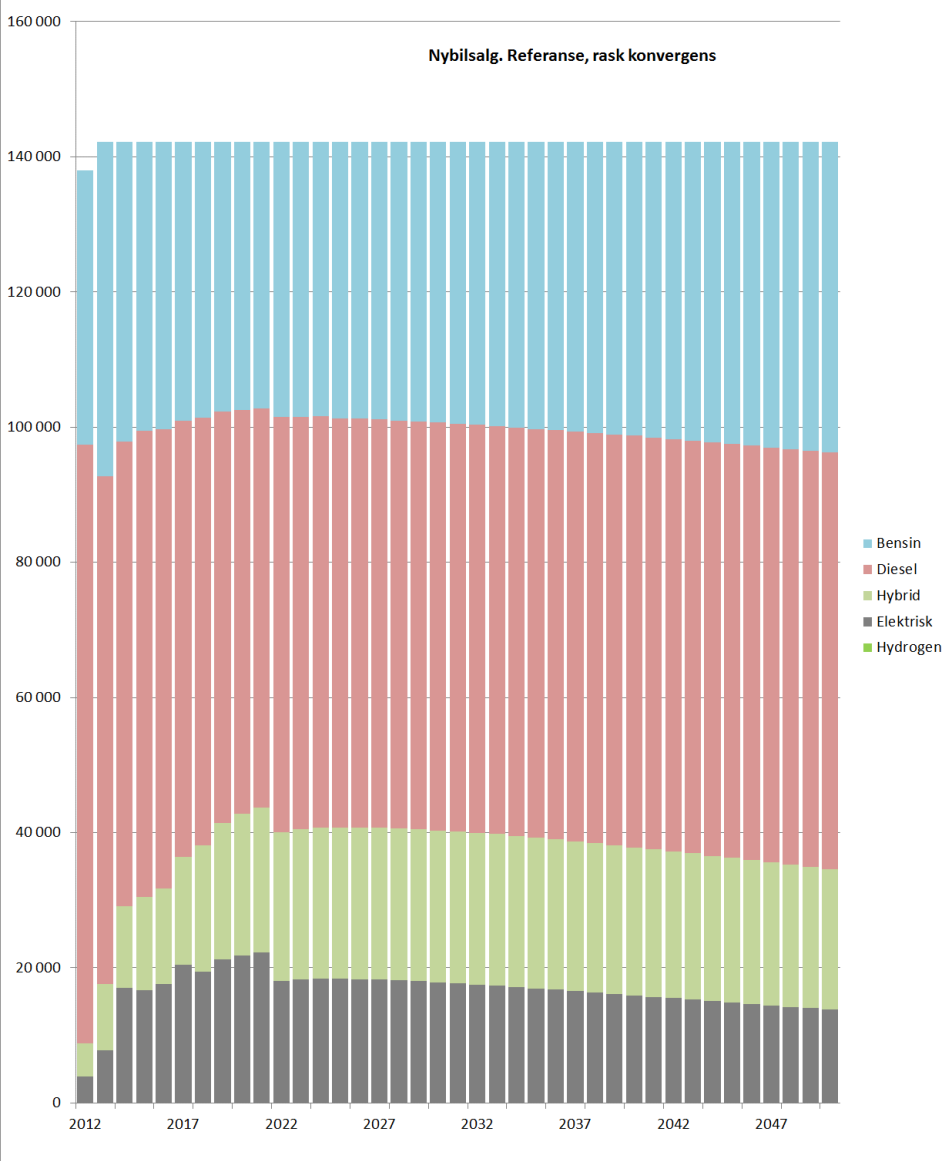


Import prices of new cars, assuming **slow** price convergence



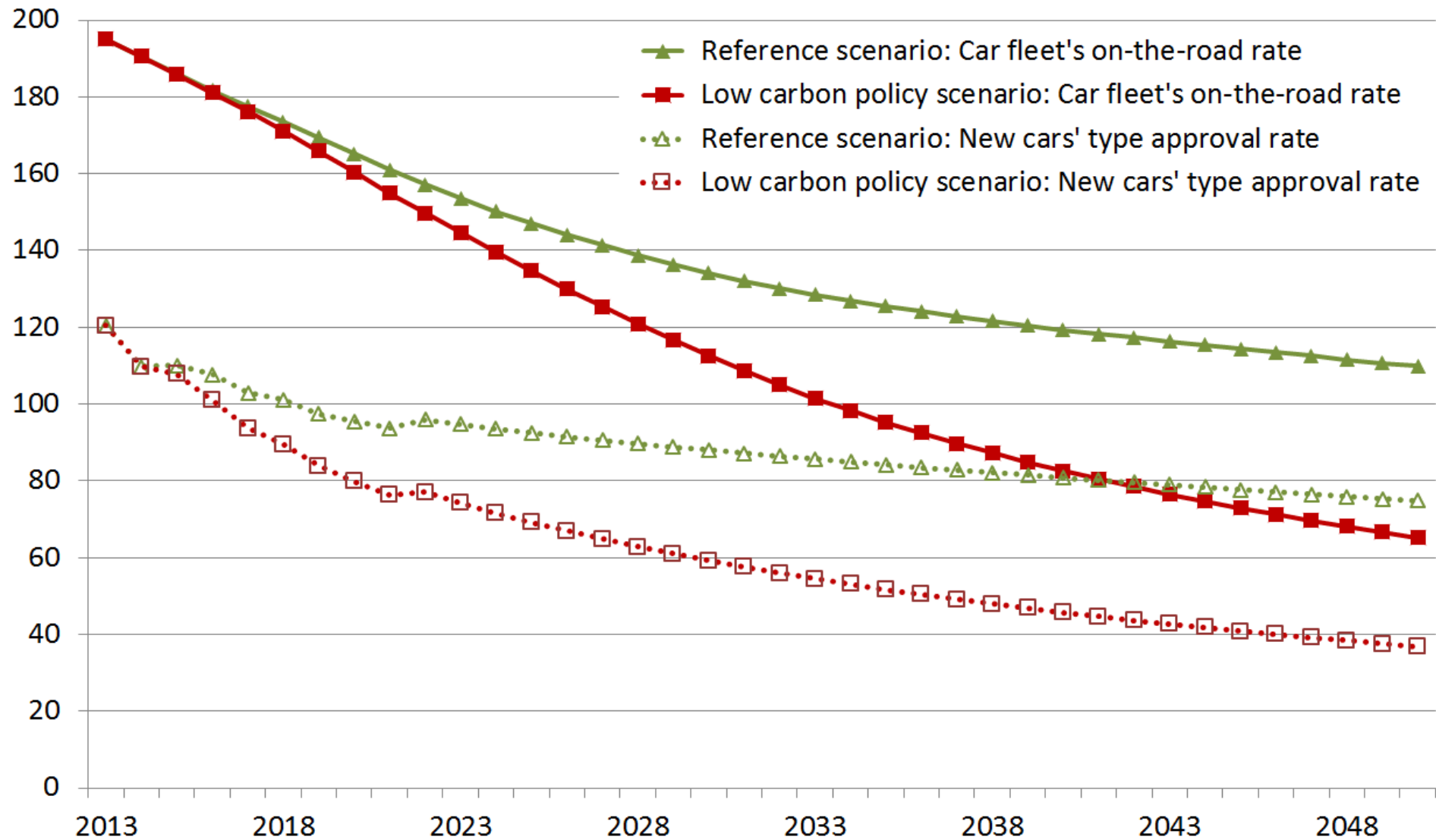
New car sales in reference and intervention paths.

Quick price convergence.



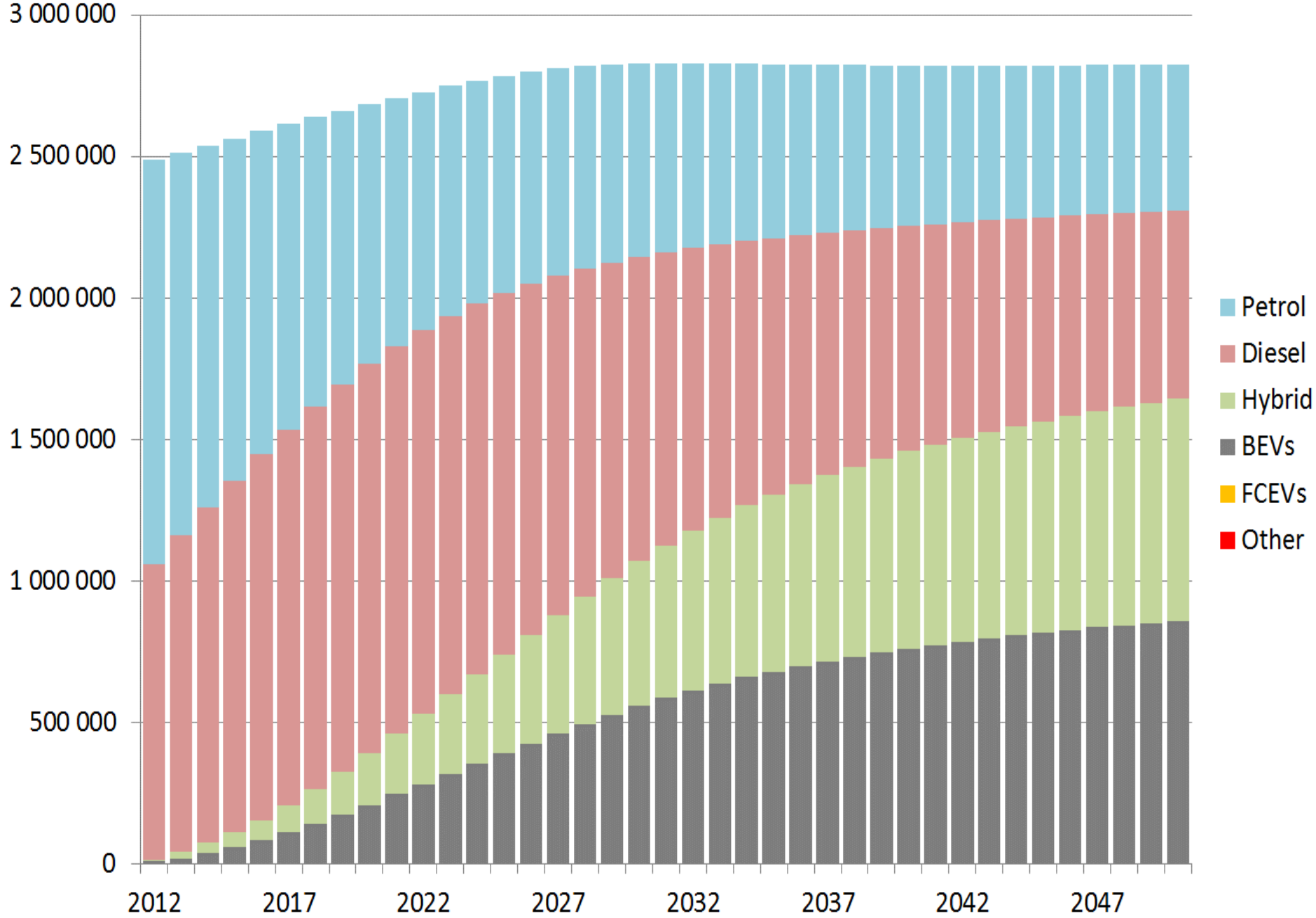
g/km

Mean rates of CO₂ emissions from Norwegian passenger cars



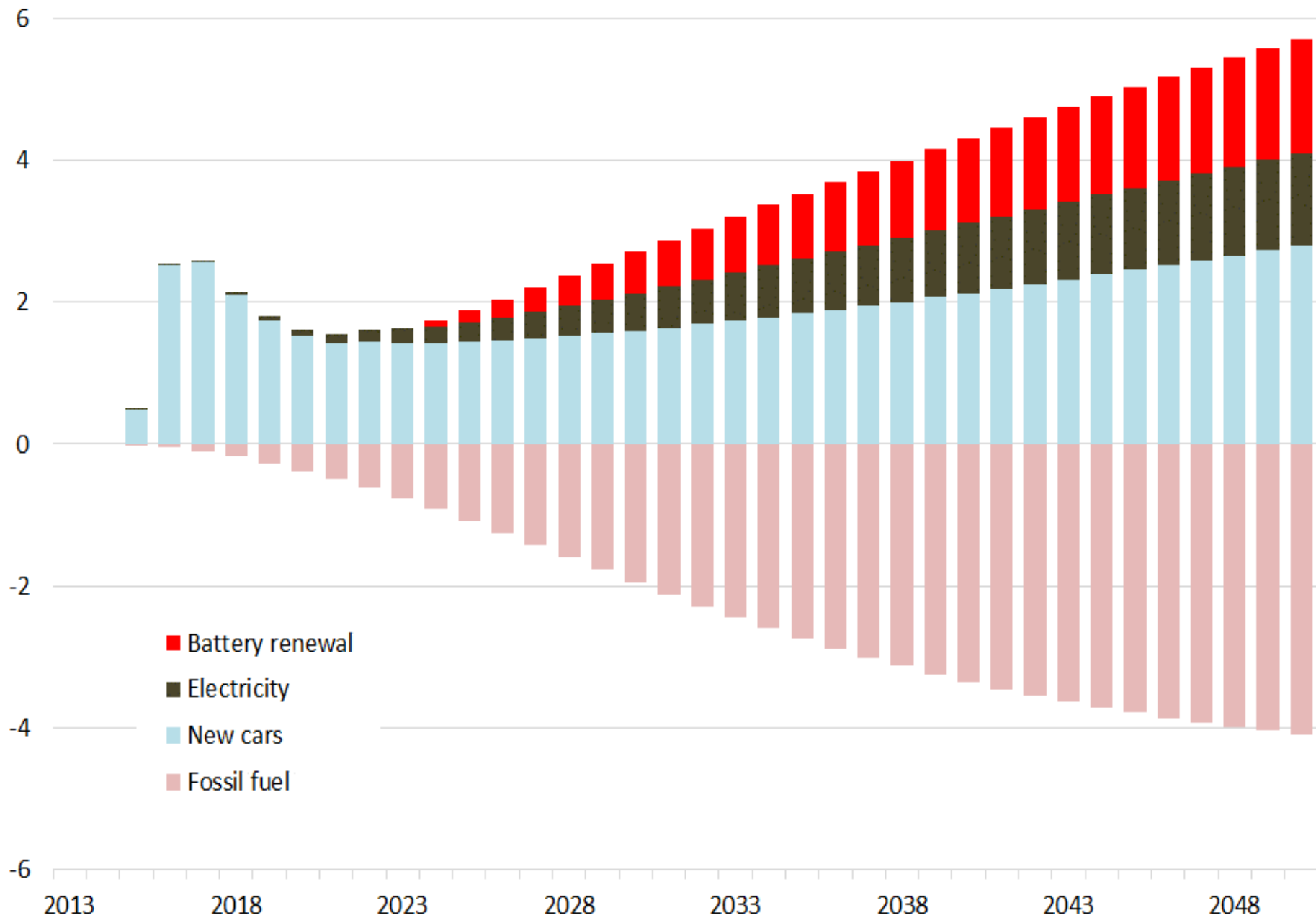
Passenger cars

Car fleet under low carbon policy scenario



Billion NOK 2014
excl. VAT

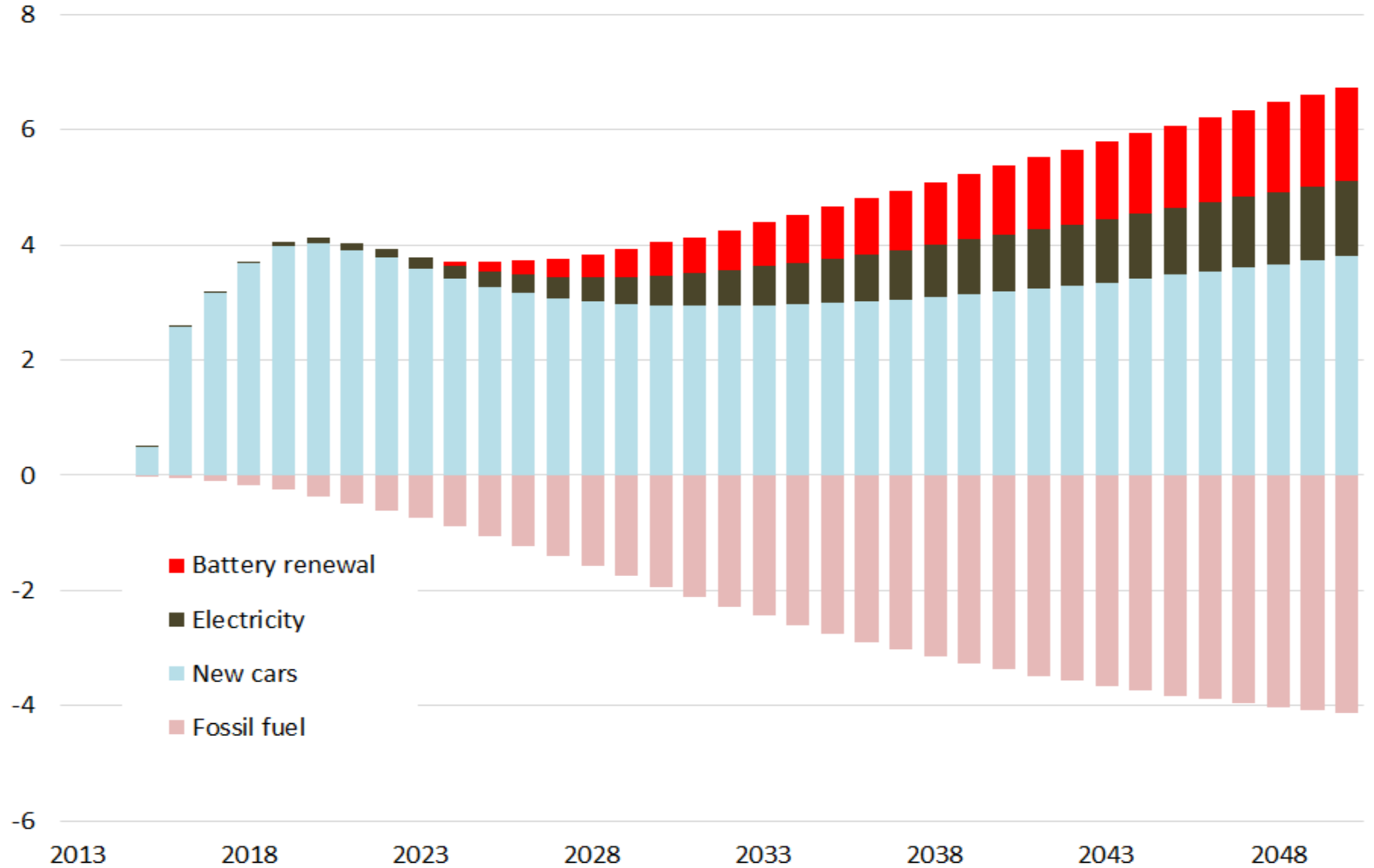
Differential tangible costs under low carbon policy vs. reference scenario.



Differential tangible economic costs under intervention path vs. reference path, assuming slow price convergence

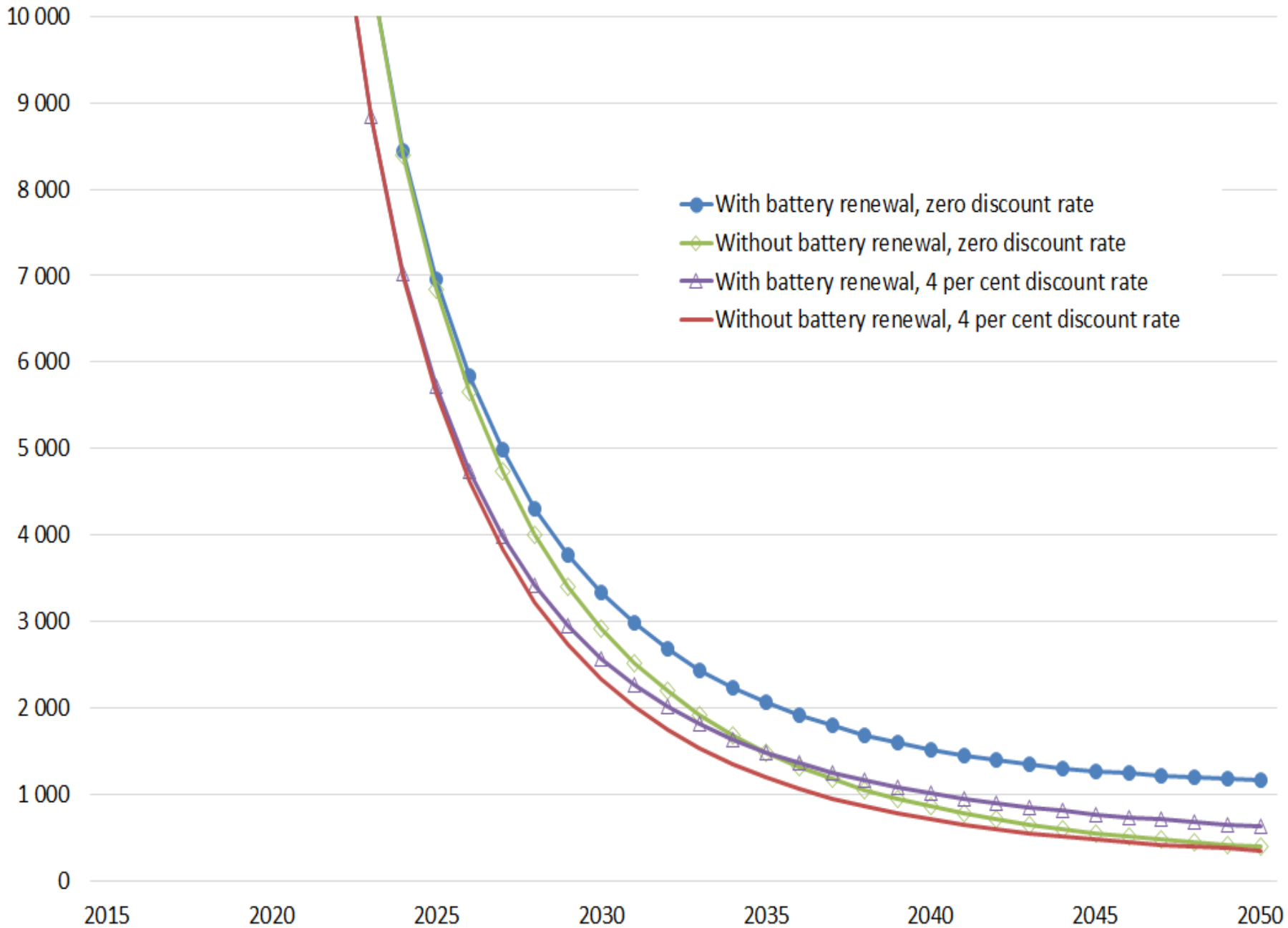
Billion NOK 2014
excl. VAT

Differential tangible costs under low carbon policy vs. reference scenario.
Slow price convergence



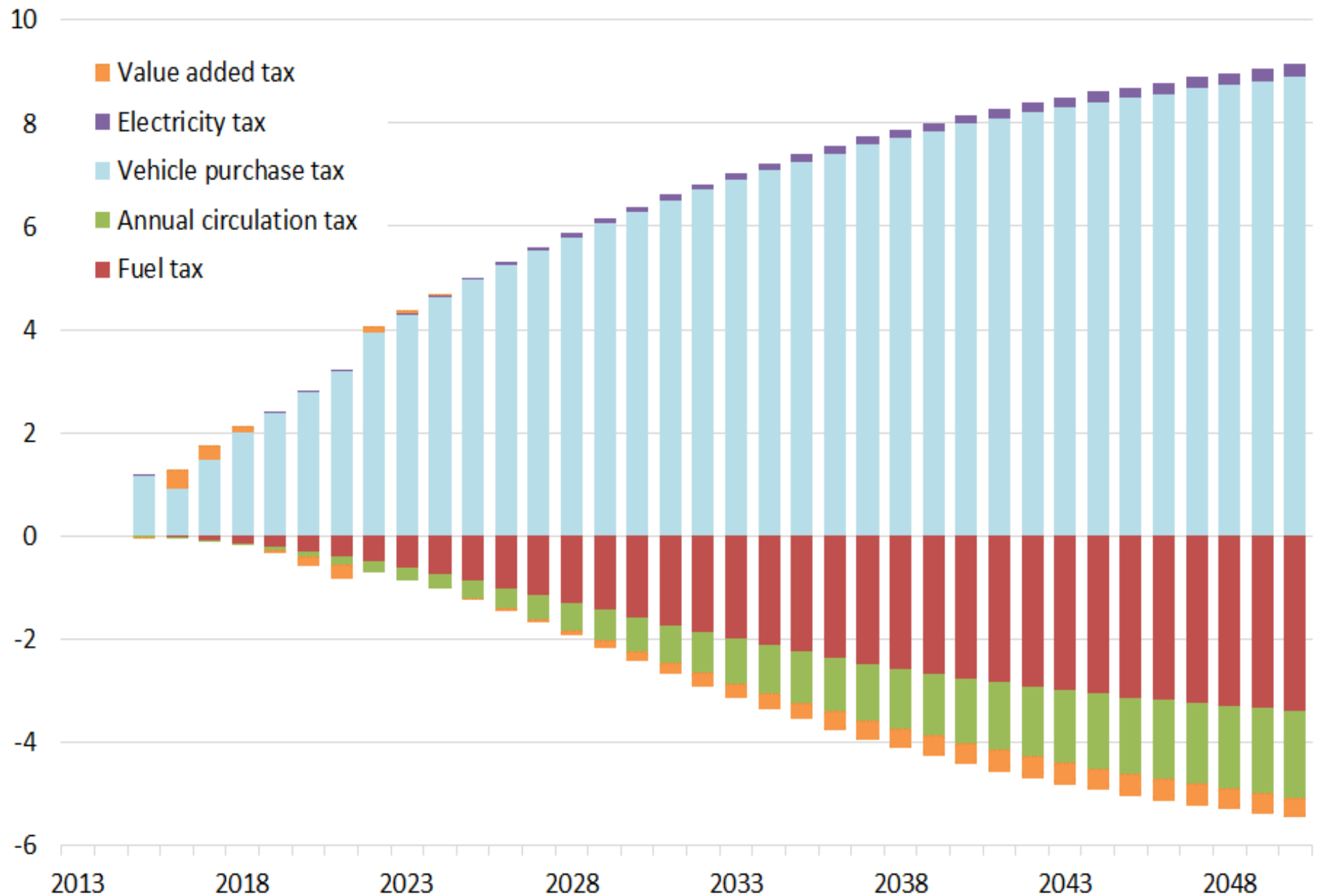
NOK 2014

Accumulated tangible costs per tonne CO₂ avoided



Billion NOK 2014

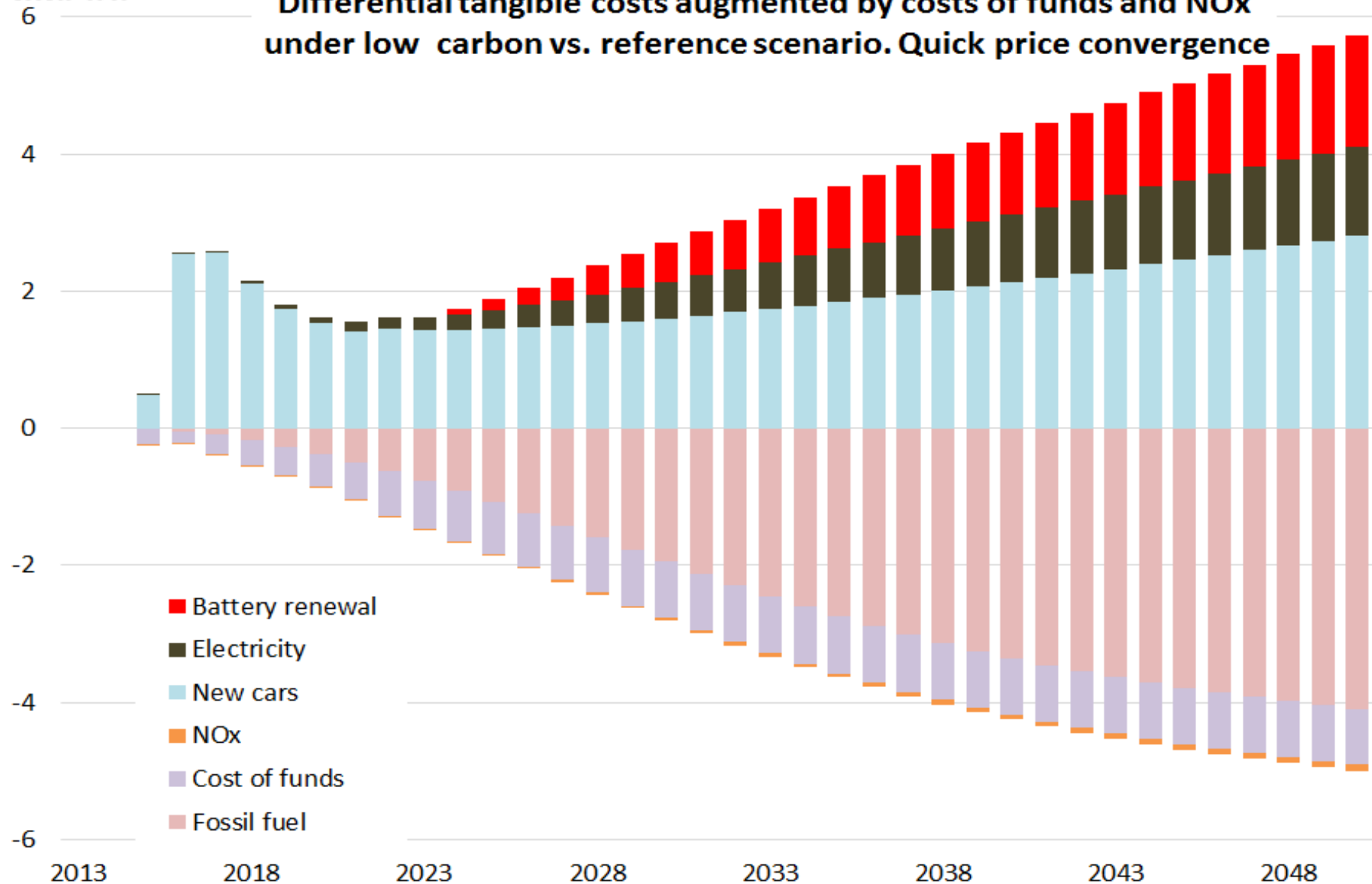
Differential fiscal revenue under low carbon policy vs. reference scenario



Differential tangible costs augmented by costs of funds and NO_x, under intervention path vs. reference path, assuming quick price convergence (bNOK per annum)

Billion NOK 2014
excl. VAT

Differential tangible costs augmented by costs of funds and NO_x
under low carbon vs. reference scenario. Quick price convergence



Challenge: internalising externalities

Electrification removes the **external costs of GHG, NO_x and exhaust PM emissions**. At low speed, the **noise** is also reduced.

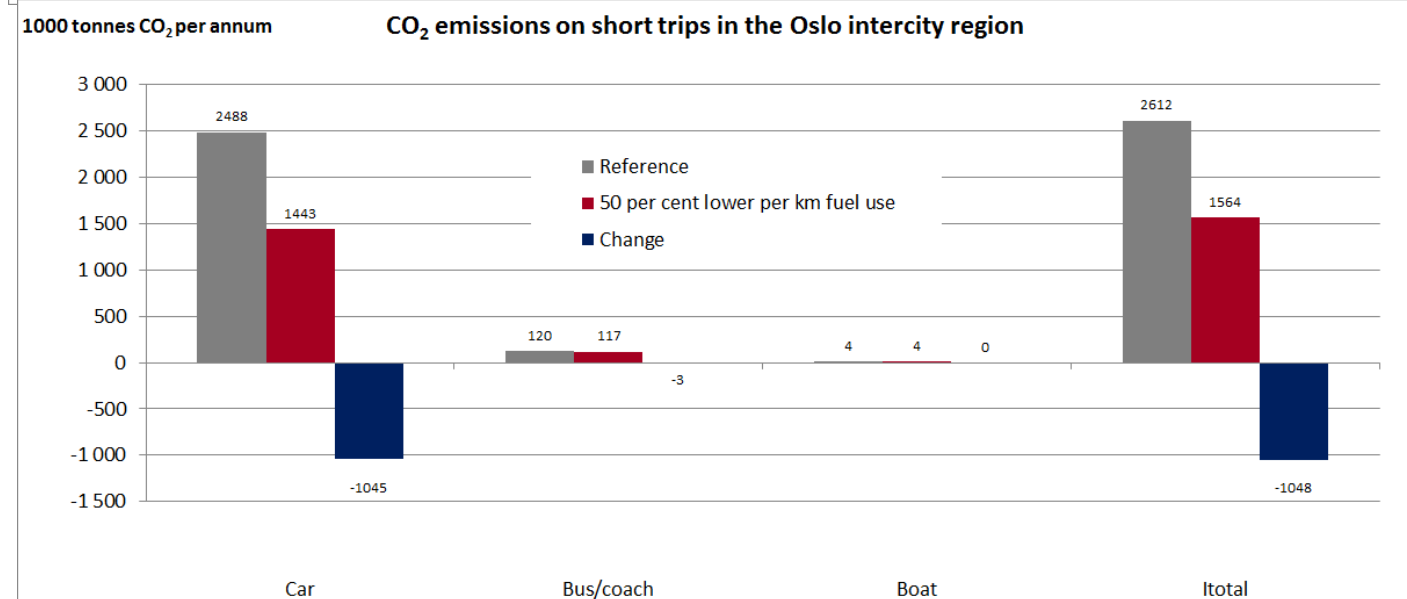
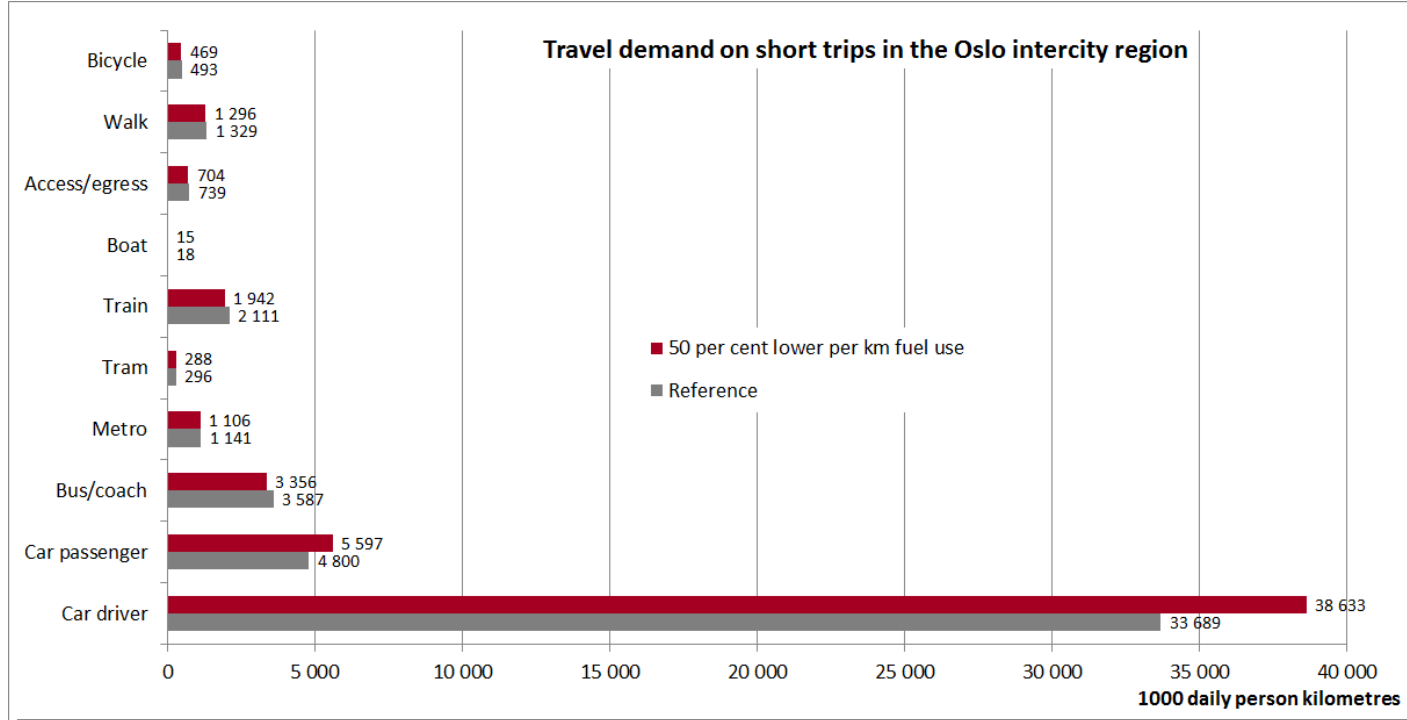
Remaining externalities are due to

- **congestion,**
- **road wear,**
- **accidents,**
- **PM from pavement, tires and brake pads,** as well as
- **tire noise** at high speed.

Present **fuel taxes** internalise part of these external costs. When cars are converted to electric energy, the main **market correction** mechanism is removed and vehicle kms travelled (VKT) may increase.

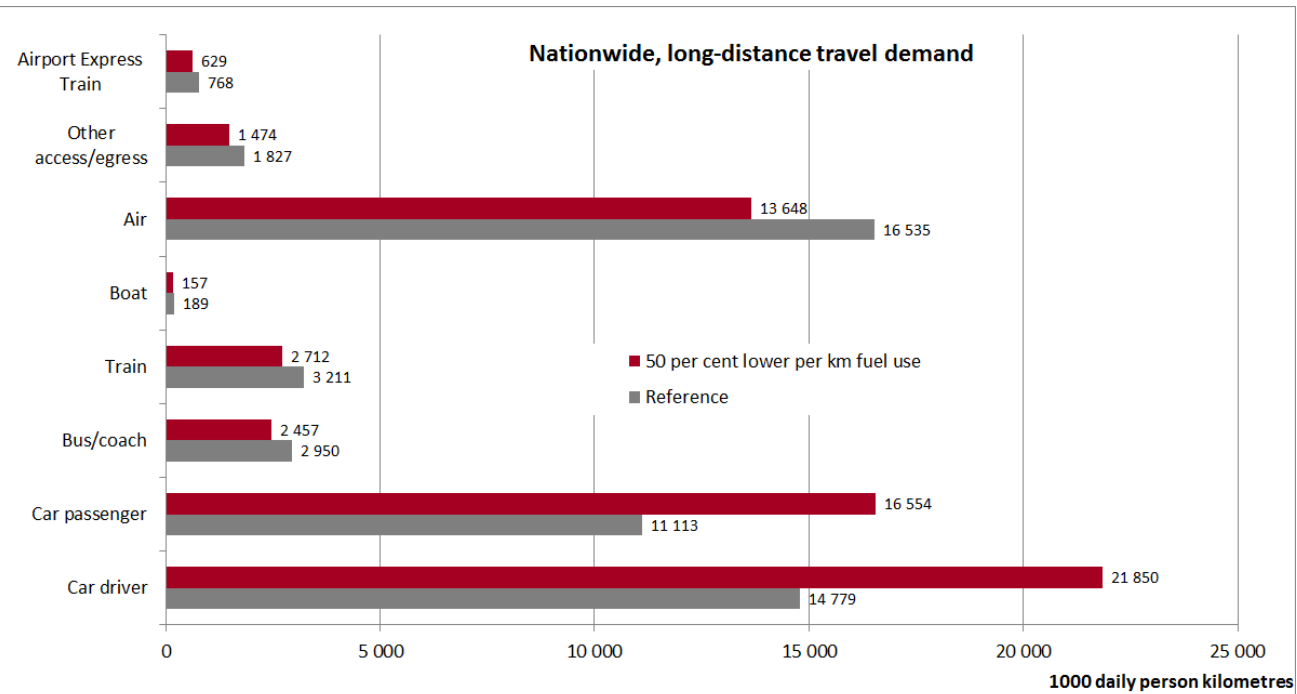
How to counteract this? Generalised **GPS based road pricing?**

50 % lower
per km fuel
consumption

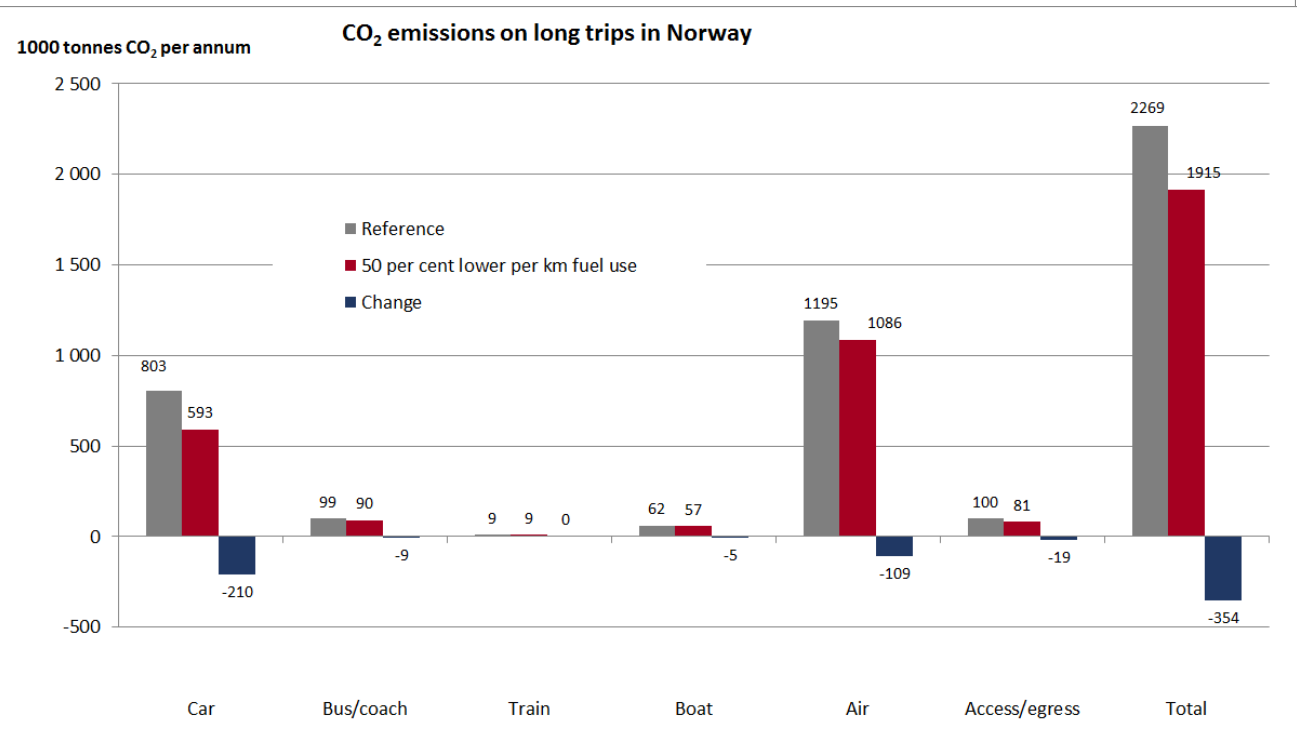


Short trips:
+ 15 % car VKT
- 42 % car CO₂
- 40 % total CO₂

50 % lower
per km fuel
consumption



Long trips:
+ 48 % car VKT
- 26 % car CO₂
- 9 % air CO₂
- 16 % total CO₂



Rebound effect

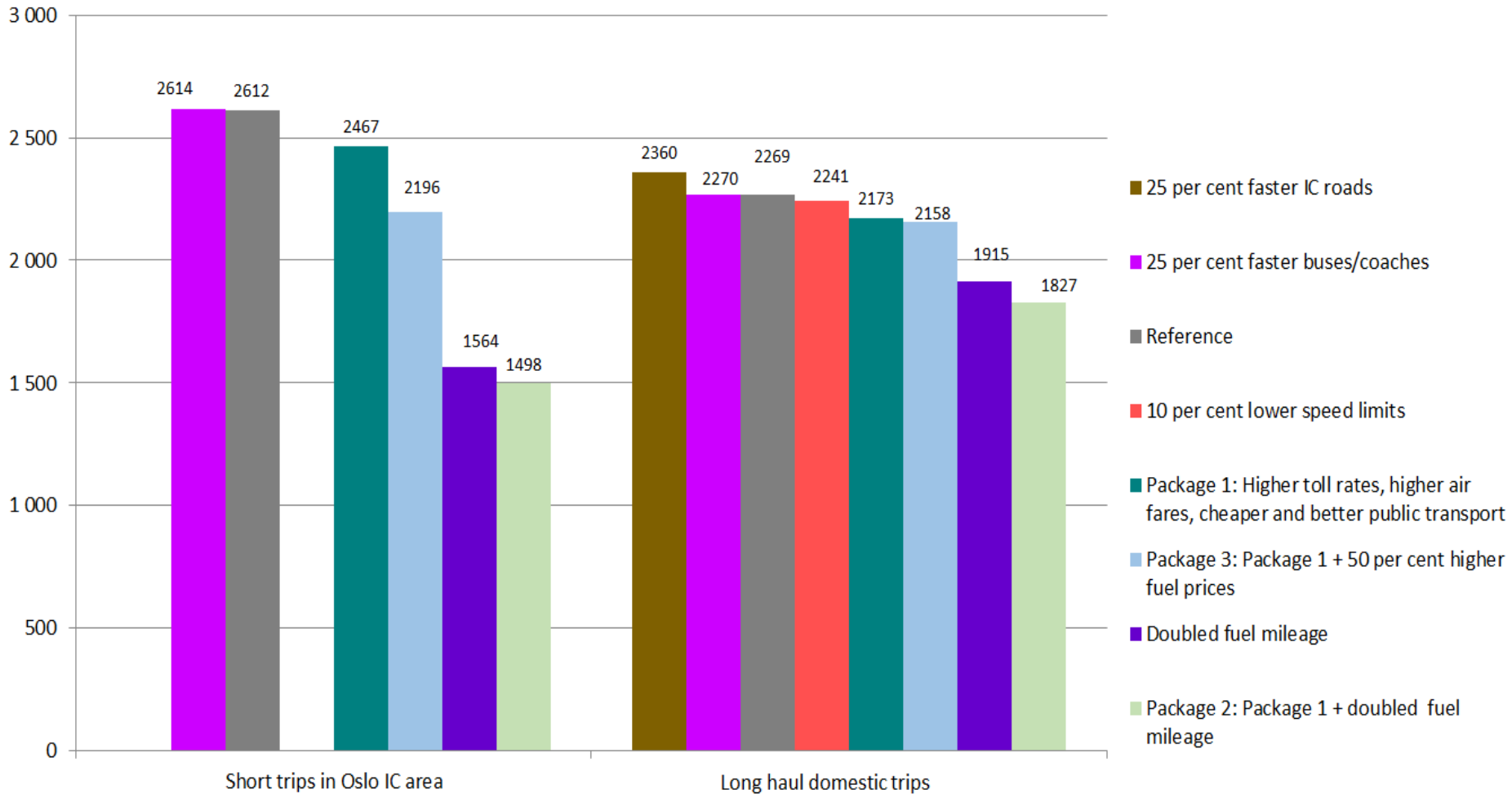
- The **rebound effect** of a 50 per cent reduction in per km fossil fuel consumption has been estimated at 15 per cent **more VKT** on short trips, and 48 per cent more on long trips (>100 km one way).
- In terms of **CO₂ emissions**, the overall abatement effects have been estimated at 40 and 16 per cent, respectively, on short and long trips. The latter figure reflects a considerable **transfer of trips from the air mode to private cars**.
- Looking at the car driver mode alone, CO₂ emissions go down by 42 and 26 per cent on short, resp. long trips.

Other instruments work less well

- 50 % higher fuel prices: 6-8 % less CO₂ (11 and 0.5 % on short/long trips
- Drastically cheaper and better public transport: 5-6 % less CO₂

1000 tonnes of CO₂ per annum

CO₂ emissions in eight scenarios



Conclusions (1)

- In 2014, the **extra cost**, due to electrification policies, of **vehicle import** to Norway is roughly bNOK 1.8.
- During 1988 through 2014, the accumulated cost is bNOK 3.2
- **Benefits** will take the form of **reduced (and possibly cheaper) energy use**. **A long term perspective is called for**.
- An **aggressive fiscal policy**, benefiting vehicles emitting less than 50-100 g/km, may reduce annual emissions from the passenger car fleet by **60-70 per cent in 2050, compared to 2013** (before rebound effect).
- **As compared to the reference path**, the emissions reduction under the intervention path as of 2050 is **about 42 per cent** (before rebound effect).

Conclusions (2)

- As of 2050, the accumulated tangible costs of the intervention policy has been estimated at **NOK 400 to 2 500 per tonne of CO₂**.
- A crucial factor is **how fast the manufacturing costs of BEVs and PHEVs will converge** to those of conventional cars.
- The intervention scenario implies **increased** government revenue from purchase tax.
- When costs of funds and NO_x are included, **long term tangible costs** may, in the best of cases, **drop below zero** (after 2038).
- Recall that **intangible** costs are not included in the calculations. These include the **subjective costs** of range anxiety, of maintenance and second hand value risk, and of other **consumer surplus** elements.

Conclusions (3)

- Electrifying the passenger car fleet is the **single most effective GHG abatement measure** in Norwegian transport.
- But it works slowly – **only as fast as car fleet renewal**.
- Only battery electric vehicles (BEVs) pull down the average CO₂ emission rate. The emission reduction ‘recorded’ for **petrol and diesel** driven cars is for the most part **fictitious**.
- **Electrification is essential** to large-scale GHG abatement in transport – a *sine qua non*.

Thank you for listening!

BIG scenarios

| Scenario | 0 | | | | 1 | | | | 2 | | | |
|--|-------------------------|--------|--------|------|-------------------------|--------|--------|------|------------------|--------|--------|------|
| Label | No change | | | | Same tax system | | | | Reference path | | | |
| | Diesel | Petrol | Hybrid | BEV | Diesel | Petrol | Hybrid | BEV | Diesel | Petrol | Hybrid | BEV |
| Per cent annual reduction in per km fuel consumption | 0 | 0 | 0 | 0 | 1 | 1 | 3 | 0 | 1 | 1 | 3 | 0 |
| NOx emission | Euro 6 from 2015 | | | | Euro 6 from 2015 | | | | Euro 6 from 2015 | | | |
| Tax incidence | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Equipment package | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % |
| Per cent annual reduction in real vehicle price before VAT | 0 | 0 | 0 | 0 | 1 | 1 | 3 | 3 | 1 | 1 | 3 | 3 |
| VAT on BEVs from year | | | | 2051 | | | | 2051 | | | | 2022 |
| Purchase tax on BEVs from year | | | | 2051 | | | | 2051 | | | | 2020 |
| Normal road toll and ferry fares for BEVs from year | | | | 2051 | | | | 2051 | | | | 2018 |
| Tightened purchase tax from 2015 until year | none | none | none | none | none | none | none | none | none | none | none | none |
| Increased deduction for very low emission rates | none | none | none | none | none | none | none | none | none | none | none | none |
| Scenario | 3 | | | | 4 | | | | 5 | | | |
| Label | Transitory tax increase | | | | Continuous tax increase | | | | Advantage PHEVs | | | |
| | Diesel | Petrol | Hybrid | BEV | Diesel | Petrol | Hybrid | BEV | Diesel | Petrol | Hybrid | BEV |
| Per cent annual reduction in per km fuel consumption | 1 | 1 | 3 | 0 | 1 | 1 | 3 | 0 | 1 | 1 | 3 | 0 |
| NOx emission | Euro 6 from 2015 | | | | Euro 6 from 2015 | | | | Euro 6 from 2015 | | | |
| Tax incidence | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| Equipment package | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % | 50 % |
| Per cent annual reduction in real vehicle price before VAT | 1 | 1 | 3 | 3 | 1 | 1 | 3 | 3 | 1 | 1 | 3 | 3 |
| VAT on BEVs from year | | | | 2022 | | | | 2022 | | | | 2022 |
| Purchase tax on BEVs from year | | | | 2020 | | | | 2020 | | | | 2020 |
| Normal road toll and ferry fares for BEVs from year | | | | 2018 | | | | 2018 | | | | 2018 |
| Tightened purchase tax from 2015 until year | 2020 | 2020 | 2020 | 2020 | 2050 | 2050 | 2050 | 2050 | 2050 | 2050 | 2050 | 2050 |
| Increased deduction for very low emission rates | none | none | none | none | none | none | none | none | 2016 | 2016 | 2016 | 2016 |

All scenarios assume a gradual improvement in BEV quality, worth NOK 100 000 by 2022 and 160 000 by 2050. Hybrids improve half as much.

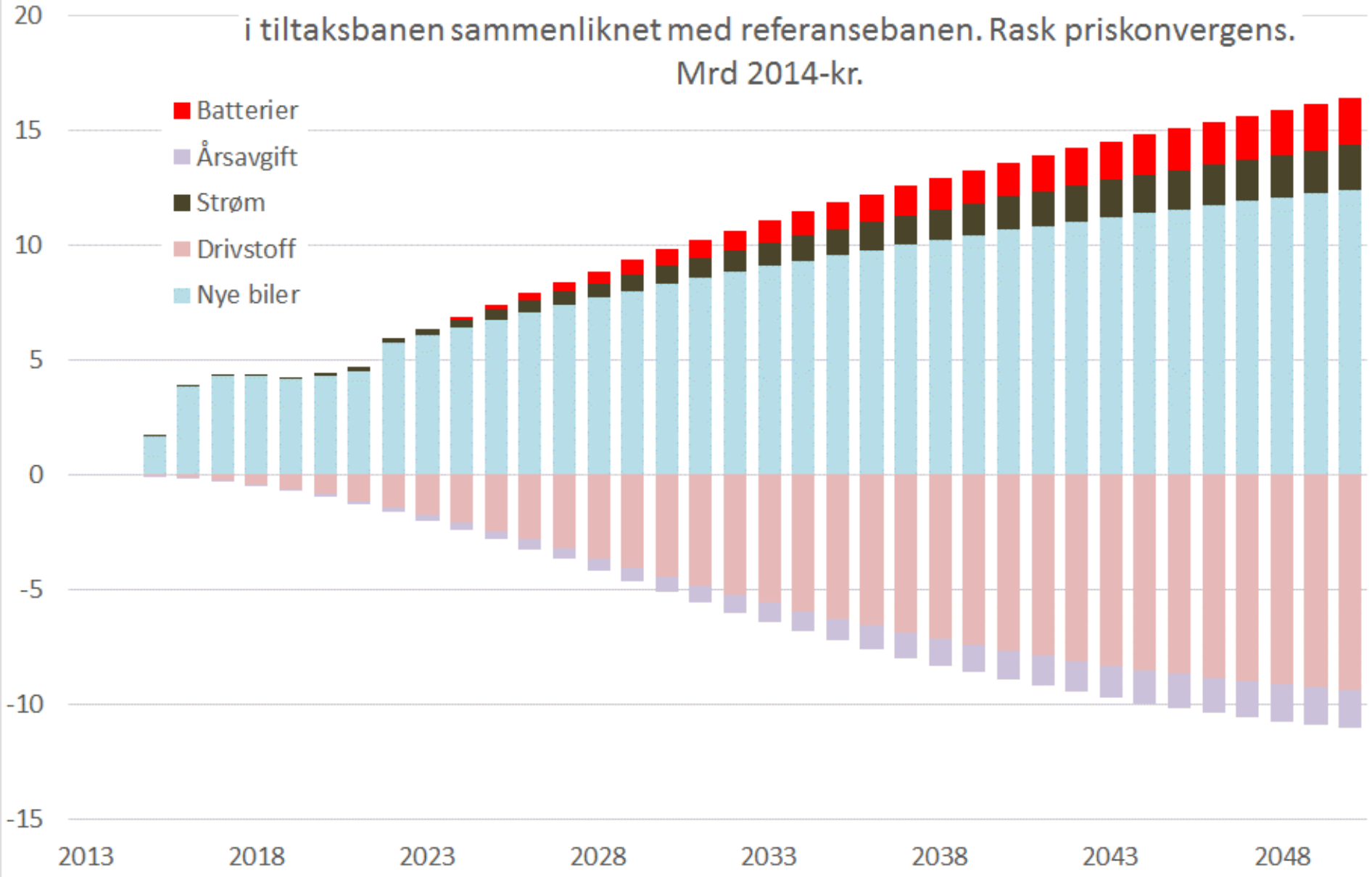
Differential consumers' expenditure under intervention path vs. reference path, assuming quick price convergence (bNOK per annum)

Forbrukernes ekstrakostnader

i tiltaksbanen sammenliknet med referansebanen. Rask priskonvergens.

Mrd 2014-kr.

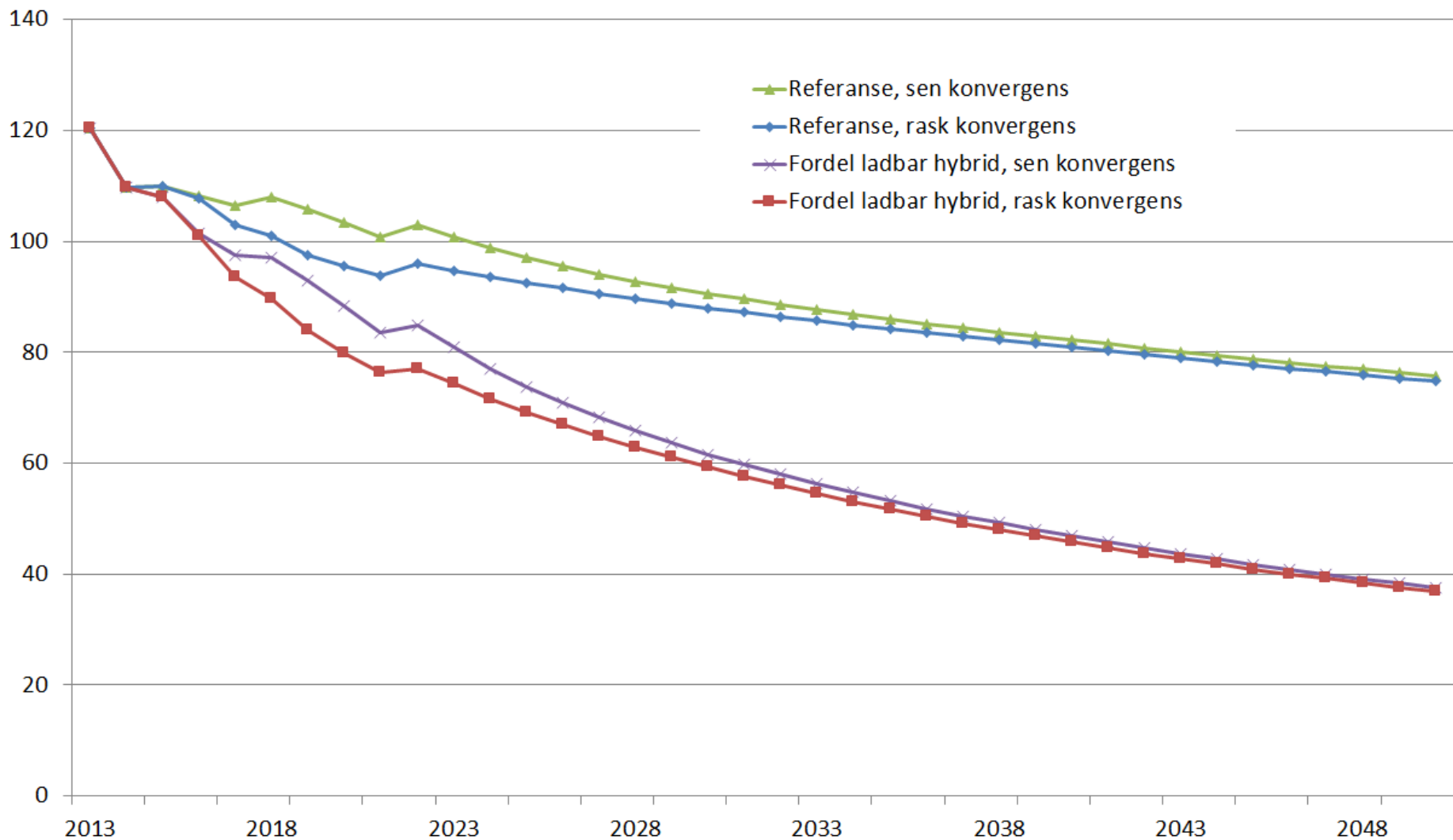
- Batterier
- Årsavgift
- Strøm
- Drivstoff
- Nye biler



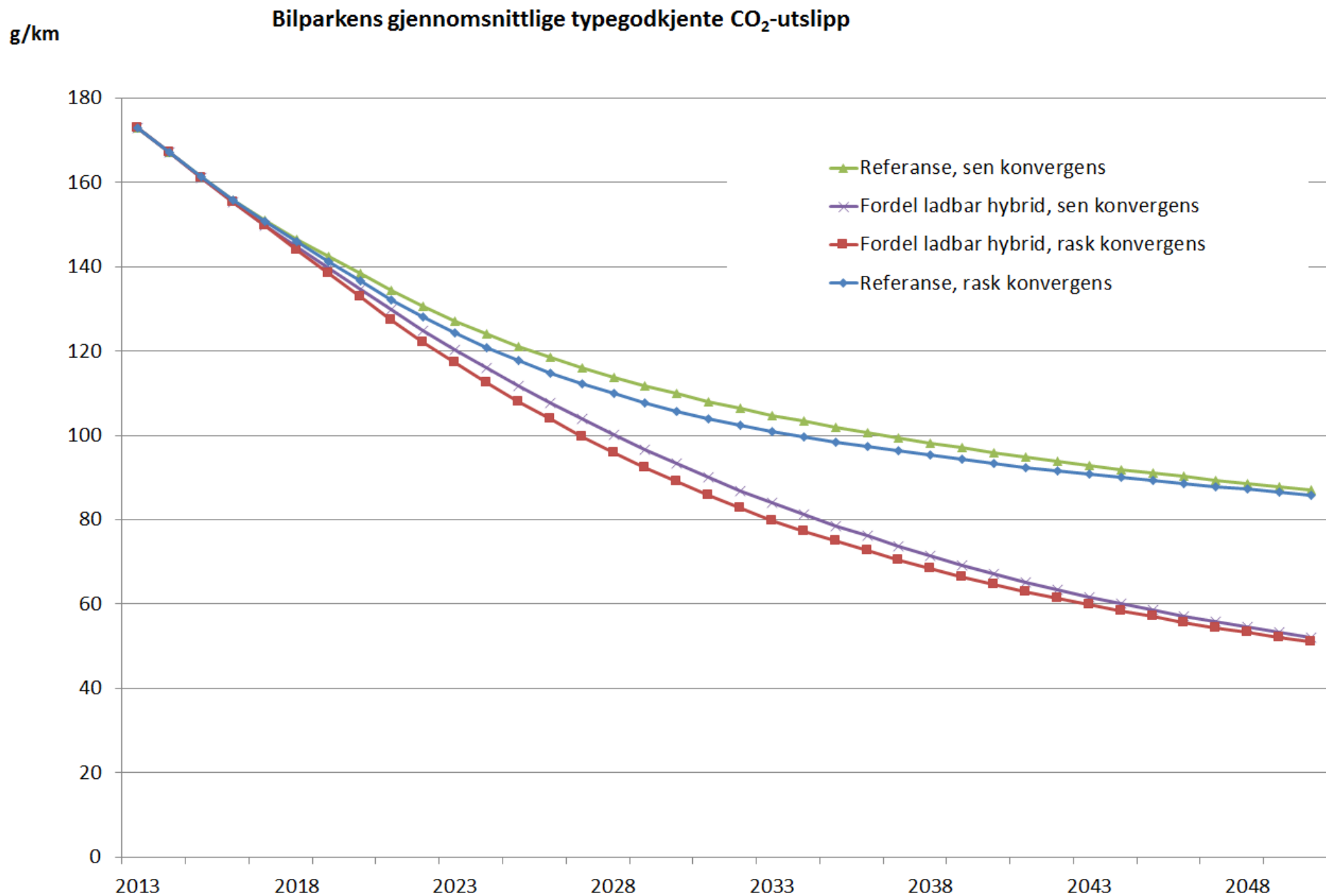
New cars' mean type approval CO₂ emission rate

g/km

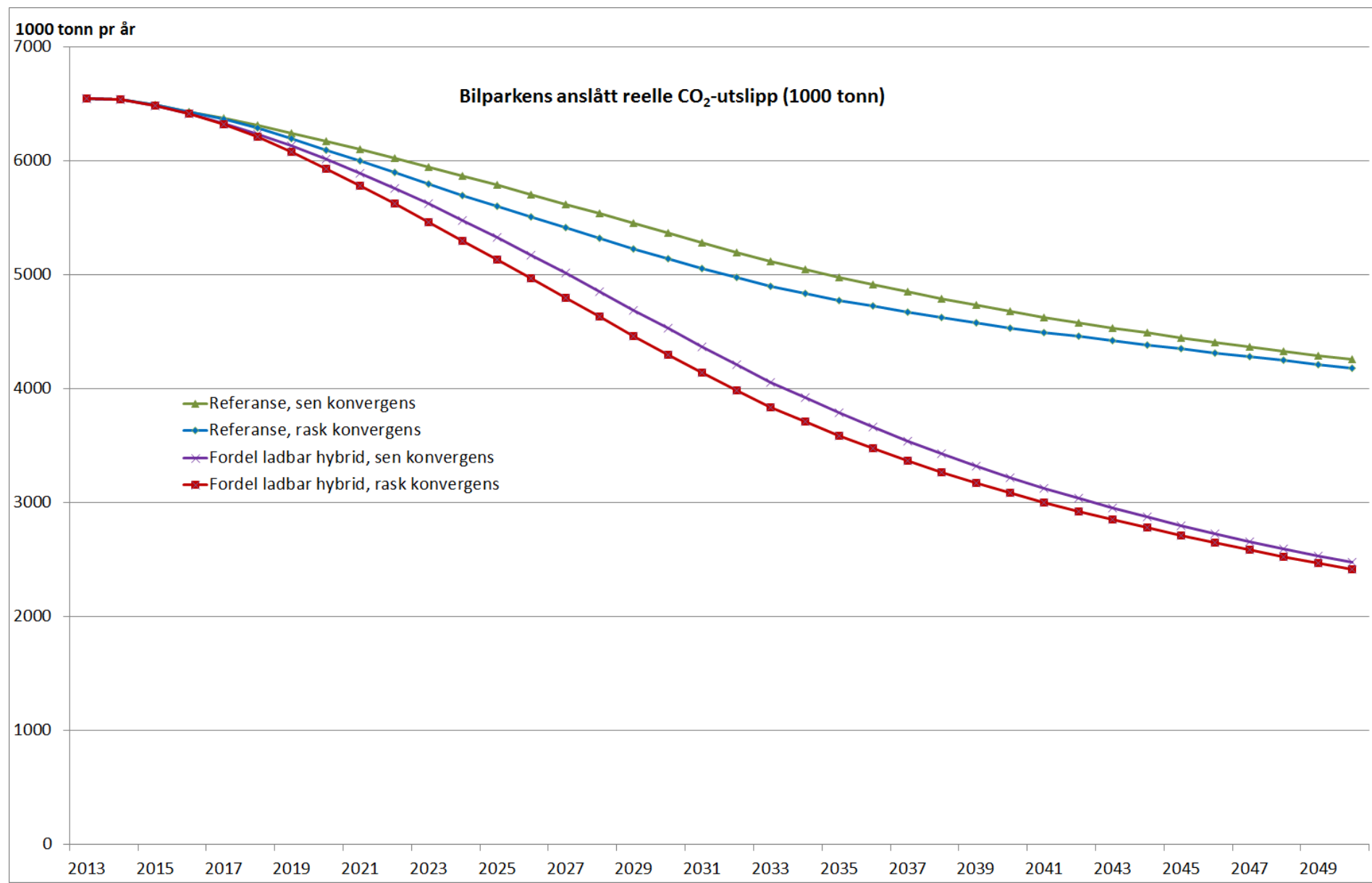
Nye bilers gjennomsnittlige typegodkjente CO₂-utslipp



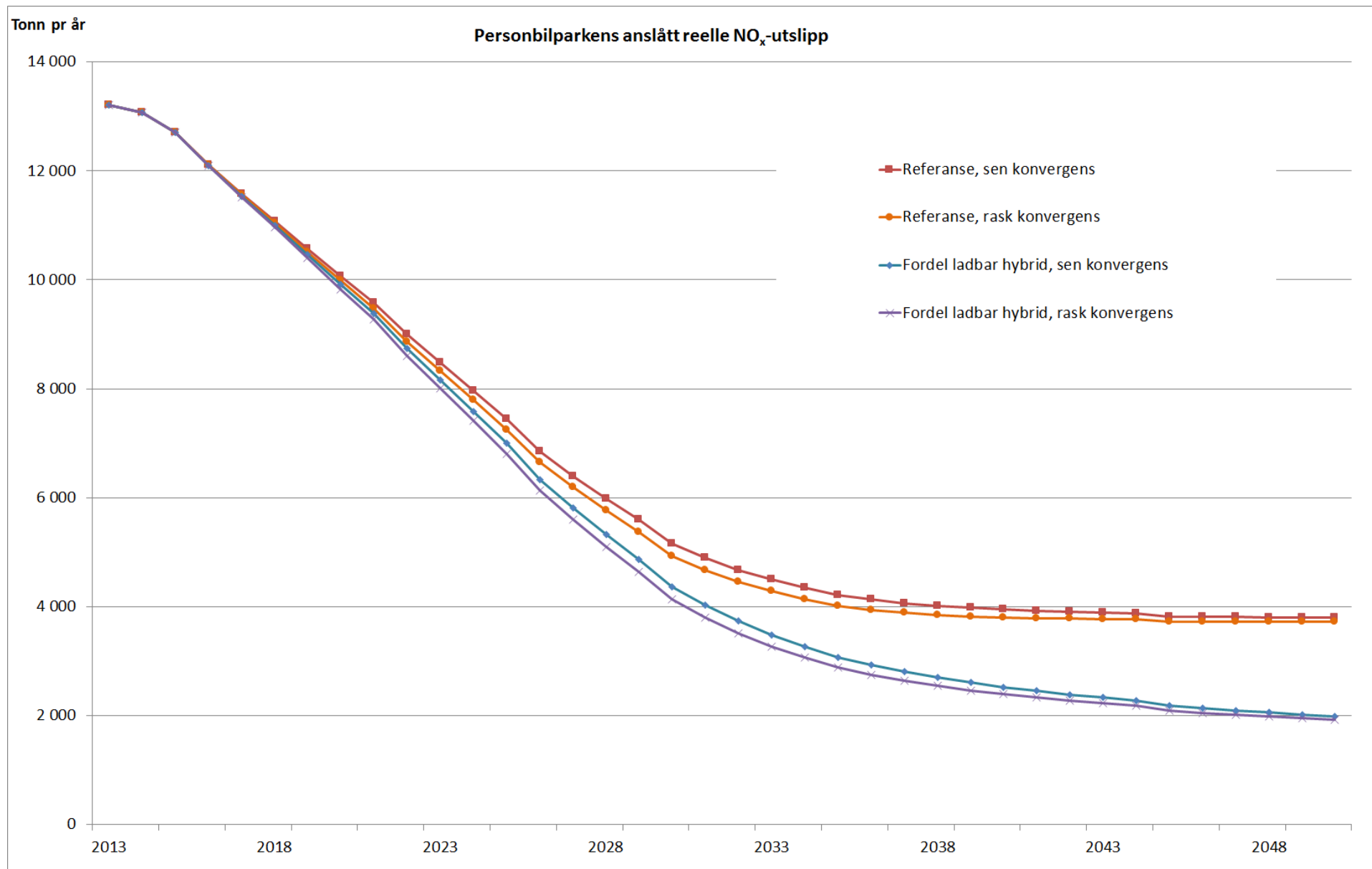
Car fleet's mean type approval CO₂ emission rate



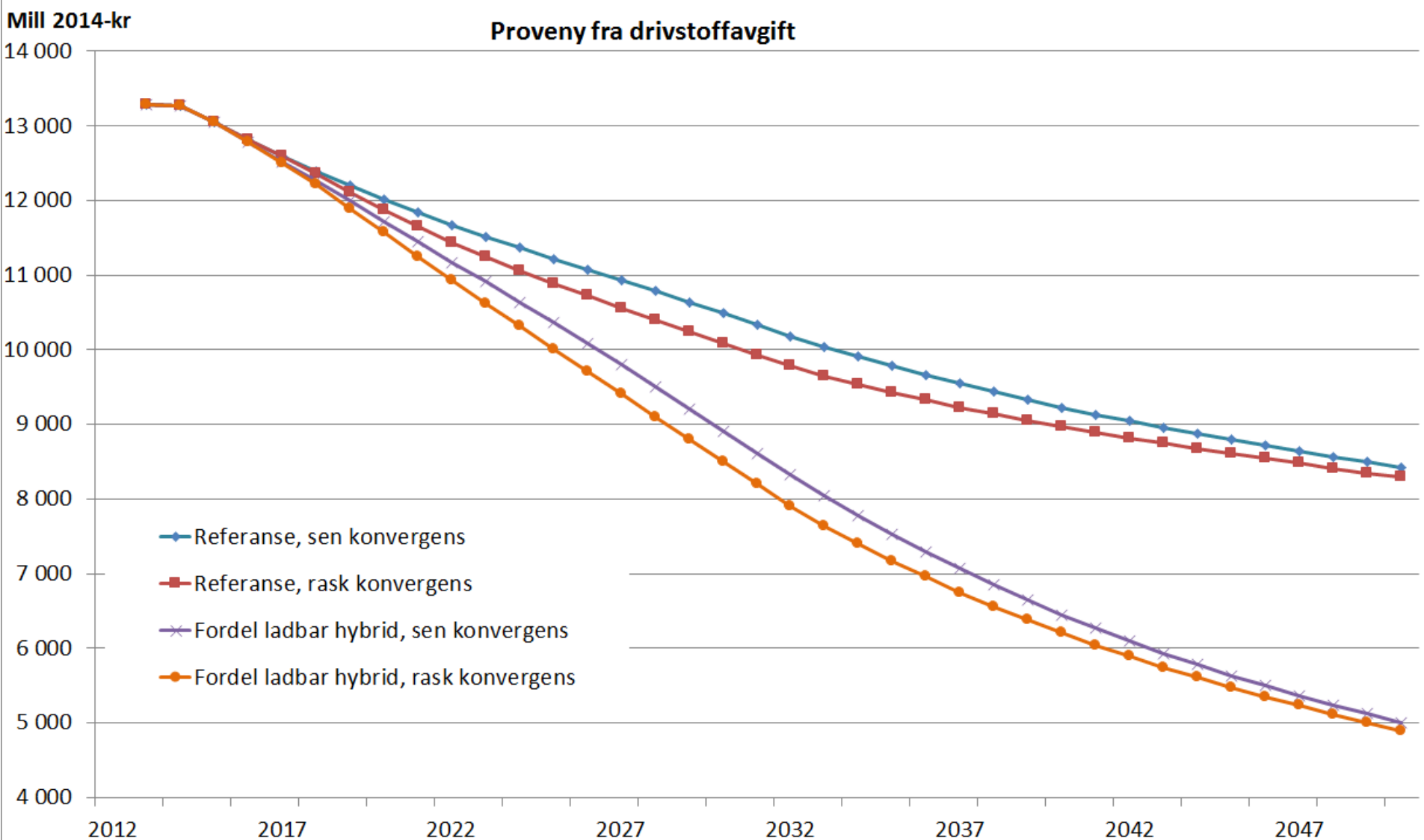
Car fleet's estimated real CO₂ emissions (1000 tonnes per annum)



Car fleet's estimated real NO_x emissions (tonnes per annum)



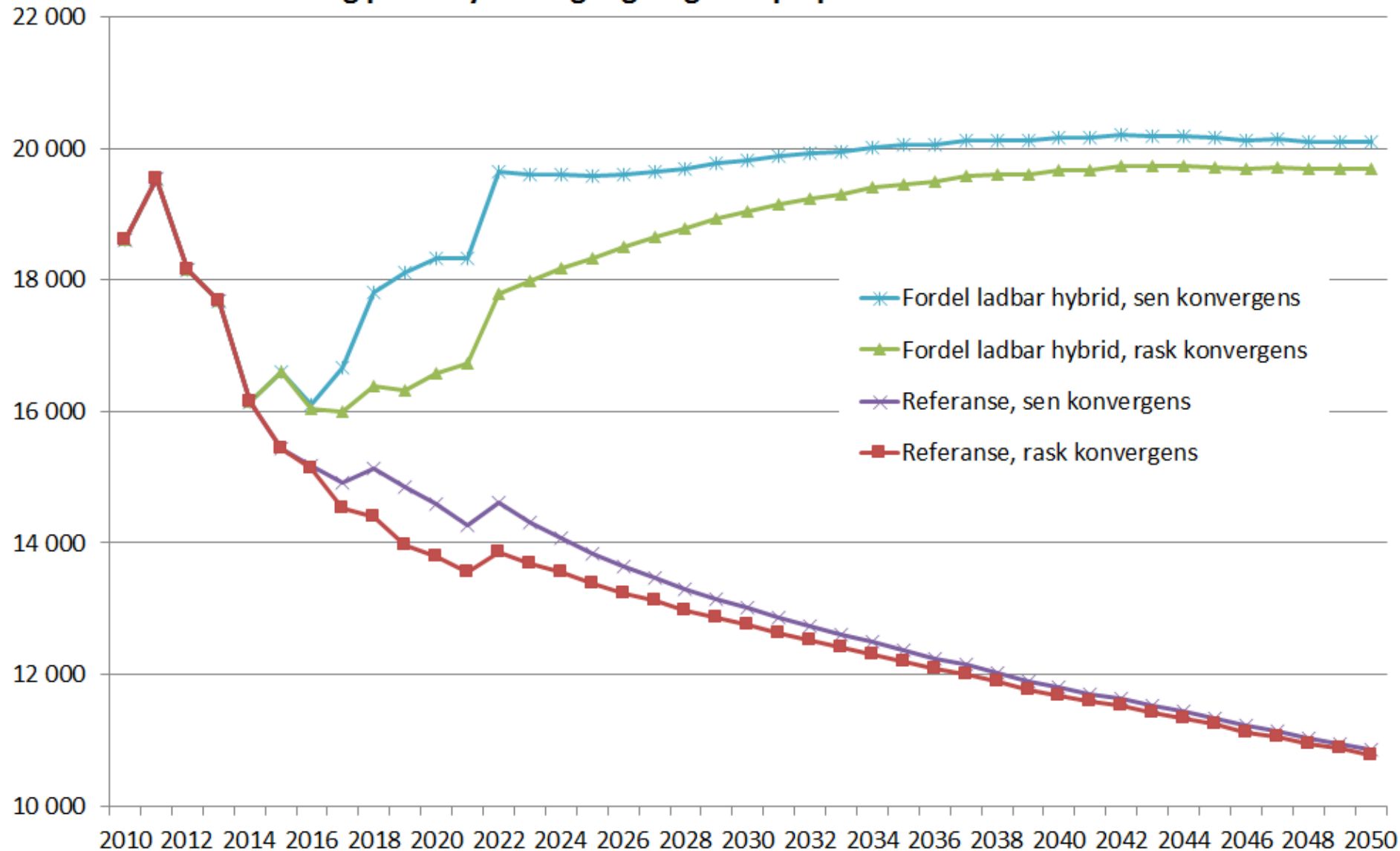
Projected government revenue from fuel tax (mNOK per annum)



Projected government revenue from vehicle purchase tax (mNOK per annum)

Mill 2014-kr

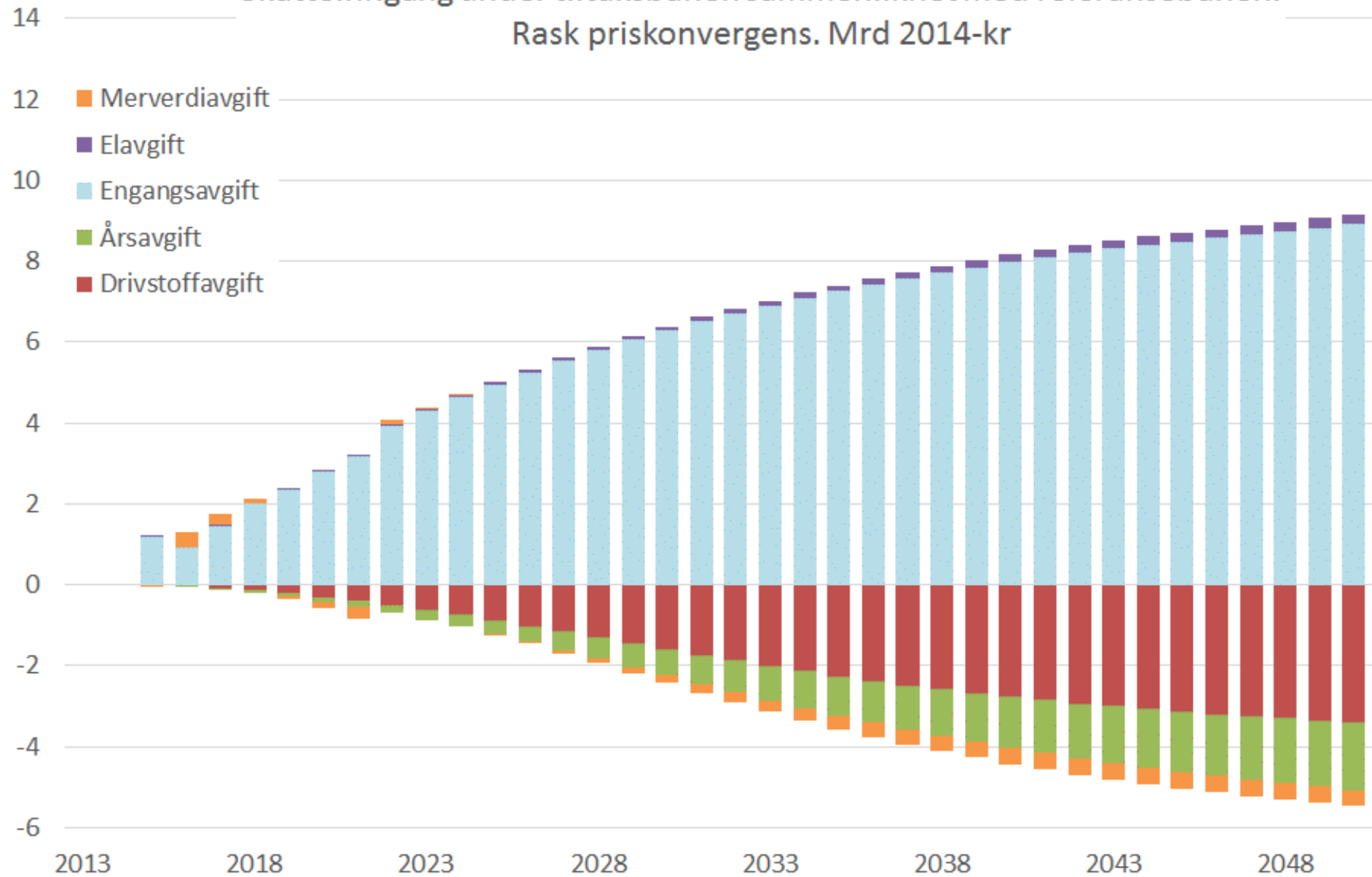
Årlig proveny fra engangsavgiften på personbiler



Differential tax revenue under intervention path vs. reference path, assuming quick price convergence (bNOK per annum)

Skatteinnteg under tiltaksbanen sammenliknet med referansebanen.

Rask priskonvergens. Mrd 2014-kr



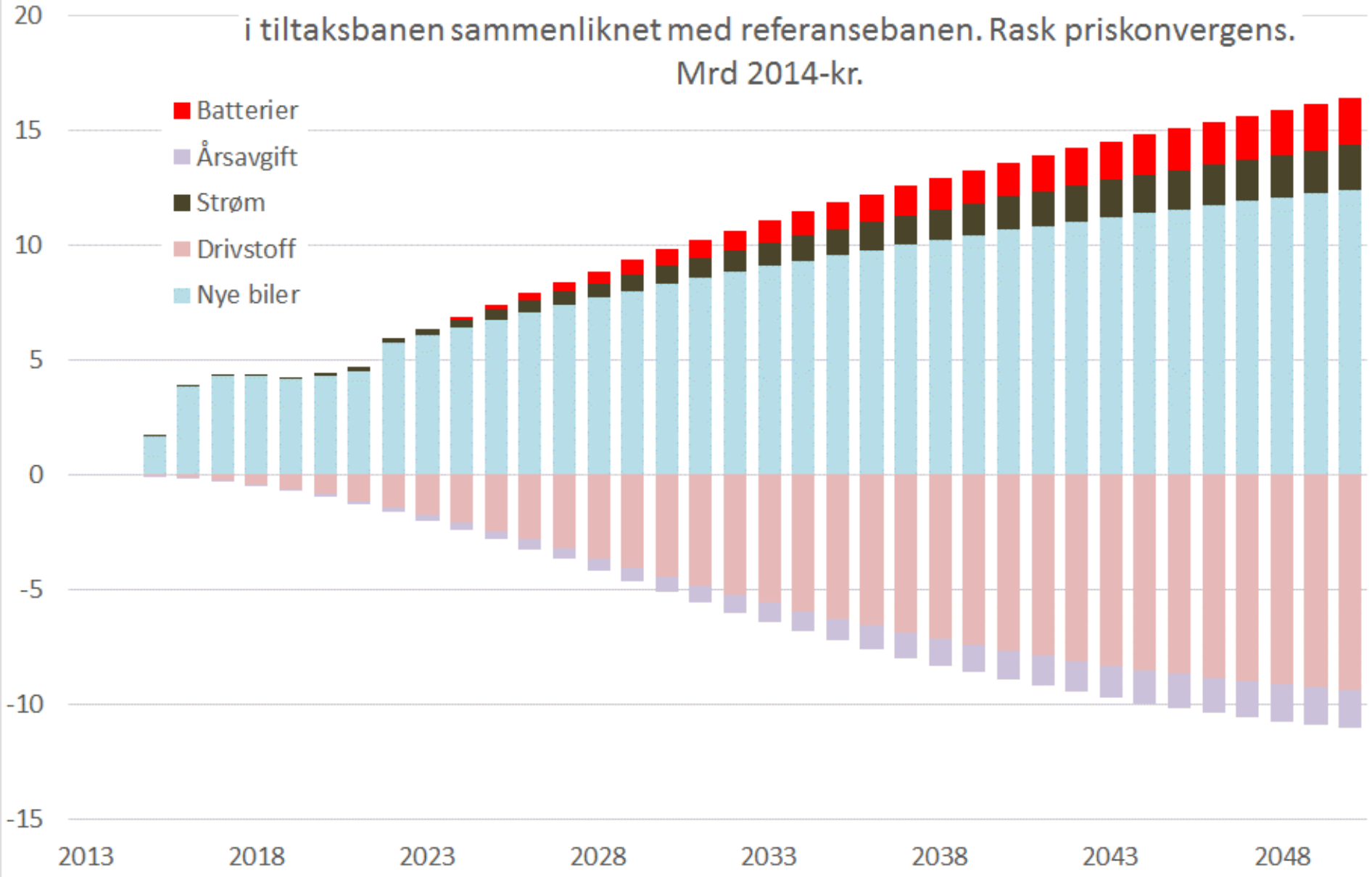
Differential consumers' expenditure under intervention path vs. reference path, assuming quick price convergence (bNOK per annum)

Forbrukernes ekstrakostnader

i tiltaksbanen sammenliknet med referansebanen. Rask priskonvergens.

Mrd 2014-kr.

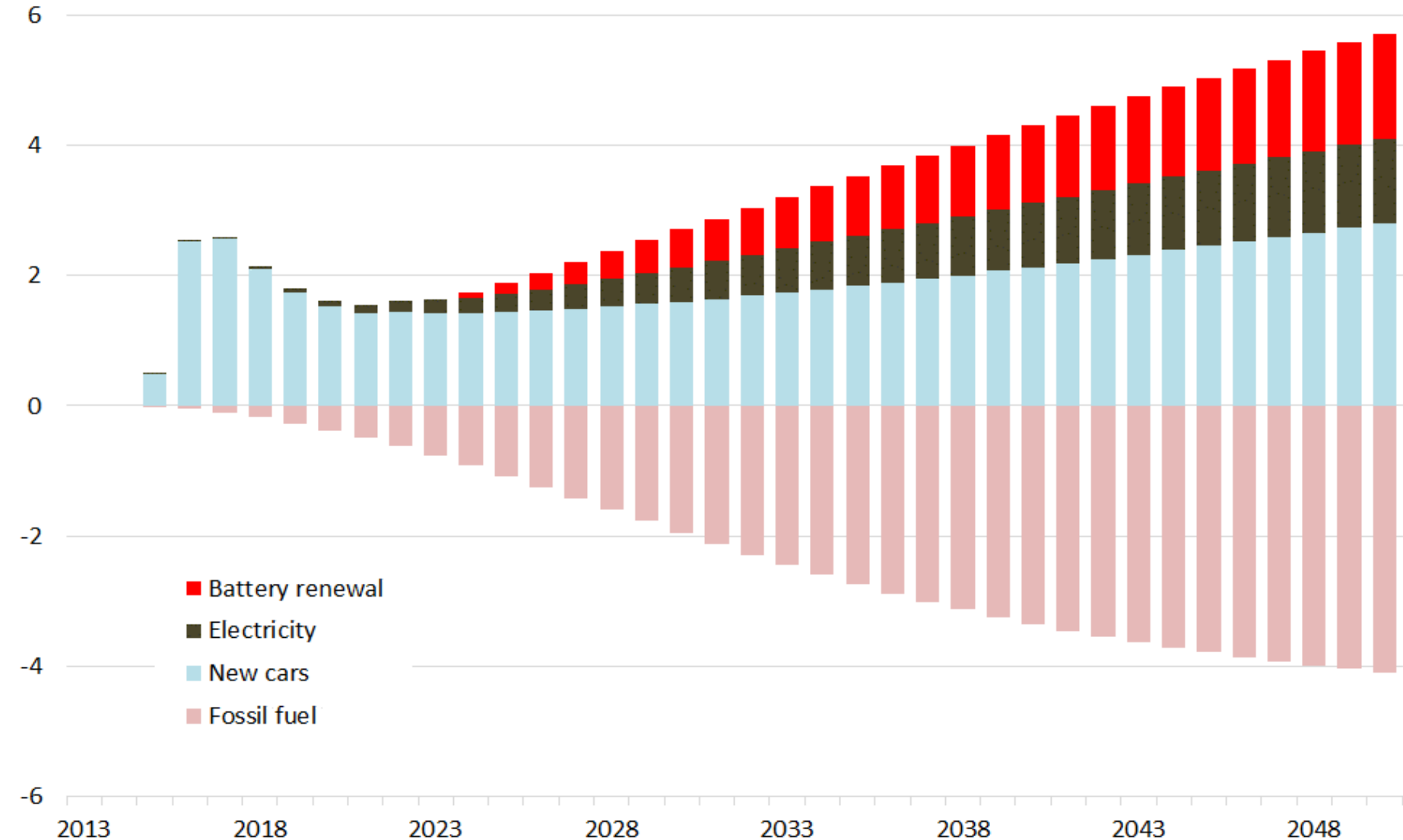
- Batterier
- Årsavgift
- Strøm
- Drivstoff
- Nye biler



Differential tangible economic costs under intervention path vs. reference path, assuming quick price convergence

Billion NOK 2014
excl. VAT

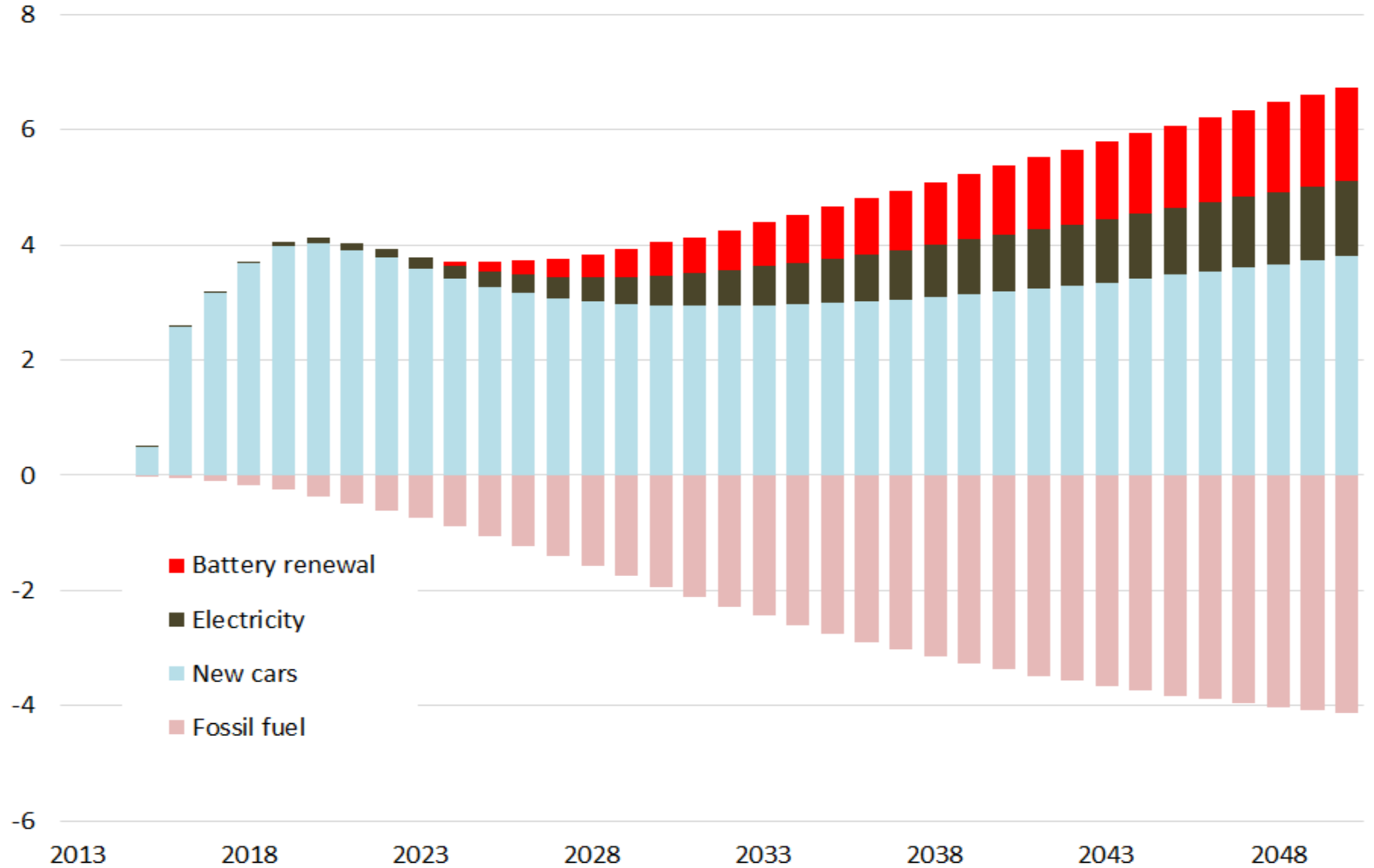
Differential tangible costs under low carbon policy vs. reference scenario.



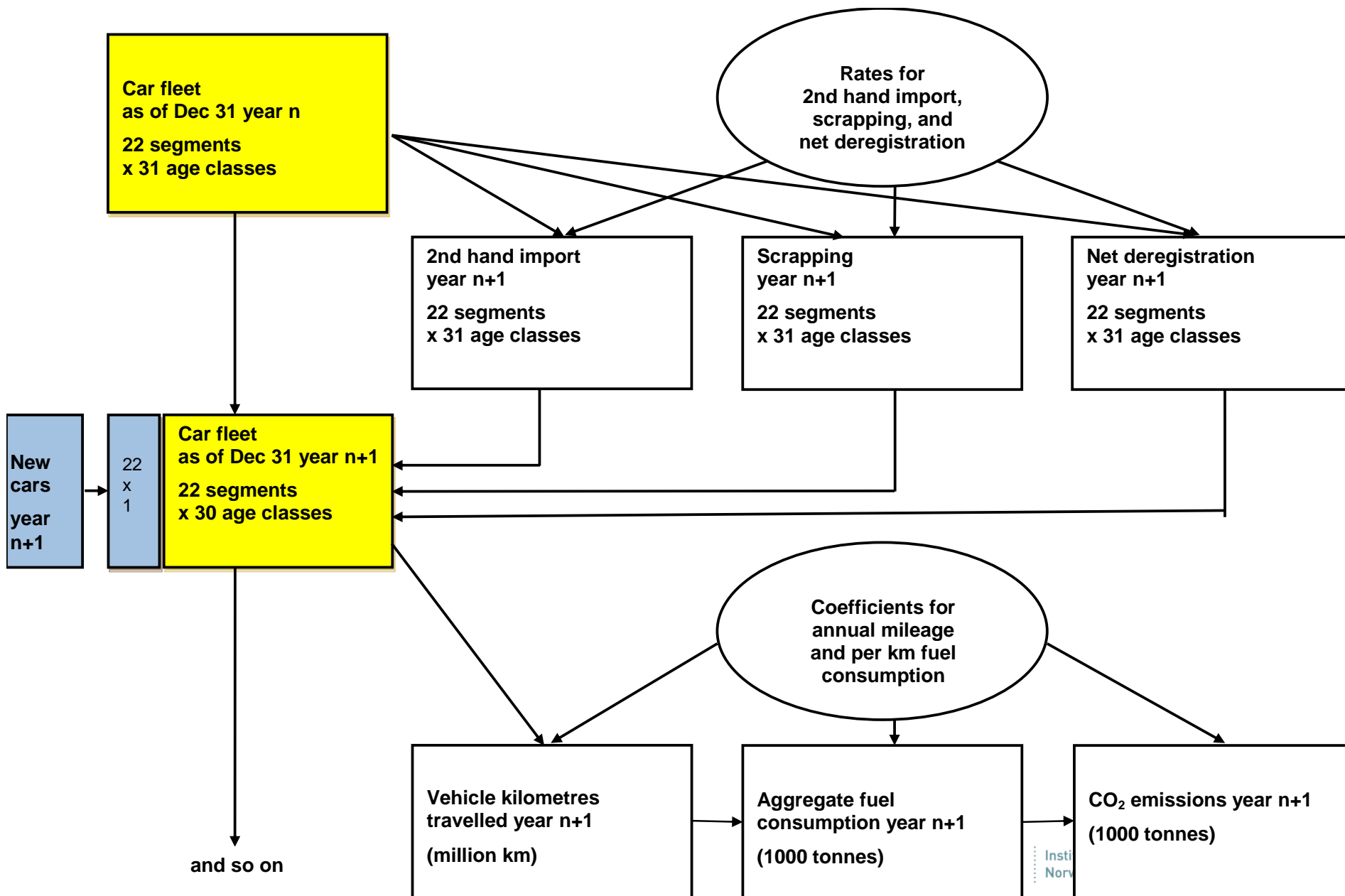
Differential tangible economic costs under intervention path vs. reference path, assuming slow price convergence

Billion NOK 2014
excl. VAT

Differential tangible costs under low carbon policy vs. reference scenario.
Slow price convergence



The BIG model of the passenger car fleet



| Segment no. | Energy | Curb weight (kg) |
|-------------|------------------------|------------------|
| 1 | Hybrid | |
| 2 | Battery electric (BEV) | |
| 3 | Hydrogen | |
| 4 | Other | |
| 5 | Petrol | 0-999 |
| 6 | Petrol | 1000-1199 |
| 7 | Petrol | 1200-1299 |
| 8 | Petrol | 1300-1399 |
| 9 | Petrol | 1400-1499 |
| 10 | Petrol | 1500-1599 |
| 11 | Petrol | 1600-1799 |
| 12 | Petrol | 1800-1999 |
| 13 | Petrol | 2000+ |
| 14 | Diesel | 0-999 |
| 15 | Diesel | 1000-1199 |
| 16 | Diesel | 1200-1299 |
| 17 | Diesel | 1300-1399 |
| 18 | Diesel | 1400-1499 |
| 19 | Diesel | 1500-1599 |
| 20 | Diesel | 1600-1799 |
| 21 | Diesel | 1800-1999 |
| 22 | Diesel | 2000+ |

BIG segments

A discrete choice model for new car sales (1)

A nested logit model was estimated based on **complete sales data** between January 1996 and mid-2011.

A total of **38 491 different vehicle models** have been identified and their annual sales recorded.

The model is entirely **generic**, so as to predict the demand for new models with given attributes.

The **upper nests** consist of 20 different **brands** plus a residual nest assembling 'all other brands'.

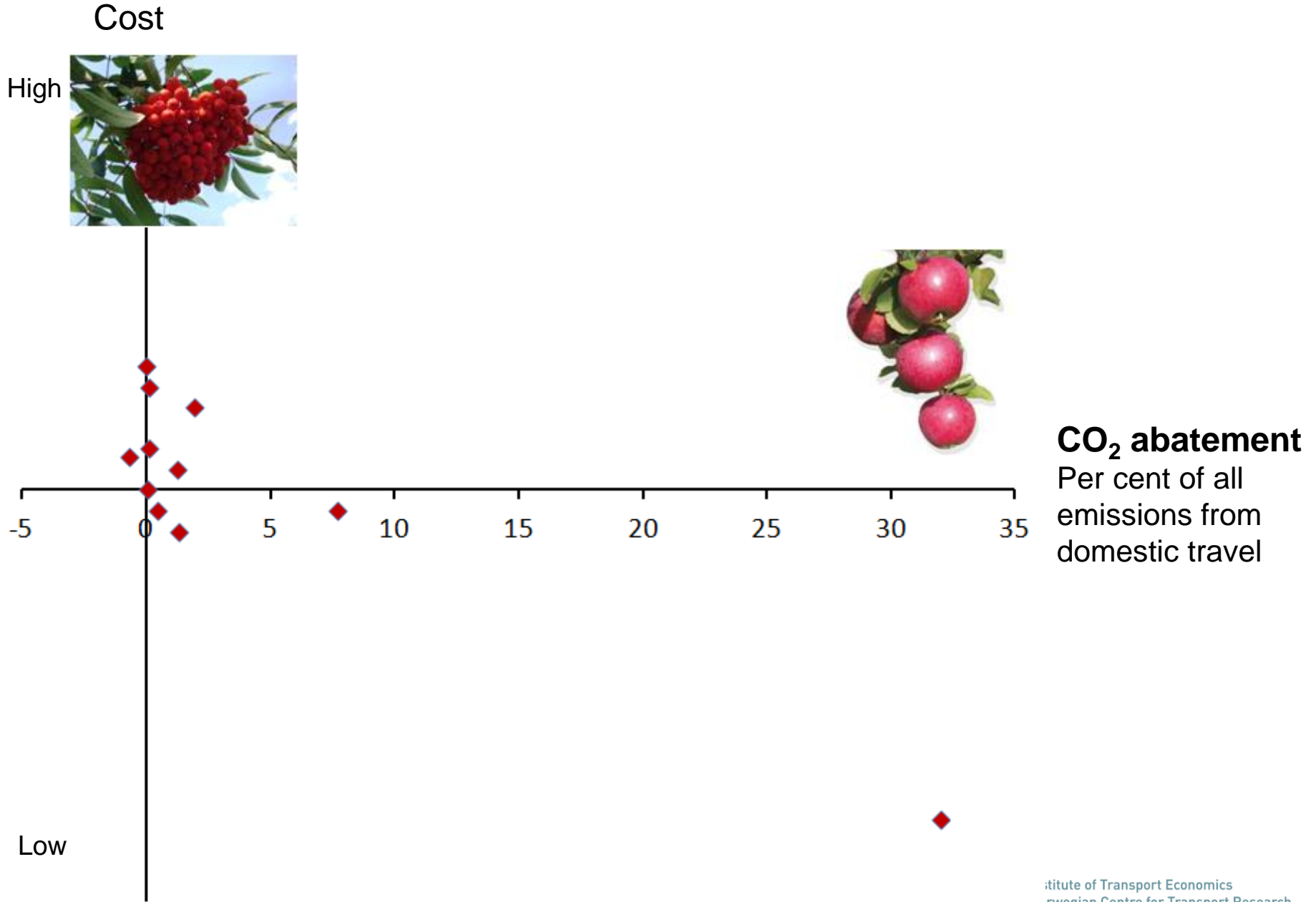
Choice model predicts the market shares of new car models under varying tax regimes.

A discrete choice model for new car sales (2)

Independent variables include

- vehicle's make (dummy)
- list price (deflated)
- purchase tax amount (deflated)
- type of energy (petrol, diesel, hybrid, battery)
- calculated kilometre cost of fuel (deflated)
- curb weight
- engine power
- number of seats and doors
- dummies for front, rear or 4-wheel drive

Marginal abatement costs

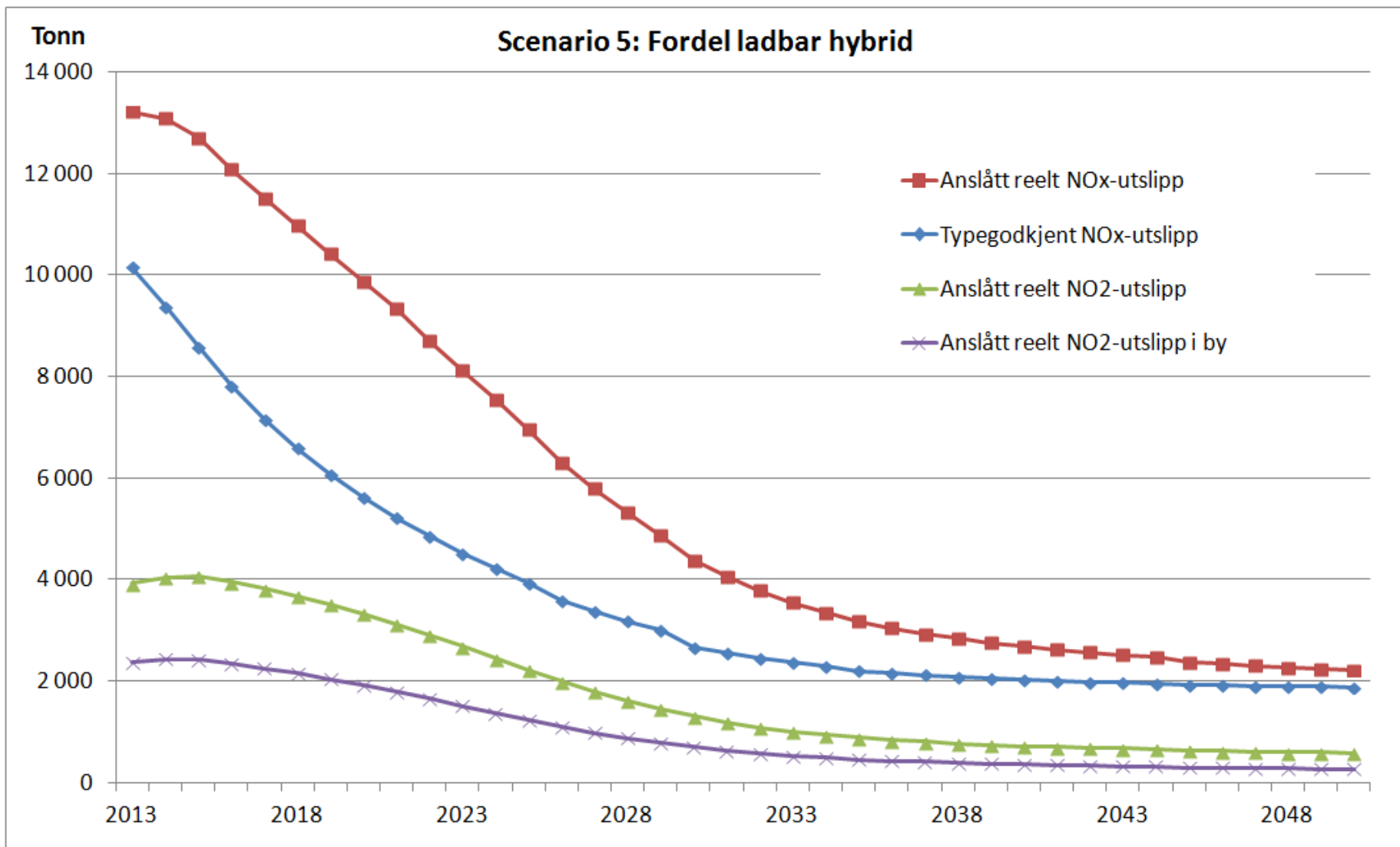


Decoupling: change certain factor(s)

$$emissions = GDP \cdot \frac{tonne / person kms}{BNP} \cdot \frac{vehicle kms}{tonne / person kms} \cdot \frac{energy consumption}{vehicle kms} \cdot \frac{emissions}{energy consumption}$$

The further to the left,
the higher the political and economic cost.

NO_x og NO₂



NO_x i seks scenarier

